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**Nortruck Services Limited**  
Registration number SC87421

**Abbreviated Report and Financial Statements**

**for the year ended**

**31st March 2003**



SCT SRF7YS61 1925  
COMPANIES HOUSE 30/01/04

SCT SQT2MRYO 1939  
COMPANIES HOUSE 22/01/04

## **Nortruck Services Limited**

### **Company Information**

**Director:** D.W. McIntosh

**Secretary:** J.C. Chisholm  
2 Bon Accord Crescent  
Aberdeen  
AB11 6DH

**Company number:** SC87421

**Registered office:** 2 Bon Accord Crescent  
Aberdeen  
AB11 6DH

**Business address:** Portlethen Industrial Estate  
Portlethen  
Aberdeen  
AB12 4PF

**Auditors:** James Milne & Co  
Chartered Accountants  
5 Bon Accord Square  
Aberdeen  
AB11 6XZ

**Bankers:** Bank of Scotland  
54 John Street  
Aberdeen  
AB25 1LL

**Solicitors:** Storie Cruden & Simpson  
2 Bon Accord Crescent  
Aberdeen  
AB11 6DH

# Nortruck Services Limited

## Director's Report

The director presents his report and the financial statements for the year ended 31st March 2003.

### Principal activity

The principal activity of the company is the sale and servicing of commercial vehicles together with a full parts distribution service, operating under a distributor's agreement with Seddon Atkinson Limited.

### Review of the business

Despite the continued competition in the market in commercial vehicles, the company has enjoyed a successful year with increased turnover in each of the commercial vehicle, parts and service departments, assisted by the first full year of trading from the Perth Depot and by the introduction of the new franchise in the lighter end of the commercial vehicle range.

The current year's trading position indicates that the director can, in the absence of unforeseen circumstances, again look forward to a profitable outcome for the year to 31st March 2004.

### Results and dividends

The results for the year are set out in detail on page 6.

The director recommends that a dividend of £10,000 be paid for the year, leaving profits after tax amounting to £65,210 to be added to reserves.

### Directors and their interests

The directors who served during the year had interests in the shares of the company as follows -

|               | Ordinary Shares of £1 each |          |
|---------------|----------------------------|----------|
|               | 31/03/03                   | 01/04/02 |
| R.W. Cameron  | -                          | 7,500    |
| D.W. McIntosh | 17,500                     | 17,500   |

Mr R.W. Cameron retired from the company on 31st December 2002.

The interests of the directors in trading contracts with the company are as detailed in note 19 to the financial statements.

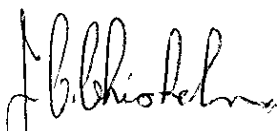
### Share capital

On 22nd August 2002 the company repurchased the 7,500 ordinary shares of £1 each, fully paid, representing 30% of the called up capital of the company, held by Mr R.W. Cameron thereby utilising £152,500 of undistributed reserves, and £7,500 was transferred to capital redemption reserve in respect thereof. The shares were repurchased to facilitate the pending retiral of Mr Cameron from the company.

### Auditors

James Milne & Co., Chartered Accountants, have expressed their willingness to continue in office and a resolution dealing with their reappointment will be proposed at the Annual General Meeting.

This report was approved by the director on 15th January 2004 and signed on his behalf by



**J.C. Chisholm**  
Secretary

## **Nortruck Services Limited**

### **Statement of Director's Responsibilities**

The director is required under company law to prepare, for each financial year, financial statements which give a true and fair view of the state of affairs of the company at the end of the year and of the profit or loss for the year then ended. In preparing those financial statements the director is required to:

- (a) select suitable accounting policies and apply them on a consistent basis;
- (b) make judgments and estimates that are prudent and reasonable;
- (c) prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The director is responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and enables him to ensure that the accounts comply with the Companies Act 1985. He is also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

**D.W. McIntosh**  
Director

15th January 2004

A handwritten signature in black ink, consisting of a large, stylized 'M' and 'I' followed by a horizontal line.

