

Company Registration No. SC081944 (Scotland)

GRAHAM TISO LIMITED
DIRECTORS' REPORT AND FINANCIAL STATEMENTS
FOR THE PERIOD ENDED 28 JANUARY 2012

TUESDAY



S1KNE11U

SCT

30/10/2012

#117

COMPANIES HOUSE

GRAHAM TISO LIMITED

COMPANY INFORMATION

Directors

G M Lunn
B R Thomas
G A Thomson
C Tiso
D Tiso
Mrs M R Tiso

Secretary

N P Smith

Company number

SC081944

Registered office

41 Commercial Street
Leith
Edinburgh
EH6 6JD

Auditors

Johnston Carmichael LLP
227 West George Street
Glasgow
G2 2ND

GRAHAM TISO LIMITED

CONTENTS

	Page
Directors' report	1 - 2
Independent auditors' report	3 - 4
Profit and loss account	5
Balance sheet	6
Notes to the financial statements	7 - 18

GRAHAM TISO LIMITED

DIRECTORS' REPORT

FOR THE PERIOD ENDED 28 JANUARY 2012

The directors present their report and financial statements for the period ended 28 January 2012.

Principal activities and review of the business

The principal activity of the company continued to be that of retailing outdoor clothing, footwear and accessories for outdoor leisure activities.

The directors are disappointed to report a loss for the year.

Trading was challenging throughout the year, with consumer confidence remaining low. The company was particularly affected by the exceptionally mild winter and widespread discounting and over-supply within the industry caused by a major competitor entering administration. As a result total turnover fell from £20.1M to £18.7M, and gross profit fell by £1.5M to £8.0M.

EBITDA for the year was a loss of £0.3M, which after depreciation of £0.8M, interest of £0.1M and a tax credit of £0.1M resulted in a PAT loss of £1.1M compared to a profit of £0.3M in 2010.

In addition to the measures above, the company monitors like for like sales, gross profit margin, and the ratios for each store of staff costs, rent and cash contribution to net sales.

The directors expect that the subdued level of consumer demand experienced in 2011 will continue throughout 2012 and that the outdoor retail marketplace will continue to be extremely competitive. However the company's key suppliers and bank remain supportive and group borrowing facilities were increased by £0.7M in April 2012. The directors anticipate that through better stock availability, changes in managerial responsibilities and continued tight cost controls the company will return to cash generative trading in 2012.

The directors have decided not to declare any dividends for the year.

Directors

The following directors have held office since 30 January 2011:

G M Lunn
B R Thomas
G A Thomson
C Tiso
D Tiso
Mrs M R Tiso

Employee involvement

The company's policy is to discuss with employees, at meetings, matters likely to affect employees' interests. Information of matters of concern to employees is given through regular memos which seek to achieve a common awareness on the part of all employees of the financial and economic factors affecting the company's performance.

Disabled persons

The company's policy is to recruit disabled workers for those vacancies that they are able to fill. Arrangements are made, wherever possible, to ensure the working environment is one in which it is safe and practicable for disabled staff to conduct their duties.

GRAHAM TISO LIMITED

DIRECTORS' REPORT (CONTINUED)

FOR THE PERIOD ENDED 28 JANUARY 2012

Statement of directors' responsibilities

The directors are responsible for preparing the Directors' Report and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to:

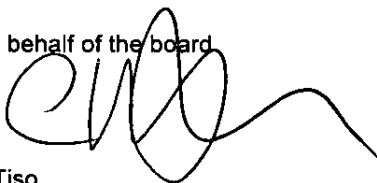
- select suitable accounting policies and then apply them consistently;
- make judgements and accounting estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

Statement of disclosure to auditors

So far as the directors are aware, there is no relevant audit information of which the company's auditors are unaware. Additionally, the directors have taken all the necessary steps that they ought to have taken as directors in order to make themselves aware of all relevant audit information and to establish that the company's auditors are aware of that information.

