GREYFRIARS OUTREACH LIMITED

(a company limited by guarantee)

REPORT AND FINANCIAL STATEMENTS

Year ended 31 December 2022

Company Registration Number SC123786
Scottish Charity Number SC016736

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GREYFRIARS OUTREACH LIMITED

FINANCIAL STATEMENTS

YEAR ENDED 31 DECEMBER 2022

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GREYFRIARS OUTREACH LIMITED

TRUSTEES' REPORT

FOR THE YEAR ENDED 31 DECEMBER 2022

The Council (who are Trustees for the purposes of charity law and directors for the purposes of company law) are pleased to present their annual Trustees' report together with the financial statements of the charity for the year ending 31 December 2022 which are also prepared to meet the requirements for a directors' report and accounts for Companies Act purposes.

The financial statements comply with the Charities and Trustee Investment (Scotland) Act 2005, the Charities Accounts (Scotland) Regulations 2006 (as amended), the Companies Act 2006, the Memorandum and Articles of Association, and Accounting and Reporting by Charities: Statement of Recommended Practice applicable to charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102).

OBJECTIVES AND ACTIVITIES

The charitable company's principal objective is to further religion, education and the study and practice of the arts in Edinburgh and the surrounding district. It fulfils this objective by making the facilities of Greyfriars Kirk available for clients, visitors and tourists, for artistic and educational groups and for weddings and funerals for non-members of the congregation; and by presenting its own artistic and educational events such as the weekly Greyfriars@12 concert programme. It also hires out Greyfriars Kirk for private informal and formal social occasions such as wedding receptions, recording sessions, conferences and meetings.

It is expected that the charitable company will generate a surplus each year, donating its surplus to Greyfriars Kirk to support its work of Christian outreach and as a contribution towards facilities and administrative costs which the Kirk provides free of charge.

ACHIEVEMENTS AND PERFORMANCE

The activity of the charitable company picked up strongly in 2022 as pandemic-related restrictions were progressively lifted, although not before a few cancellations of events near the start of the year. On our own account we presented 28 concerts in the Greyfriars @ 12 series on Thursday lunchtimes. During the year we arranged 90 major events (some of which spanned multiple days), which compares to a total of 74 events in 2019, the last pre-pandemic year. The 2022 total includes 16 special services mainly for non-members of the congregation such as weddings and funerals, 58 concerts and rehearsal days, 7 days of recording sessions and 9 other events. The Session Room continued to host junior school judo sessions four days a week during school term time. The Kirk was opened to the general public for a total of 156 days, more often during the summer season than during winter months, attracting some 52,000 visitors (2021: 55,000) and their generous donations, encouraged by fresh signage, contributed usefully to our finances alongside an improved trading surplus from our small shop in the Kirk.

FINANCIAL REVIEW

The Council is pleased to report that with activities returning to, and in some cases exceeding, pre-Covid levels the charitable company was able to make a donation to Greyfriars Kirk of £135,738 (2021: £54,770) to support the Kirk's work and as a contribution to salary and other costs. Reflecting this, the result of the charitable company for the year to 31 December 2022 was a surplus of £nil (2021: £2).

Total reserves at the year-end amounted to £2,352 (2021: £6,274) of which £2,002 (2021: £2,002) were unrestricted.

Reserves Policy

The Council has adopted the policy of gifting surplus funds to Greyfriars Kirk while retaining a minimum balance as working capital. The Council continues to follow the policy of retaining reserves of £2,000 to fund working capital and this was met at the year end.

GREYFRIARS OUTREACH LIMITED

TRUSTEES' REPORT

FOR THE YEAR ENDED 31 DECEMBER 2022

STRUCTURE, GOVERNANCE AND MANAGEMENT

Governing document

The organisation is a charitable company limited by guarantee and was incorporated on 16 March 1990. The company was established under a Memorandum of Association which established the objects and powers of the company and it is governed under its Articles of Association. The members of the company have undertaken that they will contribute £1 each in the event of the winding up of the company.

