

Registered number
02559708

FLOTRONIC PUMPS LIMITED
DIRECTORS' REPORT AND AUDITED
FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 AUGUST 2012

THURSDAY



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COMPANIES HOUSE

FLOTRONIC PUMPS LIMITED

COMPANY INFORMATION

Directors

Mr R G Partlett
Mrs J B Waite

Secretary

R G Partlett

Auditor

Spofforths LLP
One Jubilee Street
Brighton
East Sussex
BN1 1GE

Bankers

National Westminster Bank Plc
24 Church Road
Burgess Hill
West Sussex
RH15 9ZS

Registered office

Ricebridge House
Brighton Road
Bolney
West Sussex
RH17 5NA

Registered number

02559708

FLOTRONIC PUMPS LIMITED

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FLOTRONIC PUMPS LIMITED

DIRECTORS' REPORT

FOR THE YEAR ENDED 31 AUGUST 2012

The directors present their report and audited financial statements for the year ended 31 August 2012

Principal activities

The company's principal activity during the year continued to be that of researching, developing and manufacturing fluid control equipment for ultimate sale

Review of the business

Despite challenging trading conditions, the company maintained its level of sales in the year. This performance, from markets that experienced varying levels of demand, is a testimony to our strategy of having a diversity of product range and geographical representation in markets with growth potential. The Company's profit and cash flow has been impacted by the price of its principal raw materials, which in recent years has seen considerable price volatility, primarily upwards, driven by global market conditions outside the control of the Company. Where contractually possible, we pass price increases on to our customers, but this ability is, to some extent, dependent upon market conditions. There may be periods of time in which the Company is not fully able to recover increases in the cost of raw materials due to the weakness in demand for its products or the action of its competitors.

Results and dividends

The loss for the year, after taxation, amounted to £3,126 (2011. £56,859 profit). The directors recommend no dividend be paid.

Principle risks and uncertainties

During the previous year the Company entered into a new financing facility of sales invoice discounting replacing an overdraft facility which was repayable on demand. The Company is also exposed to foreign currency risks, as there is no exchange rate management on the 35% of sales that are sold in foreign currencies. Management review the levels of profit and loss on exchange to help mitigate this risk.

Future developments

For 2012-13 we remain confident that our business model and strategy for international expansion will continue to deliver attractive growth and value. We will continue to seek out profitable long-term growth opportunities where we can leverage our scale and expertise.

Directors

The directors who served during the year were as follows:

Mr R G Partlett

Mrs J B Waite

Disclosure of information to the auditor

Each person who was a director at the time this report was approved confirms that:

- so far as they are aware, there is no relevant audit information of which the company's auditor is unaware, and
- they have taken all the steps that they ought to have taken as directors in order to make themselves aware of any relevant audit information and to establish that the company's auditor is aware of that information.

FLOTRONIC PUMPS LIMITED

DIRECTORS' REPORT

FOR THE YEAR ENDED 31 AUGUST 2012

Directors' responsibilities

The directors are responsible for preparing the report and financial statements in accordance with applicable law and regulations

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently,
- make judgements and estimates that are reasonable and prudent,
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements,
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

This report was approved by the board on **05.02.2013** and signed on its behalf



Mr R G Partlett
Director

INDEPENDENT AUDITOR'S REPORT TO THE SHAREHOLDERS OF

FLOTRONIC PUMPS LIMITED

We have audited the financial statements of Flotronic Pumps Limited for the year ended 31 August 2012 which comprise the Profit and Loss Account, Statement of Total Recognised Gains and Losses, the Balance Sheet, Cash Flow Statement and the related notes numbered 1 to 24

The financial reporting framework that has been applied in their presentation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice)

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed

Respective responsibilities of directors and auditors

As explained more fully in the Directors' Responsibility Statement set out on page 2, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

Scope of the audit of the financial statements

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of whether the accounting policies are appropriate to the company's circumstances and have been consistently applied and adequately disclosed, the reasonableness of significant accounting estimates made by the directors, and the overall presentation of the financial statements. In addition, we read all the financial and non-financial information in the Directors' Report to identify material inconsistencies with the audited financial statements. If we become aware of any apparent material misstatements or inconsistencies we consider the implications for our report.

