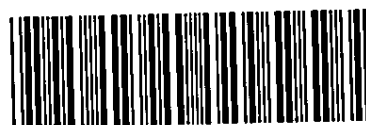


Company Registration No. SCO194613 (Scotland)

ADAM PURVES GALASHIELS LIMITED
ABBREVIATED ACCOUNTS
FOR THE YEAR ENDED 31 MARCH 2011

SATURDAY



SQ16DYZZ

SCT

05/11/2011

36

COMPANIES HOUSE

ADAM PURVES GALASHIELS LIMITED

CONTENTS

	Page
Directors' report	1 - 2
Auditors' report	3
Abbreviated profit and loss account	4
Abbreviated balance sheet	5
Cash flow statement	6
Notes to the cash flow statement	7
Notes to the abbreviated accounts	8 - 17

ADAM PURVES GALASHIELS LIMITED

DIRECTORS' REPORT

FOR THE YEAR ENDED 31 MARCH 2011

The directors present their report and financial statements for the year ended 31 March 2011.

Principal activities and review of the business

The principal activities of the company continue to be those of motor garage operators including forecourts, shops, car wash facilities, selling new and used vehicles, servicing, parts and repairs. It also operates a retail outlet selling gift ware and antiques.

The company operate as Mitsubishi and Hyundai motor dealers at Tweedbank, Galashiels where the sales and service facilities are located.

The Whole Lot gift shop is located in Melrose.

The company operated six Shell service stations in the Scottish Borders and Lothians area. The company commenced to operate a further five Shell sites in the Lothians area in April 2010 but ceasing to operate three of these sites within this area on 16 February 2011.

The net profit after providing for taxation amounted to £11,927 (2010 - £103,038).

A review of the operations of the company during the financial year and the results of those operations are as follows:

Turnover has increased by 43.79% with the gross profit increasing by 19.00% from 2010.

This was mainly due to the increase in fuel and shop sales at the various Shell sites amounting to 4.46% and 190.70% respectively and due to the higher fuel prices. Vehicle sales and related income increased by 21.72% from 2010. The Whole Lot showed a reduction in turnover of 14.97% from 2010 which is a general trend in the retail sector due to the current economic climate.

The direct cost of sales and wages have increased by 45.22% and administrative costs have increased by 37.16% from 2010. This has resulted in a reduction in the overall profit before taxation of £118,039 from £138,868 in 2010 to £20,829 in 2011 as shown on page 5.

The principal risks and uncertainties facing the company relate to the margin achievable on fuel sales which is greatly influenced by the pricing of the supermarket groups who operate with much smaller margins due to the scale of their operations. Also the company have made significant investments in support of the Mitsubishi Motors and Hyundai franchises and progress in this part of the business is very dependent upon the vehicle manufacturers continuing to provide vehicles which are attractive to customers and which will sell in significant numbers.

At the year end date the net reserves have reduced by £10,114 from those shown in 2010.

Results and dividends

The results for the year are set out on page 4.

An interim ordinary dividend was paid amounting to £22,040. The directors do not recommend payment of a final dividend.

Post balance sheet events

The company ceased operations at two Shell sites on 31 May 2011 and a further two ceased on 4 October 2011.

ADAM PURVES GALASHIELS LIMITED

DIRECTORS' REPORT (CONTINUED)

FOR THE YEAR ENDED 31 MARCH 2011

Directors

The following directors have held office since 1 April 2010:

Ian E Purves
Margaret O Purves
Andrew A Purves

Taxation status

The company was a close company within the provisions of the Income and Corporation Taxes Act 1988 and this position has not changed since the end of the financial year.

Auditors

Hogg & Thorburn are deemed to be re-appointed in accordance with an elective resolution made under section 386 of the Companies Act 1985 which continues in force under the Companies Act 2006.

