

# First State Investment Management (UK) Limited

REPORT AND FINANCIAL STATEMENTS FOR YEAR ENDED 30 JUNE 2016

REGISTERED NUMBER SC047708

THURSDAY



\*S5HZROY\*

SCT

20/10/2016

#53

COMPANIES HOUSE

# **FIRST STATE INVESTMENT MANAGEMENT (UK) LIMITED**

## **REPORT AND FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2016**

---

| <b>Contents</b>                           | <b>Pages</b> |
|-------------------------------------------|--------------|
| Report of the Directors                   | 1-2          |
| Strategic Report                          | 3-5          |
| Independent Auditors' Report              | 6-7          |
| Statement of Income and Retained Earnings | 8            |
| Balance Sheet                             | 9            |
| Notes to the Financial Statements         | 10-16        |

# **FIRST STATE INVESTMENT MANAGEMENT (UK) LIMITED**

## **REPORT OF THE DIRECTORS FOR THE YEAR ENDED 30 JUNE 2016**

---

### **Directors:**

The Directors of First State Investment Management (UK) Limited ("the Company") who were in office during the year and up to the date of signing the financial statements were:

P Griffiths  
C F Johnson (appointed 24 August 2015)  
K Lakhani  
M J Lazberger  
S Turner  
C R S Turpin  
R C Wastcoat

### **Company Secretary:**

The following person held office as a Secretary during the year and up to the date of this report:

R Sheppard

**Registered Office:** 23 St Andrew Square, Edinburgh, EH2 1BB

The Company is a private company limited by shares and is incorporated in Scotland.

The Directors present their report and the audited financial statements of the Company for the year ended 30 June 2016.

### **Directors and their Interests**

The Directors of the Company during the year were those listed above. There are no Directors' share interests requiring disclosure under the Companies Act 2006.

### **Directors' and Officers' Insurance**

Subject to the Companies Act 2006, insurance policies have been effected for the Directors and Officers of all FSI EMEA Group companies in respect of potential liabilities arising from negligence or error.

### **Statement of Directors' Responsibilities**

The Directors are responsible for preparing the Report of the Directors and the financial statements in accordance with applicable law and regulations.

Company law requires the Directors to prepare financial statements for each financial year. Under that law the directors have prepared the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards, comprising Financial Reporting Standard 102 The Financial Reporting Standard Applicable in the UK and Republic of Ireland (FRS 102), and applicable law). Under company law the Directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the Directors are required to:

# FIRST STATE INVESTMENT MANAGEMENT (UK) LIMITED

## REPORT OF THE DIRECTORS FOR THE YEAR ENDED 30 JUNE 2016

---

### Statement of Directors' Responsibilities (continued)

- select suitable accounting policies and then apply them consistently;
- make judgements and accounting estimates that are reasonable and prudent;
- state whether applicable UK Accounting Standards comprising FRS 102 have been followed, subject to any material departures disclosed and explained in the financial statements;
- notify its shareholders in writing about the use of disclosure exemptions, if any, of FRS 102 used in the preparation of financial statements; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the Company will continue in business.

The Directors are responsible for keeping adequate accounting records that are sufficient to show and explain the Company's transactions and disclose with reasonable accuracy at any time the financial position of the Company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the Company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

The Directors are responsible for the maintenance and integrity of the Company's website. Legislation in the United Kingdom governing the preparation and dissemination of financial statements may differ from legislation in other jurisdictions.

### Disclosure of Information to Auditors

In the case of each of the Directors, the following applies:

- so far as the Director is aware, there is no relevant audit information of which the Company's auditors are unaware; and
- each Director has taken all the steps that they ought to have taken as a Director in order to make themselves aware of any relevant audit information and to establish that the Company's auditors are aware of that information.

### Independent Auditors

The auditors, PricewaterhouseCoopers LLP, have indicated their willingness to continue in office.

On behalf of the Board

  
K Lakhani  
Director  
London

12 October 2016

# FIRST STATE INVESTMENT MANAGEMENT (UK) LIMITED

## STRATEGIC REPORT FOR THE YEAR ENDED 30 JUNE 2016

---

### Review of Business, Risks and Uncertainties

The Company is part of the international operations of Colonial First State Global Asset Management ("CFSGAM"). CFSGAM operates as First State Investments outside Australia. CFSGAM/First State Investments is the consolidated asset management division of Commonwealth Bank of Australia ("CBA"). As at 30 June 2016, CFSGAM and First State Investments collectively managed A\$199bn (2015:A\$202bn) in assets under management on behalf of institutional investors, pension funds, wholesale distributors and platforms, financial planners and their clients worldwide.