On behalf of the board



C Tiso
Director

18 May 2012

GRAHAM TISO LIMITED

INDEPENDENT AUDITORS' REPORT

TO THE MEMBERS OF GRAHAM TISO LIMITED

We have audited the financial statements of Graham Tiso Limited for the period ended 28 January 2012 set out on pages 5 to 18. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

Respective responsibilities of directors and auditors

As explained more fully in the Directors' Responsibilities Statement, included in the Directors' Report set out on pages 1 - 2, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

Scope of the audit of the financial statements

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of: whether the accounting policies are appropriate to the company's circumstances and have been consistently applied and adequately disclosed; the reasonableness of significant accounting estimates made by the directors; and the overall presentation of the financial statements. In addition, we read all the financial and non-financial information in the Directors' Report to identify material inconsistencies with the audited financial statements. If we become aware of any apparent material misstatements or inconsistencies we consider the implications for our report.

Opinion on financial statements

In our opinion the financial statements:

- give a true and fair view of the state of the company's affairs as at 28 January 2012 and of its loss for the period then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

Opinion on other matter prescribed by the Companies Act 2006

In our opinion the information given in the Directors' Report for the financial period for which the financial statements are prepared is consistent with the financial statements.

GRAHAM TISO LIMITED

INDEPENDENT AUDITORS' REPORT (CONTINUED)

TO THE MEMBERS OF GRAHAM TISO LIMITED

Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.


John McLaren (Senior Statutory Auditor)
for and on behalf of Johnston Carmichael LLP

15/6/12

Chartered Accountants
Statutory Auditor

227 West George Street
Glasgow
G2 2ND

GRAHAM TISO LIMITED

PROFIT AND LOSS ACCOUNT

FOR THE PERIOD ENDED 28 JANUARY 2012

		52 Weeks ended 28 January 2012 £	52 Weeks ended 29 January 2011 £
	Notes		
Turnover	2	18,700,531	20,109,851
Cost of sales		(10,718,555)	(10,652,110)
Gross profit		7,981,976	9,457,741
Administrative expenses		(9,443,334)	(9,281,807)
Other operating income		376,834	470,802
Operating (loss)/profit	3	(1,084,524)	646,736
Interest payable and similar charges	4	(127,401)	(110,382)
(Loss)/profit on ordinary activities before taxation		(1,211,925)	536,354
Tax on (loss)/profit on ordinary activities	5	149,854	(200,140)
(Loss)/profit for the period	16	(1,062,071)	336,214

The profit and loss account has been prepared on the basis that all operations are continuing operations.

There are no recognised gains and losses other than those passing through the profit and loss account.

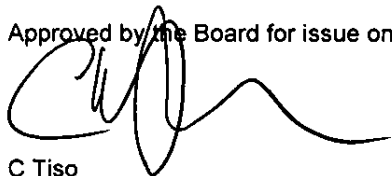
GRAHAM TISO LIMITED

BALANCE SHEET

AS AT 28 JANUARY 2012

	Notes	28 January 2012 £	£	29 January 2011 £	£
Fixed assets					
Intangible assets	6	350,000		-	
Tangible assets	7	7,445,885		7,599,634	
Investments	8	253,467		-	
		<u>8,049,352</u>		<u>7,599,634</u>	
Current assets					
Stocks	9	4,303,851		4,482,170	
Debtors	10	794,401		749,770	
Cash at bank and in hand		1,006,721		428,445	
		<u>6,104,973</u>		<u>5,660,385</u>	
Creditors: amounts falling due within one year	11	<u>(6,420,696)</u>		<u>(5,659,336)</u>	
Net current (liabilities)/assets		<u>(315,723)</u>		<u>1,049</u>	
Total assets less current liabilities		<u>7,733,629</u>		<u>7,600,683</u>	
Creditors: amounts falling due after more than one year	12	<u>(4,709,621)</u>		<u>(3,514,604)</u>	
		<u>3,024,008</u>		<u>4,086,079</u>	
Capital and reserves					
Called up share capital	15	800,091		800,091	
Other reserves	16	9		9	
Profit and loss account	16	2,223,908		3,285,979	
Shareholders' funds	17	<u>3,024,008</u>		<u>4,086,079</u>	