Statement of directors' responsibilities

The directors are responsible for preparing the Directors' Report and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and accounting estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

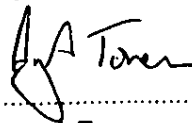
The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

Statement of disclosure to auditors

(a) so far as the directors are aware, there is no relevant audit information of which the company's auditors are unaware, and

(b) they have taken all the steps that they ought to have taken as directors in order to make themselves aware of any relevant audit information and to establish that the company's auditors are aware of that information.

By order of the board



Angus A Towers
Secretary
3-11-2011

ADAM PURVES GALASHIELS LIMITED

INDEPENDENT AUDITORS' REPORT TO ADAM PURVES GALASHIELS LIMITED UNDER SECTION 449 OF THE COMPANIES ACT 2006

We have examined the abbreviated accounts set out on pages 4 to 17, together with the financial statements of Adam Purves Galashiels Limited for the year ended 31 March 2011 prepared under section 396 of the Companies Act 2006.

This report is made solely to the company, in accordance with Chapter 10 of Part 15 of the Companies Act 2006. Our work has been undertaken so that we might state to the company those matters we are required to state to it in a special auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company, for our work, for this report, or for the opinions we have formed.

Respective responsibilities of directors and auditors

The directors are responsible for preparing the abbreviated accounts in accordance with section 445 of the Companies Act 2006. It is our responsibility to form an independent opinion as to whether the company is entitled to deliver abbreviated accounts to the Registrar of Companies and whether the abbreviated accounts have been properly prepared in accordance with the regulations made under that section and to report our opinion to you.

We conducted our work in accordance with Bulletin 2008/4 issued by the Auditing Practices Board. In accordance with that Bulletin we have carried out the procedures we consider necessary to confirm, by reference to the financial statements, that the company is entitled to deliver abbreviated accounts and that the abbreviated accounts to be delivered are properly prepared.

Opinion

In our opinion the company is entitled to deliver abbreviated accounts prepared in accordance with section 445(3) of the Companies Act 2006, and the abbreviated accounts have been properly prepared in accordance with the regulations made under that section.

Andrew W Wayness

Andrew Wayness CA (Senior Statutory Auditor)
for and on behalf of Hogg & Thorburn

3-11-2011

Chartered Accountants
Statutory Auditor

Moat House
14 Gala Park
GALASHIELS
Scottish Borders
TD1 1EX

ADAM PURVES GALASHIELS LIMITED

ABBREVIATED PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 31 MARCH 2011

	Notes	2011 £	2010 £
Turnover		20,422,583	14,202,664
Other operating income less cost of sales		(19,434,366)	(13,356,111)
Administrative expenses		(938,551)	(684,234)
Operating profit	2	49,666	162,319
Other interest receivable and similar income		114	250
Interest payable and similar charges	4	(28,951)	(23,701)
Profit on ordinary activities before taxation		20,829	138,868
Tax on profit on ordinary activities	5	(8,902)	(35,830)
Profit for the year	15	11,927	103,038

The profit and loss account has been prepared on the basis that all operations are continuing operations.

There are no recognised gains and losses other than those passing through the profit and loss account.

ADAM PURVES GALASHIELS LIMITED

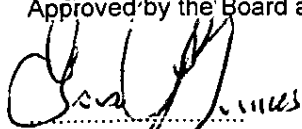
ABBREVIATED BALANCE SHEET

AS AT 31 MARCH 2011

	Notes	£	2011 £	£	2010 £
Fixed assets					
Tangible assets	7		1,582,881		1,643,842
Current assets					
Stocks	8	986,255		888,687	
Debtors	9	380,241		405,678	
Cash at bank and in hand		348,456		336,456	
		1,714,952		1,630,821	
Creditors: amounts falling due within one year	10	(1,162,797)		(1,063,197)	
Net current assets			552,155		567,624
Total assets less current liabilities			2,135,036		2,211,466
Creditors: amounts falling due after more than one year	11		(435,055)		(497,118)
Provisions for liabilities	12				
Deferred tax liability			(8,482)		(12,736)
			1,691,499		1,701,612
Capital and reserves					
Called up share capital	14		408,140		408,140
Share premium account	15		127,451		127,451
Other reserves	15		91,860		91,860
Profit and loss account	15		1,064,048		1,074,161
Shareholders' funds	16		1,691,499		1,701,612

These abbreviated accounts have been prepared in accordance with the special provisions in section 445(3) of the Companies Act 2006 relating to medium-sized companies.