Matters on which we are required to report on by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept, or
- the financial statements are not in agreement with the accounting records, or
- certain disclosures of directors' remuneration specified by law are not made, or
- we have not received all the information and explanations we require for our audit

Opinion on the financial statements

In our opinion the financial statements:

- give a true and fair view of the state of the company's affairs as at 31 August 2012 and of its loss for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice, and
- have been prepared in accordance with the requirements of the Companies Act 2006

**INDEPENDENT AUDITOR'S REPORT TO THE SHAREHOLDERS OF
FLOTRONIC PUMPS LIMITED**

Opinion on other matters prescribed by the Companies Act 2006

In our opinion the information given in the Directors' Report for the financial year for which the financial statements are prepared is consistent with the financial statements.

Alison Jones FCA
(Senior Statutory Auditor)
for and on behalf of
Spofforths LLP
Chartered Accountants and Statutory Auditor

One Jubilee Street
Brighton
East Sussex
BN1 1GE

5 March 2013

FLOTRONIC PUMPS LIMITED

PROFIT AND LOSS ACCOUNT

FOR THE YEAR ENDED 31 AUGUST 2012

	Notes	2012 £	2011 £
Turnover	2	2,824,571	<i>2,825,964</i>
Cost of sales		(1,202,086)	<i>(1,253,292)</i>
Gross profit		1,622,485	<i>1,572,672</i>
Distribution costs		(6,216)	<i>(4,674)</i>
Administrative expenses		(1,608,995)	<i>(1,496,989)</i>
Other operating income		-	<i>11,257</i>
Operating profit	3	7,274	<i>82,266</i>
Interest receivable		8	<i>82</i>
Interest payable	6	(12,703)	<i>(13,898)</i>
(Loss)/profit on ordinary activities before taxation		(5,421)	<i>68,450</i>
Tax on (loss)/profit on ordinary activities	7	2,295	<i>(11,591)</i>
(Loss)/profit for the financial year	18	(3,126)	<i>56,859</i>

Continuing operations

None of the company's activities were acquired or discontinued during the above two financial years

FLOTRONIC PUMPS LIMITED

STATEMENT OF TOTAL RECOGNISED GAINS AND LOSSES

FOR THE YEAR ENDED 31 AUGUST 2012

	Notes	2012 £	2011 £
(Loss)/profit for the financial year		(3,126)	56,859
Total recognised gains and losses related to the year		<u>(3,126)</u>	<u>56,859</u>
Note of historical cost profits and losses		2012 £	2011 £
Reported (loss)/profit on ordinary activities before taxation		(5,421)	68,450
Difference between the historical cost depreciation charge and the actual depreciation charge of the year calculated on the revalued amount		472	566
Historical cost (loss)/profit on ordinary activities before taxation		<u>(4,949)</u>	<u>69,016</u>
Historical cost (loss)/profit for the year retained after taxation and dividends		<u>(2,654)</u>	<u>57,425</u>

FLOTRONIC PUMPS LIMITED

BALANCE SHEET

AS AT 31 AUGUST 2012

REGISTERED NUMBER: 02559708

	Notes	2012	2011
		£	£
Fixed assets			
Intangible assets	8	-	-
Tangible assets	9	<u>138,066</u>	<u>182,664</u>
		138,066	182,664
Current assets			
Stocks	10	438,384	509,716
Debtors	11	510,289	518,567
Cash at bank and in hand		<u>85,087</u>	<u>129,837</u>
		1,033,760	1,158,120
Creditors: amounts falling due within one year	12	<u>(736,723)</u>	<u>(884,256)</u>
Net current assets		297,037	273,864
Total assets less current liabilities		<u>435,103</u>	<u>456,528</u>
Creditors: amounts falling due after more than one year	13	<u>(6,170)</u>	<u>(24,469)</u>
		<u>428,933</u>	<u>432,059</u>
Capital and reserves			
Called up share capital	15	100	100
Revaluation reserve	16	2,740	3,212
Profit and loss account	17	<u>426,093</u>	<u>428,747</u>
Shareholders' funds	18	<u>428,933</u>	<u>432,059</u>

The financial statements were approved by the board and authorised for issue on 5.2.2013 and signed on its behalf by


Mrs J B Waite
Director


Mr R G Partlett
Director

FLOTRONIC PUMPS LIMITED

CASH FLOW STATEMENT

FOR THE YEAR ENDED 31 AUGUST 2012

	Notes	2012 £	2011 £
Reconciliation of operating profit to net cash inflow from operating activities			
Operating profit		7,274	82,266
Depreciation		40,564	55,012
Loss on disposal of tangible fixed assets		3,508	6,937
Decrease/(increase) in stocks		71,332	(228,669)
Decrease/(increase) in debtors		8,278	(9,961)
(Decrease)/increase in creditors		(103,159)	151,885
Net cash inflow from operating activities		27,797	57,470