Recruitment and appointment of directors

The Council members are the directors of the company for the purpose of company law and are the charity trustees for the purposes of charity law.

New members are appointed by the existing Council from time to time. When considering the appointment of new members the existing members give consideration to the gaps in their skills and experiences in order to ensure they have a wide range of skills and qualities with a variety of professional and personal experience. New Council members are sought through personal and professional contacts of the existing Council to co-opt people who are interested in the work of Outreach

Organisational structure

The Council meets regularly and is responsible for the strategic direction and policy of the charity.

REFERENCE AND ADMINISTRATION INFORMATION

Members of Council

The following served during the period to signing:

Stephen Lister
Heather Wright
Jo Elliot

Principal Office

Greyfriars Kirk
Greyfriars Place
Edinburgh
EH1 2QQ

Charity No: SC016736
Company No: SC123786

Independent Examiner

Louise Presslie CA
Whitelaw Wells
Chartered Accountants
9 Ainslie Place
Edinburgh
EH3 6AT

GREYFRIARS OUTREACH LIMITED

TRUSTEES' REPORT

FOR THE YEAR ENDED 31 DECEMBER 2022

Trustees' Responsibilities in Relation to the Financial Statements

The charity trustees (who are also the directors of Greyfriars Outreach Limited for the purposes of company law) are responsible for preparing a directors' annual report and financial statements in accordance with applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

Company law requires the charity trustees to prepare financial statements for each year which give a true and fair view of the state of affairs of the charitable company and the group and of the incoming resources and application of resources, including the income and expenditure, of the charitable group for that period. In preparing the financial statements, the trustees are required to:

- select suitable accounting policies and then apply them consistently;
- observe the methods and principles in the Charities SORP;
- make judgements and estimates that are reasonable and prudent;
- state whether applicable UK accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the charity will continue in business.

The trustees are responsible for keeping proper accounting records that disclose with reasonable accuracy at any time the financial position of the charity and to enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the charity and the group and hence taking reasonable steps for the prevention and detection of fraud and other irregularities.

The trustees are responsible for the maintenance and integrity of the corporate and financial information included on the charitable company's website. Legislation in the United Kingdom governing the preparation and dissemination of financial statements may differ from legislation in other jurisdictions.

Approved by the Trustees and signed on their behalf,



Jo Elliot, Member of Council
Date: 8 March 2023

GREYFRIARS OUTREACH LIMITED

INDEPENDENT EXAMINER'S REPORT TO THE TRUSTEES

FOR THE YEAR ENDED 31 DECEMBER 2022

I report on the accounts of the charity for the year to 31 December 2022 which are set out on pages 6 to 15.

Respective responsibilities of the trustees and examiner
The charity's Trustees are responsible for the preparation of the accounts in accordance with the terms of the Charities and Trustee Investment (Scotland) Act 2005 and the Charities Accounts (Scotland) Regulations 2006 (as amended).

The charity's trustees consider that the audit requirement of Regulation 10(1) (a) to (c) of the Accounts Regulations does not apply. It is my responsibility to examine the accounts as required under section 44(1) (c) of the Act and to state whether particular matters have come to my attention.

Basis of independent examiner's statement

My examination is carried out in accordance with Regulation 11 of the Charities Accounts (Scotland) Regulations 2006 (as amended). An examination includes a review of the accounting records kept by the charity and a comparison of the accounts presented with those records. It also includes consideration of any unusual items or disclosures in the accounts, and seeking explanations from the trustees concerning any such matters. The procedures undertaken do not provide all the evidence that would be required in an audit, and consequently I do not express an audit opinion on the view given by the accounts.

Independent examiner's statement

In the course of my examination, no matter has come to my attention:

1) which gives me reasonable cause to believe that in any material respect the requirements:

   - to keep accounting records in accordance with Section 44 (1)(a) of the 2005 Act, Regulation 4 of the 2006 Accounts Regulations (as amended), and of the Companies Act 2006 ; and
   - to prepare accounts which accord with the accounting records and comply with Regulation 8 of the 2006 Accounts Regulations (as amended) have not been met; or

2) to which, in my opinion, attention should be drawn in order to enable a proper understanding of the accounts to be reached.