**Auditors' Report to  
Nortruck Services Limited  
Pursuant to Section 247B of the Companies Act 1985**

We have audited the abbreviated financial statements on pages 5 to 16 together with the full financial statements of Nortruck Services Limited for the year ended 31st March 2003, prepared under section 226 of the Companies Act 1985.

This report is made solely to the company's members, as a body, in accordance with Section 247B of the Companies Act 1985. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to any one other than the company and the company's members, as a body, for our audit work, for this report, or for the opinions we have formed.

**Respective responsibilities of director and auditors**

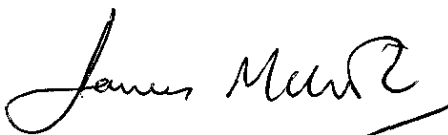
The director is responsible for preparing the abbreviated financial statements in accordance with Section 246A of the Companies Act 1985. It is our responsibility to form an independent opinion as to whether the company is entitled to deliver abbreviated financial statements prepared in accordance with Section 246A(3) of the Act to the Registrar of Companies and whether the financial statements to be delivered are properly prepared in accordance with those provisions, and to report our opinion to you.

**Basis of opinion**

We have carried out the procedures we considered necessary to confirm, by reference to the financial statements, that the company is entitled to deliver abbreviated financial statements and that the abbreviated financial statements have been properly prepared. The scope of our work for the purpose of this report did not include examining or dealing with events after the date of our report on the financial statements.

**Opinion**

In our opinion the company is entitled to deliver abbreviated financial statements prepared in accordance with Section 246A(3) of the Companies Act 1985 in respect of the year ended 31st March 2003 and the abbreviated financial statements on pages 5 to 16 are properly prepared in accordance with those provisions.



**James Milne & Co.**

Chartered Accountants and  
Registered Auditors  
5 Bon Accord Square  
Aberdeen  
AB11 6XZ

15th January 2004

# Nortruck Services Limited

## Abbreviated Profit and Loss Account for the year ended 31st March 2003

|                                                          | Notes | 2003<br>£             | 2002<br>£             |
|----------------------------------------------------------|-------|-----------------------|-----------------------|
| <b>Gross profit</b>                                      |       | 764,629               | 766,150               |
| Administrative expenses                                  |       | <u>(622,220)</u>      | <u>(591,242)</u>      |
| <b>Operating profit</b>                                  | 3/4   | 142,409               | 174,908               |
| Interest receivable                                      |       | 498                   | 2,735                 |
| Interest payable                                         | 5     | <u>(47,747)</u>       | <u>(42,459)</u>       |
| <b>Profit on ordinary activities<br/>before taxation</b> |       | 95,160                | 135,184               |
| Tax on profit on ordinary activities                     | 6     | <u>(19,950)</u>       | <u>(28,125)</u>       |
| <b>Profit on ordinary activities after taxation</b>      |       | 75,210                | 107,059               |
| Dividend                                                 |       | <u>(10,000)</u>       | -                     |
| <b>Retained profit for the year</b>                      |       | 65,210                | 107,059               |
| Retained profit brought forward                          |       | 861,280               | 754,221               |
| Applied in repurchase of share capital                   |       | <u>(152,500)</u>      | -                     |
| <b>Retained profit carried forward</b>                   | 15    | <u><u>773,990</u></u> | <u><u>861,280</u></u> |

All amounts relate to continuing activities.

All recognised gains and losses are included in the profit and loss account.

