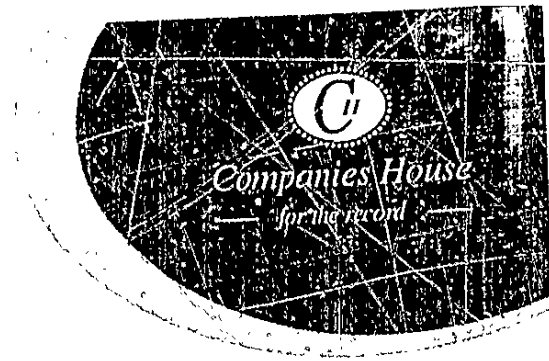




NOTICE OF ILLEGIBLE DOCUMENT ON THE MICROFICHE RECORD

Companies House regrets that the microfiche record for this company, contain some documents, which are illegible.

The poor quality has been noted, but unfortunately steps taken to improve them were unsuccessful.

Companies House would like to apologise for any inconvenience this may cause



AWARDED FOR EXCELLENCE

CROSSROADS

► C A R E ◀

Association of Crossroads Care Attendant Schemes Limited

ANNUAL REPORT & ACCOUNTS 90/91



Income & Expenditure Account For the Year Ended 31 March 1991

	1990/91		1989/90	
	£	£	£	£
Income				
Grants				
D.H.S.S.	106562		80000	
Welsh Office	20982		17000	
D.H.S.S. re Northern Ireland	14977		17554	
London Borough Grants C'ttee	16672		16031	
Northern Region H.A.	9100		8700	
Department of Health - Information Officer	<u>18690</u>	186983	<u>—</u>	179285
Donations				
General		312808		242775
Other Income				
Affiliation Fees	19117		15664	
Training	7429		7309	
Marketing & Fund Raising (see note)	28889		27543	
Sundry Receipts	772		338	
Investment Income	46784		31138	
VAT Recovered	<u>(4623)</u>	<u>98368</u>	<u>8009</u>	<u>90001</u>
		<u>618159</u>		<u>472061</u>
Expenditure				
Staff Costs				
Salaries & Pensions	367495		267587	
Travel & Subsistence	49768		36084	
Staff Recruitment	<u>4066</u>	421329	<u>7635</u>	311706
Establishment & Office Charges				
Rent & Rates	17593		12882	
Insurances	987		1741	
Heat & Light	1388		1290	
Repairs & Renewals & Maintenance	4025		2708	
Stationery & Printing	9470		13874	
Telephone	13116		10454	
Postages	6210		4605	
Association & Executive Committee Expenses	9845		15088	
Professional & Consultancy Charges	3607		4122	
Bank Charges	<u>89</u>	66360	<u>—</u>	66764
Other Expenditure				
Training	13178		17770	
Marketing & Fund Raising (see note)	50339		31068	
Media & Public Relations	34605		21315	
Setting up Grants	3200		5600	
Sundry Payments	2170		2951	
Hire of Equipment	3811		4335	
Non Recoverable VAT	<u>12455</u>	119750	<u>—</u>	78048
Depreciation		<u>7681</u>		<u>6977</u>
		<u>615128</u>		<u>463095</u>
Surplus for the Year		<u>3031</u>		<u>8966</u>
		<u>618159</u>		<u>472061</u>
Note: Marketing & Fund Raising	INCOME		EXPENDITURE	
Advertising Goods	2484		1282	
Christmas Cards	18864		11797	
Publicity & Fund Raising	—		3467	
Publications	4896		13848	
Direct Mailing	<u>2645</u>		<u>19945</u>	
	<u>28889</u>		<u>50339</u>	

