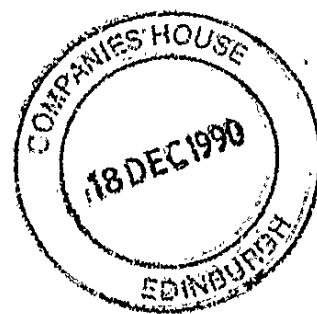


SCOTTISH BUSINESS IN THE COMMUNITY
(A Company Limited by Guarantee)

ACCOUNTS FOR THE YEAR ENDED 31 MAY 1990



SCOTTISH BUSINESS IN THE COMMUNITY
(A company limited by guarantee)

REPORT OF THE DIRECTORS
FOR THE YEAR ENDED 31 MAY 1990

The directors present herewith their report and the audited accounts for the year ended 31 May 1990.

Review of activities

2 The income and expenditure account for the year is set out on page 5. A full review of the year's activities is contained within the Chairman's Statement.

3 The liability of each of the guarantors in the event of a winding up is limited to £5. At 31 May 1990 there were 101 (number of members of governing council) guarantors in the register of members.

Directors

4 The following were the directors of the company at 31 May 1990 and, unless otherwise stated, were directors for the full year:-

Sir Hector Laing (Chairman)

Earl of Airlie

F R L Arnold*

P Atterton

W J Barr

A H Bridge

J Borland

G Borthwick*

Sir Colin Campbell

J Chapman*

A Christie*

C Christie*

T Clement-Jones*

A Coppell

Sir Robert Cowan

W G Davidson

D Dey

B Dixon

A S Duff

G J P Eadie

Sir Gerald Elliot

N Falls

T Farmer

Lord Forte

D Fortune

Sir Charles Fraser

R Fraser*

Sir William Fraser

M Goldberg

J Goodwin

K Graham

A Grant*

A Grey*

Lord Taylor of Gryfe

J Gulliver

R Gunn

J K Guthrie

Sir Ralph Halpern

J Hammond

R A Herman-Smith*

Sir Michael Herries

A Hewitt

R W Hill

R Hillhouse

R Hogg*

D Holmes

Cllr G Hood

W Hughes

A Hunter

T O Hutchinson

I J Irvine

I Irwin

F Johnston

Cllr G Kerevan

D Livermore*

J A Logan*

C Love*

J Lusk

J McAdam

J McAdams*

J McAlpine*

Sir Donald McCallum

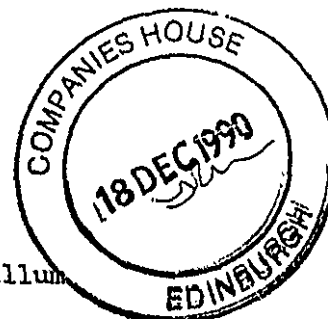
A A MacDonald*

Sir Norman MacFarlane

P McGrail

M McKillop

A Macleod*



*appointed 4 December 1989.

SCOTTISH BUSINESS IN THE COMMUNITY
(A company limited by guarantee)

REPORT OF THE DIRECTORS
FOR THE YEAR ENDED 31 MAY 1989 (CONTINUED)

Directors (continued)

J A R MacPhail	I Sandison
J H F MacPherson	B Sealey
A Mair*	(Vice-Chairman)
Sir James Mellon*	T Slater*
D J Miller	G Smith
R A B Miller	H S Smith*
Sir David Nickson*	A Stakis
G Nicolson	C Stoner*
M Norton	D Tagg
I Ogle	E Thain*
M Pacitti	Sir Peter Thompson*
H Page Croft	W R E Thomson
R Partington	J Q Thorburn
D R Paton*	G R Tilley
Lord Peyton of Yeovil	S Toy*
Sir Alistair Pilkington	Viscount Weir
W Proudfoot	J H Young*
Sir Robert Reid	