CFSGAM is managed by CBA's Wealth Management ("WM") division. Within CBA, WM is responsible for the manufacture and administration of non-banking services, including business units such as Colonial First State in Australia and First State Investments in the UK and Asia. WM also provides strategic and operational support for the investment and insurance products of group companies.

The Company provides a range of specialist investment management services. The core areas of investment expertise cover Listed Equities, Fixed Income and Direct Infrastructure.

The Company supports a number of different investment teams that offer a variety of strategies across each of these asset classes for different client types. Our clients range from institutional investors such as defined benefit pension funds and sovereign wealth funds, to investors whose assets are aggregated by intermediaries.

The Company's strategic principles are:

- to protect and enhance our existing business,
- to expand our range of investment capabilities,
- to broaden and deepen our distribution capabilities,
- to develop our organisational and managerial capabilities,
- continue to invest in and implement a global platform and processes.

Over the twelve months ending 30 June 2016 the business continued to develop successfully and in line with the key principles outlined above.

We have continued to monitor investment capacity across all of our investment strategies. As always our focus in this regard is to protect our existing investors and ensure that funds are closed ahead of them reaching a size that might compromise our ability to deliver competitive, long term returns.

The key performance indicators of the First State Investments UK Group are:

|                                                    | 2016    | 2015    |
|----------------------------------------------------|---------|---------|
| Average funds under management                     | £33.1bn | £28.7bn |
| Percentage of Funds outperforming 3 year benchmark | 76.00%  | 59.00%  |
| Net revenue margins by strategy                    |         |         |
| Stewart Investors                                  | 0.70%   | 0.80%   |
| First State Stewart Asia                           | 0.64%   | 0.64%   |
| Other Equities                                     | 0.63%   | 0.66%   |
| Direct Infrastructure                              | 1.55%   | 0.75%   |
| Fixed Income                                       | 0.30%   | 0.35%   |

These alongside other business performance indicators are provided to the board of directors on a quarterly basis for review and monitoring.

# FIRST STATE INVESTMENT MANAGEMENT (UK) LIMITED

## STRATEGIC REPORT FOR THE YEAR ENDED 30 JUNE 2016

---

### Review of Business, Risks and Uncertainties (continued)

First State Investments announced changes to the structure of the First State Stewart ("FSS") team which became effective on 1 July 2015. These changes saw the FSS team split to form two new teams; one primarily based in Hong Kong and the other in Edinburgh. The separation of the teams is intended to protect FSS's current business and create opportunities for further growth. Over the years the FSS team has benefitted from being a relatively small and dynamic investment team, but the growth in funds has necessitated growth in their team. Splitting the team in two is the culmination of many years of planning and development and will allow each to move forward as smaller, flexible businesses. There is no change to the teams' investment philosophy and process. In addition to this, the Edinburgh successor team has now been rebranded Stewart Investors and is an investment division in its own right. Both teams remain part of First State Investments.

The Company has continued to monitor investment capacity across all of the investment strategies. As always our focus in this regard is to protect our existing investors and ensure that funds are closed ahead of them reaching a size that might compromise our ability to deliver competitive, long term returns.

During the year the Company has worked on new product developments that it feels will have long term relevance to our clients. This work will result in a number of launches during the next financial year.

The Company has also continued to focus on the continued evolution of the business development platform (both institutional and intermediated in the UK, Europe and the Middle East) and business infrastructure so that we can grow the business and support this growth in a robust and sustainable manner.

We believe in the value that can be added by specialist investing in both developed and emerging markets, 76% of portfolios managed by First State's European and Asian based investment teams have outperformed their allocated benchmark over a 3 year basis as at 30 June 2016.

Under the Alternative Investment Fund Management Directive the Company delegates risk management responsibilities for relevant contracts to First State Investments (UK) Limited ("FSIUK"), which is the designated Alternative Investment Fund Manager for the EMEA region. As a result of this a portion of management fees relating to these products are retained within FSIUK as compensation for the risk services provided with a corresponding reduction in revenue within the Company. The Company maintains responsibility for investment management activities in relation to these contracts.

The principal risk to the level of profitability of the Company is the underlying profitability of the investment management strategies within the Group in the event of a market correction or a sustained period of underperformance that leads to a significant decrease in funds under management. The particular long term investment style of the Group should protect its revenue and its customers' investments more than many competitors, should any correction materialise. The business is also exposed to key person risk associated with investment teams. The Directors are of the opinion that key person risk has been mitigated as far as possible by the use of long term incentive schemes. These risks have been reported in First State Investment's Internal Capital Adequacy Assessment Process.

