REGISTERED NUMBER: 05723485 (England and Wales)

AUDITED FINANCIAL STATEMENTS

FOR THE YEAR ENDED 30 NOVEMBER 2017

FOR

HARNHAM SEARCH AND SELECTION LIMITED

WEDNESDAY

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HARNHAM SEARCH AND SELECTION LIMITED (REGISTERED NUMBER: 05723485)

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FOR THE YEAR ENDED 30 NOVEMBER 2017

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HARNHAM SEARCH AND SELECTION LIMITED

COMPANY INFORMATION
FOR THE YEAR ENDED 30 NOVEMBER 2017

DIRECTOR:	S J Clarke
SECRETARY:	E E Reynolds
REGISTERED OFFICE:	3rd Floor, Melbury House 51 Wimbledon Hill Road Wimbledon London SW19 7QW
REGISTERED NUMBER:	05723485 (England and Wales)
AUDITORS:	Hartley Fowler LLP Statutory Auditors Chartered Accountants 4th Floor Tuition House 27/37 St George's Road Wimbledon London SW19 4EU

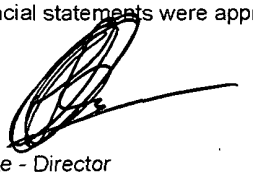
BALANCE SHEET
30 NOVEMBER 2017

	Notes	2017 £	2017 £	2016 £	2016 £
FIXED ASSETS					
Tangible assets	4		65,098		65,049
CURRENT ASSETS					
Debtors	5	3,455,891		2,883,781	
Cash at bank		549,150		524,039	
		4,005,041		3,407,820	
CREDITORS					
Amounts falling due within one year	6	1,424,374		1,432,501	
NET CURRENT ASSETS			2,580,667		1,975,319
TOTAL ASSETS LESS CURRENT LIABILITIES			2,645,765		2,040,368
PROVISIONS FOR LIABILITIES	9		12,370		13,010
NET ASSETS			2,633,395		2,027,358
CAPITAL AND RESERVES					
Called up share capital	10		13		13
Share premium	11		19,884		19,884
Retained earnings	11		2,613,498		2,007,461
SHAREHOLDERS' FUNDS			2,633,395		2,027,358

The financial statements have been prepared and delivered in accordance with the provisions of Part 15 of the Companies Act 2006 relating to small companies.

In accordance with Section 444 of the Companies Act 2006, the Income Statement has not been delivered.

The financial statements were approved by the director on 26 June 2018 and were signed by:



S J Clarke - *Director*

The notes form part of these financial statements

1. STATUTORY INFORMATION

Harnham Search And Selection Limited is a private company, limited by shares, registered in England and Wales. The company's registered number and registered office address can be found on the Company Information page.

The presentation currency of the financial statements is the Pound Sterling (£).

2. ACCOUNTING POLICIES

Compliance with accounting standards
These financial statements have been prepared in accordance with the provisions of Section 1A "Small Entities" of Financial Reporting Standard 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland" and the Companies Act 2006. The financial statements have been prepared under the historical cost convention.

The financial statements are prepared in accordance with applicable United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice), which have been applied consistently (except as otherwise stated).

Turnover
Revenue is measured at fair value of the consideration received or receivable. Revenue is reduced for estimated customer returns, rebates and other similar allowances.

Revenue recognition
Turnover represents revenue earned under a wide variety of contracts to provide professional services. Revenue is recognised as earned when, and to the extent that, the firm obtains the right to consideration in exchange for its performance under these contracts. It is measured at the fair value of the right to consideration, which represents amounts chargeable to clients, including expenses and disbursements but excluding value added tax. Revenue not billed to clients is included in debtors and payments on account in excess of the relevant amount of revenue are included in creditors.

Tangible fixed assets
Depreciation is provided at the following annual rates in order to write off each asset over its estimated useful life.

Plant and machinery	-	25% on cost
Fixtures and fittings	-	25% on cost
Computer equipment	-	33% on cost

Investments in subsidiaries
Investments in subsidiary undertakings are recognised at cost.

Taxation
Taxation for the year comprises current and deferred tax. Tax is recognised in the Income Statement, except to the extent that it relates to items recognised in other comprehensive income or directly in equity.

Current or deferred taxation assets and liabilities are not discounted.

Current tax is recognised at the amount of tax payable using the tax rates and laws that have been enacted or substantively enacted by the balance sheet date.

Deferred tax
Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date.

Timing differences arise from the inclusion of income and expenses in tax assessments in periods different from those in which they are recognised in financial statements. Deferred tax is measured using tax rates and laws that have been enacted or substantively enacted by the year end and that are expected to apply to the reversal of the timing difference.

Unrelieved tax losses and other deferred tax assets are recognised only to the extent that it is probable that they will be recovered against the reversal of deferred tax liabilities or other future taxable profits.

2. ACCOUNTING POLICIES - continued

Foreign currencies
Assets and liabilities in foreign currencies are translated into sterling at the rates of exchange ruling at the balance sheet date. Transactions in foreign currencies are translated into sterling at the rate of exchange ruling at the date of transaction. Exchange differences are taken into account in arriving at the operating result.

Leasing commitments
Rentals paid under operating leases are charged to profit or loss on a straight line basis over the period of the lease.

Pension costs and other post-retirement benefits
The company operates a defined contribution pension scheme. Contributions payable to the company's pension scheme are charged to profit or loss in the period to which they relate.

Share options
The group operates an EMI share option scheme, engaging in equity settled share based payment transactions in respect of services received. Details of the options within this scheme are set out in the Share Based Payment Transactions note.

