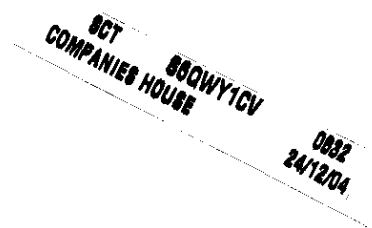


Abbreviated Accounts
for the year ended 31 March 2004
for
W H B Sutherland Limited



W H B Sutherland Limited

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for the year ended 31 March 2004

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W H B Sutherland Limited

Company Information
for the year ended 31 March 2004

DIRECTORS:

Mrs I N C Clyde BA (Hons)
T Clyde MRPharmS
H Clyde Jnr
E Clyde

SECRETARY:

Mrs I N C Clyde BA (Hons)

REGISTERED OFFICE:

31 Victoria Street
Kirkwall
ORKNEY
KW15 1DN

REGISTERED NUMBER:

33752 (Scotland)

AUDITORS:

Foubister & Bain
Chartered Accountants
and Registered Auditors
4 Broad Street
Kirkwall
Orkney
KW15 1NX

W H B Sutherland Limited

Report of the Directors
for the year ended 31 March 2004

The directors present their report with the accounts of the company for the year ended 31 March 2004.

PRINCIPAL ACTIVITIES

The principal activities of the company in the year under review were those of retail pharmaceutical chemists and photographic dealers.

DIRECTORS

The directors during the year under review were:

H Clyde MRPharmS	- deceased 18.1.04
Mrs I N C Clyde BA (Hons)	
T Clyde MRPharmS	
H Clyde Jnr	
E Clyde	

The beneficial interests of the directors holding office on 31 March 2004 in the issued share capital of the company were as follows:

	31.3.04	1.4.03
Ordinary Shares £1 shares		
Mrs I N C Clyde BA (Hons)	100	100
T Clyde MRPharmS	2,600	2,600
H Clyde Jnr	2,600	2,600
E Clyde	2,600	2,600

STATEMENT OF DIRECTORS' RESPONSIBILITIES

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing those financial statements, the directors are required to

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

AUDITORS

The auditors, Foubister & Bain, will be proposed for re-appointment in accordance with Section 385 of the Companies Act 1985.

ON BEHALF OF THE BOARD:

Signed on behalf of the Board
Mrs I N C Clyde BA (Hons) - Secretary

20 October 2004

Report of the Independent Auditors to
W H B Sutherland Limited
Under Section 247B of the Companies Act 1985

We have examined the abbreviated accounts on pages four to thirteen, together with the full financial statements of the company for the year ended 31 March 2004 prepared under Section 226 of the Companies Act 1985.

This report is made solely to the company, in accordance with Section 247B of the Companies Act 1985. Our work has been undertaken so that we might state to the company those matters we are required to state to it in a special auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company, for our work, for this report, or for the opinions we have formed.

Respective responsibilities of directors and auditors

The directors are responsible for preparing the abbreviated accounts in accordance with Section 246A of the Companies Act 1985. It is our responsibility to form an independent opinion as to whether the company is entitled to deliver abbreviated accounts prepared in accordance with Section 246A(3) of the Act to the Registrar of Companies and whether the accounts to be delivered are properly prepared in accordance with that provision and to report our opinion to you.

Basis of opinion

We have carried out the procedures we consider necessary to confirm, by reference to the financial statements, that the company is entitled to deliver abbreviated accounts and that the abbreviated accounts to be delivered are properly prepared. The scope of our work for the purpose of this report did not include examining or dealing with events after the date of our report on the full financial statements.

Opinion

In our opinion the company is entitled to deliver abbreviated accounts prepared in accordance with Section 246A(3) of the Companies Act 1985, and the abbreviated accounts on pages four to thirteen are properly prepared in accordance with that provision.

Foubister & Bain C.A.