CASH FLOW STATEMENT

Net cash inflow from operating activities		27,797	57,470
Returns on investments and servicing of finance	19	(12,695)	(13,816)
Taxation		(8,285)	(1,011)
Capital expenditure	19	526	(9,706)
		7,343	32,937
Financing	19	(52,093)	196,010
(Decrease)/increase in cash		(44,750)	228,947

Reconciliation of net cash flow to movement in net debt

(Decrease)/increase in cash in the period		(44,750)	228,947
Decrease/(increase) in debt and lease financing		52,093	(196,010)
New finance leases		-	(16,463)
Change in net debt	20	7,343	16,474
Net debt at 1 September		(164,180)	(180,654)
Net debt at 31 August		(156,837)	(164,180)

FLOTRONIC PUMPS LIMITED

NOTES TO THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 AUGUST 2012

1 Principal accounting policies

Basis of accounting

The financial statements have been prepared under the historical cost convention as modified by the revaluation of certain fixed assets and in accordance with applicable accounting standards. The principal accounting policies adopted in the preparation of the financial statements are set out below and have been applied consistently.

Turnover

Turnover represents the value, net of VAT, of goods provided to customers.

Intangible fixed

Domain names are depreciated in full in the year of expenditure.

Depreciation

Depreciation is provided on all tangible fixed assets at rates calculated to write off the cost less estimated residual value, of each asset over its expected useful life, as follows:

Short leasehold property	10% on cost per annum
Plant and machinery	15% reducing balance per annum or, 15% sum of digits method per annum
Motor vehicles	25% reducing balance per annum
Fixtures and fittings	25% on cost per annum

Stocks

Stocks, including work in progress, are consistently valued at the lower of cost and net realisable value on a rolling average basis, after making due allowance for obsolete and slow moving items.

Costs include all direct expenditure and an appropriate proportion of direct labour.

Deferred taxation

Deferred tax arises as a result of including items of income and expenditure in taxation computations in periods different from those in which they are included in the company's financial statements. Deferred tax is provided in full on timing differences which result in an obligation to pay more (or less) tax at a future date, at the average tax rates that are expected to apply when the timing differences reverse, based on current tax rates and laws.

Deferred tax is not provided on timing differences arising from the revaluation of fixed assets where there is no commitment to sell the asset.

Research and development

Expenditure on research and development is written off in the year in which it is incurred.

Foreign currencies

Transactions in foreign currencies are recorded at the rate ruling at the date of the transaction. Monetary assets and liabilities denominated in foreign currencies are translated at the rate of exchange ruling at the balance sheet date. All differences are taken to the profit and loss account.

Operating lease commitments

Rentals paid under operating leases are charged to the profit and loss account on a straight line basis over the lease term.

FLOTRONIC PUMPS LIMITED

NOTES TO THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 AUGUST 2012

1 Principle accounting policies (continued)

Finance lease and hire purchase commitments

Assets held under finance leases and hire purchase contracts, which are those where substantially all the risks and rewards of ownership of the asset have passed to the company, are capitalised in the balance sheet and depreciated over their useful lives. The interest element of the rental obligations is charged to the profit and loss account over the period of the lease and represents a constant proportion of the balance of capital repayments outstanding.

Pensions

Contributions in respect of the company's defined contribution pension scheme are charged to the profit and loss account for the year in which they are payable to the scheme. Differences between contributions payable and contributions actually paid in the year are shown as either accruals or prepayments at the year end.

Warranties

Some products carry formal guarantees of satisfactory performance of varying periods following their purchase by customers. These costs are not significant and are included in the profit and loss account as incurred and no provision has been made in respect of the estimated cost of honouring unexpired warranties.

