

Onnec Group UK Limited (formerly ExcelRedstone Converged Solutions Limited)

Annual Report and Financial Statements

For the year ended 31 December 2021

Registered in England

Registered office
Onnec Group UK Limited
ExcelRedstone Converged
Solutions Limited
Registered office
Onnec Group UK Limited
ExcelRedstone Converged
Solutions Limited

**Onnec Group UK Limited (formerly
ExcelRedstone Converged
Solutions Limited)**

Annual Report and Financial Statements

Year Ended

31 December 2021

Company Number 02027207

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Onnec Group UK Limited (formerly ExcelRedstone Converged Solutions Limited)

Company Information

Directors
M Salter
J Moeller-Jensen
B J Horgan

Registered number 02027207

Registered office
Second Floor
Farringdon Point
33 Farringdon Road
London
EC1M 3JF

Independent auditor
BDO LLP
55 Baker Street
London
W1U 7EU

05/10/2017 15:00:00

Onnec Group UK Limited (formerly ExcelRedstone Converged Solutions Limited)

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Onnec Group UK Limited (formerly ExcelRedstone Converged Solutions Limited)

Strategic Report

For the Year Ended 31 December 2021

The directors present their strategic report together with the audited financial statements for the year ended 31 December 2021. The comparatives are for the period ended 31 December 2020.

Business review

I am delighted to present our 2021 annual report.

Following the peak of COVID19 outbreak in May 2020, we have successfully transitioned to the office/home hybrid model for servicing our customers and providing a better work/life balance for our employees. This is key to retaining our existing employees and attracting new employees who choose to split their working time between the home and office.

IT infrastructure, Data Centres, Managed Services and Smart Buildings remain strong. In addition, it is becoming clearer that the broad macro trends in the IT economy that the business was already benefiting from have been accelerated by the Covid 19 crisis creating opportunities for the group. The company delivered £67,840,902 in the 12 months to 31 December 2021 compared to £64,707,590 of turnover in the 12 months to 31 December 2020.

The business in the 12 months to 31 December 2021 continued to be built on long standing client relationships with global institutions based on long term managed service contracts and associated projects with these and other customers. These complementary business streams enable us to maintain continuity of service and dialogue with the customer base ensuring that we maintain presence and visibility with the customer thereby enabling us to capture greater levels of future work than if we were not continually involved. This provides a competitive advantage, providing opportunities for strong and durable customer relationships.

Through its scale and international locations the group is an industry leader in data centre, fulfilment centre and office IT infrastructure markets across Europe and continues to build and invest in its international capabilities in the Americas and APAC so that we can truly deliver a global solution to our customers

The group continues in its position as a leader in technology of client-led customer solutions, with our Smart Building and In building Technology Solutions, Onnec iQ and Onnec dQ, being at the leading edge of technology and is deployed in the many of London's most prestigious new property projects.

In the 12 months to 31 December 2021 gross margin of £13,936,503 was delivered at 20.54% compared to £15,186,984 for 2020 was delivered at 23.47% for the comparative 12-month period. The higher margin in 2020 was due to a higher mix of services works.

Cash on 31 December 2021 was £3,018,726 compared to £12,676,170 on 31 December 2020, a decrease in cash balances over the 12 months to 31 December 2021 of £9,657,444. The movement in cash is largely due to the winding down of government supports on tax deferral and the timing of net working capital as at December 31st, activity in the Q4 2021 resulted in a large increase in debtors/accrued revenue which had not been converted to cash by year end

International expansion continues to be the group's long-term objective by delivering leading edge services and projects for our blue-chip customers across the globe.

More broadly, our clients, comprised of hyper scalers and multi-national financial organisations have experienced increased demand for their services in the pandemic. This has resulted in many of our customers revisiting their IT infrastructure requirements and we expect increased demand for our services in the medium to longer term.

Onnec Group UK Limited (formerly ExcelRedstone Converged Solutions Limited)

Strategic Report (continued) For the Year Ended 31 December 2021

Business review (continued)

Our objectives over the next few years will be to continue to support our clients globally. We will continue to develop innovative solutions that meet the needs of the emerging requirements of our clients. We believe that our reputation for service and excellent delivery will support our growth ambitions.

The board, in its long term goal for international expansion, identified an opportunity in Sweden to expand our current services in the region by acquiring Load Services Aps, and the additional financing required in order to complete the purchase, re-financing and the acquisition of Load Services was completed on 31st March 2022.

As such the directors consider that the company has adequate resources to continue in existence for the foreseeable future. The directors have assessed the company's current forecasts, considering reasonable changes in trading performance. Based on this review, the directors believe that the company will continue to operate within the resources currently available to it. The directors accordingly continue to adopt the going concern basis in preparing these financial statements.

No dividend will be paid for the year ended 31 December 2021.

Business model

The group (ExcelRedstone Converged Solutions and its sister companies owned by ExcelRedstone Services Limited) has been at the vanguard of IT infrastructure and support for more than 30 years. The group has developed a comprehensive portfolio of services which support clients through every stage of the infrastructure cycle, from design and installation through maintenance and support and on to optimisation which allow modern enterprises to support fast changing 24x7x365 operations at local, national and international levels.

The group operates under a relatively traditional business model: strategic management and admin services are based centrally whilst our operational activities take place generally at client premises.

Our extensive service offerings include:

- Data Centres - full range of services beginning with data centre IT infrastructure design and build out, through to providing comprehensive 24x7x365 support
- Workplace - service offering that covers all areas from the desktop through to network infrastructure / active equipment and everything in between
- Smart Buildings - technologies that transform building management, from Onnec iQ, Onnec dQ occupancy management to integrated CCTV, access control, In Building Cellular and more

These complementary business streams enable us to ensure continuity of service and dialogue with the customer base beyond the intermittent need for substantial project investment. This provides competitive advantage in certain circumstances not least of all in terms of providing opportunities for strong and durable customer relationships.

We now have a compelling international profile, with offices in the UK, Ireland, Germany, Denmark, Belgium, Luxembourg, Singapore, Sweden, Switzerland, The Netherlands and USA plus many years' experiences of working across the globe. The business continues to respond to the increasingly international outlook of our clients and have created a platform from which we can provide support across the globe.

Onnec Group UK Limited (formerly ExcelRedstone Converged Solutions Limited)

Strategic Report (continued) For the Year Ended 31 December 2021

Business model (continued)

Our core customer base of major financial institutions, hyperscale data centre companies, fit out companies and property developers continue to provide both strong continuing revenues and new opportunities as their respective markets for our services expand due to technological developments and market growth. Despite these positive macro market trends, the political uncertainty in the UK has been an inevitable brake on decision making in certain quarters. We believe that this constraint will diminish in the coming years and enable us to realise healthy growth ambitions both at home and abroad. We intend to continue expanding our presence in overseas markets where existing relationships support that development and where further opportunity exists for our expanded offering.

Consequently, the board is optimistic with regards to the immediate future as we benefit from repositioning based on our enlarged presence and capability. Given a favourable economic background for our customers we are confident that we will occupy a prominent place in the market and deliver successful projects and services for our customers.

Strategy

Our objective is to achieve above market growth over the long-term economic cycle through our enhanced service and product offerings that are continually enhanced and supported with investment.

We will continue to complement organic growth with relevant target acquisitions that expand our technical capabilities and geographic reach.

Financial review

Turnover was £67,840,902 in the year to 31 December 2021 compared to £64,707,590 in the 12-month period to 31 December 2020, underling a cautious reopening of the economy for the group's service throughout 2021.

The year to 31 December 2021 saw gross profit from continuing operations at £13,936,503 at 20.54% compared to £15,186,984 in the 12 months period to 31 December 2020 at 23.47%.