Foubister & Bain
Chartered Accountants
and Registered Auditors
4 Broad Street
Kirkwall
Orkney
KW15 1NX

20 October 2004

W H B Sutherland Limited

Abbreviated Profit and Loss Account
for the year ended 31 March 2004

2003			2004
£		Notes	£
1,248,419	GROSS PROFIT		1,448,131
842,769	Administrative expenses		916,309
405,650	OPERATING PROFIT	3	531,822
5,596	Interest receivable and similar income		8,272
411,246			540,094
14,620	Interest payable and similar charges	4	6,189
396,626	PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION		533,905
93,335	Tax on profit on ordinary activities	5	127,342
303,291	PROFIT FOR THE FINANCIAL YEAR AFTER TAXATION		406,563
221,975	Dividends	6	177,580
81,316			228,983
690,319	Retained profit brought forward		771,635
£771,635	RETAINED PROFIT CARRIED FORWARD		£1,000,618

CONTINUING OPERATIONS

None of the company's activities were acquired or discontinued during the current and previous years.

TOTAL RECOGNISED GAINS AND LOSSES

The company has no recognised gains or losses other than the profits for the current and previous years.

The notes form part of these abbreviated accounts

W H B Sutherland Limited

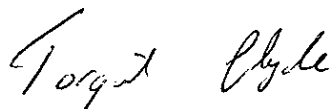
Abbreviated Balance Sheet

31 March 2004

2003				2004
£	£		Notes	£
		FIXED ASSETS:		
	621,228	Tangible assets	7	672,451
	48,400	Investments	8	48,400
	<u>669,628</u>			<u>720,851</u>
		CURRENT ASSETS:		
512,114		Stocks	9	472,762
355,670		Debtors	10	423,716
189,372		Cash at bank and in hand		418,962
<u>1,057,156</u>				<u>1,315,440</u>
672,754		CREDITORS: Amounts falling due within one year	11	<u>742,478</u>
<u>384,402</u>		NET CURRENT ASSETS:		<u>572,962</u>
1,054,030		TOTAL ASSETS LESS CURRENT LIABILITIES:		1,293,813
(261,000)		CREDITORS: Amounts falling due after more than one year	12	(256,000)
(7,100)		PROVISIONS FOR LIABILITIES AND CHARGES:	14	(22,900)
<u>£785,930</u>				<u>£1,014,913</u>
		CAPITAL AND RESERVES:		
8,879		Called up share capital	15	8,879
5,416		Capital reserve	16	5,416
771,635		Profit and loss account		1,000,618
<u>£785,930</u>		SHAREHOLDERS' FUNDS:	17	<u>£1,014,913</u>

These abbreviated accounts have been prepared in accordance with the special provisions of Part VII of the Companies Act 1985 relating to medium-sized companies.

ON BEHALF OF THE BOARD:



T Clyde MRPharmS - Director

Approved by the Board on 20 October 2004

The notes form part of these abbreviated accounts

W H B Sutherland Limited

Cash Flow Statement
for the year ended 31 March 2004

<u>2003</u>			<u>2004</u>
£		Notes	£
440,148	Net cash inflow from operating activities	1	672,155
(9,024)	Returns on investments and servicing of finance	2	2,083
(91,201)	Taxation		(87,635)
(81,516)	Capital expenditure and financial investment	2	(129,061)
(221,975)	Equity dividends paid		(221,975)
<u>36,432</u>			<u>235,567</u>
(5,000)	Financing	2	(5,000)
<u>£31,432</u>	Increase in cash in the period		<u>£230,567</u>
	Reconciliation of net cash flow to movement in net funds	3	
<u>31,432</u>	Increase in cash in the period		<u>230,567</u>
<u>31,432</u>	Change in net funds resulting from cash flows		<u>230,567</u>
<u>31,432</u>	Movement in net funds in the period		<u>230,567</u>
<u>156,963</u>	Net funds at 1 April		<u>188,395</u>
<u>£188,395</u>	Net funds at 31 March		<u>£418,962</u>