2 Analysis of turnover	2012	2011
	£	£
By activity		
Sale of fluid control equipment	2,824,571	2,825,964
By geographical market		
UK	1,754,098	1,825,818
Europe	697,127	665,064
Rest of the world	373,346	335,082
	2,824,571	2,825,964
3 Operating profit	2012	2011
	£	£
This is stated after charging.		
Depreciation of owned fixed assets	18,815	25,781
Depreciation of assets held under finance leases and hire purchase contracts	21,749	29,230
Operating lease rentals - other	112,834	93,500
Auditors' remuneration	16,000	13,880
Loss on disposal of fixed assets	3,508	6,937
Loss on foreign exchange	25,831	17,644
Research and development costs	468	1,607

FLOTRONIC PUMPS LIMITED

NOTES TO THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 AUGUST 2012

4 Directors' emoluments	2012	2011
	£	£
Emoluments	<u>63,350</u>	<u>60,000</u>
5 Staff costs	2012	2011
	£	£
Wages and salaries	1,050,936	1,030,645
Social security costs	98,354	92,605
Other pension costs	24,717	8,556
	<u>1,174,007</u>	<u>1,131,806</u>
Average number of employees during the year	Number	Number
Works operatives	14	16
Engineering	3	3
Purchasing	2	2
Sales	8	7
Administration	7	6
	<u>34</u>	<u>34</u>
6 Interest payable	2012	2011
	£	£
Bank loans and overdrafts	9,515	7,610
Finance charges payable under finance leases and hire purchase contracts	3,188	6,288
	<u>12,703</u>	<u>13,898</u>

FLOTRONIC PUMPS LIMITED

NOTES TO THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 AUGUST 2012

7 Taxation	2012	2011
	£	£
Analysis of charge in year		
Current tax		
UK corporation tax on (losses)/profits of the period	(1,955)	<i>10,580</i>
Adjustments in respect of previous periods	(340)	<i>1,011</i>
	(2,295)	<i>11,591</i>
Tax on (loss)/profit on ordinary activities	(2,295)	<i>11,591</i>

Factors affecting tax charge for year

The differences between the tax assessed for the period and the standard rate of corporation tax are explained as follows:

	2012	2011
	£	£
(Loss)/profit on ordinary activities before tax	(5,421)	<i>68,450</i>
Standard rate of corporation tax in the UK	20%	<i>20%</i>
	£	£
(Loss)/profit on ordinary activities multiplied by the standard rate of corporation tax	(1,084)	<i>13,690</i>
Effects of		
Expenses not deductible for tax purposes	448	<i>226</i>
Capital allowances for period in (advance) of depreciation	(1,229)	<i>(2,973)</i>
Utilisation of tax losses brought forward	-	<i>(662)</i>
Due to different tax rates	(90)	<i>299</i>
Adjustments to tax charge in respect of previous periods	(340)	<i>1,011</i>
	(2,295)	<i>11,591</i>
Current tax charge for year	(2,295)	<i>11,591</i>

FLOTRONIC PUMPS LIMITED

NOTES TO THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 AUGUST 2012

8 Intangible fixed assets

	Domain names £
Cost	
At 1 September 2011	52,239
At 31 August 2012	52,239
Amortisation	
At 1 September 2011	52,239
At 31 August 2012	52,239
Net book value	
At 31 August 2012	-
<i>At 31 August 2011</i>	-

9 Tangible fixed assets

	Motor vehicles	Short leasehold property £	Plant and machinery £	Fixtures and fittings £	Total £
Cost					
At 1 September 2011	150,264	766	900,655	280,331	1,332,016
Additions	-	-	5,413	5,956	11,369
Disposals	(56,551)	-	-	(18,256)	(74,807)
At 31 August 2012	93,713	766	906,068	268,031	1,268,578
Depreciation					
At 1 September 2011	89,558	766	785,438	273,590	1,149,352
Charge for the year	11,326	-	24,059	5,179	40,564
On disposals	(41,148)	-	-	(18,256)	(59,404)
At 31 August 2012	59,736	766	809,497	260,513	1,130,512
Net book value					
At 31 August 2012	33,977	-	96,571	7,518	138,066
<i>At 31 August 2011</i>	<i>60,706</i>	-	<i>115,217</i>	<i>6,741</i>	<i>182,664</i>

FLOTRONIC PUMPS LIMITED**NOTES TO THE FINANCIAL STATEMENTS****FOR THE YEAR ENDED 31 AUGUST 2012****9 Tangible fixed assets (continued)**

If plant and machinery had not been revalued it would have been included at the following historical cost:

	2012	2011
	£	£
Cost	<u>806,718</u>	<u>801,305</u>

Plant and machinery was valued on an open market basis on 31 August 1991 by Edward Symmons & Partners

The directors are not aware of any material changes to the original valuation of plant and machinery in August 1991

Net book value of tangible fixed assets included above held under finance leases and hire purchase contracts:

	2012	2011
	£	£
Plant and machinery	25,990	31,000
Motor vehicles	<u>33,977</u>	<u>52,680</u>
	<u>59,967</u>	<u>83,680</u>