The following directors retired during the year and did not seek re-election:-

<u>Retiring Director</u>	<u>Replacement</u>
W R Alexander	-
R Atkinson	J Chapman
R Bain	-
R Buchanan	F R L Arnold
J Cameron	D R Paton
T Cassidy	-
I Chapman	J McAlpine
A G Cowie	-
A Davidson	R Fraser
A E Derry	-
Sir Robin Duthie	Sir David Nickson
J Ellis	C Blandsdale *
R Evans	A Christie
J F Hall	J H Young
R C Harford	-
J Leask	C Stoner
J McCracken	D Livermore
C MacGregor	-
D M Paterson	C Christie
R Ridley-Thomas	J A Logan
A L Stewart	G Borthwick
D M Troup	-
Sir Charles Villiers	-
N Whiteley	R Hogg
E Wilson	C Love

* nominated replacement at 1990 annual general meeting.

SCOTTISH BUSINESS IN THE COMMUNITY
(A company limited by guarantee)

REPORT OF THE DIRECTORS
FOR THE YEAR ENDED 31 MAY 1990 (CONTINUED)

Changes in fixed assets

5 The movements in fixed assets during the year are set out in note 6 to the accounts.

Auditors

6 Our auditors Coopers & Lybrand have merged their practice with Deloitte Haskins & Sells and now practise in the name of Coopers & Lybrand Deloitte. They have signed the auditors' report in their new name. A resolution to reappoint Coopers & Lybrand Deloitte as the company's auditors will be proposed at the annual general meeting.

BY ORDER OF THE BOARD

Jennifer Hay

Secretary

EDINBURGH, 26 October 1990

REPORT OF THE AUDITORS TO THE MEMBERS OF

SCOTTISH BUSINESS IN THE COMMUNITY
(A company limited by guarantee)

We have audited the accounts set out on pages 5 to 11 in accordance with Auditing Standards.

In our opinion, the accounts give a true and fair view of the state of affairs of Scottish Business in the Community at 31 May 1990 and of its results and source and application of funds for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

Coopers & Lybrand Deloitte

Chartered Accountants

EDINBURGH,

31, October 1990

SCOTTISH BUSINESS IN THE COMMUNITY
(A company limited by guarantee)

INCOME AND EXPENDITURE ACCOUNT
FOR YEAR ENDED 31 MAY 1990

	<u>NOTES</u>	Year to 31 May <u>1990</u> £	Year to 31 May <u>1989</u> £
<u>INCOME</u>			
Subscriptions	2(a)	178,000	155,000
Sponsorship		85,405	54,770
Bank deposit interest net of corporation tax	3	7,367	6,943
		<u>270,772</u>	<u>216,713</u>
<u>EXPENDITURE</u>			
Promotional activities		106,934	90,196
Salaries		46,342	31,640
Rent		11,000	11,000
Travel and subsistence		18,658	20,126
Telephone		5,792	5,990
Postage and stationery		13,119	13,969
Publications and newspapers		1,139	1,250
Office service costs		7,792	12,670
Sundry office and administration expenses		3,706	2,631
Depreciation		4,582	5,407
Scottish Corps of Retired Executives		3,762	2,297
Enterprise Development		8,175	5,089
Urban Renewal		19,646	5,189
		<u>250,647</u>	<u>207,524</u>
 SURPLUS FOR THE YEAR	 4	 <u>£20,125</u>	 <u>£9,189</u>

STATEMENT OF ACCUMULATED SURPLUS

ACCUMULATED SURPLUS AT 31 MAY 1989	40,044	30,855
Surplus for the year	20,125	9,189
ACCUMULATED SURPLUS AT 31 MAY 1990	<u>£60,169</u>	<u>£40,044</u>

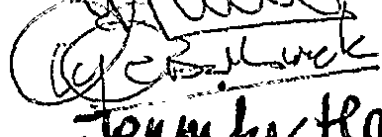
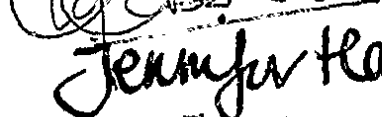
The notes on pages 8 to 11 form part of these accounts
Auditors' report page 4