Adjusted EBITDA for the financial year was £2,438,924 (2020 - £5,371,825).

There was a trading profit for the financial year before taxation of £1,847,559 (2020 - £4,497,351).

Net assets of the company at the year end were £29,359,125 (2020 - £28,117,827). The increase is attributable to the profit in the year.

Onnec Group UK Limited (formerly ExcelRedstone Converged Solutions Limited)

Strategic Report (continued) **For the Year Ended 31 December 2021**

Financial key performance indicators

Management uses a range of performance measures to monitor and manage the business. Certain measures are particularly important in the generation of shareholder value and are considered key performance indicators (KPIs). Our KPIs measure past performance and provide information to allow us to manage the business.

Turnover, gross profit and net profit indicate the volume of work we have done and its profitability. KPI's for the year ended 31 December 2021 are shown in the table below, along with prior year's comparatives for continued operations as follows:

	2021 £	2020 £
Turnover	67,840,902	64,707,590
Gross profit from continuing operations	13,936,503	15,186,984
Gross margin from continuing operations (%)	20.54%	23.47%
Adjusted EBITDA	2,438,924	5,679,169
Operating profit	1,879,552	4,508,259

Turnover from continuing operations

As the prime measure of our economic output, revenue growth is key to measuring shareholder return and the success of our expansion strategies.

Gross margin from continuing operations

Gross margin provides an indication of the quality of turnover growth and is also a measure of value added by the group, reflecting the quality of design and production processes which enable the group to achieve premium price points.

Operating profit

Operating profit provides confidence that the gross margin is not offset by excessive support costs and gives an indication of future cash flows.

Non-financial indicators

The key non-financial indicators monitored by the company are the ability to maintain the existing customer base, the ability to attract new customers, continued contract performance, growth of the future order pipeline and ensuring we provide a working environment that is inclusive to maximise productivity, attract new talent and increase employee wellbeing. The directors consider these areas to be the principal risk or uncertainty that the business faces.

Onnec Group UK Limited (formerly ExcelRedstone Converged Solutions Limited)

Strategic Report (continued) For the Year Ended 31 December 2021

Principal risks and uncertainties

Competition

The already competitive market could become even more competitive, and we could suffer increased competition from large national competitors or small companies operating at a local level resulting in reduced market share and lower revenue. We will mitigate this risk by:

- Creating commercial advantage by providing the highest level of service, consistently and at a price which offers value
- Differentiation of service
- Enhance the barriers to entry to newcomers provided by our platform of industry leading IT and hardware, experienced personnel, and global reach
- Regularly estimate and monitor our market share and track the performance of our competitors

People

Retaining and attracting good people is key to delivering superior performance and customer service.

Excessive staff turnover is likely to impact on our ability to maintain the appropriate quality of service to our customers and would ultimately impact our financial performance adversely. We will mitigate this risk by:

- Provide well structured and competitive reward and benefit packages that ensure our ability to attract and retain the employees we need
- Ensuring that our staff have the right working environment and equipment to enable them to do the best job possible. This has become ever more relevant in the Covid 19 reality as many of our staff remain working from home Invest in training and career development opportunities for our people to support them in their careers
- Making sure everyone feels welcome in the workplace and promotes an inclusive workplace in order to maximise productivity, attract new talent and increase employee wellbeing

Onnec Group UK Limited (formerly ExcelRedstone Converged Solutions Limited)

Strategic Report (continued) For the Year Ended 31 December 2021

Financial risk management objective and policies

The group has a variety of financial instruments including cash, trade debtors and trade creditors that arise directly from its operations. The main purpose of these financial instruments is to provide working capital for the group's operations. The existence of these financial instruments exposes the group to a number of financial risks, which are described in more detail below.

The main risks arising from the group's financial instruments are market risk (including foreign exchange risk, cash flow interest rate risk and price risk) credit risk and liquidity risk. The directors review and agree policies for managing each of these risks and they are summarised below. These policies have remained unchanged from the previous year.

Market risk

i) Foreign exchange risk

The group is exposed to transaction foreign exchange risk occasionally. If transaction exposures, including those associated with forecast transactions were significant, they would be hedged when known, principally using forward currency contracts. These are infrequent and whilst the aim is to achieve an economic hedge the group does not adopt an accounting policy of hedge accounting for these financial statements. Foreign exchange differences on retranslation of these assets and liabilities are taken to the statement of comprehensive income.

ii) Cash flow interest rate risk

Credit risk arises from cash and cash equivalents and deposits with banks and financial institutions, as well as credit exposures to customers, including outstanding receivables, amounts recoverable on contracts and committed transactions. In order to manage credit risk the directors set individual risk limits for customers based on a combination of payment history and third party credit references. The utilisation of credit limits, ageing debt and collection history is regularly monitored with appropriate action taken by management in the event of a breach of credit limit.

iii) Price risk

The group is not exposed to significant commodity price risk

Credit risk

Credit risk arises from cash and cash equivalents, deposits with banks and financial institutions, as well as credit exposures to customers, including outstanding receivables, amounts recoverable on contracts and committed transactions. In order to manage credit risk the directors set individual risk limits for customers based on a combination of payment history and third party credit references. The utilisation of credit limits, ageing debt and collection history is regularly monitored with appropriate action taken by management in the event of a breach of credit limit.

Liquidity risk

Liquidity risk is the risk that the group cannot meet financial liabilities when they fall due. The group's policy for managing liquidity risk is to ensure that the business has enough financial resources to carry out its day to day activities at any point in time. Cash management is tightly controlled with varies stakeholders in the business ensuring the business meets the final liabilities of the company.

Onnec Group UK Limited (formerly ExcelRedstone Converged Solutions Limited)

Strategic Report (continued) For the Year Ended 31 December 2021

Inflationary risk

The price at which the group sells its services is built up from the costs expected to be incurred in delivering those services. Inflationary risk to the group arises from situations where costs incurred have increased but the company is unsuccessful in passing those increases on to its customers. Purchased materials account for the majority of the group's cost of sales and typically the group's global customers have global price agreements with their preferred manufacturers. The group is therefore insulated from any inflationary increases in these instances. In circumstances where no price agreements are in place the group obtains refreshed cost quotations from suppliers at the stage where the group bids for work to be carried out for customers. In this way, the group becomes aware of increased costs significantly in advance of the cost being incurred and is able to build that into the sales price included in customer bids.

Employees

The group's employment policies are designed to ensure that they meet the statutory, social and market practices in the UK and other countries where the group operates. The group systematically provides employees with information on matters of concern to them, consulting them or their representatives regularly, so that their views can be considered when making decisions that are likely to affect their interests. Employee involvement in the group is encouraged, as achieving a common awareness on the part of all employees of the financial and economic factors affecting the group plays a major role in maintaining its relationship with its staff.

The group is committed to employment policies, which follow best practice, based on equal opportunities for all employees, irrespective of sex, race, colour, disability, or marital status. The group gives full and fair consideration to applications for employment from disabled persons, having regard to their aptitudes and abilities. Appropriate arrangements are made for the continued employment and training, career development and promotion of disabled persons employed by the company. If members of staff become disabled the group continues employment, either in the same or an alternative position, with appropriate retraining being given if necessary.

Throughout 2021 the company worked with the National Centre for Diversity to push initiatives to support equality and diversity and will continue to work in this area to move to the next level of accreditation.

Streamlined energy and carbon reporting (SECR)

The SECR framework is a mandatory UK wide energy and carbon reporting scheme that seeks to improve transparency and help reduce UK carbon emissions associated with business and industry.

Onnec Group Limited are required to report under the Streamlined Energy and Carbon Reporting (SECR) framework, under the Companies (Directors' Report) and Limited Liability Partnerships (Energy and Carbon Report) Regulations 2018.