**REGIONAL EXPENDITURE ANALYSIS
FOR THE YEAR ENDED 31 March 1991**

	National Office	Fund Raising	Ops & Training	North	North West
	£	£	£	£	£
Staff Costs					
Salaries & Pensions	83416	28022	347	9181	17343
Travel & Subsistence	8368	899	417	3382	4047
Staff Recruitment	1302	711	1075	-	-
	<u>93086</u>	<u>29632</u>	<u>350</u>	<u>12563</u>	<u>21390</u>
Establishment & Office Charges					
Rent & Rates	639	-	85	400	707
Insurances	481	-	-	44	44
Heat & Light	1164	-	-	-	35
Repairs, Renewals & Maintenance	2910	-	-	-	642
Stationery & Printing	4271	63	-	366	585
Telephone	5185	6	24	617	821
Postage	4143	-	3	88	278
Association & Executive Committee Expenses	9501	344	-	-	-
Professional & Consultancy Charges	2879	-	-	-	-
Bank Charges	89	-	-	-	-
	<u>31262</u>	<u>413</u>	<u>112</u>	<u>1515</u>	<u>3112</u>
Other Expenditure					
Training	613	1210	2387	177	759
Marketing & Fund Raising	13848	36491	-	-	-
Media & Public Relations	34605	-	-	-	-
Setting up Grants	-	-	-	200	200
Sundry Payments	1426	366	-	30	69
Hire of Equipment	3811	-	-	-	-
Non Recoverable VAT	6235	1907	217	167	359
	<u>60538</u>	<u>39974</u>	<u>2604</u>	<u>574</u>	<u>1387</u>
Depreciation	<u>3236</u>	<u>1125</u>	<u>158</u>	<u>266</u>	<u>263</u>
TOTAL	<u>188122</u>	<u>71144</u>	<u>38855</u>	<u>14918</u>	<u>26152</u>

ent & orks	Central	Wales	Anglia & Essex	Greater London	South East	South West	Northern Ireland	Total
£	£	£	£	£	£	£	£	£
16736	23642	24178	35606	37078	23836	13888	20080	367495
3911	3517	4361	6385	3574	3639	2109	5159	49768
-	-	408	-	486	-	84	-	4066
20647	27159	28947	41991	41138	27475	16081	25239	421329
1309	700	822	3200	3600	500	4352	1279	17593
44	44	95	44	44	44	45	58	987
-	-	-	-	-	-	-	188	1387
19	-	5	-	-	-	206	244	4026
532	585	394	328	517	1186	205	438	9470
937	960	995	1231	674	725	549	392	13116
178	347	192	340	213	236	37	185	6240
-	-	-	-	-	-	-	-	9845
-	-	398	-	-	-	330	-	3607
-	-	-	-	-	-	-	-	89
3019	2636	2901	5143	5048	2691	5724	2784	66360
1687	1603	906	999	1703	29	85	1020	13178
-	-	-	-	-	-	-	-	50339
-	-	-	-	-	-	-	-	34605
400	400	200	600	200	400	200	400	3200
92	19	5	28	85	17	4	29	2170
-	-	-	-	-	-	-	-	3811
452	405	349	589	611	273	523	368	12455
2631	2427	1460	2216	2599	719	812	1817	119758
231	302	362	754	167	268	208	341	7681
26528	32524	33670	50104	48952	31153	22825	30181	615128

Balance Sheet
As at 31st March 1991

	1990/91		1989/90	
	£	£	£	£
Fixed Assets				
Property at Cost (incl. alterations)		78190		78190
Office Furniture & Equipment at Cost	54105		51351	
Additions less Sales	<u>9793</u>		<u>2754</u>	
	63598		54105	
Less: Accumulated Depreciation	(33172)		(26195)	
Depreciation this year	<u>(7681)</u>	23045	<u>(6977)</u>	20933
Investments				
Acquisition value	394980		364035	
Acquisition less realisation (Market Value £401738)	<u>(584)</u>	394396	<u>30945</u>	394980
Current Assets				
Stock	16904		13671	
Debtors & Payments in Advance	10851		11383	
Cash Funds	<u>75830</u>		<u>66242</u>	
	103585		91299	
Less: Current Liabilities				
Sundry Creditors	<u>49893</u>	53692	<u>31441</u>	59858
Net Assets		<u>549323</u>		<u>553961</u>
Represented by:				
General Fund				
Surplus as at 1st April 1990	144848		135882	
Surplus for the Year	<u>3031</u>	147879	<u>8966</u>	144848
Endowment Fund				
Surplus at 1st April 1990	409113		401494	
Profit from Investments	<u>(7669)</u>	401444	<u>7619</u>	409113
		<u>549323</u>		<u>553961</u>

Approved by Members of the Executive Committee on 15th May 1991
N. L. Banner
P. Johnston

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**Statement of Source & Application of Funds
For the Year Ended 31 March 1991**

	1990/91		1989/90	
	£	£	£	£
Source				
General Fund		3031		8966
Profit from Investments		(7669)		7619
		(4638)		1655
Application				
Fixed Assets	2112		(4223)	
Investments	(584)		30945	
Stock Increase	3230		(370)	
Debtors Increase	(532)		(3229)	
Creditors Decrease	(18452)	(14226)	(18071)	5052
Movement in Net Liquid Funds		9588		11533

Report of the Auditors to the Members

We have audited the Financial Statements of the Association of Crossroads Care Attendant Schemes Limited, a Company limited by guarantee, not having a share capital and a registered charity.

