

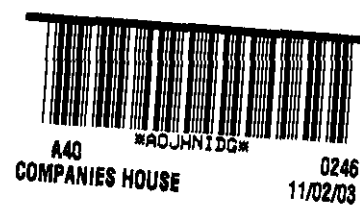
**ROBINSON COLLEGE (CAMBRIDGE)
MANAGEMENT TRAINING LIMITED**

Report and Financial Statements

30 June 2002

Deloitte & Touche
Cambridge

(- 25/11/02)
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REPORT AND FINANCIAL STATEMENTS 2002

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REPORT AND FINANCIAL STATEMENTS 2002

OFFICERS AND PROFESSIONAL ADVISERS

DIRECTORS

A D Yates
P Hornby
D A H Kerr
Lord Lewis of Newnham
Dr J A Williams

SECRETARY

Miss P Addecott

REGISTERED OFFICE

Robinson College
Grange Road
Cambridge
CB3 9AE

BANKERS

Barclays Bank PLC
Bene't Street Branch
PO Box 2
Cambridge
CB2 3PZ

SOLICITORS

Taylor Vinters
Merlin Place
Milton Road
Cambridge
CB4 4DP

AUDITORS

Deloitte & Touche
Chartered Accountants
Cambridge

DIRECTORS' REPORT

The directors present their annual report and the audited financial statements for the year ended 30 June 2002.

ACTIVITIES

The company's principal activity is the provision of residential training facilities.

REVIEW OF DEVELOPMENTS AND FUTURE PROSPECTS

These financial statements cover the second full trading year. The reduced operating loss has been funded by loan capital advanced by the College in the prior year. This, together with working capital funding which has been obtained, will enable the company to continue to meet its obligations until it is trading profitably. The directors remain satisfied with the progress of the company and are optimistic for the company's future prospects.

SHARE CAPITAL

The company is a wholly owned subsidiary of Robinson College, which holds the entire ordinary share capital.

DIVIDENDS

The directors cannot recommend the payment of a dividend.

DIRECTORS AND THEIR INTERESTS

The directors who served during the year were as follows:

A D Yates (appointed 1 October 2001)
P Hornby
D A H Kerr
Lord Lewis of Newnham
Dr J A Williams

None of the directors had any beneficial interest in the shares of the company.

AUDITORS

Deloitte & Touche have expressed their willingness to continue in office as auditors and a resolution to reappoint them will be proposed at the forthcoming Annual General Meeting.

DIRECTORS' REPORT

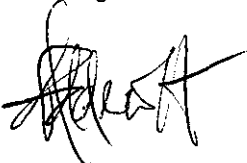
STATEMENT OF DIRECTORS' RESPONSIBILITIES

United Kingdom company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company as at the end of the financial year and of the profit or loss of the company for that period. In preparing those financial statements, the directors are required to:

- Select suitable accounting policies and then apply them consistently;
- Make judgements and estimates that are reasonable and prudent;
- Prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

Approved by the Board of Directors
and signed on behalf of the Board



Secretary

**INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF ROBINSON
COLLEGE (CAMBRIDGE) MANAGEMENT TRAINING LIMITED**

We have audited the financial statements of Robinson College (Cambridge) Management Training Limited for the year ended 30 June 2002, which comprise the profit and loss account, the balance sheet and the related notes 1 to 13. These financial statements have been prepared under the accounting policies set out therein.

Respective responsibilities of directors and auditors

As described in the statement of directors' responsibilities, the company's directors are responsible for the preparation of the financial statements in accordance with applicable United Kingdom law and accounting standards. Our responsibility is to audit the financial statements in accordance with relevant United Kingdom legal and regulatory requirements and auditing standards.

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with the Companies Act 1985. We also report if, in our opinion, the directors' report is not consistent with the financial statements, if the company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding directors' remuneration and transactions with the company is not disclosed.

We read the directors' report for the above year and consider the implications for our report if we become aware of any apparent misstatements.

Basis of audit opinion

We conducted our audit in accordance with United Kingdom auditing standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion, we also evaluated the overall adequacy of the presentation of information in the financial statements.