This report includes UK energy use, and the associated GHG emissions, that relate to:

- Activities for which Onnec Group Limited is responsible involving the combustion of gas, or consumption of fuel for the purposes of transport; and
- The purchase of electricity by the company for its own use, including for the purpose of transport.

Onnec Group UK Limited (formerly ExcelRedstone Converged Solutions Limited)

Strategic Report (continued) For the Year Ended 31 December 2021

Streamlined energy and carbon reporting (SECR) (continued)

The tables below display the Intensity Ratios and total emissions associated with the operating activities of Onnec Group Limited and its subsidiaries.

Energy Consumption		2021	2020	Variance
Scope 1: Combustion of fuel and operation of facilities.	Natural Gas (kWh)	0	0	
	Direct Transport (kWh)	496,681	413,911	20%
	Total Scope 1 Energy (kWh) and Refrigerants	496,681	413,911	20%
Scope 2: Electricity purchased.	Total Electricity (kWh)	77,312	75,842	2%
Scope 3: Indirect Transport	Total Grey Fleet Vehicles (kWh)	274,864	300,102	-8%
Total Scope 1 and 2 Energy Consumption (kWh)		573,993	489,753	17%
Total Scope 1, 2 and 3 Energy Consumption (kWh)		848,857	789,855	7%

Emissions Assessment		2021	2020	Variance
Scope 1: Combustion of fuel and operation of facilities.	Natural Gas (tCO ₂ e)	0	0	0%
	Direct Transport (tCO ₂ e)	118	99	18%
	Total Scope 1 Emissions (tCO₂e)	118	99	18%
Scope 2: Electricity purchased and heat and steam generated.	Location Based (LB) (tCO ₂ e)	16	18	-7%
Scope 3: Indirect Transport	Grey Fleet Vehicles (tCO ₂ e)	68	74	-9%
Total Scope 1 and 2 Emissions (tCO₂e)		134	117	14%
Total Scope 1, 2 and 3 Emissions (tCO₂e)		202	191	5%

Intensity Metric Assessment		2021	2020	Variance
Intensity Ratio 1 (Scope 1 and 2)	tCO ₂ e/Turnover £m	1.86	1.411	32%
Intensity Ratio 2 (Scope 1 and 2)	tCO ₂ e/Floor Area (m ²)	0.144	0.071	103%
Intensity Ratio 1 (Scope 1, 2 and 3)	tCO ₂ e/Turnover £m	2.801	2.307	21%
Intensity Ratio 2 (Scope 1, 2 and 3)	tCO ₂ e/Floor Area (m ²)	0.217	0.116	87%

Section 172 (1) statement

The board welcomes the section 172 reporting requirement as an opportunity to explain how dialogue with stakeholders has informed and helped to shape its decisions.

The Companies Act 2006 (the "Act"), as amended by the Companies (Miscellaneous Reporting) Regulations 2018, now requires companies to include a "Section 172(1) Statement" in the strategic report describing how directors have had regard to the matters set out in Section 172(1)(a) to (f) of the Act when performing their duties under Section 172. Section 172 of the Act requires directors of a company to act in a way that they consider, in good faith, would be most likely to promote the success of the company for the benefit of its members as a whole, and in doing so have regard (amongst other matters) to:

Onnec Group UK Limited (formerly ExcelRedstone Converged Solutions Limited)

Strategic Report (continued)
For the Year Ended 31 December 2021

Section 172 (1) statement (continued)

S172(1)(a) "The likely consequences of any decision in the long term"

Through working collaboratively with management and listening to feedback from the company's many stakeholders, the board believes that is well positioned to respond to increasing uncertainty particularly in the Covid 19 reality. As a private company the board's decision making process inherently focuses on long term strategic goals.

S172(1)(b) "The interests of the company's employees"

The directors recognise that the company's employees are fundamental to our business and delivery of our strategic ambitions. The success of our business depends on attracting, retaining and motivating employees.

S172(1)(c) "The need to foster the company's business relationships with suppliers, customers and others"

Delivering our strategy requires strong mutually beneficial relationships with suppliers and customers and regulatory entities. The businesses continuously assess the priorities related to customers and those with whom we do business, and the board engages with the businesses on these topics.

S172(1)(d) "The impact of the company's operations on the community and the environment"

The company is embedded in the UK business community and regularly provides strategic support to charities in the form of project work or direct donation.

S172(1)(e) "The desirability of the company maintaining a reputation for high standards of business conduct"

The board periodically reviews and approves policies, such as the employee handbook and adheres to ISO industry standards. In 2021 the company achieved a rating of 4.5 in the considerate constructor's scheme.

S172(1)(f) "The need to act fairly as between members of the company"

After weighing up all relevant factors, the directors consider which course of action best enables delivery of our strategy through the long term, taking into consideration the impact on stakeholders. In doing so, our directors act fairly as between the company's members but are not required to balance the company's interest with those of other stakeholders, and this can sometimes mean that certain stakeholder interests may not be fully aligned.

Delegation of authority

The board believes governance of the company is best achieved by delegation of its authority for the executive management of the company to the CEO, subject to defined limits and monitoring by the board. The board routinely monitors the delegation of authority, ensuring that it is regularly updated, while retaining ultimate responsibility.

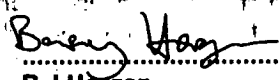
The board has adopted a long standing corporate governance framework, which includes principles outlining:

- The board's relationship with shareholders and executive management
- The conduct of board affairs and the tasks and requirements for board committees
- The board's focus on activities that enable it to promote shareholders' interests, including development of strategy, monitoring of executive action and ongoing board and executive management succession

Onnec Group UK Limited (formerly ExcelRedstone Converged Solutions Limited)

Strategic Report (continued)
For the Year Ended 31 December 2021

This report was approved by the board and signed on its behalf.


B J Horgan
Director

Date: 30th December 2022

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Onnec Group UK Limited (formerly ExcelRedstone Converged Solutions Limited)

Directors' Report For the Year Ended 31 December 2021

The directors present their report together with the audited financial statements for the year ended 31 December 2021. On 6 July 2022 the company changed its name from ExcelRedstone Converged Solutions Limited to Onnec Group UK Limited.

On 26 November 2021, the Company changed its registered address from First Floor, 85 Great Portland Street, London, W1W 7LT to Second Floor, Farringdon Point, 33 Farringdon Road, London, EC1M 3JF.

Principal activity

The principal activity of the company during the year continues to be the provision of a comprehensive portfolio of services which support clients through every stage of the infrastructure cycle, from design and installation through maintenance and support and on to optimisation which allow modern enterprises to support fast changing 24x7x365 operations at local, national and international levels.

Business review

A review of the business and its principal risks and uncertainties is set out in the strategic report on pages 1 - 10 of these financial statements.

Results and dividends

The profit for the year, after taxation, amounted to £1,241,298 (2020 - £3,719,364).

The directors do not recommend payment of a dividend (2020 - £Nil).

Directors

The directors who served during the year and up to the date of signing were:

M Salter
J Moeller-Jensen
B J Horgan

Directors' indemnity

As permitted by the Articles of Association, the directors have the benefit of an indemnity which is a qualifying third party indemnity provision as defined by Section 234 of the Companies Act 2006. The indemnity was in force throughout the last financial year and is currently in force. The company has the benefit of directors' and officer's liability insurance in respect of itself and its directors which is purchased by the company's ultimate parent company.

Disclosure of information to auditor

Each of the persons who are directors at the time when this directors' report is approved has confirmed that:

- so far as the director is aware, there is no relevant audit information of which the company's auditor is unaware; and
- the director has taken all the steps that ought to have been taken as a director in order to be aware of any relevant audit information and to establish that the company's auditor is aware of that information.