# Nortruck Services Limited

## Balance Sheet at 31st March 2003

|                                                                | Note | 2003               |                | 2002               |                 |
|----------------------------------------------------------------|------|--------------------|----------------|--------------------|-----------------|
|                                                                |      | £                  | £              | £                  | £               |
| <b>Fixed assets</b>                                            |      |                    |                |                    |                 |
| Tangible assets                                                | 7    |                    | 32,032         |                    | 70,759          |
| <b>Current assets</b>                                          |      |                    |                |                    |                 |
| Stocks                                                         | 8    | 1,620,542          |                | 1,153,480          |                 |
| Debtors                                                        | 9    | 1,136,473          |                | 1,305,039          |                 |
| Cash and cheques in hand                                       |      | 3,740              |                | 13,416             |                 |
|                                                                |      | <u>2,760,755</u>   |                | <u>2,471,935</u>   |                 |
| <b>Creditors: amounts falling due within one year</b>          | 10   | <u>(1,970,731)</u> |                | <u>(1,626,970)</u> |                 |
| <b>Net current assets</b>                                      |      |                    | <u>790,024</u> |                    | <u>844,965</u>  |
| <b>Total assets less current liabilities</b>                   |      |                    | 822,056        |                    | 915,724         |
| <b>Creditors: amounts falling due after more than one year</b> | 11   |                    | <u>(5,066)</u> |                    | <u>(11,444)</u> |
| <b>Net assets</b>                                              |      |                    | <u>816,990</u> |                    | <u>904,280</u>  |
| <b>Capital and reserves</b>                                    |      |                    |                |                    |                 |
| Called up share capital                                        | 14   |                    | 17,500         |                    | 25,000          |
| Share premium account                                          | 15   |                    | 5,000          |                    | 5,000           |
| Capital redemption reserve                                     | 15   |                    | 20,500         |                    | 13,000          |
| Profit and loss account                                        | 15   |                    | <u>773,990</u> |                    | <u>861,280</u>  |
| <b>Shareholders' funds</b>                                     | 16   |                    | <u>816,990</u> |                    | <u>904,280</u>  |

The financial statements were approved on 15th January 2004 and signed by

**D.W. McIntosh**  
Director



# Nortruck Services Limited

## Cash Flow Statement for the year ended 31st March 2003

|                                                                                      | 2003<br>£        | 2002<br>£        |
|--------------------------------------------------------------------------------------|------------------|------------------|
| <b>Reconciliation of operating profit to net cash flow from operating activities</b> |                  |                  |
| Operating profit                                                                     | 142,409          | 174,908          |
| Depreciation                                                                         | 26,911           | 35,625           |
| Gain on disposal of tangible fixed assets                                            | (3,013)          | (5,190)          |
| (Increase)/decrease in stocks and work in progress                                   | (467,062)        | 30,584           |
| Decrease/(increase) in debtors                                                       | 168,566          | (259,768)        |
| Increase in creditors                                                                | 535,521          | 93,325           |
| <b>Net cash inflow from operating activities</b>                                     | <u>403,332</u>   | <u>69,484</u>    |
| <br><b>Cash flow statement</b>                                                       |                  |                  |
| Net cash inflow from operating activities                                            | 403,332          | 69,484           |
| Servicing of finance (note 1)                                                        | (47,249)         | (39,400)         |
| Taxation                                                                             | (33,725)         | (15,689)         |
| Capital expenditure (note 1)                                                         | 14,830           | (9,997)          |
| Financing (note 1)                                                                   | (166,006)        | (15,683)         |
| <b>Increase/(decrease) in cash in the year</b>                                       | <u>171,182</u>   | <u>(11,285)</u>  |
| <br><b>Reconciliation of net cash flow to movement in net funds</b>                  |                  |                  |
| Increase/(decrease) in cash in the year                                              | 171,182          | (11,285)         |
| Decrease in hire purchase debt                                                       | 13,506           | 2,619            |
| Change in net debt                                                                   | 184,688          | (8,666)          |
| <b>Net debt at 1st April 2002</b>                                                    | <u>(777,793)</u> | <u>(769,127)</u> |
| <b>Net debt at 31st March 2003</b>                                                   | <u>(593,105)</u> | <u>(777,793)</u> |

# Nortruck Services Limited

## Notes to the Cash Flow Statement for the year ended 31st March 2003

### 1. Gross cash flows

|                                            | 2003<br>£        | 2002<br>£       |
|--------------------------------------------|------------------|-----------------|
| <b>Servicing of finance</b>                |                  |                 |
| Interest received                          | 498              | 2,735           |
| Interest paid                              | (46,313)         | (40,771)        |
| Interest element of hire purchase payments | (1,434)          | (1,364)         |
|                                            | <u>(47,249)</u>  | <u>(39,400)</u> |
| <b>Capital expenditure</b>                 |                  |                 |
| Acquisition of tangible fixed assets       | (16,870)         | (23,147)        |
| Disposal of tangible fixed assets          | 31,700           | 13,150          |
|                                            | <u>14,830</u>    | <u>(9,997)</u>  |
| <b>Financing</b>                           |                  |                 |
| Repurchase of share capital                | (152,500)        | -               |
| Hire purchase finance repaid               | (13,506)         | (15,683)        |
|                                            | <u>(166,006)</u> | <u>(15,683)</u> |