10 Stocks

	2012	2011
	£	£
Raw materials and consumables	399,238	423,502
Work in progress	22,204	71,487
Finished goods and goods for resale	<u>16,942</u>	<u>14,727</u>
	<u>438,384</u>	<u>509,716</u>

11 Debtors

	2012	2011
	£	£
Trade debtors	400,255	400,166
Corporation tax	1,955	-
Other debtors	8,103	1,896
Prepayments and accrued income	<u>99,976</u>	<u>116,505</u>
	<u>510,289</u>	<u>518,567</u>

FLOTRONIC PUMPS LIMITED

NOTES TO THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 AUGUST 2012

12 Creditors: amounts falling due within one year	2012	2011
	£	£
Debt factoring (secured)	212,679	241,170
Obligations under finance lease and hire purchase contracts	23,075	28,378
Trade creditors	262,167	388,234
Amounts owed to group undertakings	99,554	71,739
Corporation tax	-	10,580
Other taxes and social security costs	55,807	54,370
Other creditors	42,247	44,930
Accruals and deferred income	41,194	44,855
	<u>736,723</u>	<u>884,256</u>

RBS Invoice Finance Limited hold a debenture dated 22 July 2011 over all of the assets of the company and an unlimited guarantee from the company's parent company, Norris Holdings Limited

National Westminster Bank Plc held a debenture and an unlimited guarantee from the company's parent company, Norris Holdings Limited, for the obligations of Flotronic Pumps Limited. This debenture was satisfied on 3 September 2011

13 Creditors: amounts falling due after one year	2012	2011
	£	£
Obligations under finance lease and hire purchase contracts	<u>6,170</u>	<u>24,469</u>

14 Obligations under finance leases and hire purchase contracts	2012	2011
	£	£
Amounts payable		
Within one year	23,075	28,378
Within two to five years	6,170	24,469
	<u>29,245</u>	<u>52,847</u>

FLOTRONIC PUMPS LIMITED

NOTES TO THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 AUGUST 2012

15 Share capital	Nominal value	2012 Number	2012 £	2011 £
Allotted, called up and fully paid Ordinary shares	£1 each	100	<u>100</u>	<u>100</u>
16 Revaluation reserve			2012 £	2011 £
At beginning of year			3,212	3,778
Transfer to the profit and loss account			<u>(472)</u>	<u>(566)</u>
At end of year			<u>2,740</u>	<u>3,212</u>
17 Profit and loss account			2012 £	2011 £
At beginning of year			428,747	371,322
(Loss)/profit for the financial year			<u>(3,126)</u>	<u>56,859</u>
Transfer from revaluation reserve			472	566
At end of year			<u>426,093</u>	<u>428,747</u>
18 Reconciliation of movement in shareholders' funds			2012 £	2011 £
At beginning of year			432,059	375,200
(Loss)/profit for the financial year			<u>(3,126)</u>	<u>56,859</u>
At end of year			<u>428,933</u>	<u>432,059</u>
19 Gross cash flows			2012 £	2011 £
Returns on investments and servicing of finance				
Interest received			8	82
Interest paid			<u>(9,515)</u>	<u>(7,610)</u>
Interest element of finance lease rental payments			<u>(3,188)</u>	<u>(6,288)</u>
			<u>(12,695)</u>	<u>(13,816)</u>
Capital expenditure				
Payments to acquire tangible fixed assets			<u>(11,369)</u>	<u>(13,506)</u>
Receipts from sales of tangible fixed assets			<u>11,895</u>	<u>3,800</u>
			<u>526</u>	<u>(9,706)</u>
Financing				
Loan repayments			<u>(28,491)</u>	<u>241,170</u>
Capital element of finance lease rental payments			<u>(23,602)</u>	<u>(45,160)</u>
			<u>(52,093)</u>	<u>196,010</u>

FLOTRONIC PUMPS LIMITED

NOTES TO THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 AUGUST 2012

20 Analysis of changes in net debt

	At 1 Sep 2011	Cash flows	Non-cash changes	At 31 Aug 2012
	£	£	£	£
Cash at bank and in hand	129,837	(44,750)	-	85,087
Debt due within 1 year	(241,170)	28,491		(212,679)
Finance leases	(52,847)	23,602	-	(29,245)
		52,093		
Total	(164,180)	7,343	-	(156,837)

21 Pension commitments

The company makes contributions to defined contribution personal scheme for the benefit of a number of employees. The pension cost charge represents contributions payable by the company to the scheme and amounted to £24,717 (2011 £8,556). At the balance sheet date there were accrued pension contributions of £3,216 (2011 £2,932).