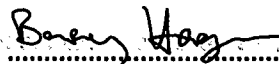
Onnec Group UK Limited (formerly ExcelRedstone Converged Solutions Limited)

Directors' Report (continued) For the Year Ended 31 December 2021

Auditor

The auditor, BDO LLP, will be proposed for reappointment in accordance with section 485 of the Companies Act 2006.

This report was approved by the board and signed on its behalf.



B J Horgan

Director

Date: 30th December 2022

Onnec Group UK Limited (formerly ExcelRedstone Converged Solutions Limited)

Directors' Responsibilities Statement For the Year Ended 31 December 2021

The directors are responsible for preparing the strategic report, the directors' report and the audited financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare audited financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period.

In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and accounting estimates that are reasonable and prudent;
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements;
- assess the company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

Independent Auditor's Report to the Members of Onnec Group UK Limited (formerly ExcelRedstone Converged Solutions Limited)

In our opinion the financial statements:

- We have audited the financial statements of Onnec-Group UK Limited (formerly ExcelRedstone Converged Solutions Limited) ("the company") for the year ended 31 December 2021 which comprise the statement of comprehensive income, the balance sheet, the statement of changes in equity and notes to the financial statements, including a summary of significant accounting policies. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards, including Financial Reporting Standard 102 *The Financial Reporting Standard applicable in the UK and Republic of Ireland* (United Kingdom Generally Accepted Accounting Practice).

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the Auditor's responsibilities for the audit of the financial statements section of our report. In auditing the financial statements, we have concluded that the Directors' use of the going concern basis of accounting in the preparation of the financial statements is appropriate.

We remain independent of the company in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, including the FRC's Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements.

In auditing the financial statements, we have concluded that the directors' use of the going concern basis of accounting in the preparation of the financial statements is appropriate.

Based on the work we have performed, we have not identified any material uncertainties relating to events or conditions that, individually or collectively, may cast significant doubt on the company's ability to continue as a going concern for a period of at least twelve months from when the financial statements are authorised for issue.

Our responsibilities and the responsibilities of the directors with respect to going concern are described in the relevant sections of this report.

Onnec Group UK Limited (formerly ExcelRedstone Converged Solutions Limited)

Independent Auditor's Report to the Members of Onnec Group UK Limited (formerly ExcelRedstone Converged Solutions Limited) (continued)

Other information

The directors are responsible for the other information. The other information comprises the information included in the annual report and financial statements, other than the financial statements and our auditor's report thereon. Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon. Our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the course of the audit, or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether this gives rise to a material misstatement in the financial statements themselves. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact.

We have nothing to report in this regard.

Other Companies Act 2006 reporting

In our opinion, based on the work undertaken in the course of the audit:

- the information given in the strategic report and directors' report for the financial year for which the financial statements are prepared is consistent with the financial statements; and
- the strategic report and directors' report have been prepared in accordance with applicable legal requirements.

In the light of the knowledge and understanding of the company and its environment obtained in the course of the audit, we have not identified material misstatements in the strategic report or the directors' report.

We have nothing to report in respect of the following matters in relation to which the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

Responsibilities of directors

As explained more fully in the Directors' Responsibilities Statement, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the directors determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the directors are responsible for assessing the company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the company or to cease operations, or have no realistic alternative but to do so.

Onnec Group UK Limited (formerly ExcelRedstone Converged Solutions Limited)

Independent Auditor's Report to the Members of Onnec Group UK Limited (formerly ExcelRedstone Converged Solutions Limited) (continued)

Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

Extent to which the audit was capable of detecting irregularities, including fraud

Irregularities, including fraud, are instances of non-compliance with laws and regulations. We design procedures in line with our responsibilities, outlined above, to detect material misstatements in respect of irregularities, including fraud. The extent to which our procedures are capable of detecting irregularities, including fraud is detailed below:

- We obtained an understanding of the procedures and controls that the company has established to address risks identified or that otherwise prevent, deter and detect fraud. Where the risk was considered higher, we performed audit procedures to address each identified fraud risk including testing a sample of accounting entries meeting risk criteria we determined as being relevant and that a sample purchases had been properly authorised and appropriate supporting evidence was available. These procedures were designed to provide reasonable assurance that the financial statements were free of fraud or error.
- Based on the understanding obtained we designed audit procedures to identify non-compliance with the laws and regulations, as noted above. This included enquiries of group management, review of Board minutes and reviews of relevant correspondence.
- We tested journal entries, focusing on journal entries containing characteristics of audit interest such as manual journals and journals relating to revenue.
- We tested and challenged the key estimates and judgements made by management in preparing the financial statements for indications of bias or management override when presenting the results and financial position of the company.

Our audit procedures were designed to respond to risks of material misstatement in the financial statements, recognising that the risk of not detecting a material misstatement due to fraud is higher than the risk of not detecting one resulting from error, as fraud may involve deliberate concealment by, for example, forgery, misrepresentations or through collusion. There are inherent limitations in the audit procedures performed and the further removed non-compliance with laws and regulations is from the events and transactions reflected in the financial statements, the less likely we are to become aware of it.

A further description of our responsibilities is available on the Financial Reporting Council's website at: <https://www.frc.org.uk/auditorsresponsibilities>. This description forms part of our auditor's report.

Onnec Group UK Limited (formerly ExcelRedstone Converged Solutions Limited)

Independent Auditor's Report to the Members of Onnec Group UK Limited (formerly ExcelRedstone Converged Solutions Limited) (continued)

Use of our report

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

DocuSigned by:

M. Haverson

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Matthew Haverson (Senior Statutory Auditor)
For and on behalf of BDO LLP, Statutory Auditor,
London
United Kingdom

Date: 30 December 2022

BDO LLP is a limited liability partnership registered in England and Wales (with registered number OC305127).

Onnec Group UK Limited (formerly ExcelRedstone Converged Solutions Limited)

Statement of Comprehensive Income For the Year Ended 31 December 2021

		Note	2021 £	2020 £
Turnover		4	67,840,902	64,707,590
Cost of sales	53,904,399		(53,904,399)	(49,520,606)
Gross profit			13,936,503	15,186,984
Administrative expenses	11,737,618		(11,737,618)	(10,325,156)
Exceptional administrative expenses	319,333	6	(319,333)	(926,948)
Other operating income	573,379	5	-	573,379
Operating profit			1,879,552	4,508,259
Interest receivable and similar income	6	10	6	-
Interest payable and similar charges	(31,999)	11	(31,999)	(10,908)
Profit before tax			1,847,559	4,497,351
Tax on profit	(606,261)	12	(606,261)	(777,987)
Profit and total comprehensive income for the financial year			1,241,298	3,719,364

The notes on pages 21 to 40 form part of these financial statements.

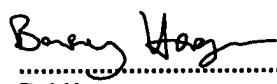
Onnec Group UK Limited (formerly ExcelRedstone Converged Solutions Limited)

Registered number: 02027207

Balance Sheet As at 31 December 2021

	Note	2021 £	2021 £	2020 £	2020 £
Fixed assets					
Intangible assets	13	315,008		229,386	
Tangible assets	14	283,842		269,365	
		598,850		498,751	
Current assets					
Stocks	15	192,970		178,085	
Debtors: amounts falling due after more than one year	16	201,863		176,696	
Debtors: amounts falling due within one year	16	47,607,565		36,994,826	
Cash at bank and in hand		3,018,726		12,676,170	
		51,021,124		50,025,777	
Creditors: amounts falling due within one year	17	(22,085,196)		(22,371,063)	
Net current assets		28,935,928		27,654,714	
Total assets less current liabilities		29,534,778		28,153,465	
Provisions for liabilities					
Other provisions	19	(175,653)		(35,638)	
Net assets		29,359,125		28,117,827	
Capital and reserves					
Called up share capital	20	900,000		900,000	
Capital redemption reserve	21	9,961,958		9,961,958	
Profit and loss account	21	18,497,167		17,255,869	
		29,359,125		28,117,827	

The financial statements were approved and authorised for issue by the board and were signed on its behalf by:


B J Horgan
Director

Date: 30th December 2022

The notes on pages 21 to 40 form part of these financial statements.