Louise Presslie

Louise Presslie CA
Whitelaw Wells
Chartered Accountants
9 Ainslie Place
Edinburgh, EH3 6AT

Date: 8 March 2023

GREYFRIARS OUTREACH LIMITED

STATEMENT OF FINANCIAL ACTIVITIES

FOR THE YEAR ENDED 31 DECEMBER 2022

	Note	Unrestricted funds £	Restricted funds £	2022 Total funds £	2021 Total funds £
Income					
Donations	2	26,649	400	27,049	18,466
Charitable activities	3	124,007	-	124,007	54,932
Total income and endowments		**150,656**	**400**	**151,056**	**73,398**
Expenditure					
Charitable activities	4	150,656	4,322	154,978	69,124
Total expenditure		**150,656**	**4,322**	**154,978**	**69,124**
Net income		**-**	**(3,922)**	**(3,922)**	**4,274**
Total funds brought forward		2,002	4,272	6,274	2,000
Total funds carried forward		**2,002**	**350**	**2,352**	**6,274**

The charity has no other recognised gains or losses other than the results for the year, as set out above. All activities of the charity are classified as continuing.

The notes on pages 9 to 15 form an intergral part of these accounts.

GREYFRIARS OUTREACH LIMITED

BALANCE SHEET

AS AT 31 DECEMBER 2022

	Note	Unrestricted funds £	Restricted funds £	2022 Total funds £	2021 Total funds £
Fixed assets					
Tangible assets	8	-	-	-	-
Total fixed assets		-	-	-	-
Current assets					
Stock		3,321	-	3,321	4,845
Debtors	9	9,024	-	9,024	3,157
Cash at bank and in hand		40,794	350	41,144	41,711
Total current assets		**53,139**	**350**	**53,489**	**49,713**
Liabilities					
Creditors falling due within one year	10	51,137	-	51,137	43,439
Net current assets		**2,002**	**350**	**2,352**	**6,274**
Total assets less current liabilities		**2,002**	**350**	**2,352**	**6,274**
Net assets		**2,002**	**350**	**2,352**	**6,274**
Funds of the charity					
Unrestricted funds	12	2,002	-	2,002	2,002
Restricted income funds	12	-	350	350	4,272
Total charity funds		**2,002**	**350**	**2,352**	**6,274**

For the year ended 31 December 2022 the company was entitled to exemption from the requirement to have an audit under section 477 of the Companies Act 2006. No members have required an audit of its accounts for the year in question in accordance with section 476. The directors acknowledge their responsibility for:

a) ensuring that the company keeps accounting records which comply with Sections 386 and 387 of the Companies Act 2006; and

b) *preparing financial statements which give a true and fair view of the state of affairs* of the company as at the end of the financial year and of its profit or loss for each financial year in accordance with the requirement of Sections 394 and 395 and which otherwise comply with the requirements of the Companies Act 2006 relating to financial statements, so far as applicable to the company.

These accounts have been prepared in accordance with the special provisions of Part 15 of the Companies Act 2006 relating to small companies and with the Financial Reporting Standards (FRS 102).

The notes on pages 9 to 15 form an intergral part of these accounts.

The accounts were approved by the Trustees on 8 March 2023 and signed on their behalf by:

JOElliot

Member of Council Jo Elliot

Company number: SC123786

GREYFRIARS OUTREACH LIMITED

STATEMENT OF CASHFLOWS

AS AT 31 DECEMBER 2022

	Note	2022 Total £	2021 Total £
Net cash generated from operating activities	11	**(567)**	**26,053**
Net cash provided by investing activities		-	-
Net cash provided by financing activities		-	-
Change in cash and cash equivalents in the year		**(567)**	**26,053**
Cash and cash equivalents brought forward		41,711	15,658
Cash and cash equivalents carried forward		**41,144**	**41,711**

The notes on pages 9 to 15 form an intergral part of these accounts.