SCOTTISH BUSINESS IN THE COMMUNITY
(A company limited by guarantee)

BALANCE SHEET - 31 MAY 1990

	<u>Notes</u>	<u>1990</u>	<u>1989</u>
		£	£
FIXED ASSETS			
Tangible assets	6	19,542	22,111
CURRENT ASSETS			
Debtors	7	68,488	26,063
Cash at bank and in hand	8	122,566	119,547
		<u>191,054</u>	<u>145,610</u>
CREDITORS - amounts falling due within one year	9	<u>27,552</u>	<u>18,912</u>
NET CURRENT ASSETS		163,502	126,698
Total assets less current liabilities		<u>183,044</u>	<u>148,809</u>
Less: Non current liabilities			
CREDITORS : amounts falling due after more than one year	10	400	430
		<u>£182,644</u>	<u>£148,379</u>
Representing:-			
ACCUMULATED SURPLUS		60,169	40,044
Funds held for Enterprise Trusts	11	63,489	46,789
Funds held for the training of Enterprise Trust Staff	12	26,038	42,261
Community Enterprise Fund	13	25,049	16,108
Education / Business Partnerships	14	7,899	3,177
		<u>£182,644</u>	<u>£148,379</u>

Approved by the board on 26 October 1990

) Director
) Director
) Secretary
 Jennifer Hay

The notes on pages 8 to 11 form part of these accounts
Auditors' report page 4

SCOTTISH BUSINESS IN THE COMMUNITY
(A company limited by guarantee)

STATEMENT OF SOURCE AND APPLICATION OF FUNDS
FOR THE YEAR ENDED 31 MAY 1990

	Year to 31 May 1990	Year to 31 May 1989
	£	£
SOURCE OF FUNDS		
Surplus for the year before taxation	22,581	11,503
Adjustment for items not involving the movement of funds:		
Depreciation	4,582	5,407
	27,163	16,910
FUNDS FROM OTHER SOURCES		
Donations for local Enterprise Trusts	58,700	57,500
Donations for training	91,127	133,547
Donations for Community Enterprise Fund	14,750	12,000
Donations for Education/Business Partnerships	34,969	12,750
	226,709	232,707
APPLICATION OF FUNDS		
Tax paid	(2,076)	(1,206)
Distributions to Enterprise Trusts	(42,000)	(43,295)
Purchase of fixed assets	(2,013)	(2,791)
Distributions for training	(107,350)	(126,229)
Distributions for Community Enterprise Fund	(5,809)	(7,276)
Distributions for Education/ Business Partnerships	(30,247)	(9,573)
	(189,495)	(190,370)
INCREASE IN WORKING CAPITAL	£37,214	£42,337
Made up as follows:-		
Increase in debtors	42,425	13,871
(Increase)/decrease in creditors, excluding taxation	(8,230)	32,175
	34,195	46,046
Movement in net liquid funds:		
Cash and bank balances	3,019	(3,709)
INCREASE IN WORKING CAPITAL	£37,214	£42,337

SCOTTISH BUSINESS IN THE COMMUNITY
(A company limited by guarantee)

NOTES TO THE ACCOUNTS - 31 MAY 1990

1 The company does not seek to make a profit, nor can its achievements be measured by normal commercial criteria. In order that a true and fair view of its activities should be given in these accounts, the directors have set out on page 5 an Income and Expenditure Account which shows the results for the year, but in a format other than as prescribed in the Companies Act 1985. In the opinion of directors this provides greater clarity on the nature of the company's activities, and discloses in sufficient detail information relating thereto, as required by the Companies Act 1985.

2 Accounting policies

As in previous years, the accounts are prepared in accordance with the historical cost convention. A summary of the more important accounting policies of the company, which have been applied consistently, is set out below.