Onnec Group UK Limited (formerly ExcelRedstone Converged Solutions Limited)

Statement of Changes in Equity For the Year Ended 31 December 2021

	Share capital	Capital redemption reserve	Profit and loss account	Total equity
	£	£	£	£
At 1 January 2021	900,000	9,961,958	17,255,869	28,117,827
Comprehensive income for the year				
Profit for the year			1,241,298	1,241,298
Total comprehensive income for the year			1,241,298	1,241,298
At 31 December 2021	900,000	9,961,958	18,497,167	29,359,125

Statement of Changes in Equity For the Year Ended 31 December 2020

	Share capital	Capital redemption reserve	Profit and loss account	Total equity
	£	£	£	£
At 1 January 2020	900,000	9,961,958	13,536,505	24,398,463
Comprehensive income for the year				
Profit for the year			3,719,364	3,719,364
Total comprehensive income for the year			3,719,364	3,719,364
At 31 December 2020	900,000	9,961,958	17,255,869	28,117,827

The notes on pages 21 to 40 form part of these financial statements.

Onnec Group UK Limited (formerly ExcelRedstone Converged Solutions Limited)

Notes to the Financial Statements For the Year Ended 31 December 2021

1. General information

Onnec Group UK Limited (formerly ExcelRedstone Converged Solutions Limited) is a private company limited by shares and incorporated in England and Wales under the Companies Act 2006. The address of the registered office is given on the company information page and the nature of the company's operations and its principal activities are set out in the strategic report.

2. Accounting policies

2.1 Basis of preparation of financial statements

The financial statements have been prepared under the historical cost convention unless otherwise specified within these accounting policies and in accordance with Financial Reporting Standard 102, the Financial Reporting Standard applicable in the UK and the Republic of Ireland and the Companies Act 2006.

The preparation of financial statements in compliance with FRS 102 requires the use of certain critical accounting estimates. It also requires management to exercise judgement in applying the company's accounting policies (see note 3).

The presentational and functional currency of these financial statements is GBP. Values are rounded to the nearest pound.

The following principal accounting policies have been applied:

2.2 Financial Reporting Standard 102 - reduced disclosure exemptions

The company has taken advantage of the following disclosure exemptions in preparing these financial statements, as permitted by the FRS 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland":

the requirements of Section 7 Statement of Cash Flows;

- the requirements of Section 3 Financial Statement Presentation paragraph 3.17(d);
- the requirements of Section 26 Share-based Payment paragraphs 26.18(b), 26.19 to 26.21 and 26.23; and

- the requirements of Section 33 Related Party Disclosures paragraph 33.7.

This information is included in the consolidated financial statements of Onnec Group Limited (formerly ExcelRedstone Converged Solutions Limited) as at 31 December 2021 and these financial statements may be obtained from Second Floor, Farringdon Point, 33 Farringdon Road, London, England, EC1M 3JF.

2.3 Going concern

The company financial statements have been prepared on a going concern basis. In reaching this conclusion regarding the going concern assumption, the directors considered cash flow forecasts for a period of greater than twelve months from the date of signing of these financial statements.

As at 31 December 2021 the company had total borrowings including its invoice discounting facility and a fully drawn revolving credit facility ("RCF") of £1.1m, with cash of £3.0m.

Onnec Group UK Limited (formerly ExcelRedstone Converged Solutions Limited)

Notes to the Financial Statements For the Year Ended 31 December 2021

2. Accounting policies (continued)

2.3 Going concern (continued)

The bank borrowings have a number of quarterly financial covenant tests that must be adhered to, these include interest cover, adjusted leverage and cash flow cover. All of these covenants have been met in the period to 31 December 2021.

In assessing its ability to continue as a going concern the company have considered a number of scenarios and liquidity positions. The cash flow forecasts assessed the ability of the company to operate both within the revised covenants and the facility headroom. This included a downside sensitivity.

In light of the current trading, pipeline, cash position and revised forecasts, the Directors have assessed the required downturn in revenue and EBITDA for a covenant breach to occur and concluded that a breach is unlikely to occur. This therefore does not impact the basis of preparation of the financial statements and there is no material uncertainty in this regard.

2.4 Foreign currency translation

Transactions and balances

Foreign currency transactions are translated into the functional currency using the spot exchange rates at the dates of the transactions.

At each period end foreign currency monetary items are translated using the closing rate. Non-monetary items measured at historical cost are translated using the exchange rate at the date of the transaction and non-monetary items measured at fair value are measured using the exchange rate when fair value was determined.

Foreign exchange gains and losses resulting from the settlement of transactions and from the translation at period-end exchange rates of monetary assets and liabilities denominated in foreign currencies are recognised in the statement of comprehensive income.

Foreign exchange gains and losses that relate to borrowings and cash and cash equivalents are presented in the statement of comprehensive income within 'finance income or costs'. All other foreign exchange gains and losses are presented in the statement of comprehensive income within 'administrative expenses'.

Onnec Group UK Limited (formerly ExcelRedstone Converged Solutions Limited)

Notes to the Financial Statements For the Year Ended 31 December 2021

2. Accounting policies (continued)

2.5 Turnover

Turnover represents net invoiced sales of goods, excluding value added tax.

Turnover is recognised to the extent that it is probable that the economic benefits will flow to the company and can be reliably measured. Turnover is measured at fair value of its consideration received, excluding discounts, value added tax and other sales duty.

Turnover from fixed price construction contracts is recognised on the percentage of completion method, to the extent that the level of completion for a contract can be reliably measured. Turnover includes expenses to the extent that they are recoverable. Where the percentage of completion cannot be reliably measured, turnover is recognised when specified contractual milestones are met or on project completion. When it is probable that the total contract costs will exceed total turnover, the expected loss is recognised immediately. Turnover relating to contractual maintenance is recognised evenly over the period of the agreement.

Where costs incurred plus recognised profits less recognised losses exceed progress billings, the balance is shown as 'accrued income' within debtors. Where progress billings exceed costs incurred plus recognised profits less recognised losses, the balance is shown as deferred income within creditors.

Variations are included in contract revenue when they are reliably measurable and it is probable that the customer will approve the variation itself and the revenue arising from the variation. Claims made by the company are included in contract revenue only when they are reliably measurable and negotiations have reached an advanced stage such that it is probable that the customer will accept the claim. Cost includes all expenditure related directly to specific projects and an allocation of fixed and variable overheads incurred in the company's contract activities based on normal operating capacity. Contracts that experience losses are fully recognised as soon as those losses are foreseen.

2.6 Operating leases: the company as lessee

Rentals paid under operating leases are charged to the statement of comprehensive income on a straight-line basis over the lease term.

Benefits received and receivable as an incentive to sign an operating lease are recognised on a straight-line basis over the lease term, unless another systematic basis is representative of the time pattern of the lessee's benefit from the use of the leased asset.

2.7 Government grants

Grants are accounted under the accruals model as permitted by FRS 102. Grants relating to expenditure on tangible fixed assets are credited to profit or loss at the same rate as the depreciation on the assets to which the grant relates. The deferred element of grants is included in creditors as deferred income.

Grants of a revenue nature are recognised in the statement of comprehensive income in the same period as the related expenditure.