The notes form part of these abbreviated accounts

W H B Sutherland Limited

Notes to the Cash Flow Statement
for the year ended 31 March 2004

1. **RECONCILIATION OF OPERATING PROFIT TO NET CASH INFLOW FROM OPERATING ACTIVITIES**

	2004	2003
	£	£
Operating profit	531,822	405,650
Depreciation charges	77,838	55,069
Decrease/(Increase) in stocks	39,352	(32,225)
Increase in debtors	(68,046)	(28,912)
Increase in creditors	91,189	40,566
Net cash inflow from operating activities	<u>672,155</u>	<u>440,148</u>

2. **ANALYSIS OF CASH FLOWS FOR HEADINGS NETTED IN THE CASH FLOW STATEMENT**

	2004	2003
	£	£
Returns on investments and servicing of finance		
Interest received	8,272	5,596
Interest paid	(6,189)	(14,620)
Net cash inflow/(outflow) for returns on investments and servicing of finance	<u>2,083</u>	<u>(9,024)</u>
Capital expenditure and financial investment		
Purchase of tangible fixed assets	(129,061)	(34,716)
Cash payments - investmt purch	-	(46,800)
Net cash outflow for capital expenditure	<u>(129,061)</u>	<u>(81,516)</u>
Financing		
Amount withdrawn by directors	(5,000)	(5,000)
Net cash outflow from financing	<u>(5,000)</u>	<u>(5,000)</u>

The notes form part of these abbreviated accounts

W H B Sutherland Limited

Notes to the Cash Flow Statement
for the year ended 31 March 2004

3. **ANALYSIS OF CHANGES IN NET FUNDS**

	At 1.4.03 £	Cash flow £	At 31.3.04 £
Net cash:			
Cash at bank and in hand	189,372	229,590	418,962
Bank overdraft	(977)	977	-
	<u>188,395</u>	<u>230,567</u>	<u>418,962</u>
 Total	 <u>188,395</u>	 <u>230,567</u>	 <u>418,962</u>
 Analysed in Balance Sheet			
 Cash at bank and in hand	 189,372		 418,962
Bank overdraft	(977)		-
	<u>188,395</u>		<u>418,962</u>

The notes form part of these abbreviated accounts

W H B Sutherland Limited

Notes to the Abbreviated Accounts
for the year ended 31 March 2004

1. ACCOUNTING POLICIES

Accounting convention

The financial statements have been prepared under the historical cost convention.

Turnover

Turnover represents net invoiced sales of goods, excluding value added tax.

Tangible fixed assets

Depreciation is provided at the following annual rates in order to write off each asset over its estimated useful life.

All Heritable Properties are feehold.

Heritable Property at Kirkwall, Stromness and Thurso	2.5%
Furniture, Fittings and Utensils	10%
Photo-processing Equipment and Computers (straight-line basis)	25%
Vehicles	25%

Stocks

Stock is valued at the lower of cost and net realisable value, after making due allowance for obsolete and slow moving items.

Deferred tax

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date.

2. STAFF COSTS

	2004 £	2003 £
Wages and salaries	<u>683,171</u>	<u>597,207</u>

The average monthly number of employees during the year was as follows:

2004	2003
<u>40</u>	<u>40</u>

3. OPERATING PROFIT

The operating profit is stated after charging:

	2004 £	2003 £
Depreciation - owned assets	77,838	55,069
Auditors' remuneration	<u>2,795</u>	<u>2,705</u>
Directors' emoluments	<u>102,924</u>	<u>78,096</u>

W H B Sutherland Limited

Notes to the Abbreviated Accounts
for the year ended 31 March 2004

4. INTEREST PAYABLE AND SIMILAR CHARGES

	2004	2003
	£	£
Loan	<u><u>6,189</u></u>	<u><u>14,620</u></u>

5. TAXATION

Analysis of the tax charge

The tax charge on the profit on ordinary activities for the year was as follows:

	2004	2003
	£	£
Current tax:		
UK corporation tax	111,542	87,635
Deferred taxation	<u>15,800</u>	<u>5,700</u>
Tax on profit on ordinary activities	<u><u>127,342</u></u>	<u><u>93,335</u></u>

UK corporation tax has been charged at 22% (2003 - 22%).