Approved by the Board and authorised for issue on 03/11/2011



Ian E Purves
Director

Company Registration No. SC0194613

ADAM PURVES GALASHIELS LIMITED

CASH FLOW STATEMENT

FOR THE YEAR ENDED 31 MARCH 2011

	£	2011 £	£	2010 £
Net cash inflow from operating activities		201,108		303,605
Returns on investments and servicing of finance				
Interest received	114		250	
Interest paid	(28,951)		(23,701)	
Net cash outflow for returns on investments and servicing of finance		(28,837)		(23,451)
Taxation		(27,585)		(35,514)
Capital expenditure and financial investment				
Payments to acquire tangible assets	(19,070)		(79,334)	
Receipts from sales of tangible assets	3,800		-	
Receipts from sales of investments	-		1	
Net cash outflow for capital expenditure		(15,270)		(79,333)
Equity dividends paid		(22,040)		(35,820)
Net cash inflow before management of liquid resources and financing		107,376		129,487
Financing				
Repayment of long term bank loan	(39,313)		(38,418)	
Repayment of other long term loans	(2,938)		-	
Net cash outflow from financing		(42,251)		(38,418)
Increase in cash in the year		65,125		91,069

ADAM PURVES GALASHIELS LIMITED

NOTES TO THE CASH FLOW STATEMENT FOR THE YEAR ENDED 31 MARCH 2011

1	Reconciliation of operating profit to net cash inflow from operating activities	2011	2010
		£	£
	Operating profit	49,666	162,319
	Depreciation of tangible assets	76,798	64,193
	Profit on disposal of tangible assets	(566)	-
	Increase in stocks	(97,568)	(342,019)
	Decrease in debtors	25,437	18,946
	Increase in creditors within one year	147,341	400,166
	Net cash inflow from operating activities	201,108	303,605

2	Analysis of net debt	1 April 2010	Cash flow	Other non-cash changes	31 March 2011
		£	£	£	£
	Net cash:				
	Cash at bank and in hand	336,456	12,000	-	348,456
	Bank overdrafts	(53,125)	53,125	-	-
		<u>283,331</u>	<u>65,125</u>	<u>-</u>	<u>348,456</u>
	Bank deposits	-	-	-	-
	Debt:				
	Debts falling due within one year	(19,500)	(19,813)	-	(39,313)
	Debts falling due after one year	(497,118)	62,063	-	(435,055)
		<u>(516,618)</u>	<u>42,250</u>	<u>-</u>	<u>(474,368)</u>
	Net debt	(233,287)	107,375	-	(125,912)

3	Reconciliation of net cash flow to movement in net debt	2011	2010
		£	£
	Increase in cash in the year	65,125	91,069
	Cash outflow from decrease in debt	42,250	38,418
	Movement in net debt in the year	107,375	129,487
	Opening net debt	(233,287)	(362,774)
	Closing net debt	(125,912)	(233,287)

ADAM PURVES GALASHIELS LIMITED

NOTES TO THE ABBREVIATED ACCOUNTS FOR THE YEAR ENDED 31 MARCH 2011

1 Accounting policies

1.1 Accounting convention

The financial statements are prepared under the historical cost convention.

1.2 Compliance with accounting standards

The financial statements are prepared in accordance with applicable United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice), which have been applied consistently (except as otherwise stated).

1.3 Turnover

Turnover represents the of sale of fuel, fuel commission at the Shell sites and forecourt shop sales; new and used vehicles sales; servicing, parts and repairs; car wash sales; antique and gift sales all net of VAT and trade discounts.