2.8 Interest income

Interest income is recognised in the statement of comprehensive income using the effective interest method.

Onnec Group UK Limited (formerly ExcelRedstone Converged Solutions Limited)

Notes to the Financial Statements
For the Year Ended 31 December 2021

2. Accounting policies (continued)

2.9 Finance costs

Finance costs are charged to the statement of comprehensive income over the term of the debt using the effective interest method so that the amount charged is at a constant rate on the carrying amount. Issue costs are initially recognised as a reduction in the proceeds of the associated capital instrument.

2.10 Borrowing costs

All borrowing costs are recognised in the statement of comprehensive income in the year in which they are incurred.

2.11 Pensions

Defined contribution pension plan

The company operates a defined contribution plan for its employees. A defined contribution plan is a pension plan under which the company pays fixed contributions into a separate entity. Once the contributions have been paid the company has no further payment obligations.

The contributions are recognised as an expense in the statement of comprehensive income when they fall due. Amounts not paid are shown in accruals as a liability in the balance sheet. The assets of the plan are held separately from the company in independently administered funds.

2.12 Exceptional items

Exceptional items are transactions that fall within the ordinary activities of the company but are presented separately due to their size or incidence.

Onnec Group UK Limited (formerly ExcelRedstone Converged Solutions Limited)

Notes to the Financial Statements For the Year Ended 31 December 2021

2. Accounting policies (continued)

2.13 Intangible assets

Research and development

In the research phase of an internal project it is not possible to demonstrate that the project will generate future economic benefits and hence all expenditure on research shall be recognised as an expense when it is incurred. Intangible assets are recognised from the development phase of a project if and only if certain specific criteria are met in order to demonstrate the asset will generate probable future economic benefits and that its cost can be reliably measured. The capitalised development costs are subsequently amortised to 'administrative expenses' on a straight line basis over their expected useful economic lives.

The expected useful economic life of development costs are estimated based on business plans which set out the development plan and time to market for the associated project.

If it is not possible to distinguish between the research phase and the development phase of an internal project the expenditure is treated as if it were all incurred in the research phase only.

Other intangibles

Software assets are stated at cost less accumulated amortisation and less accumulated impairment losses.

Amortisation

Amortisation is charged to the statement of comprehensive income on a straight-line basis over the estimated useful lives of intangible assets unless such lives are indefinite. Intangible assets with an indefinite useful life and goodwill are systematically tested for impairment at each balance sheet date. Other intangible assets are amortised from the date they are available for use. The estimated useful lives are as follows:

Capitalised development costs	- 3 years
Software	- 3 years

2.14 Tangible fixed assets

Tangible fixed assets under the cost model are stated at historical cost less accumulated depreciation and any accumulated impairment losses. Historical cost includes expenditure that is directly attributable to bringing the asset to the location and condition necessary for it to be capable of operating in the manner intended by management.

Onnec Group UK Limited (formerly ExcelRedstone Converged Solutions Limited)

**Notes to the Financial Statements
For the Year Ended 31 December 2021**

2. Accounting policies (continued)

2.14 Tangible fixed assets (continued)

Land is not depreciated. Depreciation on other assets is charged so as to allocate the cost of assets less their residual value over their estimated useful lives, using the straight-line method.

Depreciation is provided on the following bases:

Leasehold improvements	- depreciated over the length remaining on the corresponding improvements lease
Fixtures & fittings	- 5 years
Office equipment	- 3 years

The assets' residual values, useful lives and depreciation methods are reviewed, and adjusted prospectively if appropriate, or if there is an indication of a significant change since the last reporting date.

Gains and losses on disposals are determined by comparing the proceeds with the carrying amount and are recognised in the statement of comprehensive income.

2.15 Impairment

Fixed assets and goodwill are assessed at each reporting date to determine whether there is any indication that the assets are impaired. Where there is any indication that an asset may be impaired, the carrying value of the asset (or cash-generating unit to which the asset has been allocated) is tested for impairment. An impairment loss is recognised for the amount by which the asset's carrying amount exceeds its recoverable amount. The recoverable amount is the higher of an asset's (or a CGU's) fair value less costs to sell and value in use. For the purposes of assessing impairment, assets are grouped at the lowest levels for which there are separately identifiable cash flows (CGUs). Fixed assets that have been previously impaired are reviewed at each reporting date to assess whether there is any indication that the impairment losses recognised in prior periods may no longer exist or may have decreased, except for goodwill where impairment losses previously recognised are not reversed.

2.16 Stocks

Stocks are stated at the lower of cost and net realisable value, the latter being the estimated selling price less costs to complete and sell. Cost is based on the cost of purchase on a first in, first out basis. Work in progress and finished goods include labour and attributable overheads.

At each balance sheet date, stocks are assessed for impairment. If stock is impaired, the carrying amount is reduced to its selling price less costs to complete and sell. The impairment loss is recognised immediately in the statement of comprehensive income.

2.17 Debtors

Short-term debtors are measured at transaction price, less any impairment. Loans receivable are measured initially at fair value, net of transaction costs, and are measured subsequently at amortised cost using the effective interest method, less any impairment.

2.18 Cash and cash equivalents

Cash is represented by cash in hand and deposits with financial institutions repayable without penalty on notice of not more than 24 hours.

Onnec Group UK Limited (formerly ExcelRedstone Converged Solutions Limited)

Notes to the Financial Statements

For the Year Ended 31 December 2021

2. Accounting policies (continued)

2.19 Creditors

Short-term creditors are measured at the transaction price. Other financial liabilities, including bank loans, are measured initially at fair value, net of transaction costs, and are measured subsequently at amortised cost using the effective interest method.

2.20 Provisions for liabilities

Provisions are made where an event has taken place that gives the company a legal or constructive obligation that probably requires settlement by a transfer of economic benefit, and a reliable estimate can be made of the amount of the obligation.

Provisions are charged as an expense to the statement of comprehensive income in the year that the company becomes aware of the obligation, and are measured at the best estimate at the balance sheet date of the expenditure required to settle the obligation, taking into account relevant risks and uncertainties.

When payments are eventually made, they are offset with the provision carried in the balance sheet.

2.21 Financial instruments

The company only enters into basic financial instrument transactions that result in the recognition of financial assets and liabilities like trade and other debtors and creditors, loans from banks and other third parties and loans to related parties.

Debt instruments (other than those wholly repayable or receivable within one year), including loans and other accounts receivable and payable, are initially measured at present value of the future cash flows and subsequently at amortised cost using the effective interest method. Debt instruments that are payable or receivable within one year, typically trade debtors and creditors, are measured, initially and subsequently, at the undiscounted amount of the cash or other consideration expected to be paid or received. However, if the arrangements of a short-term instrument constitute a financing transaction, like the payment of a trade debt deferred beyond normal business terms or in case of an out-right short-term loan that is not at market rate, the financial asset or liability is measured, initially at the present value of future cash flows discounted at a market rate of interest for a similar debt instrument and subsequently at amortised cost.

Financial assets that are measured at cost and amortised cost are assessed at the end of each reporting period for objective evidence of impairment. If objective evidence of impairment is found, an impairment loss is recognised in the statement of comprehensive income.

For financial assets measured at amortised cost, the impairment loss is measured as the difference between an asset's carrying amount and the present value of estimated cash flows discounted at the asset's original effective interest rate. If a financial asset has a variable interest rate, the discount rate for measuring any impairment loss is the current effective interest rate determined under the contract.

For financial assets measured at cost less impairment, the impairment loss is measured as the difference between an asset's carrying amount and best estimate of the recoverable amount, which is an approximation of the amount that the company would receive for the asset if it were to be sold at the balance sheet date.