On the 23 June 2016 the United Kingdom voted to leave the European Union. As a result of the uncertainty caused by this, the FSI EMEA group has formed a working committee to monitor the potential effects of "Brexit". At the date of signing the effects are still unknown and therefore no action has been taken, however developments will be closely monitored by the dedicated Brexit Focus Group. There has been no effect on any of the Company's operations, assets or liabilities at the time of signing as a result of this event.

The Directors consider that the Company's activities will continue unchanged in the foreseeable future.

# FIRST STATE INVESTMENT MANAGEMENT (UK) LIMITED

## STRATEGIC REPORT FOR THE YEAR ENDED 30 JUNE 2016

### Results and Dividends

The profit for the financial year after taxation but before dividends was £46,442,000 (2015: £31,440,000).

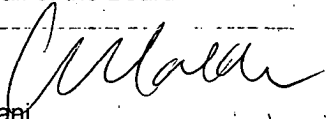
Dividends were recommended and paid as follows:

| 2016                         |           |              |             |             | 2015                         |              |             |             |
|------------------------------|-----------|--------------|-------------|-------------|------------------------------|--------------|-------------|-------------|
| Paid to Ordinary Share Class |           |              |             |             | Paid to Ordinary Share Class |              |             |             |
| Dividend                     | Date paid | Paid (£'000) | "A" (£'000) | "B" (£'000) | Date paid                    | Paid (£'000) | "A" (£'000) | "B" (£'000) |
| Interim                      | 15/12/15  | 10,000       | 128         | 9,872       | 02/06/15                     | 30,005       | 186         | 29,819      |
| Interim                      | 18/03/16  | 10,003       | 29          | 9,974       |                              |              |             |             |
| Interim                      | 22/06/16  | 10,003       | 29          | 9,974       |                              |              |             |             |
| Final                        | n/a       |              |             |             | n/a                          |              |             |             |
|                              |           | 30,006       | 186         | 29,820      |                              | 30,005       | 186         | 29,819      |

The balance of profits retained in the Statement of Income and Retained Earnings was thus £46,491,000 (2015: £30,055,000).

The Company's assets under management stood at £21.6bn (2015: £19.7bn). These figures include the First State Investments ICVC assets of £17.7bn (2015: £16.0bn) as the Company is the appointed Advisor.

On behalf of the Board

  
K Lakhani  
Director  
London

12 October 2016

# **FIRST STATE INVESTMENT MANAGEMENT (UK) LIMITED**

## **INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF FIRST STATE INVESTMENT MANAGEMENT (UK) LIMITED FOR THE YEAR ENDED 30 JUNE 2016**

---

### **Report on the financial statements**

---

#### **Our opinion**

In our opinion, First State Investment Management (UK) Limited's financial statements (the "financial statements"):

- give a true and fair view of the state of the company's affairs as at 30 June 2016 and of its profit for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

#### **What we have audited**

The financial statements, included within the Report and Financial Statements (the "Annual Report"), comprise:

- the balance sheet as at 30 June 2016;
- the statement of income and retained earnings for the year then ended; and
- the notes to the financial statements, which include a summary of significant accounting policies and other explanatory information.

The financial reporting framework that has been applied in the preparation of the financial statements is United Kingdom Accounting Standards, comprising FRS 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland", and applicable law (United Kingdom Generally Accepted Accounting Practice).

In applying the financial reporting framework, the directors have made a number of subjective judgements, for example in respect of significant accounting estimates. In making such estimates, they have made assumptions and considered future events.

#### **Opinion on other matter prescribed by the Companies Act 2006**

---

In our opinion, the information given in the Strategic Report and the Report of the Directors' for the financial year for which the financial statements are prepared is consistent with the financial statements.

#### **Other matters on which we are required to report by exception**

---

##### **Adequacy of accounting records and information and explanations received**

Under the Companies Act 2006 we are required to report to you if, in our opinion:

- we have not received all the information and explanations we require for our audit; or
- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns.

We have no exceptions to report arising from this responsibility.

#### **Directors' remuneration**

---

Under the Companies Act 2006 we are required to report to you if, in our opinion, certain disclosures of directors' remuneration specified by law are not made. We have no exceptions to report arising from this responsibility.

# **FIRST STATE INVESTMENT MANAGEMENT (UK) LIMITED**

## **INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF FIRST STATE INVESTMENT MANAGEMENT (UK) LIMITED FOR THE YEAR ENDED 30 JUNE 2016**

---

### **Responsibilities for the financial statements and the audit**

---

#### **Our responsibilities and those of the directors**

As explained more fully in the Statement of Directors' Responsibilities set out on page 1, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view.

Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland) ("ISAs (UK & Ireland)"). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

This report, including the opinions, has been prepared for and only for the company's members as a body in accordance with Chapter 3 of Part 16 of the Companies Act 2006 and for no other purpose. We do not, in giving these opinions, accept or assume responsibility for any other purpose or to any other person to whom this report is shown or into whose hands it may come save where expressly agreed by our prior consent in writing.

#### **What an audit of financial statements involves**

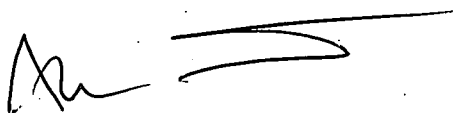
We conducted our audit in accordance with ISAs (UK & Ireland). An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of:

- whether the accounting policies are appropriate to the company's circumstances and have been consistently applied and adequately disclosed;
- the reasonableness of significant accounting estimates made by the directors; and
- the overall presentation of the financial statements.

We primarily focus our work in these areas by assessing the directors' judgements against available evidence, forming our own judgements, and evaluating the disclosures in the financial statements.

We test and examine information, using sampling and other auditing techniques, to the extent we consider necessary to provide a reasonable basis for us to draw conclusions. We obtain audit evidence through testing the effectiveness of controls, substantive procedures or a combination of both.

In addition, we read all the financial and non-financial information in the Report and Financial Statements to identify material inconsistencies with the audited financial statements and to identify any information that is apparently materially incorrect based on, or materially inconsistent with, the knowledge acquired by us in the course of performing the audit. If we become aware of any apparent material misstatements or inconsistencies we consider the implications for our report.



Allan McGrath (Senior Statutory Auditor)  
for and on behalf of PricewaterhouseCoopers LLP  
Chartered Accountants and Statutory Auditors  
Edinburgh  
12 October 2016

# FIRST STATE INVESTMENT MANAGEMENT (UK) LIMITED

## STATEMENT OF INCOME AND RETAINED EARNINGS FOR THE YEAR ENDED 30 JUNE 2016

|                                                      | Note | 2016<br>£'000 | 2015<br>£'000<br>As Restated |
|------------------------------------------------------|------|---------------|------------------------------|
| <b>Revenue</b>                                       | 2    | 120,140       | 114,885                      |
| Administrative expenses                              |      | (78,448)      | (94,224)                     |
| <b>Operating profit</b>                              | 3    | 41,692        | 20,661                       |
| Group dividends received                             |      | 13,000        | 15,000                       |
| Interest receivable and similar income               |      | 110           | 82                           |
| <b>Profit on ordinary activities before taxation</b> |      | 54,802        | 35,743                       |
| Tax charge on profit on ordinary activities          | 5    | (8,360)       | (4,303)                      |
| <b>Profit on ordinary activities after taxation</b>  |      | 46,442        | 31,440                       |
| Retained earnings at beginning of year               |      | 30,055        | 28,620                       |
| Group dividends paid                                 | 6    | (30,006)      | (30,005)                     |
| <b>Retained earnings at end of year</b>              |      | 46,491        | 30,055                       |

There were no material acquisitions or discontinued operations during either financial year.

For details of the prior year restatement please refer to note 18.

# FIRST STATE INVESTMENT MANAGEMENT (UK) LIMITED

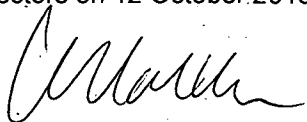
REGISTERED NUMBER SC047708

## BALANCE SHEET AS AT 30 JUNE 2016

|                                                       | Note | 2016<br>£'000   | 2015<br>£'000<br>As Restated |
|-------------------------------------------------------|------|-----------------|------------------------------|
| <b>Fixed Assets</b>                                   |      |                 |                              |
| Investments                                           | 7    | 2,750           | 2,750                        |
| <b>Current assets</b>                                 |      |                 |                              |
| Debtors                                               | 8    | 45,251          | 41,107                       |
| Cash at bank and in hand                              |      | 43,422          | 42,950                       |
| Deferred tax asset                                    | 9    | 1               | 1                            |
|                                                       |      | <u>88,674</u>   | <u>84,058</u>                |
| <b>Creditors: Amounts falling due within one year</b> | 10   | <u>(10,677)</u> | <u>(22,497)</u>              |
| <b>Net current assets</b>                             |      | <u>77,997</u>   | <u>61,561</u>                |
| <b>Net assets</b>                                     |      | <u>80,747</u>   | <u>64,311</u>                |
| <b>Capital and Reserves</b>                           |      |                 |                              |
| Called up share capital                               | 11   | 34,256          | 34,256                       |
| Profit and loss account                               | 12   | <u>46,491</u>   | <u>30,055</u>                |
| <b>Total shareholders' funds</b>                      | 12   | <u>80,747</u>   | <u>64,311</u>                |

For details of the prior year restatement please refer to note 18.