6. DIVIDENDS

	2004	2003
	£	£
Equity shares:		
Ordinary shares	<u><u>177,580</u></u>	<u><u>221,975</u></u>

7. TANGIBLE FIXED ASSETS

	Totals	Land and buildings	Plant and machinery etc
	£	£	£
COST:			
At 1 April 2003	1,362,711	607,161	755,550
Additions	<u>129,061</u>	<u>-</u>	<u>129,061</u>
At 31 March 2004	<u><u>1,491,772</u></u>	<u><u>607,161</u></u>	<u><u>884,611</u></u>
DEPRECIATION:			
At 1 April 2003	741,483	130,833	610,650
Charge for year	<u>77,838</u>	<u>11,907</u>	<u>65,931</u>
At 31 March 2004	<u><u>819,321</u></u>	<u><u>142,740</u></u>	<u><u>676,581</u></u>
NET BOOK VALUE:			
At 31 March 2004	<u><u>672,451</u></u>	<u><u>464,421</u></u>	<u><u>208,030</u></u>
At 31 March 2003	<u><u>621,228</u></u>	<u><u>476,328</u></u>	<u><u>144,900</u></u>

W H B Sutherland Limited

Notes to the Abbreviated Accounts
for the year ended 31 March 2004

8. FIXED ASSET INVESTMENTS

	£
COST:	
At 1 April 2003	
and 31 March 2004	48,400
NET BOOK VALUE:	
At 31 March 2004	48,400
At 31 March 2003	48,400
	2004
	£
Unlisted investments	48,400

9. STOCKS

	2004	2003
	£	£
Stock	472,762	512,114

10. DEBTORS: AMOUNTS FALLING DUE WITHIN ONE YEAR

	2004	2003
	£	£
V.A.T.	37,395	11,621
Trade debtors	386,321	344,049
	423,716	355,670

11. CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR

	2004	2003
	£	£
Bank loans and overdrafts		
(see note 13)	-	977
Trade creditors	442,086	350,897
Dividend proposed	177,580	221,975
Corporation tax	112,712	88,805
Accrued expenses	10,100	10,100
	742,478	672,754

12. CREDITORS: AMOUNTS FALLING DUE AFTER MORE THAN ONE YEAR

	2004	2003
	£	£
Loans by directors		
(see note 13)	256,000	261,000

W H B Sutherland Limited

Notes to the Abbreviated Accounts
for the year ended 31 March 2004

13. LOANS AND OVERDRAFTS

An analysis of the maturity of loans and overdrafts is given below:

	2004 £	2003 £
Amounts falling due within one year or on demand:		
Bank overdrafts	-	977

Amounts falling due between one and two years:

Loans by directors	256,000	261,000
--------------------	---------	---------

14. PROVISIONS FOR LIABILITIES AND CHARGES

	2004 £	2003 £
Deferred taxation	22,900	7,100

	Deferred tax £
Balance at 1 April 2003	7,100
Capital Allowances in advance of depreciation	15,800
Balance at 31 March 2004	22,900

15. CALLED UP SHARE CAPITAL

Authorised:

Number:	Class:	Nominal value:	2004 £	2003 £
10,000	Ordinary Shares	£1	10,000	10,000

Allotted, issued and fully paid:

Number:	Class:	Nominal value:	2004 £	2003 £
8,879	Ordinary Shares	£1	8,879	8,879

16. CAPITAL RESERVE

	2004 £	2003 £
Brought forward	5,416	5,416

W H B Sutherland Limited

Notes to the Abbreviated Accounts
for the year ended 31 March 2004

17. RECONCILIATION OF MOVEMENTS IN SHAREHOLDERS' FUNDS

	2004	2003
	£	£
Profit for the financial year	406,563	303,291
Dividends	(177,580)	(221,975)
Called up share capital		
Capital Reserve		
Net addition to shareholders' funds	228,983	81,316
Opening shareholders' funds	785,930	704,614
Closing shareholders' funds	1,014,913	785,930
Equity interests	1,014,913	785,930