Onnec Group UK Limited (formerly ExcelRedstone Converged Solutions Limited)

Notes to the Financial Statements For the Year Ended 31 December 2021

2. Accounting policies (continued)

2.21 Financial instruments (continued)

Financial assets and liabilities are offset and the net amount reported in the balance sheet when there is an enforceable right to set off the recognised amounts and there is an intention to settle on a net basis or to realise the asset and settle the liability simultaneously.

2.22 Current and deferred taxation

The tax expense for the year comprises current and deferred tax. Tax is recognised in the statement of comprehensive income except that a charge attributable to an item of income and expense recognised as other comprehensive income or to an item recognised directly in equity is also recognised in other comprehensive income or directly in equity respectively.

The current income tax charge is calculated on the basis of tax rates and laws that have been enacted or substantively enacted by the balance sheet date in the countries where the company operates and generates income.

Deferred tax balances are recognised in respect of all timing differences that have originated but not reversed by the balance sheet date, except that:

- The recognition of deferred tax assets is limited to the extent that it is probable that they will be recovered against the reversal of deferred tax liabilities or other future taxable profits; and
- Any deferred tax balances are reversed if and when all conditions for retaining associated tax allowances have been met.

Deferred tax balances are not recognised in respect of permanent differences except in respect of business combinations, when deferred tax is recognised on the differences between the fair values of assets acquired and the future tax deductions available for them and the differences between the fair values of liabilities acquired and the amount that will be assessed for tax. Deferred tax is determined using tax rates and laws that have been enacted or substantively enacted by the balance sheet date.

Onnec Group UK Limited (formerly ExcelRedstone Converged Solutions Limited)

Notes to the Financial Statements For the Year Ended 31 December 2021

3. Judgements in applying accounting policies and key sources of estimation uncertainty

- Critical judgements in applying the group's accounting policies

No significant judgements have had to be made in preparing these financial statements.

- Key accounting estimates and assumptions

The company has made key assumptions regarding the useful economic life of tangible fixed assets and this is further described in note 2.14 of the accounting policies.

Intercompany balance recoverability is also subject to judgement and estimation in terms of whether the balances are impaired and if so, by what amount. Any difference in timing of collection of the balance or the amount collected and the carrying amount may impact the value of shareholders' funds in future periods.

Additionally turnover from fixed price construction contracts is recognised on the percentage of completion method, to the extent that the level of completion for a contract can be reliably measured which requires management to estimate percentage and cost completion. Turnover includes expenses to the extent that they are recoverable.

Management also applies estimation when determining provisions from doubtful debts.

4. Turnover

Analysis of turnover by country of destination:

	2021	2020
	£	£
United Kingdom	65,041,109	61,627,097
Rest of Europe	2,700,896	1,957,321
Rest of the world	98,897	1,123,172
	<u>67,840,902</u>	<u>64,707,590</u>

Onnec Group UK Limited (formerly ExcelRedstone Converged Solutions Limited)

Notes to the Financial Statements For the Year Ended 31 December 2021

5. Other operating income		
	2021	2020
	£	£
Other operating income	573,379	

The company received grants under the Government's furlough scheme which has been created for the purpose of supporting businesses during the pandemic. The grants are given for specified staff over a specified period of time during which they are not permitted to work for the company. The grants are recognised on a time basis consistent with the period of furlough experienced by staff. The grant is not repayable providing the conditions of grant have been met; the company believes it has met all the required conditions. The amounts paid to furloughed staff by the company are included in cost of sales.

6. Exceptional items		
	2021	2020
	£	£
Strategic and reorganisation cost	319,333	926,948

As part of the group re organisation following the trade and asset transfer from ExcelRedstone Limited, completed on 31 December 2019, the company incurred one-off reorganisation and strategic costs. The restructuring and merger activity relating to which continued into 2020 and 2021.

7. Operating profit		
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The operating profit is stated after charging/(crediting):

	2021	2020
	£	£
Amortisation of intangible assets	51,965	90,290
Depreciation of owned tangible fixed assets	188,074	153,672
Exchange differences	125,469	(77,876)
Other operating lease costs		
- Motor vehicles	64,043	39,770
- Land and buildings	220,384	248,188
Auditor's remuneration	80,000	70,000

Onnec Group UK Limited (formerly ExcelRedstone Converged Solutions Limited)

Notes to the Financial Statements
For the Year Ended 31 December 2021

8. Employees

Staff costs, including directors' remuneration, were as follows:

	2021	2020
	£	£
Wages and salaries	39,155,602	54,816,211
Social security costs	2,512,418	2,208,291
Cost of defined contribution scheme	778,911	693,593
	<u>42,446,931</u>	<u>57,718,095</u>

The average monthly number of employees, including the directors, during the year was as follows:

	2021	2020
	No.	No.
Administrative staff	89	32
Sales and distribution staff	393	378
	<u>482</u>	<u>410</u>

9. Directors' remuneration

	2021	2020
	£	£
Directors' emoluments	744,166	500,738
Company contributions to defined contribution pension schemes	59,545	34,851
	<u>803,711</u>	<u>535,589</u>

The highest paid director received remuneration of £145,229 (2020 - £147,795).

The value of the company's contributions paid to a defined contribution pension scheme in respect of the highest paid director amounted to £9,446 (2020 - £8,756). Contributions were made to 3 (2020 - 3) directors' personal pension arrangements.

10. Interest receivable and similar income

	2021	2020
	£	£
Other interest receivable	<u>6</u>	<u>-</u>

Onnec Group UK Limited (formerly ExcelRedstone Converged Solutions Limited)

Notes to the Financial Statements For the Year Ended 31 December 2021

		2021	2020
		£	£
11. Interest payable and similar charges	Bank interest payable	31,999	10,908
12. Taxation			
	Corporation tax		
	Current tax on profits for the year	460,681	760,140
	Adjustments in respect of previous periods	170,747	65,352
	Total current tax	631,428	825,492
	Deferred tax		
	Origination and reversal of timing differences	2,959	(4,449)
	Adjustments in respect of previous periods	14,580	(27,754)
	Effect of tax rate change on opening balance	(42,706)	(15,302)
	Total deferred tax	(25,167)	(47,505)
	Taxation on profit on ordinary activities	606,261	777,987

Onnec Group UK Limited (formerly ExcelRedstone Converged Solutions Limited)

Notes to the Financial Statements
For the Year Ended 31 December 2021

12. Taxation (continued)

Factors affecting tax charge for the year

The tax assessed for the year is higher than (2020 - lower than) the standard rate of corporation tax in the UK of 19% (2020 - 19%). The differences are explained below:

	2021 £	2020 £
- Profit on ordinary activities before tax	1,847,559	4,497,351
Profit on ordinary activities multiplied by standard rate of corporation tax in the UK of 19% (2020 - 19%)	351,036	854,497
Effects of:		
Fixed asset differences	775	-
Expenses not deductible for tax purposes	156,493	152,467
Group relief surrendered/(claimed)	-	(251,273)
Adjustments in respect of prior periods	170,747	65,352
Remeasurement of deferred tax for changes in tax rates	(41,996)	(15,302)
Adjustments in respect of prior periods - deferred tax	14,580	(27,754)
Group relief surrendered/(claimed)	(45,374)	-
Total tax charge for the year	606,261	777,987

Factors that may affect future tax charges

The UK Government announced on 3 March 2021 its intention to increase the UK rate of corporation tax to 25% from 19% from 1 April 2023. This rate was enacted but the prevailing rate at the year end is deemed to be 19%. Deferred tax has been recognised based on the rate of 25%.

