

REGISTRAR

Company Registration No. 03209321 (England and Wales)

COPE MARKETING LIMITED

**DIRECTORS' REPORT
AND FINANCIAL STATEMENTS
FOR THE YEAR ENDED
31 AUGUST 2002**



COPE MARKETING LIMITED

COMPANY INFORMATION

Directors	C M Boulton (Appointed 25 January 2002) G J Jamieson
Secretary	I Higginbotham
Company number	03209321
Registered office	Rainbows Children's Hospice Lark Rise, Off Fairmeadows Way Loughborough LE11 2HS
Auditors	Newby Castleman West Walk Building 110 Regent Road Leicester LE1 7LT
Bankers	National Westminster Bank plc 1 Granby Street Leicester LE1 9GT
Solicitors	The Smith Partnership New Oxford House 22-24 Halford Street Leicester LE1 1JB

COPE MARKETING LIMITED

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COPE MARKETING LIMITED

DIRECTORS' REPORT FOR THE YEAR ENDED 31 AUGUST 2002

The directors present their report and financial statements for the year ended 31 August 2002.

Principal activities

The principal activity of the company is the purchase and resale of goods in order to raise funds for the parent charity, COPE Children's Trust, operating as Rainbows.

Directors

The following directors have held office since 1 September 2001:

C M Boulton	(Appointed 25 January 2002)
G J Jamieson	
G A Cinderby	(Resigned 1 September 2002)

Directors' interests

The directors' interests in the shares of the company were as stated below:

	Ordinary shares of £ 1 each	
	31 August 2002	1 September 2001
C M Boulton	-	-
G J Jamieson	-	-
G A Cinderby	-	-

Auditors

In accordance with section 385 of the Companies Act 1985, a resolution proposing that Newby Castleman be reappointed as auditors of the company will be put to the Annual General Meeting.

Directors' responsibilities

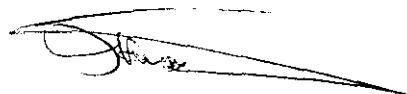
Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing those financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

This report has been prepared in accordance with the special provisions of Part VII of the Companies Act 1985 relating to small companies.

By order of the board



I Higginbotham
Secretary

26 February 2003

COPE MARKETING LIMITED

INDEPENDENT AUDITORS' REPORT TO THE SHAREHOLDERS OF COPE MARKETING LIMITED

We have audited the financial statements of COPE Marketing Limited on pages 3 to 7 for the year ended 31 August 2002. These financial statements have been prepared in accordance with the Financial Reporting Standard for Smaller Entities (effective June 2002), under the historical cost convention and the accounting policies set out therein.

Respective responsibilities of the directors and auditors

As described in the statement of directors' responsibilities on the Directors' Report the company's directors are responsible for the preparation of the financial statements in accordance with applicable law and United Kingdom Accounting Standards.

Our responsibility is to audit the financial statements in accordance with relevant legal and regulatory requirements and United Kingdom Auditing Standards.

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with the Companies Act 1985. We also report to you if, in our opinion, the Directors' report is not consistent with the financial statements, if the company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding directors' remuneration and transactions with the company is not disclosed.

We read the Directors' report and consider the implications for our report if we become aware of any apparent misstatements within it.

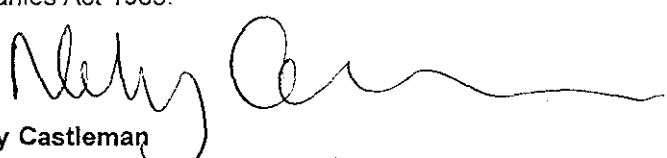
Basis of audit opinion

We conducted our audit in accordance with United Kingdom Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

Opinion

In our opinion the financial statements give a true and fair view of the state of the company's affairs as at 31 August 2002 and of its loss for the year then ended and have been properly prepared in accordance with the Companies Act 1985.



Newby Castleman
Chartered Accountants
Registered Auditor
West Walk Building
110 Regent Road
Leicester
LE1 7LT

26 February 2003

COPE MARKETING LIMITED

PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 31 AUGUST 2002

	Notes	2002 £	2001 £
Turnover		250,746	255,061
Cost of sales		(168,967)	(168,777)
Gross profit		81,779	86,284
Distribution costs		(27,691)	(30,909)
Administrative expenses		(23,098)	(23,813)
Operating profit	2	30,990	31,562
Donation to COPE Children's Trust		(32,369)	(30,217)
(Loss)/profit on ordinary activities before taxation		(1,379)	1,345
Tax on (loss)/profit on ordinary activities		-	-
(Loss)/profit on ordinary activities after taxation	7	(1,379)	1,345
Retained profits brought forward		1,379	34
Retained (losses)/profits carried forward		-	1,379