Opinion

In our opinion, the financial statements give a true and fair view of the state of the company's affairs as at 30 June 2002 and of its loss for the year then ended and have been properly prepared in accordance with the Companies Act 1985.



Deloitte & Touche
Chartered Accountants and
Registered Auditors
Cambridge

PROFIT AND LOSS ACCOUNT
Year ended 30 June 2002

	Note	2002 £	2001 £
TURNOVER		2,906,161	2,428,522
Cost of sales		(1,956,286)	(1,789,778)
GROSS PROFIT		949,875	638,744
Administrative expenses		(1,026,771)	(985,744)
OPERATING LOSS	3	(76,896)	(347,000)
Interest payable and similar charges	4	(58,818)	(71,176)
LOSS ON ORDINARY ACTIVITIES BEFORE TAXATION		(135,714)	(418,176)
Tax on loss on ordinary activities	5	-	-
LOSS FOR THE FINANCIAL YEAR		(135,714)	(418,176)
Retained loss brought forward		(1,241,320)	(823,144)
Retained loss carried forward		(1,377,034)	(1,241,320)

All activities derive from continuing operations.

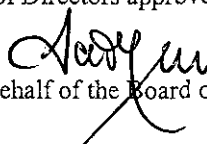
There are no recognised gains or losses for the current financial year and the preceding financial year other than as stated in the profit and loss account.

BALANCE SHEET
30 June 2002

	Note	2002 £	2001 £
FIXED ASSETS			
Tangible assets	6	892,719	1,008,027
CURRENT ASSETS			
Stocks		21,426	15,431
Debtors	7	484,300	477,058
Cash at bank and in hand		3,061	3,380
		508,787	495,869
CREDITORS: amounts falling due within one year	8	500,254	1,443,536
NET CURRENT ASSETS (LIABILITIES)		8,533	(947,667)
TOTAL ASSETS LESS CURRENT LIABILITIES		901,252	60,360
CREDITORS: amounts falling due after more than on year	9	976,606	-
NET (LIABILITIES) ASSETS		(75,354)	60,360
CAPITAL AND RESERVES			
Called up share capital	10	1,301,680	1,301,680
Profit and loss account		(1,377,034)	(1,241,320)
TOTAL EQUITY SHAREHOLDERS' FUNDS		(75,354)	60,360

The Board of Directors approved these financial statements on

Signed on behalf of the Board of Directors



NOTES TO THE ACCOUNTS
Year ended 30 June 2002

1. ACCOUNTING POLICIES

The financial statements are prepared in accordance with applicable accounting standards. The particular accounting policies adopted are described below.

Accounting convention

The financial statements are prepared under the historical cost convention.

Tangible fixed assets

Depreciation is provided on cost in equal annual instalments over the estimated useful lives of the assets. The rates of depreciation are as follows:

Computer equipment	33% per annum
Fixtures, fittings and equipment	10% per annum

Stocks

Stocks are stated at the lower of cost and net realisable value. Cost is taken, so far as practicable, as the price paid on a first in first out basis. All stocks held relate to consumable items.

Deferred taxation

The company does not account for deferred taxation because, as the subsidiary of a parent charity, it is the directors' policy to use available reliefs, including Gift Aid, to ensure that no tax on profits will ever become payable.

Leases

Operating lease rentals are charged to income in equal annual amounts over the lease term.

Pension costs

The company operates a group personal pension scheme for certain employees. Pension contributions are charged to the profit and loss account when they arise.

2. INFORMATION REGARDING DIRECTORS AND EMPLOYEES

No directors received any emoluments in the years ended 30 June 2002 and 30 June 2001.

The average number of employees during the year was 47 (2001 - 44).