1.4 Tangible fixed assets and depreciation

Tangible fixed assets other than freehold land are stated at cost less depreciation. Depreciation is provided at rates calculated to write off the cost less estimated residual value of each asset over its expected useful life, as follows:

Land and buildings Freehold	Straight line basis over 50 years
Land and buildings Leasehold	Straight line basis over the period of the lease
Plant and machinery	10% - 25% straight line

1.5 Stock

Stock is valued at the lower of cost and net realisable value.

1.6 Pensions

The company operates a defined contribution scheme for the benefit of its employees. Contributions payable are charged to the profit and loss account in the year they are payable.

1.7 Deferred taxation

Deferred tax is provided in full in respect of timing differences between the treatment of certain items for taxation and accounting purposes. The deferred tax balance has not been discounted.

No provision has been made for deferred tax on gains recognised on revaluing property to its market value as the company does not intend to sell the revalued assets.

2 Operating profit	2011 £	2010 £
Operating profit is stated after charging:		
Depreciation of tangible assets	76,798	64,193
Auditors' remuneration (including expenses and benefits in kind)	4,000	4,000
and after crediting:		
Profit on disposal of tangible assets	(566)	-

Other operating income comprises rental income of £78,356 (2010 - £80,388).

ADAM PURVES GALASHIELS LIMITED

NOTES TO THE ABBREVIATED ACCOUNTS (CONTINUED)

FOR THE YEAR ENDED 31 MARCH 2011

3	Investment income	2011	2010
		£	£
	Bank interest	114	225
	Other interest	-	25
		<u>114</u>	<u>250</u>
4	Interest payable	2011	2010
		£	£
	On bank loans and overdrafts	27	-
	On loans repayable after five years	11,240	13,100
	Other interest	17,684	10,601
		<u>28,951</u>	<u>23,701</u>

ADAM PURVES GALASHIELS LIMITED

NOTES TO THE ABBREVIATED ACCOUNTS (CONTINUED)

FOR THE YEAR ENDED 31 MARCH 2011

5	Taxation	2011 £	2010 £
	Domestic current year tax		
	U.K. corporation tax	13,156	27,585
	Adjustment for prior years	-	196
	Total current tax	<u>13,156</u>	<u>27,781</u>
	Deferred tax		
	Deferred tax charge/credit current year	(4,254)	8,049
		<u>8,902</u>	<u>35,830</u>
	Factors affecting the tax charge for the year		
	Profit on ordinary activities before taxation	<u>20,829</u>	<u>138,868</u>
	Profit on ordinary activities before taxation multiplied by standard rate of UK corporation tax of 21.00% (2010 - 21.00%)	<u>4,374</u>	<u>29,162</u>
	Effects of:		
	Depreciation add back	16,128	13,481
	Capital allowances	(7,119)	(15,042)
	Adjustments to previous periods	-	196
	Other tax adjustments	(227)	(16)
		<u>8,782</u>	<u>(1,381)</u>
	Current tax charge for the year	<u>13,156</u>	<u>27,781</u>
6	Dividends	2011 £	2010 £
	Ordinary interim paid	<u>22,040</u>	<u>35,820</u>

ADAM PURVES GALASHIELS LIMITED

NOTES TO THE ABBREVIATED ACCOUNTS (CONTINUED)

FOR THE YEAR ENDED 31 MARCH 2011

7 Tangible fixed assets

	Land and buildings Freehold £	Land and buildings Leasehold £	Plant and machinery £	Total £
Cost				
At 1 April 2010	1,674,876	12,925	427,503	2,115,304
Additions	-	-	19,071	19,071
Disposals	-	-	(13,745)	(13,745)
At 31 March 2011	1,674,876	12,925	432,829	2,120,630
Depreciation				
At 1 April 2010	168,832	774	301,856	471,462
On disposals	-	-	(10,511)	(10,511)
Charge for the year	30,660	129	46,009	76,798
At 31 March 2011	199,492	903	337,354	537,749
Net book value				
At 31 March 2011	1,475,384	12,022	95,475	1,582,881
At 31 March 2010	1,506,044	12,151	125,647	1,643,842