(a) Subscriptions

Subscription income is taken into account in the period to which it relates but only to the extent that monies are actually received.

(b) Expenditure

All operating expenditure, including costs of preparing and printing publications, is written off in the year in which it is incurred.

Income and expenditure arising from the management of specific projects on behalf of other agencies is excluded from the company's income and expenditure account.

(c) Tangible Fixed Assets

Provision for depreciation is made so as to write-off the cost of fixed assets, which are stated at their purchase price, on a straight line basis over the expected useful economic life of the assets concerned. The principal rates used, which are consistent with those of the previous period, are:-

8

Office fittings	10%
Office equipment	20%

3 Corporation tax

A provision for corporation tax of £2,455 (1989:£2,314) has been made in respect of bank deposit interest receivable at the rate 25% (1989 : 25%).

4 Surplus for the year

The directors and auditors have agreed to provide their services on an honorary basis. Accordingly, no directors' emoluments or auditors' remuneration have been charged in arriving at the surplus for the year.

SCOTTISH BUSINESS IN THE COMMUNITY
(A company limited by guarantee)

NOTES TO THE ACCOUNTS - 31 MAY 1990 (CONTINUED)

5 Employee information

- (a) The average number of persons directly employed by the company is analysed below:-

<u>1990</u>	<u>1989</u>
£	£
8	8
-	-

- (b) Company employment costs:

	<u>1990</u>	<u>1989</u>
	£	£
Gross wages	72,381	54,153
Employers' national insurance contributions	6,923	5,599
	<u>£79,304</u>	<u>£59,752</u>

- (c) In addition to the above, the company has received the services of seven executive staff seconded at no charge by their employers. Without this assistance, which is valued at £299,000 the company could not have carried out its operations.

6 Fixed Assets

	<u>Office equipment</u>	<u>Office fittings</u>	<u>Total</u>
	£	£	£
<u>Cost</u>			
At 31 May 1989	19,303	22,258	41,561
Additions	2,013	-	2,013
	<u>21,316</u>	<u>22,258</u>	<u>43,574</u>
At 31 May 1990	21,316	22,258	43,574
<u>Depreciation</u>			
At 31 May 1989	12,339	7,111	19,450
Charge for year	2,358	2,224	4,582
	<u>14,697</u>	<u>9,335</u>	<u>24,032</u>
At 31 May 1990	14,697	9,335	24,032
<u>Net Book Value</u>			
At 31 May 1990	<u>£6,619</u>	<u>£12,923</u>	<u>£19,542</u>
At 31 May 1989	<u>£6,964</u>	<u>£15,147</u>	<u>£22,111</u>

SCOTTISH BUSINESS IN THE COMMUNITY
(A company limited by guarantee)

NOTES TO THE ACCOUNTS - 31 MAY 1990 (CONTINUED)

7 Debtors

Amounts falling due within one year:-

	<u>1990</u> £	<u>1989</u> £
Sundry debtors	63,330	19,947
Prepayments and Deferred Expenditure	3,558	4,394
Interest receivable	1,600	1,722
	<u>£68,488</u>	<u>£26,063</u>

8 Cash at bank and in hand

Cash at bank includes the funds referred to in notes 11 to 14 below.

9 Creditors

Amounts falling due within one year:-

	<u>1990</u> £	<u>1989</u> £
Sundry creditors	2,500	-
Accruals and deferred income	22,566	16,836
Corporation tax	2,486	2,076
	<u>£27,552</u>	<u>£18,912</u>

10 Amounts falling due after more than one year:-

	<u>1990</u> £	<u>1989</u> £
Corporation tax	£400	£430

SCOTTISH BUSINESS IN THE COMMUNITY
(A company limited by guarantee)

NOTES TO THE ACCOUNTS - 31 MAY 1990 (CONTINUED)

11 Funds held for Enterprise Trusts

These represent sums donated to the company, for distribution to local Enterprise Trusts, which have been allocated but not distributed.*

12 Funds held for Training

These represent sums donated to the company, for the training of Enterprise Trust staff.*

13 Funds held for Community Enterprise

These represent sums donated to aid the financing of feasibility studies for community groups to develop enterprise projects*.