	2002 £	2001 £
Staff costs during the year (including directors):		
Wages and salaries	783,371	667,817
Social security costs	63,733	54,698
Pension costs	21,680	20,406
	<u>868,784</u>	<u>742,921</u>

NOTES TO THE ACCOUNTS
Year ended 30 June 2002

3. OPERATING LOSS

	2002 £	2001 £
Operating loss is after charging:		
Auditors' remuneration	5,135	5,000
Depreciation	137,190	121,503
Operating leases	414,909	413,496
	<u>414,909</u>	<u>413,496</u>

4. INTEREST PAYABLE AND SIMILAR CHARGES

	2002 £	2001 £
Interest paid to group companies	58,596	70,804
Bank interest payable	222	372
	<u>58,818</u>	<u>71,176</u>

5. TAX ON LOSS ON ORDINARY ACTIVITIES

There is no tax charge for the year due to the loss incurred and no deferred tax asset has been recognised in accordance with the policy set out in note 1.

6. TANGIBLE FIXED ASSETS

	Computer equipment £	Fixtures, fittings and equipment £	Total £
Cost			
At 1 July 2001	56,600	1,183,230	1,239,830
Additions in year	3,773	18,109	21,882
	<u>60,373</u>	<u>1,201,339</u>	<u>1,261,712</u>
At 30 June 2002	60,373	1,201,339	1,261,712
Accumulated depreciation			
At 1 July 2001	7,982	223,821	231,803
Charge in year	18,867	118,323	137,190
	<u>26,849</u>	<u>342,144</u>	<u>368,993</u>
At 30 June 2002	26,849	342,144	368,993
Net book value			
At 30 June 2002	<u>33,524</u>	<u>859,195</u>	<u>892,719</u>
At 30 June 2001	<u>48,618</u>	<u>959,409</u>	<u>1,008,027</u>

At the year-end future capital expenditure authorised and committed amounted to £nil (2001 - £ nil).

NOTES TO THE ACCOUNTS
Year ended 30 June 2002

7. DEBTORS

	2002	2001
	£	£
Trade debtors	413,285	464,882
Other debtors and prepayments	71,015	12,176
	<u>484,300</u>	<u>477,058</u>

All amounts are due within one year.

8. CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR

	2002	2001
	£	£
Bank overdraft	42,375	84,871
Trade creditors	356,418	226,294
Amounts due to parent undertaking	-	976,606
Other creditors	64,069	89,975
Accruals and deferred income	37,392	65,790
	<u>500,254</u>	<u>1,443,536</u>

9. CREDITORS: AMOUNTS FALLING DUE AFTER MORE THAN ONE YEAR

	2002	2001
	£	£
Amount due to parent undertaking	976,606	-

There is no fixed repayment schedule for this loan which is not repayable before 1 July 2003.

10. CALLED UP SHARE CAPITAL

	2002	2001
	£	£
Authorised		
1,350,000 ordinary shares of £1 each	<u>1,350,000</u>	<u>1,350,000</u>
Called up, allotted and fully paid		
1,301,680 ordinary shares of £1 each	<u>1,301,680</u>	<u>1,301,680</u>

NOTES TO THE ACCOUNTS
Year ended 30 June 2002

11. RECONCILIATION OF MOVEMENTS IN SHAREHOLDERS' FUNDS

	2002 £	2001 £
Loss attributable to members of the company	(135,714)	(418,176)
Issue of shares	-	99,400
Net reduction in shareholders' funds	(135,714)	(318,776)
Opening shareholders' funds	60,360	379,136
Closing shareholders' funds	<u>(75,354)</u>	<u>60,360</u>

12. FINANCIAL COMMITMENTS

Operating lease commitments

At 30 June 2002 the company was committed to making the following payments during the next year in respect of operating leases:

	2002		2001
	Land and buildings £	Other £	Land and buildings £
Leases which expire:			Other £
Within 2 to 5 years	392,120	23,438	-
After 5 years	-	-	3,593
	<u>392,120</u>	<u>23,438</u>	<u>392,120</u>
			<u>19,196</u>
			<u>22,789</u>

13. ULTIMATE PARENT COMPANY AND RELATED PARTY TRANSACTIONS

The company is wholly owned by Robinson College, which is a college in the University of Cambridge.

The College publishes accounts to comply with the statutes of Cambridge University.

During the year the College advanced the amount of £nil (2001 - £261,606) to the company by way of a working capital loan.

During the year the company paid the College £58,596 (2001 - £70,804) in interest due on this loan.