### 2. Analysis of changes in net debt

|                          | 1st April<br>2002<br>£ | Cash<br>Flows<br>£ | Other<br>Changes<br>£ | 31st March<br>2003<br>£ |
|--------------------------|------------------------|--------------------|-----------------------|-------------------------|
| Cash and cheques in hand | 13,416                 | (9,676)            | -                     | 3,740                   |
| Bank overdraft           | (768,310)              | 180,858            | -                     | (587,452)               |
| Hire purchase finance –  |                        |                    |                       |                         |
| Due within one year      | (11,455)               | 13,506             | (6,378)               | (4,327)                 |
| Due after one year       | (11,444)               | -                  | 6,378                 | (5,066)                 |
| <b>Total</b>             | <u>(777,793)</u>       | <u>184,688</u>     | <u>-</u>              | <u>(593,105)</u>        |

## **Nortruck Services Limited**

### **Notes to the Financial Statements for the year ended 31st March 2003**

#### **1. Accounting policies**

##### **1.1 Accounting convention**

The financial statements are prepared under the historical cost convention.

##### **1.2 Turnover**

Turnover represents the total invoice value, excluding value added tax, of sales made during the year.

##### **1.3 Tangible fixed assets and depreciation**

Depreciation is provided at rates calculated to write off the cost less residual value of each asset on a straight line basis over its expected useful life, as follows:

|                                       |                  |
|---------------------------------------|------------------|
| Short leasehold tenant's improvements | - 3 years        |
| Plant and equipment                   | - 4 and 10 years |
| Motor vehicles                        | - 2 and 4 years  |

##### **1.4 Lease and hire purchase commitments**

Assets obtained under hire purchase contracts and finance leases are capitalised as tangible assets and depreciated over their useful lives. Obligations under such agreements are included in creditors net of the finance charge allocated to future periods. The relevant finance charges are charged to profit and loss account over the primary period of the lease or contract in proportion to the capital element outstanding.

Rentals payable under operating leases are charged against income on a straight line basis over the lease term.

##### **1.5 Stocks and work in progress**

Stocks are valued at the lower of cost and net realisable value, after making due allowance for obsolete and slow-moving items.

Cost of work in progress comprises direct labour and materials.

##### **1.6 Pension costs**

The pension cost charged in the financial statements represents the contributions payable by the company during the year.

##### **1.7 Deferred taxation**

Deferred tax is provided in respect of the tax effect of all timing differences, to the extent that it is probable that a liability or asset will crystallise in the foreseeable future, at the rates of tax expected to apply when the timing differences reverse.

#### **2. Turnover**

The total turnover of the company for the year has been derived from its principal activity wholly undertaken in the UK.

# Nortruck Services Limited

## Notes to the Financial Statements for the year ended 31st March 2003

### 3. Operating profit

|                                                   | 2003<br>£      | 2002<br>£      |
|---------------------------------------------------|----------------|----------------|
| <b>Operating profit is stated after charging:</b> |                |                |
| Directors' remuneration (note 4(b))               | <u>161,765</u> | <u>153,176</u> |
| Auditors' remuneration                            | <u>6,750</u>   | <u>6,500</u>   |
| Depreciation                                      | <u>26,911</u>  | <u>35,625</u>  |
| Operating lease rentals -                         |                |                |
| Land and buildings                                | 69,502         | 65,244         |
| Plant and equipment                               | <u>27,142</u>  | <u>14,823</u>  |
|                                                   | <u>96,644</u>  | <u>80,067</u>  |
| <b>and after crediting:</b>                       |                |                |
| Gain on disposal of tangible fixed assets         | <u>3,013</u>   | <u>5,190</u>   |