The financial statements and notes on pages 8 to 16 were approved and authorised for issue by the Board of Directors on 12 October 2016 and were signed on its behalf by:



K Lakhani  
Director

# FIRST STATE INVESTMENT MANAGEMENT (UK) LIMITED

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2016

---

### 1. Principal activities and accounting policies

#### Principal activity

The principal activity of the Company is the management of investment portfolios, mainly for clients resident outside the UK. The Company is regulated by the Financial Conduct Authority ("FCA") and the Securities and Exchange Commission ("SEC").

CBA, incorporated in Australia and listed on the Australian Stock Exchange, is one of the largest Australian banks by market capitalisation and a leading provider of integrated financial services. CBA is regarded by the Directors of the Company as the Company's ultimate parent company.

#### Statement of compliance

The financial statements of the Company have been prepared in compliance with United Kingdom Accounting Standards, including Financial Reporting Standard 102, "The Financial Reporting Standard applicable in the United Kingdom and the Republic of Ireland" ("FRS 102") and the Companies Act 2006. The Company is taking advantage of the reduced disclosure exemptions in section FRS 102 1.12 from presenting a cash flow statement and certain related party disclosures.

#### Principal accounting policies

A summary of the accounting policies, which have been applied consistently, is set out below.

#### (a) Basis of accounting

These financial statements are prepared on the going concern basis, under the historical cost convention. The principal accounting policies which have been applied consistently throughout both years are set out below. The financial statements contain information about the Company as an individual company and do not contain consolidated financial information as the parent of a group. The Company is exempt under section 401 of the Companies Act 2006 from the requirement to prepare consolidated financial statements as it and its subsidiary undertakings are included by full consolidation in the consolidated financial statements of its parent, CBA, a company incorporated in Australia.

#### (b) Revenue

Revenue recognition is based on the benefits to the Company of any income flows which can be reliably determined. Revenue of the Company is from the provision of asset management services and includes management fees and performance fees. Revenue is presented net of Value Added Tax and other sales taxes.

Management fees are recognised as earned, over the year in which the services are performed. Such fees are primarily based on predetermined percentages of the value of assets under management and are presented net of allocations across entities made in accordance with our transfer pricing policy.

Performance fees are calculated with reference to performance benchmarks specified in the individual investment management agreements. Revenues arising in respect of performance fee arrangements are recognised provided that the outcome of such arrangements can be estimated reliably and it is probable that the economic benefits associated with the transaction will flow to the Company.

Interest received (and paid) is recognised on an accruals basis by applying the appropriate rate of interest.

#### (c) Administrative expenses

Administrative expenses are recognised in the year in which they are incurred and include amounts recharged from another group company.

# FIRST STATE INVESTMENT MANAGEMENT (UK) LIMITED

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2016

### 1. Principal activities and accounting policies (continued)

#### (d) Taxation

The charge for taxation is based on the profit or loss for the year as adjusted for disallowable items. Current tax is the expected tax payable on the taxable income for the year, using tax rates enacted or substantively enacted at the balance sheet date, together with adjustments to tax payable in respect of prior years.

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date where transactions or events that result in an obligation to pay more, or right to pay less, tax in future have occurred at the balance sheet date. Deferred tax assets are measured using the tax rates and laws that have been enacted or substantively enacted by the balance sheet date that are expected to apply to the reversal of the timing difference.

Deferred tax assets are recognised if it is considered probable there will be suitable profits from which the future reversal of the underlying timing differences can be deducted. Timing differences are differences arising between the Company's taxable profits and its results as stated in the financial statements which are capable of reversal in one or more subsequent years.

#### (e) Foreign currencies

Income is recorded at the exchange rate on the date of invoices so foreign exchange differences arise between the rate on the date of invoice and the rate at which the amounts are translated into sterling on the date of receipt. Foreign currency balances have been translated at market rates of exchange ruling at the Balance Sheet date. Gains and losses on exchange are taken to the Statement of Income and Retained Earnings within Administration Expenses.

#### (f) Investments

Investments in subsidiaries are shown in the Balance Sheet at cost less impairment, where applicable. Investments are subject to review for impairment by the Directors annually or otherwise when determined to be required.