COPE MARKETING LIMITED

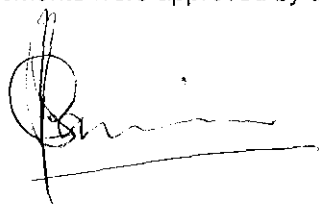
BALANCE SHEET AS AT 31 AUGUST 2002

	Notes	£	2002 £	£	2001 £
Fixed assets					
Tangible assets	3		7,709		13,247
Current assets					
Stocks		4,979		15,420	
Debtors	4	3,709		7,235	
Cash at bank and in hand		50,039		38,911	
		<u>58,727</u>		<u>61,566</u>	
Creditors: amounts falling due within one year	5	<u>(66,434)</u>		<u>(73,432)</u>	
Net current liabilities			(7,707)		(11,866)
Total assets less current liabilities			<u>2</u>		<u>1,381</u>
Capital and reserves					
Called up share capital	6		2		2
Profit and loss account	7		-		1,379
Shareholders' funds			<u>2</u>		<u>1,381</u>

These financial statements have been prepared in accordance with the special provisions of Part VII of the Companies Act 1985 relating to small companies and with the Financial Reporting Standard for Smaller Entities (effective June 2002).

The financial statements were approved by the Board on 26 February 2003.

G J Jamieson
Director



C M Boulton
Director



COPE MARKETING LIMITED

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 AUGUST 2002

1 Accounting policies

1.1 Accounting convention

The financial statements are prepared under the historical cost convention and in accordance with the Financial Reporting Standard for Smaller Entities (effective June 2002).

1.2 Compliance with accounting standards

The financial statements are prepared in accordance with applicable accounting standards.

1.3 Turnover

Turnover represents amounts receivable for goods, donated services and services net of VAT and trade discounts.

1.4 Tangible fixed assets and depreciation

Tangible fixed assets are stated at cost less depreciation. Depreciation is provided at rates calculated to write off the cost of each asset over its expected useful life, as follows:

Fixtures, fittings & equipment	20% of cost per annum
Motor vehicles	25% of cost per annum

1.5 Leasing

Rentals payable under operating leases are charged against income on a straight line basis over the lease term.

1.6 Stock

Stock is valued at the lower of cost and net realisable value.

1.7 Deferred taxation

Deferred taxation is provided at appropriate rates on all timing differences using the liability method only to the extent that, in the opinion of the directors, there is a reasonable probability that a liability or asset will crystallise in the foreseeable future.

2 Operating profit

	2002	2001
	£	£
Operating profit is stated after charging:		
Depreciation of tangible assets	2,794	4,810
Auditors' remuneration	1,500	2,620
	<u> </u>	<u> </u>

COPE MARKETING LIMITED

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 AUGUST 2002

3 Tangible fixed assets

	Fixtures, fittings & equipment £	Motor vehicles £	Total £
Cost			
At 1 September 2001	21,322	3,200	24,522
Additions	5,925	-	5,925
Disposals	(12,905)	(3,200)	(16,105)
At 31 August 2002	14,342	-	14,342
Depreciation			
At 1 September 2001	8,201	3,074	11,275
On disposals	(4,362)	(3,074)	(7,436)
Charge for the year	2,794	-	2,794
At 31 August 2002	6,633	-	6,633
Net book value			
At 1 September 2001	13,121	126	13,247
At 31 August 2002	7,709	-	7,709

4 Debtors

	2002 £	2001 £
Trade debtors	572	555
Other debtors	830	1,297
Prepayments and accrued income	2,307	5,383
	3,709	7,235

5 Creditors: amounts falling due within one year

	2002 £	2001 £
Amounts owed to parent undertaking	63,295	64,143
Taxes and social security costs	917	1,247
Accruals and deferred income	2,222	8,042
	66,434	73,432

COPE MARKETING LIMITED

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 AUGUST 2002

6	Share capital	2002 £	2001 £
	Authorised		
	1,000 Ordinary shares of £ 1 each	1,000	1,000
		<u> </u>	<u> </u>
	Allotted, called up and fully paid		
	2 Ordinary shares of £ 1 each	2	2
		<u> </u>	<u> </u>

7 Statement of movements on profit and loss account

	Profit and loss account £
Balance at 1 September 2001	1,379
Retained loss for the year	(1,379)
	<u> </u>
Balance at 31 August 2002	-
	<u> </u>

8 Financial commitments

At 31 August 2002 the company had annual commitments under non-cancellable operating leases as follows:

	2002 £	2001 £
Expiry date:		
Within one year	4,550	-
Between two and five years	13,752	54,500
	<u> </u>	<u> </u>
	18,302	54,500
	<u> </u>	<u> </u>

9 Control

The ultimate parent company is COPE Children's Trust, operating as Rainbows, registered in England and Wales as a company limited by guarantee and a registered charity.

COPE Children's Trust prepares group financial statements and copies can be obtained from Rainbows Children's Hospice, Larkrise, Off Fairmeadows Way, Loughborough.

10 Related party transactions

During the year the company made donations to COPE Children's Trust of £32,369 (2001 - £30,217). At the year end the amount due to COPE Children's Trust by the company was £63,295 (2001 - £64,193). There was also an administration charge made by COPE Children's Trust of £600 (2001 - £600).