Approved by the Board for issue on 18 May 2012



C Tiso
Director

Company Registration No. SC081944

GRAHAM TISO LIMITED

NOTES TO THE FINANCIAL STATEMENTS

FOR THE PERIOD ENDED 28 JANUARY 2012

1 Accounting policies

1.1 Accounting convention

The financial statements are prepared under the historical cost convention.

The company meets its day to day working capital requirements through an overdraft facility which is repayable on demand. The directors have prepared projected cash flow information for the period ending twelve months from the date of their approval of these accounts. On the basis of this cash flow information and discussions with the company's bankers, the directors consider that the company will continue to operate within the facility currently agreed and within that which they expect will be agreed on 31 March 2013, when the company's bankers are due to consider renewing the facility for a further year.

In April 2012, the company's bankers agreed an increase in the overdraft facility of £700,000 and, at the same time, the repayment date for the majority of the bank loans was shortened to 31 March 2013. However, the margin of facilities over requirements is not large and, inherently there can be no certainty in relation to these matters. On this basis and taking into account the continuing support of the company's shareholders, the directors consider it appropriate to prepare the accounts on the going concern basis. The accounts do not include any adjustments that would result from a withdrawal of the overdraft facility by the company's bankers.

The company has taken advantage of the exemption in Financial Reporting Standard No 1 (Revised 1996) from the requirement to produce a cash flow statement on the grounds that it is a subsidiary undertaking where 90 percent or more of the voting rights are controlled within the group.

1.2 Turnover

Turnover represents amounts receivable for goods and services net of VAT and trade discounts.

1.3 Goodwill

The directors consider that acquired goodwill has an indefinite useful economic life and it is therefore not amortised. The directors believe that the durability of the acquired goodwill can be demonstrated and justifies estimating the useful economic life to exceed 20 years. The company operates in a retail sector that is not especially susceptible to changing fashion trends or general economic factors. The acquired goodwill is capable of continued measurement such that annual impairment reviews are feasible. The directors have considered the maintainable earnings of the business acquired and applied an appropriate multiplier.

1.4 Tangible fixed assets and depreciation

Tangible fixed assets other than freehold land are stated at cost less depreciation. Depreciation is provided at rates calculated to write off the cost less estimated residual value of each asset over its expected useful life, as follows:

Freehold buildings	2% straight line
Leasehold buildings	over the life of the lease
Shop fittings and equipment	10% to 33.3% straight line
Motor vehicles	25% straight line

1.5 Leasing

Rentals payable under operating leases are charged against income on a straight line basis over the lease term.

1.6 Investments

Fixed asset investments are stated at cost less provision for diminution in value.

GRAHAM TISO LIMITED

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

FOR THE PERIOD ENDED 28 JANUARY 2012

1 Accounting policies (continued)

1.7 Stock

Stock is valued at the lower of cost and net realisable value.

1.8 Pensions

The company operates a defined contribution scheme for the benefit of its employees. Contributions payable are charged to the profit and loss account in the period they are payable.

1.9 Deferred taxation

Deferred tax is provided in full on timing differences which result in an obligation at the balance sheet date to pay more tax, or right to pay less tax, at a future date, at rates expected to apply when they crystallise based on current tax rates and law. Timing differences arise from inclusion of items of income and expenditure in taxation computations in periods different from those in which they are included in the financial statements. Deferred tax assets are recognised to the extent that it is regarded as more likely than not they will be recovered. Deferred tax assets and liabilities are not discounted.

2 Turnover

The total turnover of the company for the period has been derived from its principal activity wholly undertaken in the United Kingdom.