#### (g) Cash flow statement

The Company is a wholly owned subsidiary of CBA and the cash flows of the Company are included in the consolidated group cash flow statement of CBA. Therefore the Company takes advantage of an exemption (FRS 102 1.12) from preparing a statement of cash flows, on the basis that it is a qualifying entity and the consolidated statement of cash flows, included in these financial statements, includes the Company's cash flows.

#### (h) Employees

There are no employees of the Company (2015: nil). The management and administration is undertaken by employees of another group company.

#### (i) Debtors

Debtors are measured at the transaction price, less any impairment.

#### (j) Creditors

Trade creditors are measured at the transaction price.

### 2. Revenue

|                                       | 2016<br>£'000  | 2015<br>£'000<br>As Restated |
|---------------------------------------|----------------|------------------------------|
| Revenue comprises:                    |                |                              |
| Management fees                       | 23,536         | 27,252                       |
| Fees received from group undertakings | 96,604         | 87,633                       |
|                                       | <u>120,140</u> | <u>114,885</u>               |

For details of the prior year restatement please refer to note 18.

# FIRST STATE INVESTMENT MANAGEMENT (UK) LIMITED

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2016

| 3. Operating profit                                                 | 2016<br>£'000 | 2015<br>£'000 |
|---------------------------------------------------------------------|---------------|---------------|
| <b>Operating profit is stated after charging/(crediting):</b>       |               |               |
| Fees payable to auditor for audit of Company's Financial statements | 23            | 20            |
| Fees payable to auditors for FCA/regulatory fee                     | 6             | 16            |
| Other fees payable to auditor for taxation services                 | 10            | 7             |
| Foreign exchange gain                                               | (532)         | 10            |

| 4. Directors' emoluments                                                      | 2016<br>£'000 | 2015<br>£'000 |
|-------------------------------------------------------------------------------|---------------|---------------|
| Directors' emoluments excluding pension contributions                         | 3,157         | 3,634         |
| Aggregate pension contributions of all Directors                              | 53            | 79            |
| The emoluments, excluding pension contributions, of the highest paid Director | 1,057         | 1,415         |
| Pension contributions of the highest paid Director                            | -             | -             |

All Directors of any First State Investments group companies domiciled in the UK are remunerated by First State Investment Services (UK) Limited, a related entity, and the amounts shown here are the proportion recharged to the Company from that entity. These include 2 (2015: 2) employees who are only Directors of First State Investments (UK) Limited.

Pension benefits are accruing to 4 (2015: 3) Directors under pension schemes operated by the Company. The accrued retirement benefit of the highest paid Director was £nil (2015: £nil).

| 5. Tax on profit on ordinary activities              | 2016<br>£'000 | 2015<br>£'000<br>As restated |
|------------------------------------------------------|---------------|------------------------------|
| <b>Current tax:</b>                                  |               |                              |
| UK corporation tax on profits of the year            | 8,360         | 4,304                        |
| Overseas tax                                         | 0             | -                            |
| Total current tax                                    | 8,360         | 4,304                        |
| Deferred tax adjustments in respect of previous year | -             | (1)                          |
| <b>Tax charge on profit on ordinary activities</b>   | <b>8,360</b>  | <b>4,303</b>                 |

### Factors affecting tax charge for the year:

The corporation tax charge on the profit on ordinary activities for the year differs from that calculated at the standard rate of corporation tax in the UK of 20.00% (2015: 20.75%) as shown below.

|                                                                                                                 |               |               |
|-----------------------------------------------------------------------------------------------------------------|---------------|---------------|
| <b>Profit on ordinary activities before tax</b>                                                                 | <b>54,802</b> | <b>35,743</b> |
| Profit on ordinary activities multiplied by standard rate of corporation tax in the UK of 20.00% (2015: 20.75%) | 10,960        | 7,416         |
| Effect of:                                                                                                      |               |               |
| Group dividends received                                                                                        | (2,600)       | (3,112)       |
| <b>Total tax charge for the year</b>                                                                            | <b>8,360</b>  | <b>4,304</b>  |

# FIRST STATE INVESTMENT MANAGEMENT (UK) LIMITED

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2016

### 5. Tax on profit on ordinary activities (continued)

The standard rate of corporation tax used in the current reporting period (20.00%) has reduced from the previous period (20.75%) since the main rate of UK corporation tax reduced from 21.00% to 20.00% with effect from 1 April 2015.

The main rate of corporation tax in the UK will reduce from 20.00% to 19.00% effective from 1 April 2017. The impact on the value of deferred tax assets is recognised in the above table.

### 6. Dividends paid

The Directors elected to pay interim dividends totalling £30,006,000 (2015: £30,005,000) to the parent company SI Holdings Limited.

