

REGISTERED NUMBER:
SC57921

CAMERON MOTORS (PERTH) LIMITED

FINANCIAL STATEMENTS

31 MAY 1995

Friend & Co., CHARTERED ACCOUNTANTS

A handwritten signature or scribble, possibly a stylized 'C' or 'W', located to the right of the Cameron Group logo.

CAMERON MOTORS (PERTH) LIMITED

FINANCIAL STATEMENTS

31 MAY 1995

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CAMERON MOTORS (PERTH) LIMITED

DIRECTORS' REPORT

The directors present their report together with the audited financial statements of the company for the year ended 31 May 1995.

PRINCIPAL ACTIVITIES

The principal activities of the company continue to be the buying and selling of new and used motor vehicles, the supply of spare parts and vehicle servicing associated with its Volkswagen and Audi franchises.

TRADING RESULTS AND REVIEW OF THE BUSINESS

The profit for the year after taxation was £63,704 (1994 - £147,582). The directors do not propose the payment of a dividend and this amount has been transferred to reserves.

DIRECTORS AND THEIR INTERESTS

The directors who held office throughout the year were as follows:

I D Cameron
M Cameron
C A Stewart
W D Anderson

None of the directors held any interest in the shares of the company during the year.

The interests of the directors in the shares of the parent company, Ian H Cameron Limited, are shown in the financial statements of that company.

DIRECTORS' RESPONSIBILITIES

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing those financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

CAMERON MOTORS (PERTH) LIMITED

DIRECTORS' REPORT (continued)

FIXED ASSETS

Changes in tangible fixed assets during the year are set out in note 5 to the financial statements.

AUDITORS

A resolution to re-appoint Friend & Co as auditors will be proposed at the forthcoming Annual General Meeting.

This report was approved by the board on 18 October 1995.

Signed on behalf of the directors:

A handwritten signature in dark ink, appearing to read 'I D Cameron', followed by a long horizontal flourish.

I D CAMERON
Chairman

AUDITORS' REPORT TO THE SHAREHOLDERS OF
CAMERON MOTORS (PERTH) LIMITED

We have audited the financial statements on pages 4 to 10 which have been prepared under the historical cost convention and the accounting policies set out on page 6.

RESPECTIVE RESPONSIBILITIES OF DIRECTORS AND AUDITORS

As described on page 1, the company's directors are responsible for the preparation of financial statements. It is our responsibility to form an independent opinion, based on our audit, on those statements and to report our opinion to you.

BASIS OF OPINION

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

OPINION

In our opinion the financial statements give a true and fair view of the state of the company's affairs as at 31 May 1995 and of its profit for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

Friend & Co.

FRIEND & CO
Chartered Accountants and Registered Auditors

The Square
6 Vine Terrace
High Street
Harborne
Birmingham
B17 9PU

18 October 1995

CAMERON MOTORS (PERTH) LIMITED

PROFIT AND LOSS ACCOUNT

FOR THE YEAR ENDED 31 MAY 1995

	<u>Notes</u>	<u>1995</u> £	<u>1994</u> £
TURNOVER	1	9,592,095	8,827,774
Cost of sales		8,581,023	7,888,931
GROSS PROFIT		1,011,072	938,843
Other income		301,317	310,070
Administrative expenses		(1,252,421)	(1,050,662)
Operating profit		59,968	198,251
Interest receivable		(28,293)	(24,143)
Interest payable	2	98	3,181
PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION	2	88,163	219,213
Taxation	4	24,459	71,631
PROFIT FOR THE FINANCIAL YEAR		63,704	147,582
BALANCE BROUGHT FORWARD		1,794,518	1,646,936
BALANCE CARRIED FORWARD		<u>£1,858,222</u>	<u>£1,794,518</u>

None of the company's activities were acquired or discontinued during the above two financial years.

The company has no recognised gains or losses other than the profit or loss for the above two financial years.

The notes on pages 6 to 10 form part of these financial statements.