3 Operating (loss)/profit	2012	2011
	£	£
Operating (loss)/profit is stated after charging:		
Depreciation of tangible assets	821,861	647,732
Operating lease rentals		
- Plant and machinery	83,092	74,773
- Other assets	1,794,296	1,542,995
Auditors' remuneration (including expenses and benefits in kind)	17,050	16,250
and after crediting:		
Profit on disposal of tangible assets	-	(199)

4 Interest payable	2012	2011
	£	£
On bank loans and overdrafts	123,910	110,382
Other interest	3,491	-
	<u>127,401</u>	<u>110,382</u>

GRAHAM TISO LIMITED

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

FOR THE PERIOD ENDED 28 JANUARY 2012

5	Taxation	2012 £	2011 £
	Domestic current year tax		
	U.K. corporation tax	(127,888)	170,000
	Adjustment for prior years	(28)	-
	Payment in respect of group relief	-	30,140
	Receipt in respect of group relief	(24,962)	-
	Total current tax	(152,878)	200,140
	Deferred tax		
	Deferred tax charge	3,024	-
		(149,854)	200,140
	Factors affecting the tax charge for the period		
	(Loss)/profit on ordinary activities before taxation	(1,211,925)	536,354
	(Loss)/profit on ordinary activities before taxation multiplied by standard rate of UK corporation tax of 26.32% (2011 - 28.00%)	(318,979)	150,179
	Effects of:		
	Non-deductible expenses	76,175	50,988
	Capital allowances less than/(in excess of) depreciation	30,810	(11,098)
	Tax losses not utilised	65,672	-
	Adjustments to previous periods	(28)	-
	Group relief surrendered/(claimed)	24,962	(30,140)
	(Receipt)/payment for group relief	(24,962)	30,140
	Other tax adjustments	(6,528)	10,071
		166,101	49,961
	Current tax charge for the period	(152,878)	200,140

The company has estimated losses of £ 249,483 (2011 - £ nil) available for carry forward against future trading profits.

GRAHAM TISO LIMITED

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE PERIOD ENDED 28 JANUARY 2012

6 Intangible fixed assets

	Goodwill £
Cost	
At 30 January 2011	-
Additions	350,000
	<u>350,000</u>
At 28 January 2012	<u>350,000</u>
Net book value	
At 28 January 2012	<u>350,000</u>
At 29 January 2011	<u>-</u>

During the year, the company acquired 100% of the issued share capital of Sundown Limited. The fair value of the assets and liabilities acquired was as follows:

	Book value £	Revaluations £	Provisional fair value £
Tangible fixed assets	743	-	743
Stock	176,774	-	176,774
Debtors	3,917	-	3,917
Cash	163,660	-	163,660
Creditors	(101,612)	-	(101,612)
Net assets acquired	<u>243,482</u>	<u>-</u>	<u>243,482</u>
Goodwill			<u>350,000</u>
Consideration			<u>593,482</u>
Consideration satisfied by:			
Cash			335,675
Deferred consideration			<u>257,807</u>
			<u>593,482</u>

GRAHAM TISO LIMITED

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

FOR THE PERIOD ENDED 28 JANUARY 2012

7 Tangible fixed assets

	Freehold buildings	Leasehold buildings	Shop fittings and equipment	Motor vehicles	Total
	£	£	£	£	£
Cost					
At 30 January 2011	4,895,416	2,617,329	4,507,293	29,340	12,049,378
Additions	-	156,811	511,301	-	668,112
Disposals	-	(34,108)	(396,967)	-	(431,075)
At 28 January 2012	4,895,416	2,740,032	4,621,627	29,340	12,286,415
Depreciation					
At 30 January 2011	437,090	1,140,663	2,846,644	25,347	4,449,744
On disposals	-	(34,108)	(396,967)	-	(431,075)
Charge for the period	56,270	160,458	603,833	1,300	821,861
At 28 January 2012	493,360	1,267,013	3,053,510	26,647	4,840,530
Net book value					
At 28 January 2012	4,402,056	1,473,019	1,568,117	2,693	7,445,885
At 29 January 2011	4,458,326	1,476,666	1,660,649	3,993	7,599,634