### 4. Directors and employees

|                                              | 2003<br>£      | 2002<br>£      |
|----------------------------------------------|----------------|----------------|
| (a) <b>Staff Costs</b> (including directors) |                |                |
| Wages and salaries                           | 827,295        | 720,456        |
| Social security costs                        | 75,759         | 68,332         |
| Other pension costs                          | <u>6,699</u>   | <u>16,850</u>  |
|                                              | <u>909,753</u> | <u>805,638</u> |

The average monthly number of employees during the year was -

|                          | Number    | Number    |
|--------------------------|-----------|-----------|
| Sales and administration | 10        | 11        |
| Parts                    | 19        | 17        |
| Service                  | <u>6</u>  | <u>6</u>  |
|                          | <u>35</u> | <u>34</u> |

|                                    | 2003<br>£      | 2002<br>£      |
|------------------------------------|----------------|----------------|
| (b) <b>Directors' Remuneration</b> |                |                |
| Emoluments                         | 124,765        | 139,176        |
| Pension scheme contributions       | 4,000          | 14,000         |
| Ex gratia payment on retirement    | <u>33,000</u>  | <u>-</u>       |
|                                    | <u>161,765</u> | <u>153,176</u> |

# Nortruck Services Limited

## Notes to the Financial Statements for the year ended 31st March 2003

### 5. Interest payable

|                         | 2003<br>£     | 2002<br>£     |
|-------------------------|---------------|---------------|
| Bank overdraft interest | 43,936        | 37,532        |
| Stocking loan interest  | 2,152         | 3,531         |
| Hire purchase charges   | 1,434         | 1,364         |
| Other interest          | 225           | 32            |
|                         | <u>47,747</u> | <u>42,459</u> |

### 6. Tax on profit on ordinary activities

|                                           | 2003<br>£     | 2002<br>£     |
|-------------------------------------------|---------------|---------------|
| (a) <b>The taxation charge comprises:</b> |               |               |
| Corporation tax                           | 17,150        | 30,925        |
| Deferred tax (note 13)                    | 2,800         | (2,800)       |
|                                           | <u>19,950</u> | <u>28,125</u> |

#### (b) Factors affecting tax charge for year:

The tax charge for the year is higher (2002 – higher) than the applicable rate of corporation tax (19%) (2002 – 20%). The differences are explained below –

|                                                       | 2003<br>£     | 2002<br>£      |
|-------------------------------------------------------|---------------|----------------|
| Profit on ordinary activities before tax              | <u>95,160</u> | <u>135,184</u> |
| Corporation tax thereon at 19%                        | 18,080        | 27,037         |
| <i>Effects of:</i>                                    |               |                |
| Expenditure not deductible for tax purposes           | 1,557         | 1,064          |
| Timing difference on accrued expenditure              | (2,660)       | 2,800          |
| Depreciation for year in excess of capital allowances | 173           | 24             |
| Current corporation tax charge for year               | <u>17,150</u> | <u>30,925</u>  |

#### (c) Factors which may affect future tax charges:

No provision has been made for a deferred tax asset amounting to £3,060 (2002 - £2,887) in respect of depreciation charged in excess of capital allowances which may reverse over future years, on the grounds that there is insufficient evidence regarding the trading and capital expenditure positions in future years to indicate that the asset will be recoverable within the foreseeable future.

# Nortruck Services Limited

## Notes to the Financial Statements for the year ended 31st March 2003

### 7. Tangible fixed assets

|                       | Short<br>Leasehold<br>Tenant's<br>Improvements<br>£ | Plant and<br>Equipment<br>£ | Total<br>£ |
|-----------------------|-----------------------------------------------------|-----------------------------|------------|
| <b>Cost</b>           |                                                     |                             |            |
| At 1st April 2002     | 27,599                                              | 233,069                     | 260,668    |
| Additions             | -                                                   | 16,870                      | 16,870     |
| Disposals             | -                                                   | (56,195)                    | (56,195)   |
| At 31st March 2003    | 27,599                                              | 193,744                     | 221,343    |
| <b>Depreciation</b>   |                                                     |                             |            |
| At 1st April 2002     | 26,021                                              | 163,888                     | 189,909    |
| Provided during year  | 574                                                 | 26,337                      | 26,911     |
| On disposals          | -                                                   | (27,509)                    | (27,509)   |
| At 31st March 2003    | 26,595                                              | 162,716                     | 189,311    |
| <b>Net book value</b> |                                                     |                             |            |
| At 31st March 2003    | 1,004                                               | 31,028                      | 32,032     |
| At 31st March 2002    | 1,578                                               | 69,181                      | 70,759     |