### 7. Investments

The Company holds the undernoted investment in its subsidiary incorporated in the UK:

| Name of company                           | Country of incorporation | Description of shares held | % held | 2016<br>£'000 | 2015<br>£'000 |
|-------------------------------------------|--------------------------|----------------------------|--------|---------------|---------------|
| First State Investments International Ltd | Scotland                 | Ordinary £1                | 100    | 2,750         | 2,750         |

The above Company is engaged in investment management.

The Directors believe that the carrying value of the investments is supported by their underlying net assets.

The Company is exempt from producing consolidated financial statements under section 401 of the Companies Act 2006.

### 8. Debtors

|                                             | 2016<br>£'000 | 2015<br>£'000<br>As Restated |
|---------------------------------------------|---------------|------------------------------|
| Trade debtors                               | 1,182         | 1,735                        |
| Amounts owed by group undertakings          | 40,679        | 35,437                       |
| Corporation tax and Group relief receivable | -             | 425                          |
| Prepayments and accrued income              | 3,215         | 3,322                        |
| Other debtors                               | 175           | 188                          |
|                                             | <u>45,251</u> | <u>41,107</u>                |

Amounts owed by group undertakings are unsecured, interest free, have no fixed date of repayment and are repayable on demand.

For details of the prior year restatement please refer to note 18.

# FIRST STATE INVESTMENT MANAGEMENT (UK) LIMITED

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2016

| 9. Deferred tax asset                                         | 2016<br>£'000 | 2015<br>£'000 |
|---------------------------------------------------------------|---------------|---------------|
| Provision at start of the year                                | -             | -             |
| Deferred tax credit in profit and loss (note 5)               | 1             | 1             |
| Provision at end of year                                      | 1             | 1             |
| Deferred tax is provided at 20.00% (2015: 20.00%) as follows: |               |               |
| Adjustments in respect of previous years                      | 1             | 1             |
|                                                               | 1             | 1             |

The deferred tax asset is in respect of accelerated capital allowances.

| 10. Creditors: amounts falling due within one year | 2016<br>£'000 | 2015<br>£'000 |
|----------------------------------------------------|---------------|---------------|
| Amounts owed to group undertakings                 | 5,481         | 21,441        |
| Corporation tax and Group relief payable           | 3,480         | -             |
| Other taxation and social security                 | 374           | 460           |
| Accruals and deferred income                       | 1,342         | 596           |
|                                                    | 10,677        | 22,497        |

Amounts owed to group undertakings are unsecured, interest free, have no fixed date of repayment and are repayable on demand.

The amount £3,480,000 of Corporation tax and Group relief payable represents the Corporation tax estimated as due for the year to 30 June 2016 of £8,360,000 less quarterly instalment payments made of £4,685,000 together with an repayable balance of £194,000 in respect of prior years. For 2015 the tax estimate exceeded quarterly tax payments by £425,000 and therefore was included within debtors.

| 11. Called up share capital                 | 2016<br>£'000 | 2015<br>£'000 |
|---------------------------------------------|---------------|---------------|
| <b>Authorised, allotted and fully paid:</b> |               |               |
| 98,016 'A' Ordinary shares of £1            | 98            | 98            |
| 34,158,293 'B' Ordinary shares of £1        | 34,158        | 34,158        |
|                                             | 34,256        | 34,256        |

The 'A' shares carry the right to receive the first £100,000 distributed per financial year by way of dividend. Any remaining balance to be distributed shall be distributed amongst the 'A' and 'B' shares *pari passu* accordingly to their respective nominal values.

On a return of capital or liquidation or otherwise, the net assets of the Company shall be distributed amongst the 'A' and 'B' shares *pari passu* in proportion to the amounts paid up thereon.

# FIRST STATE INVESTMENT MANAGEMENT (UK) LIMITED

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2016

### 12. Reconciliation of shareholders' funds and movement on reserves

|                                        | Called Up<br>Share Capital<br>£'000 | Profit and<br>loss account<br>£'000<br>As restated | Total<br>£'000<br>As restated |
|----------------------------------------|-------------------------------------|----------------------------------------------------|-------------------------------|
| At 1 July 2014                         | 34,256                              | 28,620                                             | 62,876                        |
| Retained profit for the financial year | -                                   | 31,440                                             | 31,440                        |
| Dividends paid                         | -                                   | (30,005)                                           | (30,005)                      |
| At 1 July 2015                         | 34,256                              | 30,055                                             | 64,311                        |
| Retained profit for the financial year | -                                   | 46,442                                             | 46,442                        |
| Dividends paid                         | -                                   | (30,006)                                           | (30,006)                      |
| At 30 June 2016                        | 34,256                              | 46,491                                             | 80,747                        |

For details of the prior year restatement please refer to note 18.