GRAHAM TISO LIMITED

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

FOR THE PERIOD ENDED 28 JANUARY 2012

8 Fixed asset investments

	Shares in subsidiary undertakings £
Cost	
At 30 January 2011	-
Additions	253,467
	<u>253,467</u>
At 28 January 2012	<u>253,467</u>
Net book value	
At 28 January 2012	<u>253,467</u>
At 29 January 2011	<u>-</u>

Holdings of more than 20%

The company holds more than 20% of the share capital of the following companies:

Company	Country of registration or incorporation	Class	Shares held %
Subsidiary undertakings			
Sundown Limited	Scotland	Ordinary	100.00

9 Stocks	2012 £	2011 £
Finished goods and goods for resale	<u>4,303,851</u>	<u>4,482,170</u>

GRAHAM TISO LIMITED

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

FOR THE PERIOD ENDED 28 JANUARY 2012

10 Debtors	2012 £	2011 £
Trade debtors	48,748	64,214
Amounts owed by parent and fellow subsidiary undertakings	61,479	130,157
Other debtors	5,201	676
Prepayments and accrued income	678,973	554,723
	<u>794,401</u>	<u>749,770</u>
11 Creditors: amounts falling due within one year	2012 £	2011 £
Bank loans and overdrafts	301,923	301,923
Trade creditors	4,189,488	3,435,231
Amounts owed to parent and fellow subsidiary undertakings	274,934	20,781
Corporation tax	42,112	170,000
Other taxes and social security costs	692,695	808,037
Other creditors	670,786	371,313
Accruals and deferred income	248,758	552,051
	<u>6,420,696</u>	<u>5,659,336</u>

The bank loans and overdraft are secured by a standard security over the freehold property and a floating charge over the other assets of the company.

GRAHAM TISO LIMITED

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

FOR THE PERIOD ENDED 28 JANUARY 2012

12 Creditors: amounts falling due after more than one year	2012 £	2011 £
Bank loans	2,764,057	3,070,604
Other loans	245,564	444,000
Amounts owed to group undertakings	1,700,000	-
	<u>4,709,621</u>	<u>3,514,604</u>

Amounts owed to group undertakings have no set terms of repayment and are therefore excluded from the analyses below.

	2012 £	2011 £
Analysis of loans		
Not wholly repayable within five years by instalments:		
Bank loans	2,984,952	2,744,201
Wholly repayable within five years	<u>489,358</u>	<u>1,168,326</u>
	3,474,310	3,912,527
Included in current liabilities	<u>(464,689)</u>	<u>(397,923)</u>
	<u>3,009,621</u>	<u>3,514,604</u>
Instalments not due within five years	<u>1,891,337</u>	<u>2,001,476</u>
Loan maturity analysis		
In more than one year but not more than two years	380,606	493,688
In more than two years but not more than five years	737,678	1,019,440
In more than five years	<u>1,891,337</u>	<u>2,001,476</u>

The bank loans are secured by a standard security over the freehold property and a floating charge over the other assets of the company. They are repayable by monthly installments over various periods, the final repayment being in June 2027. The loans bear interest charged monthly and calculated at 1.5% over the bank base rate.

GRAHAM TISO LIMITED

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

FOR THE PERIOD ENDED 28 JANUARY 2012

13 Provisions for liabilities

	Deferred tax asset £
Balance transferred on acquisition	3,024
Profit and loss account	(3,024)
Balance at 28 January 2012	-

14 Pension and other post-retirement benefit commitments

Defined contribution

The company operates a defined contribution pension scheme. The assets of the scheme are held separately from those of the company in an independently administered fund. The pension cost charge represents contributions payable by the company to the fund.