8 Stocks

	2011 £	2010 £
Finished goods and goods for resale	986,255	888,687

9 Debtors

	2011 £	2010 £
Trade debtors	236,718	204,340
Other debtors	131,480	194,392
Prepayments and accrued income	12,043	6,946
	380,241	405,678

ADAM PURVES GALASHIELS LIMITED

NOTES TO THE ABBREVIATED ACCOUNTS (CONTINUED)

FOR THE YEAR ENDED 31 MARCH 2011

10 Creditors: amounts falling due within one year	2011 £	2010 £
Bank loans and overdrafts	39,313	72,625
Trade creditors	418,712	433,111
Corporation tax	13,156	27,585
Other taxes and social security costs	105,578	27,884
Directors' current accounts	-	18,388
Other creditors	247,458	282,099
Accruals and deferred income	338,580	201,505
	<u>1,162,797</u>	<u>1,063,197</u>

The bank loans and overdraft are secured by standard securities and a bond and floating charge over the assets of the company.

The company has provided bank guarantees for Shell UK Oil Products Limited for £210,000 an increase of £25,000 from 2010 to cover the additional cluster site operations together with a guarantee for £100,000 dated August 2007 which covers the fuel supplies for the company's own site at Wilderhaugh, Galashiels. The guarantee to Shell reduced to £75,000 for the cluster sites as from 27 September 2011 due to the reduction in the number of sites the company is currently operating.

Included in other creditors are amounts of £0 (2010 - £18,388) due to Ian E Purves and Mrs Margaret O Purves both directors of the company. The loan advanced attracts interest at a rate of 1.75% (2010 - 1.75%) with no fixed repayment dates. The amount of interest paid during the year on this loan amounted to £0 (2010 - £405).

Also included in other creditors are loans from the Colt Car Company amounting to £84,489 (2010 - £109,871) and Hyundai UK Limited of £162,969 (2010 - £172,228) relating to consignment stock of new vehicles.

ADAM PURVES GALASHIELS LIMITED

NOTES TO THE ABBREVIATED ACCOUNTS (CONTINUED) FOR THE YEAR ENDED 31 MARCH 2011

11 Creditors: amounts falling due after more than one year	2011 £	2010 £
Bank loans	425,753	484,878
Other loans	9,302	12,240
	<u>435,055</u>	<u>497,118</u>
Analysis of loans		
Not wholly repayable within five years other than by instalments:		
Director's loan	9,302	12,240
Wholly repayable within five years	465,066	504,378
	<u>474,368</u>	<u>516,618</u>
Included in current liabilities	(39,313)	(19,500)
	<u>435,055</u>	<u>497,118</u>
Loan maturity analysis		
In more than one year but not more than two years	39,313	19,500
In more than two years but not more than five years	117,940	42,000
In more than five years	268,500	423,378

The bank loans and overdraft are secured by standard securities and a bond and floating charge over the assets of the company.

Included in creditors is an amount of £9,302 (2010 - £12,240) due to Andrew A Purves a director of the company. This loan is interest free and has no fixed terms for repayment.

ADAM PURVES GALASHIELS LIMITED

NOTES TO THE ABBREVIATED ACCOUNTS (CONTINUED)

FOR THE YEAR ENDED 31 MARCH 2011

12 Provisions for liabilities

	Deferred tax liability £
Balance at 1 April 2010	12,736
Profit and loss account	(4,254)
Balance at 31 March 2011	<u>8,482</u>

The deferred tax liability is made up as follows:

	2011 £	2010 £
Accelerated capital allowances	<u>8,482</u>	<u>12,736</u>

13 Pension and other post-retirement benefit commitments Defined contribution

	2011 £	2010 £
Contributions payable by the company for the year	<u>30,000</u>	<u>60,000</u>