14 Education/Business Partnerships

This represents funds donated to the company for the purpose of assisting the promotion and development of Education/Business Partnerships*.

*All the above funds recognise receipts on a cash basis and may include donations in respect of more than one year.

SCOTTISH BUSINESS IN THE COMMUNITY
(A company limited by guarantee)

DETAILED ACCOUNTS

FOR THE YEAR ENDED 31 MAY 1990

SCOTTISH BUSINESS IN THE COMMUNITY
(A company limited by guarantee)

INCOME AND EXPENDITURE ACCOUNT
FOR YEAR ENDED 31 MAY 1990

	<u>1990</u> £	<u>1989</u> £
<u>INCOME</u>		
Subscriptions	178,000	155,000
Sponsorship	85,405	54,770
Bank interest (net of corporation tax)	7,367	6,943
	270,772	216,713
<u>EXPENDITURE</u>		
Promotional activities (note (a))	106,934	90,196
Travel and subsistence	18,658	20,196
Rent	11,000	11,000
Office service costs	10,242	14,592
Less contribution from Livewire	(2,450)	(1,922)
Salaries	46,342	31,640
Telephone charges	5,792	5,990
Publications and newspapers	1,139	1,250
Postage and stationery	13,119	13,969
Depreciation	4,582	5,005
Loss on sale of fixed assets	-	402
Subscription to Bridge Group	750	-
Sundry and petty cash expenditure	2,956	2,631
Scottish Corps of Retired Executives	3,762	2,297
Enterprise Development	8,175	5,089
Urban Renewal	19,646	5,189
	250,647	207,524
 SURPLUS FOR THE YEAR	 £20,125	 £9,189

NOTE (a): During the year ended 31 May 1990, expenses were defrayed on Promotional Activities as follows:

	£	£
Scotbic Award expenditure	13,331	12,460
Scotbic Award associated advertising	30,234	3,574
Newsletter and other publications	22,354	31,546
Promotional advertising (in support of local Enterprise Trusts)	12,569	6,858
Conferences, AGM and Royal visits	28,446	35,758
	£106,934	£90,196

This statement does not form part of the audited accounts

SCOTTISH BUSINESS IN THE COMMUNITY
(A company limited by guarantee)

DISTRIBUTION FUND

	<u>Notes</u>	£	£
BALANCE AT 31 MAY 1989			46,789
<u>CONTRIBUTIONS RECEIVED</u>			
Bank of Scotland plc		15,100	
Clydesdale Bank plc		11,500	
Royal Bank of Scotland plc		15,500	
Scottish Power		3,000	
TSB Scotland plc		13,600	
			58,700
<u>DISTRIBUTIONS MADE</u>			105,489
Aberdeen Enterprise Trust		1,000	
Ayr Locality Enterprise Resource Trust		1,000	
Alloa & Clackmannan Enterprise		1,000	
Arbroath Venture		1,000	
Ardrossan Saltcoats Stevenston Enterprise Trust		1,000	
Barras Enterprise Trust		1,000	
Blairgowrie Area Development Association		1,000	
Campbeltown & Kintyre Enterprise Trust		1,000	
Clydebank Economic Development Company		1,000	
Clydesdale Enterprise Resource Trust		1,000	
Cumbernauld & Kilsyth Enterprise Trust		1,000	
Cumnock & Dunoon Enterprise Trust		1,000	
Dumbarton Enterprise Trust		1,000	
Dundee Enterprise Trust		1,000	
East End Executive		1,000	
East Kilbride Business Centre		1,000	
Edinburgh Old Town Trust		1,000	
Edinburgh Venture Enterprise Trust		1,000	
Falkirk Enterprise Action Trust		1,000	
Fraserburgh Limited		1,000	
Glasgow Opportunities		1,000	
Glenrothes Enterprise Trust		1,000	
Gordon Enterprise Trust		2,000	
Greater Easterhouse Partnership		1,000	
Hamilton Enterprise Development Company		1,000	
Highland Perthshire Development Company		1,000	
Inverclyde Enterprise Trust		1,000	
Kilmarnock Venture Trust		2,000	
Leith Enterprise Trust		1,000	
Levenmouth Enterprise Trust		1,000	
Midlothian Campaign		1,000	
Monklands Enterprise Trust		1,000	
Moray Enterprise Trust		1,000	
Motherwell Enterprise Trust		1,000	
Carried forward		36,000	