1. Accounting Policies

The principal accounting policies, which have been applied consistently in the current and preceding year in dealing with items which are considered material to the accounts, are set out below.

Basis of accounting

The financial statements have been prepared in accordance with Accounting and Reporting by Charities: Statement of Recommended Practice applicable to charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS102) (effective 1 January 2019) – Charities SORP (FRS 102), the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102) and the Companies Act 2006.

Greyfriars Outreach Limited meets the definition of a public benefit entity under FRS102. Assets and liabilities are initially recorded at historical cost or transaction value unless otherwise stated in the relevant accounting policy note(s).

The trustees consider that there are no material uncertainties about the ability of the charitable company to continue as a going concern for the foreseeable future.

Fund accounting

Funds are classified as either restricted funds or unrestricted funds, defined as follows:

Unrestricted Funds
Unrestricted funds are grants and other incoming resources receivable or generated for the objects of the charity without further specified purpose and are available as general funds.

The Council may designate from time to time some of these reserves for specific purposes and activities. All unrestricted reserves are currently undesignated and held in general funds.

Restricted funds
Any restricted funds are to be used for specific purposes as laid down by the donor. Expenditure which meets these criteria is charged to the fund.

Income
Income is recognised when the charity has entitlement to the funds, any performance conditions attached to the item(s) of income have been met, it is probable that the income will be received and the amount can be measured reliably.

Expenditure

Expenditure is recognised once there is a legal or constructive obligation to make a payment to a third party, it is probable that settlement will be required and the amount of the obligation can be measured reliably.

Expenditure is classified under the following activity headings:

- Expenditure on charitable activities includes the costs incurred by the charity in delivery of its activities and services to its beneficiaries and their associated support costs.
- Other expenditure represents those items not falling into any other heading.

Irrecoverable VAT is charged as a cost against the activity for which the expenditure was incurred.

Fixed Assets

Depreciation is provided on a straight-line basis to write off the cost or initial value, less residual value, of tangible fixed assets over their estimated useful lives:

- Equipment – 5 years.

Taxation

Greyfriars Outreach Limited is recognised as a charity for the purposes of applicable taxation legislation and is therefore not subject to taxation on its charitable activities.

Financial instruments

The Charity only has financial assets and liabilities of a kind that qualify as basic instruments. Basic financial instruments are initially recognised at transaction value and subsequently measured at their settlement value.

2. Donations

	Unrestricted funds £	Restricted funds £	2022 Total £	2021 Total £
Visitor donations	26,649	-	26,649	10,466
Greyfriars at 12	-	400	400	-
Visit Scotland	-	-	-	8,000
	26,649	**400**	**27,049**	**18,466**

Income from donations was £27,049 (2021: £18,466) of which £26,649 was unrestricted (2021: £10,466) and £400 was restricted (2021: £8,000).

3. Charitable activities

	Unrestricted funds £	Restricted funds £	2022 Total £	2021 Total £
Use of church premises and facilities	13,315	-	13,315	4,315
Event income	88,831	-	88,831	43,347
Shop income	21,861	-	21,861	7,255
Other income from charitable activities	-	-	-	15
	124,007	**-**	**124,007**	**54,932**

Income from charitable activities for 2022 and 2021 was all unrestricted income.

4. Analysis of expenditure

	Unrestricted funds £	Restricted funds £	2022 Total £	2021 Total £
Charitable expenditure				
Donations to Greyfriars Kirk	131,466	4,272	135,738	54,770
Event costs	2,852	50	2,902	1,501
Shop purchases	11,533	-	11,533	5,598
Bank charges	817	-	817	333
Accountancy fees	1,675	-	1,675	1,267
Independent examination fees	1,000	-	1,000	1,000
Depreciation	-	-	-	31
Visitor opening expenses	767	-	767	690
Website	-	-	-	3,566
Miscellaneous	546	-	546	368
	150,656	**4,322**	**154,978**	**69,124**

Support costs have not been separately identified as the trustees consider that there is only one charitable activity.