14 Share capital

	2011 £	2010 £
Allotted, called up and fully paid 408,140 Ordinary shares of £1 each	<u>408,140</u>	<u>408,140</u>

ADAM PURVES GALASHIELS LIMITED

NOTES TO THE ABBREVIATED ACCOUNTS (CONTINUED)

FOR THE YEAR ENDED 31 MARCH 2011

15 Statement of movements on reserves

	Share premium account £	Other reserves (see below) £	Profit and loss account £
Balance at 1 April 2010	127,451	91,860	1,074,161
Profit for the year	-	-	11,927
Dividends paid	-	-	(22,040)
Balance at 31 March 2011	<u>127,451</u>	<u>91,860</u>	<u>1,064,048</u>

Other reserves

Capital redemption reserve

Balance at 1 April 2010 & at 31 March 2011

91,860

16 Reconciliation of movements in shareholders' funds

	2011 £	2010 £
Profit for the financial year	11,927	103,038
Dividends	(22,040)	(35,820)
Net (depletion in)/addition to shareholders' funds	<u>(10,113)</u>	<u>67,218</u>
Opening shareholders' funds	<u>1,701,612</u>	<u>1,634,394</u>
Closing shareholders' funds	<u>1,691,499</u>	<u>1,701,612</u>

17 Directors' remuneration

	2011 £	2010 £
Remuneration for qualifying services	61,995	56,434
Company pension contributions to defined contribution schemes	30,000	60,000
	<u>91,995</u>	<u>116,434</u>

The number of directors for whom retirement benefits are accruing under defined contribution schemes amounted to 2 (2010 - 2).

ADAM PURVES GALASHIELS LIMITED

NOTES TO THE ABBREVIATED ACCOUNTS (CONTINUED)

FOR THE YEAR ENDED 31 MARCH 2011

18 Employees

Number of employees

The average monthly number of employees (including directors) during the year was:

	2011 Number	2010 Number
Administration	5	4
Forecourts	128	45
Vehicle servicing and repairs	9	6
Vehicle sales	5	4
The Whole Lot	5	4
Management	3	3
	<u>155</u>	<u>66</u>

Employment costs

	2011 £	2010 £
Wages and salaries	1,558,101	835,903
Social security costs	71,429	60,077
Other pension costs	30,000	60,000
	<u>1,659,530</u>	<u>955,980</u>

19 Auditors' Ethical Standards

In common with many businesses of our size and nature we use our auditors to prepare and submit returns to the tax authorities and assist with the preparation of the financial statements.

20 Post balance sheet events

The company ceased operations at two Shell sites on 31 May 2011 and a further two ceased on 4 October 2011.

ADAM PURVES GALASHIELS LIMITED

NOTES TO THE ABBREVIATED ACCOUNTS (CONTINUED)

FOR THE YEAR ENDED 31 MARCH 2011

21 Related party relationships and transactions

Dividends to Directors

The following directors were paid dividends during the year as outlined in the table below:

	2011	2010
	£	£
Ian E Purves	13,289	21,599
Margaret O Purves	8,751	14,221
Andrew A Purves	-	-
	<u>22,040</u>	<u>35,820</u>

Other transactions

Included in creditors falling due within one year are amounts of £0 (2010 - £18,388) due to Ian E Purves and Mrs Margaret O Purves both directors of the company. The loan advanced by Ian E Purves and Mrs Margaret O Purves attracts interest at an interest rate of 1.75% (2010 - 1.75%) with no fixed repayment dates. The amount of interest paid during the year to Ian E and Mrs Margaret O Purves amounted to £0 (2010 - £405).

During the year the company were charged £32,325 (2010 - £1,717) for book-keeping and consultancy services provided by Andy Purves Chartered Accountants Limited. There was £1,800 outstanding at the year end date. Andrew A Purves is a director of both companies.

During the year the company rented office space to Andy Purves Chartered Accountants Limited at St Dunstons, Melrose for £5,400 (2010 - £5,400).