The net book value of plant and equipment held under hire purchase contracts amounted to £13,845 (2002 - £42,151) after provision of depreciation for the year of £4,564 (2002 - £10,175).

### 8. Stocks

|                       | 2003<br>£        | 2002<br>£        |
|-----------------------|------------------|------------------|
| Parts and accessories | 1,276,355        | 1,153,480        |
| Commercial vehicles   | 344,187          | -                |
|                       | <u>1,620,542</u> | <u>1,153,480</u> |

Various stocks are held subject to reservation of title by suppliers.

### 9. Debtors

|                                              | 2003<br>£        | 2002<br>£        |
|----------------------------------------------|------------------|------------------|
| <b>Amounts falling due within one year -</b> |                  |                  |
| Trade debtors                                | 1,095,351        | 1,290,646        |
| Other debtors                                | 12,012           | 5,000            |
| Prepayments and accrued income               | 29,110           | 6,593            |
| Deferred taxation (note 13)                  | -                | 2,800            |
|                                              | <u>1,136,473</u> | <u>1,305,039</u> |

# Nortruck Services Limited

## Notes to the Financial Statements for the year ended 31st March 2003

### 10. Creditors: amounts falling due within one year

|                                       | 2003<br>£        | 2002<br>£        |
|---------------------------------------|------------------|------------------|
| Bank overdraft (secured)              | 587,452          | 768,310          |
| Hire purchase obligations (note 12)   | 4,327            | 11,455           |
| Trade creditors                       | 1,271,081        | 643,295          |
| Corporation tax                       | 17,150           | 30,925           |
| Other taxes and social security costs | 65,051           | 158,751          |
| Accruals                              | 15,670           | 14,234           |
| Proposed dividend                     | 10,000           | -                |
|                                       | <u>1,970,731</u> | <u>1,626,970</u> |

The bank holds as security a bond and floating charge over the assets of the company.

### 11. Creditors: amounts falling due after more than one year

|                                     | 2003<br>£    | 2002<br>£     |
|-------------------------------------|--------------|---------------|
| Hire purchase obligations (note 12) | <u>5,066</u> | <u>11,444</u> |

### 12. Hire purchase obligations

|                                             | 2003<br>£    | 2002<br>£      |
|---------------------------------------------|--------------|----------------|
| <b>Amounts payable:</b>                     |              |                |
| Within one year                             | 4,872        | 12,847         |
| In the second to fifth years                | <u>5,278</u> | <u>12,243</u>  |
|                                             | 10,150       | 25,090         |
| Finance charges allocated to future periods | <u>(757)</u> | <u>(2,191)</u> |
| Net obligations                             | <u>9,393</u> | <u>22,899</u>  |
| <b>Whereof -</b>                            |              |                |
| Included in current liabilities (note 10)   | 4,327        | 11,455         |
| Included in future liabilities (note 11)    | <u>5,066</u> | <u>11,444</u>  |
|                                             | <u>9,393</u> | <u>22,899</u>  |

# Nortruck Services Limited

## Notes to the Financial Statements for the year ended 31st March 2003

### 13. Deferred taxation

|                                              | 2002<br>£ | Movement<br>for year<br>£ | 2003<br>£ |
|----------------------------------------------|-----------|---------------------------|-----------|
| <b>Deferred taxation asset provided:</b>     |           |                           |           |
| Timing differences                           | 2,800     | (2,800)                   | -         |
| <b>Deferred taxation asset not provided:</b> |           |                           |           |
| Depreciation in excess of capital allowances | 2,887     | 173                       | 3,060     |

(See note 6 (b) and (c).)