CAMERON MOTORS (PERTH) LIMITED

BALANCE SHEET AT 31 MAY 1995

	Notes	£	<u>1995</u> £	<u>1994</u> £
FIXED ASSETS				
Tangible assets	5		619,501	551,443
CURRENT ASSETS				
Stocks held for resale	6	1,257,300		1,117,569
Debtors	7	1,568,434		1,408,581
Cash at bank and in hand		667,356		558,320
		3,493,090		3,084,470
CREDITORS: amounts falling due within one year	8	2,180,234		1,772,403
NET CURRENT ASSETS			1,312,856	1,312,067
TOTAL ASSETS LESS CURRENT LIABILITIES			1,932,357	1,863,510
PROVISIONS FOR LIABILITIES AND CHARGES				
Deferred taxation	9		54,135	48,992
			<u>£1,878,222</u>	<u>£1,814,518</u>
CAPITAL AND RESERVES				
Called up share capital	10		20,000	20,000
Profit and loss account			1,858,222	1,794,518
	11		<u>£1,878,222</u>	<u>£1,814,518</u>

These financial statements were approved by the board of directors on 18 October 1995 and signed on its behalf.



I D CAMERON, Director

The notes on pages 6 to 10 form part of these financial statements.

CAMERON MOTORS (PERTH) LIMITED

NOTES TO THE FINANCIAL STATEMENTS -- 31 MAY 1995

1. ACCOUNTING POLICIES

The financial statements are prepared under the historical cost convention and are in accordance with applicable accounting standards.

The principal accounting policies of the company have remained unchanged from the previous year and are set out below.

a) Turnover

Turnover comprises income from sales and work done, excluding value added tax.

b) Tangible fixed assets

Depreciation is calculated, on an annual basis, so as to write off the cost of tangible fixed assets over their expected useful lives, as follows:

Property improvements	2% straight line
Plant and equipment	15% reducing balance
Fixtures and fittings	10% reducing balance
Computer equipment	25% straight line
Motor vehicles	33% straight line.

c) Stocks

Stocks are stated at the lower of cost and net realisable value. In accordance with Financial Reporting Standard No 5 stocks include vehicles on consignment from the manufacturer; corresponding figures relating to the 1994 balance sheet have been amended accordingly.

d) Deferred taxation

Deferred taxation is provided, using the liability method, to take account of timing differences between the treatment of certain items for accounts purposes and their treatment for taxation purposes. Provision is made only where there is a reasonable probability that such tax will become payable in the foreseeable future.

e) Pensions

The company operates a pension scheme providing benefits based on defined contributions. The assets of the scheme are held separately from those of the company, being invested with insurance companies. Contributions to the scheme are charged to the profit and loss account as incurred.

2. PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION

Profit on ordinary activities before taxation is stated after charging:

	<u>1995</u>	<u>1994</u>
	£	£
Depreciation	53,254	48,665
Auditors' remuneration	5,000	5,000
Interest payable on bank overdraft	98	94
Other interest payable	-	3,087
	=====	=====

CAMERON MOTORS (PERTH) LIMITED

NOTES TO THE FINANCIAL STATEMENTS (continued)

3. DIRECTORS AND EMPLOYEES

	<u>1995</u>	<u>1994</u>
	£	£
Directors' emoluments:		
Fees	294,000	244,000
Other emoluments (including pension contributions)	69,974	67,083
	£363,974	£311,083
	<u>1995</u>	<u>1994</u>
Directors' emoluments (excluding pension contributions):		
Chairman and highest paid director	£277,000	£227,000

The emoluments (excluding pension contributions) of the other directors fell within the following ranges:

	<u>1995</u>	<u>1994</u>
	Number	Number
£ Nil - £ 5,000	1	1
£20,001 - £25,000	1	1
£55,001 - £60,000	1	1
	<u>1995</u>	<u>1994</u>
	£	£
Staff costs comprise:		
Wages and salaries	914,868	811,627
Social security costs	86,086	78,317
Other pension costs	11,431	13,989
	£1,012,385	£903,933

The average weekly number of employees (including directors) during the year was 46 (1994 - 43).