	2012 £	2011 £
Contributions payable by the company for the period	114,302	112,973

15 Share capital

	2012 £	2011 £
Allotted, called up and fully paid		
9,100 Ordinary shares of 1p each	91	91
800,000 Preference shares of £1 each	800,000	800,000
	800,091	800,091

GRAHAM TISO LIMITED

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE PERIOD ENDED 28 JANUARY 2012

16 Statement of movements on reserves

	Other reserves (see below) £	Profit and loss account £
Balance at 30 January 2011	9	3,285,979
Loss for the period	-	(1,062,071)
	<u>9</u>	<u>2,223,908</u>
Balance at 28 January 2012	<u>9</u>	<u>2,223,908</u>
Other reserves		
Capital redemption reserve		
Balance at 30 January 2011 & at 28 January 2012	<u>9</u>	

17 Reconciliation of movements in shareholders' funds

	2012 £	2011 £
(Loss)/Profit for the financial period	(1,062,071)	336,214
Opening shareholders' funds	<u>4,086,079</u>	<u>3,749,865</u>
Closing shareholders' funds	<u>3,024,008</u>	<u>4,086,079</u>

18 Contingent liabilities

The company has granted a cross guarantee to its bankers in respect of Tiso Group Limited and its subsidiaries. Group bank loans and overdrafts totalling £7,040,397 (2011 - £5,650,386) are outstanding at the year end.

19 Financial commitments

At 28 January 2012 the company was committed to making the following payments under non-cancellable operating leases in the year to 28 January 2013:

	Land and buildings	
	2012 £	2011 £
Operating leases which expire:		
Between two and five years	556,278	494,500
In over five years	<u>1,222,316</u>	<u>1,238,325</u>
	<u>1,778,594</u>	<u>1,732,825</u>

GRAHAM TISO LIMITED

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE PERIOD ENDED 28 JANUARY 2012

20 Capital commitments	2012	2011
	£	£

At 28 January 2012 the company had capital commitments as follows:

Contracted for but not provided in the financial statements	-	568,516
---	---	---------

21 Directors' remuneration	2012	2011
	£	£

Remuneration for qualifying services	325,876	408,691
--------------------------------------	---------	---------

Remuneration disclosed above include the following amounts paid to the highest paid director:

Remuneration for qualifying services	101,020	142,827
--------------------------------------	---------	---------

22 Employees

Number of employees

The average monthly number of employees (including directors) during the period was:

	2012	2011
	Number	Number
Administration and warehouse	54	54
Shop	206	134
	260	188

Employment costs	2012	2011
	£	£

Wages and salaries	3,907,670	3,889,011
Social security costs	312,227	310,498
Other pension costs	114,302	112,973
	4,334,199	4,312,482

GRAHAM TISO LIMITED

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

FOR THE PERIOD ENDED 28 JANUARY 2012

23 Control

The company is a 100% subsidiary of Tiso Group Limited, a company controlled by the Tiso family. Copies of the group accounts can be obtained from the registered office.

24 Related party relationships and transactions

Other transactions

The company has taken advantage of the exemption available in FRS 8 "Related party disclosures" whereby it has not disclosed transactions with the ultimate parent company or any wholly owned subsidiary undertaking of the group.

Included in other creditors are amounts of £106,165 (2011 - £220,000) due to C Tiso and £302,165 (2011 - £320,000) due to D Tiso. There are no set repayment terms but £113,835 (2011 - £100,000) was paid to C Tiso and £17,835 (2011 - £nil) was paid to D Tiso during the year. Interest payable on the outstanding balances has been waived.

The company pays rent in respect of certain leasehold premises owned jointly by two of the directors, Mr C Tiso and Mr D Tiso. The total rents relating to the premises in respect of the 52 weeks ended 28 January 2012 amounted to £56,667 (2011 - £110,000).