SCOTTISH BUSINESS IN THE COMMUNITY
(A company limited by guarantee)

DISTRIBUTION FUND (CONTINUED)

	£	£
Brought forward	36,000	
Paisley & Renfrew Enterprise Trust	1,000	
Perth Enterprise Company	1,000	
South Fife Enterprise Trust	1,000	
Strathkelvin Enterprise Trust	1,000	
The Enterprise Trust for Nithsdale Annandale Eskdale and the Stewartry	1,000	
Wigtown Rural Development Company	1,000	
		<u>42,000</u>
BALANCE AT 31 MAY 1990		<u>£63,489</u>

SCOTTISH BUSINESS IN THE COMMUNITY
(A company limited by guarantee)

TRAINING FUND

	<u>1990</u>		<u>1989</u>	
	£	£	£	£
Balance at 31 May 1989		42,261		34,943
<u>CONTRIBUTIONS RECEIVED</u>				
Bank of Scotland plc	7,500		7,500	
Clydesdale Bank plc	7,500		7,500	
Royal Bank of Scotland plc	7,500		7,500	
TSB Scotland plc	7,500		7,500	
European Social Fund	-		12,410	
Course fees	36,127		17,887	
Scottish Development Agency	25,000		73,250	
		91,127		133,547
		<u>133,388</u>		<u>168,490</u>
<u>DISTRIBUTIONS MADE</u>				
Basic training	32,402		11,567	
Development training	38,843		72,662	
Administration	13,140		9,394	
Trust support	9,855		7,045	
Management education bursaries	2,835		4,137	
Open learning	-		1,267	
Salaries	10,275		20,157	
		107,350		126,229
Balance at 31 May 1990		<u>£26,038</u>		<u>£42,261</u>

COMMUNITY ENTERPRISE FUND

	<u>1990</u>	<u>1989</u>
	£	£
Balance at 31 May 1989	16,108	11,385
<u>CONTRIBUTIONS RECEIVED</u>		
Scottish Development Agency	10,000	10,000
Royal Bank of Scotland plc	2,250	2,000
Royal Incorporation of Architects in Scotland	2,000	-
Wester Hailes Enterprise	500	-
	<u>30,858</u>	<u>23,385</u>
<u>EXPENSES</u>		
Feasibility Studies	5,809	7,277
BALANCE AT 31 MAY 1990	<u>£25,049</u>	<u>£16,108</u>

This statement does not form part of the audited accounts

SCOTTISH BUSINESS IN THE COMMUNITY
(A company limited by guarantee)

EDUCATION/BUSINESS PARTNERSHIPS

	<u>1990</u>		<u>1989</u>	
	£	£	£	£
Balance at 31 May 1989		3,177		-
<u>CONTRIBUTIONS RECEIVED</u>				
British Telecom	7,500		9,000	
British Railways Board	3,500		-	
Business in the Community	5,000		-	
Christian Salvesen	1,500		-	
Training Agency	17,469		3,750	
		34,969		12,750
		38,146		
<u>Expenses</u>				
Salaries	22,687		7,955	
Conference costs	5,609		-	
Sundry	1,951		1,618	
		30,247		9,573
Balance at 31 May 1990		£7,899		£3,177