It is the policy of the company to grant share options that have an exercise price representing fair market value at the date of grant. Fair market values have been determined using the Black Scholes model, which takes into account the the exercise price of the option, the current share price, the risk free interest rate, the expected volatility of the share price over the life of the option and other relevant factors. This is in accordance with FRS102 'Share-based payment.'

Debtors and creditors receivable / payable within one year
Debtors and creditors with no stated interest rate and receivables or payables within one year are recorded at transaction price. Any losses arising from impairment are recognised in the profit and loss account in other administrative expenses.

Impairment
Assets not measured at fair value are reviewed for any indication that the asset may be impaired at each balance sheet date. If such indication exists, the recoverable amount of the asset, or the asset's cash generating unit, is estimated and compared to the carrying amount. Where the carrying amount exceeds its recoverable amount, an impairment loss is recognised in profit or loss unless the asset is carried at a revalued amount where the impairment loss is a revaluation decrease.

3. EMPLOYEES AND DIRECTORS

The average number of employees during the year was 53 (2016 - 50).

4. TANGIBLE FIXED ASSETS

	Plant and machinery £	Fixtures and fittings £	Computer equipment £	Totals £
COST				
At 1 December 2016	3,505	80,362	81,724	165,591
Additions	759	3,526	29,445	33,730
At 30 November 2017	4,264	83,888	111,169	199,321
DEPRECIATION				
At 1 December 2016	3,227	42,462	54,853	100,542
Charge for year	910	13,873	18,898	33,681
At 30 November 2017	4,137	56,335	73,751	134,223
NET BOOK VALUE				
At 30 November 2017	127	27,553	37,418	65,098
At 30 November 2016	278	37,900	26,871	65,049

5. DEBTORS

	2017	2016
	£	£
Amounts falling due within one year:		
Trade debtors	1,636,934	1,688,546
Amounts owed by group undertakings	1,609,617	951,744
Other debtors	209,340	232,278
	3,455,891	2,872,568
Amounts falling due after more than one year:		
Other debtors	-	11,213
Aggregate amounts	3,455,891	2,883,781

6. CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR

	2017	2016
	£	£
Bank loans and overdrafts	-	50,000
Trade creditors	529,825	404,857
Taxation and social security	534,239	522,485
Other creditors	360,310	455,159
	1,424,374	1,432,501

7. LEASING AGREEMENTS

Minimum lease payments under non-cancellable operating leases fall due as follows:

	2017	2016
	£	£
Within one year	78,424	93,197
Between one and five years	380	77,664
	78,804	170,861

8. SECURED DEBTS

The following secured debts are included within creditors:

	2017	2016
	£	£
Bank loans	-	50,000

The bank loan is secured by way of a fixed and floating change over the assets. The director guarantees to secure all liabilities of the company under the loan limited to £125,000.

9. PROVISIONS FOR LIABILITIES

	2017	2016
	£	£
Deferred tax		
Accelerated capital allowances	12,370	13,010

9. PROVISIONS FOR LIABILITIES - continued

	Deferred tax £
Balance at 1 December 2016	13,010
Provided during year	(640)
Deferred tax	
Balance at 30 November 2017	12,370

10. CALLED UP SHARE CAPITAL

Allotted, issued and fully paid:

Number:	Class:	Nominal value:	2017 £	2016 £
11,900	A Ordinary	0.1p	12	12
1,488	B Ordinary	0.1p	1	1
			13	13

11. RESERVES

	Retained earnings £	Share premium £	Totals £
At 1 December 2016	2,007,461	19,884	2,027,345
Profit for the year	706,037	-	706,037
Dividends	(100,000)	-	(100,000)
At 30 November 2017	2,613,498	19,884	2,633,382

12. DISCLOSURE UNDER SECTION 444(5B) OF THE COMPANIES ACT 2006

The Report of the Auditors was unqualified.

Jonathan Askew (Senior Statutory Auditor)
for and on behalf of Hartley Fowler LLP

13. RELATED PARTY DISCLOSURES

Harnham Search and Selection Limited performs head office functions on behalf of the members of the group and subsequently recharges certain administrative costs across the group through intercompany loan arrangements. The loans are not secured, have no repayments terms and do not bear interest.

14. ULTIMATE CONTROLLING PARTY

The ultimate controlling party is S J Clarke.

15. SHARE-BASED PAYMENT TRANSACTIONS

The parent company, Harnham Group Limited, operates an employee EMI share option scheme. This is in respect of employee services received by Harnham Search and Selection Limited, the share options being issued in the parent company.

The following share options are in issue at the year end:

	Brought forward	Non conditional	Conditional	Options exercised / (lapsed)	Carried forward	Exercise period (from date of grant)	Exercise price per ordinary share
EMI							
Employees	-	305	-	-	305	5 years	£83.19
Total	-	305	-	-	305		

In arriving at the fair value, each grant of an option is valued separately using Black Scholes Model and the resulting fair value charged to the profit and loss over the vesting period.

The expected life used in the model has been adjusted, based on management's best estimate for the effects on non-transferability, exercise restriction and behavioural considerations. The following table lists the assumptions used in the model:

Expected volatility	10%
Risk free interest rate	2.5%
Expected life of option (years)	5
Exercise price	£83.19
Expected dividends	None

16. ULTIMATE PARENT COMPANY

Harnham Group Limited is regarded by the director as being the company's ultimate parent company. Registered office and principal place of business: 3rd Floor Melbury House, 51 Wimbledon Hill Road, London, SW19