22 Other financial commitments

At the year end the company had annual commitments under non-cancellable operating leases as set out below

	Land and buildings 2012	Land and buildings 2011
	£	£
Operating leases which expire within two to five years	129,542	4,675
in over five years	-	86,410
	129,542	91,085

FLOTRONIC PUMPS LIMITED

NOTES TO THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 AUGUST 2012

23 Related parties

Norris Brothers Limited

A group company

The following amounts were payable during the year to group companies. These amounts have been charged to the company's profit and loss account.

Management fees payable	£33,600	(2011: £33,600)
Light and heat payable	£8,792	(2011: £10,702)
Repairs and removals payable	£13,725	(2011: £19,021)
Accountancy and secretarial payable	£52,800	(2011: £52,800)
Rent and rates payable	£124,159	(2011: £128,165)
Insurance payable	£3,246	(2011: £2,881)
Maintenance payable	£965	(2011: £844)
Machining for Norcon Norris	£1,400	(2011: £nil)

At the balance sheet date Norris Brothers Limited were owed £99,422 (2011: £71,607). This is included within trade debtors at £132 (2011: £132) and creditors at £99,554 (2011: £71,739).

24 Ultimate controlling party

The immediate and ultimate parent company is Norris Holdings Limited, a company registered in England and Wales which owns 100% of the issued share capital. The ultimate controlling party are the Trustees of the Lewis Hunt Norris Will Trust, being B H Norris, J B Waite, L B Crane and S A Stretton.

FLOTRONIC PUMPS LIMITED

MANAGEMENT PROFIT AND LOSS ACCOUNT

FOR THE YEAR ENDED 31 AUGUST 2012

	2012	2011
	£	£
Turnover	2,824,571	2,825,964
Cost of sales		
Opening stock	509,716	280,990
Purchases	769,325	1,111,991
Production wages	351,416	360,290
Discounts allowed	-	33
Workshop sundries	10,013	9,704
Closing stock	(438,384)	(509,716)
	(1,202,086)	(1,253,292)
Gross profit	1,622,485	1,572,672
Other operating income	-	11,257
Less expenses		
Distribution costs	6,216	4,674
Administrative expenses	1,608,995	1,496,989
	(1,615,211)	(1,501,663)
Profit before interest	7,274	82,266
Interest payable		
On HP and finance leases	3,188	6,288
On bank loans and overdrafts	9,515	7,610
	(12,703)	(13,898)
Interest receivable		
Bank interest receivable	8	82
(Loss)/profit for the financial year	(5,421)	68,450

FLOTRONIC PUMPS LIMITED

MANAGEMENT PROFIT AND LOSS ACCOUNT

FOR THE YEAR ENDED 31 AUGUST 2012

	£	£
Other income		
Other income	-	11,257
Analysis of expenses		
Distribution costs		
Packaging and carriage	17,798	16,982
Carriage out	(11,582)	(12,308)
	<u>6,216</u>	<u>4,674</u>
Administrative expenses		
Employee costs:		
Wages and salaries	729,678	695,863
Directors' remuneration	60,839	60,000
Directors' national insurance	7,357	7,097
Staff pension costs	24,717	8,556
Staff training and welfare	-	6,495
Other staff costs	2,511	-
Establishment costs:		
Rent and rates	156,141	160,150
Light, heat and power	35,777	45,395
Repairs and maintenance	44,109	58,487
Insurance	39,782	33,309
General administrative expenses:		
Telecommunication costs	22,291	16,070
Printing, postage and stationery	9,821	10,764
Recruitment costs	2,177	188
Research and development	468	1,607
Bank charges	7,428	15,208
Invoice discounting charges	14,613	6,287
Website and internet	8,987	9,623
Computer consumables	54,573	38,160
Entertaining	2,065	2,049
Motor, travel and subsistence	99,560	90,936
Vending machine costs	(282)	(355)
Loss on sale of fixed assets	3,508	6,937
Loss on foreign exchange	25,831	17,644
Depreciation	40,564	55,011
Bad debts	1,439	(690)
Sundry expenses	18,292	9,437
Audit fees	16,000	13,880
Accountancy and bookkeeping charges	52,800	52,800
Legal and professional fees	15,972	18,692
Management fees	33,600	33,600
Advertising	78,377	23,789
	<u>1,608,995</u>	<u>1,496,989</u>