Expenditure was £154,978 (2021: £69,124) of which £150,656 was unrestricted (2021: £65,396) and £4,322 was restricted (2021: £3,728).

5. Net result

This is stated after charging:

	2022 Total £	2021 Total £
Independent examination fees	1,000	1,000
Depreciation charge	-	31
	1,000	**1,031**

6. Analysis of staff costs

The average number of employees of the company during the year was nil (2021: nil). The charity receives considerable volunteer help which is essential in running activities and which it acknowledges with gratitude. The notional cost of this volunteer time is not included in these accounts. Employees of Greyfriars Kirk provide assistance in the running of the charity.

7. Trustees' Remuneration and Related Party Transactions

The Council, as trustees received no remuneration in the year (2021: nil). During the year one Council member was reimbursed expenses (2021: 1). Total reimbursed expenses during the year were £548 (2021: £536) in relation to general expenses purchased on behalf of the charity. There were no outstanding amounts at the year end (2021: £nil).

Jo Elliot served as a trustee of Greyfriars Kirk during the year.

A general donation of £135,738 (2021: £54,770) was made to Greyfriars Kirk. At the year-end £44,305 (2021: £32,429) remained due to Greyfriars Kirk.

8. Fixed Assets

	Equipment 2022 Total £
Cost as at 1 January and 31 December 2022	5,070
Depreciation as at 1 January and 31 December 2022	5,070
Net book value as at 31 December 2022	-
Net book value as at 31 December 2021	-

9. Debtors

	Unrestricted funds £	Restricted funds £	2022 Total £	2021 Total £
Trade debtors	7,041	-	7,041	3,082
Prepayments and accrued income	1,983	-	1,983	75
	9,024	**-**	**9,024**	**3,157**

10. Creditors falling due within one year

	Unrestricted funds	Restricted funds	2022 Total	2021 Total
	£	£	£	£
Amounts due to Greyfriars Kirk	44,305	-	44,305	32,429
Other creditors	651	-	651	1,186
Accruals	2,100	-	2,100	2,059
Prepaid income (deposits from users of the premises)	4,081	-	4,081	7,765
	51,137	**-**	**51,137**	**43,439**

11. Reconciliation of net movement in funds to net cashflow from operating activities

	2022 Total	2021 Total
	£	£
Net movement in funds	(3,922)	4,274
Add back depreciation charge	-	31
Decrease in stock	1,524	5,548
(Increase) in debtors	(5,867)	(2,414)
Increase in creditors	7,698	18,614
Net cash generated from operating activities	**(567)**	**26,053**

12. Movement in funds

	As at 01.01.22 £	Income £	Expenditure £	Transfers £	As at 31.12.22 £
Unrestricted funds					
General fund	2,002	150,656	(150,656)	-	2,002
Restricted funds					
Music	-	400	(50)	-	350
Visit Scotland	4,272	-	(4,272)	-	-
	4,272	400	(4,322)	-	350
	6,274	151,056	(154,978)	-	2,352

	As at 01.01.21 £	Income £	Expenditure £	Transfers £	As at 31.12.21 £
Unrestricted funds					
General fund	2,000	65,398	(65,396)	-	2,002
Restricted fund					
Visit Scotland	-	8,000	(3,728)	-	4,272
	2,000	73,398	(69,124)	-	6,274

Unrestricted funds:

General fund — These are general and unrestricted resources of the Charity.

Restricted funds:

Music — Funds received to help finance music events at Greyfriars Kirk, including the Greyfriars @ 12 concerts.

Visit Scotland — Monies received from Visit Scotland to improve visitor footfall were fully spent during the year.

13. Company Limited by Guarantee

The members of the company have undertaken that they will contribute £1 each in the event of the winding up of the company.