Onnec Group UK Limited (formerly ExcelRedstone Converged Solutions Limited)

Notes to the Financial Statements
For the Year Ended 31 December 2021

14. Tangible fixed assets

	Leasehold improvements £	Fixtures & fittings £	Office equipment £	Total £
Cost or valuation				
At 1 January 2021	759,655	161,976	1,482,079	2,403,710
Additions	5,396	1,174	195,981	202,551
At 31 December 2021	765,051	163,150	1,678,060	2,606,261
Depreciation				
At 1 January 2021	653,654	136,161	1,344,530	2,134,345
Charge for the year	26,509	16,646	144,919	188,074
At 31 December 2021	680,163	152,807	1,489,449	2,322,419
Net book value				
At 31 December 2021	84,888	10,343	188,611	283,842
At 31 December 2020	106,001	25,815	137,549	269,365

15. Stocks

	2021 £	2020 £
Raw materials and consumables	192,970	178,085

Onnec Group UK Limited (formerly ExcelRedstone Converged Solutions Limited)

Notes to the Financial Statements
For the Year Ended 31 December 2021

17. Creditors: amounts falling due within one year

	2021 £	2020 £
Amounts due on invoicing discount facility	1,111,800	355,819
Payments received on account	2,971,917	1,698,901
Trade creditors	5,295,245	2,773,897
Amounts owed to group undertakings	926,503	912,982
Corporation tax	1,583,701	907,283
Other taxation and social security	3,510,574	5,787,719
Other creditors	-	426,237
Accruals	5,220,915	5,687,868
Deferred income	1,464,541	3,820,357
	22,085,196	22,371,063

The amounts owed to group undertakings are non-interest bearing and repayable on demand. The directors consider the carrying amount of trade and other creditors equals their fair value.

Amounts due under the group's invoice discounting facility are secured on certain balances included within trade debtors.

18. Deferred taxation

	2021 £	2020 £
At beginning of year	149,816	102,311
Charged to profit or loss	25,167	47,505
At end of year	174,983	149,816

The deferred tax asset is made up as follows:

	2021 £	2020 £
Fixed asset timing differences	72,047	95,569
Short term timing differences	102,936	54,247
	174,983	149,816

Onnec Group UK Limited (formerly ExcelRedstone Converged Solutions Limited)

Notes to the Financial Statements For the Year Ended 31 December 2021

19. Provisions

The company has provisions for liabilities that are probable and can be reliably estimated. The provisions are as follows:

	Repair obligations £
At 1 January 2021	35,638
Charged to profit or loss	140,015
At 31 December 2021	175,653

At 31 December 2021 the company has two property leases, one expiring on 16 January 2024 and the other under a tenancy arrangement that expires on 1 November 2031. The above provision has been made by the management in recognition of the estimated cost of returning these premises to the condition specified in the leases based on historic property dilapidation costs and dealings with the present landlords. Until the final settlement and expiry of these leases these provisions will remain as management estimations.

20. Share capital

	2021 £	2020 £
Allotted, called up and fully paid		
900,000 ordinary shares of £1 each	900,000	900,000

21. Reserves

The company's capital and reserves are as follows:

Share capital

Called up share capital represents the nominal value of the shares issued.

Profit and loss account

The profit and loss account represents cumulative profits or losses, net of dividends paid and other adjustments.

Capital redemption reserve

The capital redemption reserve represents capital contributions made by the owners of the company.

On 31 December 2019, the owners of ExcelRedstone Limited, a sister subsidiary to Onnec Group UK Limited (formerly ExcelRedstone Converged Solutions Limited), transferred its trade and assets to the company at £nil consideration, giving rise to a capital contribution to equity reserves.

Onnec Group UK Limited (formerly ExcelRedstone Converged Solutions Limited)

Notes to the Financial Statements
For the Year Ended 31 December 2021

22. Share-based payments

On 8 March 2017 the company's parent, Onnec Group Limited (formerly ExcelRedstone Services Limited), issued 34,980 share options to certain key employees employed in the company for the commercial purpose of retaining the relevant option holders.

The vesting of the options are wholly contingent on an exit event occurring at which point the options shall be deemed to have vested provided that the option holder is still in employment and not under notice.

The options are not subject to any other performance conditions. At the year end date the directors do not consider any such exit event probable and therefore there is no related statement of comprehensive income charge for the year ended 31 December 2021 (2020 - £Nil).

23. Pension commitments

The company operates a defined contribution pension scheme. The assets of the scheme are held separately from those of the company in an independently administered fund. The pension cost charge represents contributions payable by the company to the fund and amounted to £778,911 (2020 - £693,593). Contributions totalling £67,926 (2020 - £285,507) were payable to the fund at the reporting date and are included in creditors.

24. Commitments under operating leases

At 31 December 2021 the company had future minimum lease payments due under non-cancellable operating leases for each of the following periods:

	2021 £	2020 £
Not later than 1 year	305,528	197,043
Later than 1 year and not later than 5 years	1,641,392	186,891
	<u>1,946,920</u>	<u>383,934</u>

The company leases a warehouse and motor vehicles under operating leases.

During the year £245,752 (2020 - £248,188) was recognised as an expense in the statement of comprehensive income in respect of property operating leases and £64,043 (2020 - £39,770) in respect of motor vehicle operating leases.

Onnec Group UK Limited (formerly ExcelRedstone Converged Solutions Limited)

Notes to the Financial Statements For the Year Ended 31 December 2021

25. Related party transactions

The company has taken advantage of the exemption available in Section 33.1A of FRS 102 whereby it has not disclosed transactions with the ultimate parent company or any wholly owned subsidiary undertaking of the group.

During the period the company paid £477,458 (period ended 31 December 2020 £126,613) in respect of consultancy fees and expenses to Bridgehill Partners Limited, a company of which J Moeller Jensen Esq and B J Horgan Esq are directors.

The company has advanced loans to its directors and non controlling shareholders. The amount outstanding is disclosed in note 16 and accrues interest at 2% per annum.

Key management personnel include all directors and a number of senior managers across the company who together have authority and responsibility for planning, directing and controlling the activities of the company. The total compensation paid to key management personnel for services provided to the company during the year to 31 December 2020 was £239,666 (period ended 31 December 2020 £226,444) including the share option charge described under note 22.

26. Contingent liabilities

Onnec Group Limited (formerly ExcelRedstone Services Limited), the ultimate parent company of Onnec Group UK Limited (formerly ExcelRedstone Converged Solutions Limited), signed a facilities agreement with National Westminster Bank Plc dated 25 May 2018 secured over the assets of the company. An unlimited intercompany guarantee dated 25 May 2018 in favour of National Westminster Bank plc is also secured over the assets of Onnec Group UK Limited (formerly ExcelRedstone Converged Solutions Limited). The directors consider the possibility of the group having to settle any liability under the terms of the debenture or guarantee to be remote, and no provision is required. The maximum exposure to the company, being the value of the facilities is £15,167,260 (2020 - £22,006,998).

27. Ultimate parent and controlling party

There is no single ultimate controlling party. The company is a subsidiary undertaking of Onnec Holdings Limited (formerly ExcelRedstone Comunica Limited) which is the immediate parent company incorporated in England and Wales. The ultimate controlling party is Onnec Group Limited (formerly ExcelRedstone Services Limited) who acquired the entire shareholding of Comunica Holdings Limited - the sole shareholder of Onnec Group UK Limited (formerly ExcelRedstone Converged Solutions Limited) - from RedstoneConnect plc in June 2018.

The largest group in which the results of the company are consolidated is that headed by Onnec Group Limited (formerly ExcelRedstone Converged Solutions Limited), incorporated in England and Wales. No other group financial statements include the results of the company. The consolidated financial statements of these groups are available to the public and may be obtained from Second Floor, Farringdon Point, 33 Farringdon Road, London, England, EC1M 3JF.