### 13. Related party disclosures

Under FRS 102 1.12 - Related Party Disclosures, the Company is exempt from the requirement to disclose transactions with any other company in the CBA group.

### 14. Contingent liability

On 28 June 2007, the European Court of Justice ("ECJ") ratified the Advocate General's previous conclusion that the management fees of investment trusts, like those of authorised unit trusts and OEICs should be an exempt service for the purposes of VAT. Her Majesty's Revenue and Customs ("HMRC") has indicated that it will abide by this judgement. Investment trust companies are thus able to claim for a refund of VAT previously charged to them by the Company to the extent that they have not already recovered such VAT. This is applicable for the distinct time periods as determined by case law that the Company can itself reclaim VAT previously paid on to HMRC.

Repayments have been secured for investment trust clients for the years 1990 to 1996 and 2001 to 2007 and the amounts received passed on to those entities. Appropriate claims and appeals have also been lodged in respect of the intervening 1996 to 2001 period.

The question of VAT exemption being extended to pension fund clients is currently being considered in the Wheels Common Investment Fund case. Appropriate protective claims have thus been made in respect of current and previous pension fund clients. In addition, protective claims and appeals have been lodged in case VAT exemption extends to certain other client types in the future. The Company's position is that it will only repay to any client amounts to the extent that they can be reclaimed by the Company itself from HMRC.

On 7 March 2013, the ECJ handed down its decision in the Wheels Common Investment Fund case ruling against the taxpayer. The matter has now been referred back to the UK First-tier Tribunal. The Company will review the position following the publication of the final judgement by the UK court.

The total value of all outstanding protective claims as at 30 June 2016 amounted to £11,923,000 (30 June 2015: £11,923,000).

Whilst it is also possible that the Company may incur some professional advisor fees as a result of the reclaims, the Directors do not expect a material liability to arise.

# FIRST STATE INVESTMENT MANAGEMENT (UK) LIMITED

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2016

---

### 15. Ultimate parent company

The immediate parent undertaking is SI Holdings Limited.

The ultimate parent undertaking and controlling party is CBA, which is the parent undertaking of the smallest and the largest group to consolidate these financial statements. Copies of CBA consolidated financial statements can be obtained from: Ground Floor, Tower 1, 201 Sussex Street, Sydney NSW 2000, Australia or from the following website: [www.commbank.com.au](http://www.commbank.com.au).

### 16. Transition to FRS102

This is the first year that the Group and Company has presented its results under FRS 102. The last financial statements prepared under the previous UK GAAP were for the year ended 30 June 2015. The date of transition to FRS 102 was 1 July 2014. There are no reconciling items between the two bases.

### 17. Post Balance Sheet Events

During the year the Company engaged an advisor to review our VAT processes. As a consequence of this review, it was noted that VAT had been incorrectly applied to invoices to Australian based CBA group companies. On 29 July 2016, the Company submitted a VAT reclaim to HM Revenue & Customs for £1,567,000 of overpaid VAT of which £243,000 will be repaid to this group of companies if recovered.

Whilst the Company will incur professional advisor fees as a result of these reclaims, the Directors do not expect a material liability to arise.

### 18. Prior year restatement

During the year two issues requiring amendments to the prior year financial statements were identified. The impact on the brought forwards balances as at 1 July 2015 are immaterial.

- i) The implementation of the accounting policy regarding gains and losses on assets held within the EBT has been corrected (see note 1 (k)). Previously the movement in both assets held and corresponding liability to the beneficiaries of the trust were recorded in the Statement of Income and Retained Earnings immediately in the year in which they were incurred. However, following independent advice on interpretation of the policy, the increase in liability is now deferred over the remaining vesting period of the "pool" to which it relates. This has had the following effect on the 2015 financial statements:

Decrease expenses by £2,298,000  
Increase intercompany debtors by £2,298,000

- ii) A secondment arrangement to the UK, established in 2013, for a colleague based in another jurisdiction had not been correctly accounted for in the prior year. The effect of this on the 2015 statements was:

Increase revenue by £5,829,000.  
Increase intercompany debtors by £5,829,000.

Increase expenses by £2,245,000.  
Decrease intercompany debtors by £2,245,000

The cumulative tax effect of these above changes was to

Increase tax expense by £1,220,000  
Decrease tax receivable by £1,220,000

The overall effect of these changes was to increase profit after tax by £4,662,000.