### 14. Share capital

|                                     | 2003<br>£ | 2002<br>£ |
|-------------------------------------|-----------|-----------|
| <b>Ordinary Shares of £1 each -</b> |           |           |
| Authorised                          | 100,000   | 100,000   |
| Allotted, called up and fully paid  | 17,500    | 25,000    |

On 22nd August 2002 the company repurchased the 7,500 ordinary shares of £1 each, fully paid, held by Mr R.W. Cameron thereby utilising £152,500 of undistributed reserves, and £7,500 was transferred to capital redemption reserve in respect thereof. The shares were repurchased to facilitate the pending retiral of Mr Cameron from the company.

### 15. Reserves

|                                        | 2003<br>£ | 2002<br>£ |
|----------------------------------------|-----------|-----------|
| <b>Share Premium Account -</b>         |           |           |
| At 31st March 2003                     | 5,000     | 5,000     |
| <b>Capital redemption reserve -</b>    |           |           |
| At 1st April 2002                      | 13,000    | 13,000    |
| Arising on repurchase of share capital | 7,500     | -         |
| At 31st March 2003                     | 20,500    | 13,000    |
| <b>Profit and Loss Account -</b>       |           |           |
| At 1st April 2002                      | 861,280   | 754,221   |
| Retained profit for the financial year | 65,210    | 107,059   |
| Applied in repurchase of share capital | (152,500) | -         |
| At 31st March 2003                     | 773,990   | 861,280   |

# Nortruck Services Limited

## Notes to the Financial Statements for the year ended 31st March 2003

### 16. Reconciliation of movements in shareholders' funds

|                                                           | 2003<br>£             | 2002<br>£             |
|-----------------------------------------------------------|-----------------------|-----------------------|
| Retained profit for the financial year                    | 65,210                | 107,059               |
| Applied in repurchase of share capital                    | <u>(152,500)</u>      | <u>-</u>              |
| <b>Net (reduction in)/addition to shareholders' funds</b> | <b>(87,290)</b>       | <b>107,059</b>        |
| Opening shareholders' funds                               | <u>904,280</u>        | <u>797,221</u>        |
| <b>Shareholders' funds at 31st March 2003</b>             | <b><u>816,990</u></b> | <b><u>904,280</u></b> |

### 17. Pension costs

The company contributed during the year to defined contribution pension schemes for one director and for seven members of staff, the assets of which are held separately from those of the company in independently administered funds.

Outstanding pension contributions at 31st March 2003 amounted to £Nil (2002 - £14,000).

### 18. Other financial commitments

At 31st March 2003 the company had annual commitments under non-cancellable operating leases as follows -

|                                        | 2003                       |               | 2002                       |               |
|----------------------------------------|----------------------------|---------------|----------------------------|---------------|
|                                        | Land and<br>Buildings<br>£ | Other<br>£    | Land and<br>Buildings<br>£ | Other<br>£    |
| <b>Operating leases which expire -</b> |                            |               |                            |               |
| In the second to fifth years           | <u>*78,748</u>             | <u>27,970</u> | <u>*78,748</u>             | <u>19,245</u> |

\*Including £8,374 recoverable from sub-tenant (2002 - £8,374).

## **Nortruck Services Limited**

### **Notes to the Financial Statements for the year ended 31st March 2003**

#### **19. Transactions with directors**

The company transacts business in the normal course of trade with Sabre Offshore Services Limited, in which both R.W. Cameron and D.W. McIntosh had an interest during the year.

The value of transactions during the year to 31st March 2003 was:

|                               | £       |
|-------------------------------|---------|
| Purchases from Sabre          | 31,924  |
| Purchase of fixed asset       | 16,000  |
|                               | <hr/>   |
|                               | 47,924  |
|                               | <hr/>   |
| Sales to Sabre                | 42,817  |
| Recharge of overhead expenses | 48,321  |
| Sale of fixed asset           | 15,000  |
| Management fees               | 84,350  |
|                               | <hr/>   |
|                               | 190,488 |
|                               | <hr/>   |

#### **20. Related party transactions**

##### **Controlling party**

The company is under the control of Mr D.W. McIntosh, director, by virtue of his holding of 100% of the issued ordinary share capital.