4. TAXATION

	<u>1995</u>	<u>1994</u>
	£	£
UK corporation tax based on the profit for the year at 25.2% (1994 - 31.8%)	19,379	64,712
Adjustment in respect of previous year	(63)	(175)
Deferred taxation	5,143	7,094
	£24,459	£71,631

CAMERON MOTORS (PERTH) LIMITED

NOTES TO THE FINANCIAL STATEMENTS (continued)

5. TANGIBLE FIXED ASSETS

	<u>Property improve- ments</u> £	<u>Plant and equipment</u> £	<u>Fixtures and fittings</u> £	<u>Computer equipment</u> £	<u>Motor vehicles</u> £	<u>Total</u> £
COST						
At 1 June 1994	452,258	140,479	110,110	-	75,768	778,615
Additions	-	18,872	4,327	78,679	43,110	144,988
Disposals	-	-	-	-	(39,268)	(39,268)
At 31 May 1995	452,258	159,351	114,437	78,679	79,610	884,335
ACCUMULATED DEPRECIATION						
At 1 June 1994	66,479	88,654	51,420	-	20,619	227,172
Charge for the year	7,716	9,712	6,251	5,443	24,132	53,254
Disposals	-	-	-	-	(15,592)	(15,592)
At 31 May 1995	74,195	98,366	57,671	5,443	29,159	264,834
NET BOOK VALUE						
At 31 May 1995	<u>£378,063</u>	<u>£60,985</u>	<u>£56,766</u>	<u>£73,236</u>	<u>£50,451</u>	<u>£619,501</u>
At 31 May 1994	<u>£385,779</u>	<u>£51,825</u>	<u>£58,690</u>	<u>£ -</u>	<u>£55,149</u>	<u>£551,443</u>

The property improvements relate to buildings erected on land owned by the parent company, Ian H Cameron Limited.

6. STOCKS

	<u>1995</u> £	<u>1994</u> £
New vehicles	94,375	97,266
Used vehicles	472,806	465,033
Parts	154,869	159,541
Oils and consumables	10,480	7,387
Work in progress	3,348	2,136
Consignment vehicles	521,422	386,206
	<u>£1,257,300</u>	<u>£1,117,569</u>

CAMERON MOTORS (PERTH) LIMITED

NOTES TO THE FINANCIAL STATEMENTS (continued)

7. DEBTORS

	<u>1995</u>	<u>1994</u>
	£	£
Amounts falling due within one year:		
Trade debtors	386,880	207,103
Amounts owed by group undertakings	1,133,753	1,164,393
Prepayments and accrued income	47,801	37,085
	£1,568,434	£1,408,581

8. CREDITORS: amounts falling due within one year

	<u>1995</u>	<u>1994</u>
	£	£
Trade creditors	336,665	218,152
Amounts owed to group undertakings	812,538	793,287
Corporation tax	19,379	64,537
Other taxes and social security costs	51,192	108,172
Directors' current accounts	473,841	359,960
Accruals	25,538	22,608
Consignment stock creditor	461,081	205,687
	£2,180,234	£1,772,403

9. DEFERRED TAXATION

Full provision has been made at 33% for the potential taxation arising in respect of:

	<u>1995</u>	<u>1994</u>
	£	£
Capital allowances in advance of depreciation	53,415	48,320
Other timing differences	720	672
	£54,135	£48,992

Movement in provision during the year:

	£
At 1 June 1994	48,992
Charge for the year	5,143
At 31 May 1995	£54,135

CAMERON MOTORS (PERTH) LIMITED

NOTES TO THE FINANCIAL STATEMENTS (continued)

10. CALLED UP SHARE CAPITAL

	<u>1995</u>	<u>1994</u>
Authorised, issued and fully paid ordinary shares of £1 each	£20,000 =====	£20,000 =====

11. RECONCILIATION OF MOVEMENTS IN SHAREHOLDERS' FUNDS

	<u>1995</u> £	<u>1994</u> £
Profit for the financial year	63,704	147,582
Opening shareholders' funds	1,814,518 -----	1,666,936 -----
Closing shareholders' funds	£1,878,222 =====	£1,814,518 =====

12. PENSION COSTS

The company operates a defined contribution scheme. The assets are held separately from those of the company in an independently administered fund. The pension cost charge represents contributions payable by the company to the fund and amounted to £11,431. No amounts were payable at the year end.

13. PARENT COMPANY

The company is a wholly owned subsidiary of Ian H Cameron Limited, a company registered in Scotland.