The Financial Statements have been prepared under the historical cost convention and our audit has been carried out in accordance with approved auditing standards.

In our opinion the Financial Statements give a true and fair view of the state of affairs as at 31st March 1991 and of the overall surplus, less the over expenditure and source and application of funds for the year ended on that date and comply with the Companies Act 1985.

41 Regent Street,
Rugby

15th May 1991

N. J. Priest

N. J. PRIEST & CO

CHARTERED ACCOUNTANTS

CROSSROADS CARE

Association of Crossroads Care Attendant Schemes Limited
10 Regent Place, Rugby, Warwickshire CV21 2PN
Telephone Rugby (0788) 573653

A Company limited by guarantee, registered in England No. 1544708
Charity Registration No. 282102

CHAIRMAN'S REPORT

Each year we face new challenges.

As Crossroads is the leading national organisation providing practical help for the carer, the year in which the National Health Service and Community Care Act became law was certain to be challenging.

Although the implementation of the Act is to be staged over three years we have had to prepare ourselves nationally and at local level for the contract culture, the mixed economy and the many implications of such a substantial piece of legislation. I think we are well prepared but the pressure on the organisation has been felt by all the staff. To all those involved I would like to give the thanks of myself and the other members of the Executive Committee.

Coupled with the challenge of change has been the challenge of growth. At the time of writing this report I am pleased to tell you that there are 183 Crossroads Schemes affiliated to the Association: 55 of these Schemes have been set up in the last two and a half years. Over the last two years we have worked

more closely with the Scottish Association of Crossroads Care Attendant Schemes and I am delighted that a formal agency agreement has been approved by the Association so that a closer relationship may be retained between our two organisations. This will provide a more uniform approach to Crossroads Care and a more united front in our dealings with statutory authorities both north and south of the border. I would like to pay particular tribute to my colleague Jamie Cowan, the Chairman of Crossroads Scotland and his Director Colin Campbell-Brown for their tireless assistance in bringing an end to a schism that had existed for far too long.

For Crossroads Care the highlight of the year was a successful re-negotiation of our grant from the Department of Health. We are delighted that our leading role in the provision of practical help for the carer has been once again recognised by the Department and rewarded. The personal highlight

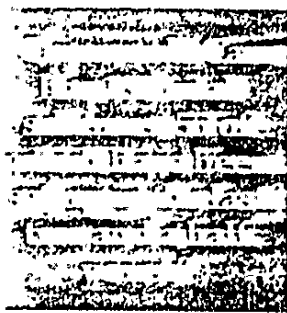
of the year for me was undoubtedly the presentation of the awards for our first Literary Competition. We were very fortunate that Mrs Norma Major agreed to judge the entries and present the awards to the prizewinners and it was an honour to attend the reception that she kindly hosted at number 10 Downing Street. I was delighted to have been able to invite as my personal guest that day our benefactress who gave a substantial anonymous donation to the Association three or four years ago.

During the year, having produced a mission statement, the Association renewed its structure and the Executive Committee approved the Review 1990 and strategic plan 1991-3. The issues of continued growth, quality assurance, training

implications, staffing requirements and resource needs were fully considered. We have to continue to balance all these urgent requirements with financial prudence. Although the income from statutory sources was consolidated this year we remain very dependent on fundraising from trusts and industry. Our fundraising has been successful once more.

However, we must maintain our vigilance during a period of recession and work to maintain our income.

The year has not been without its sadness. Three people who played an enormous role in Crossroads Care died recently. Noel Crane's interest in the treatment of Sandy's character in the ATV Programme "Crossroads" inspired the actual existence of our Association. He remained involved in Crossroads and played a leading role in the original Rugby Scheme. They will miss him greatly. When I first joined the Executive Committee, Richard Hudson-Evans was its Vice-Chairman. From his involvement as medical adviser to ATV he





Claire Gray enjoying an evening out with her care attendant Sarah Fox who works in the Nottingham Central scheme

became a founder Trustee, and he continued for sometime as my Vice-Chairman, as Chairman of the Association and as our first President. We had not known Hedley Leivers long but in his all too brief time as Regional Officer for Wales he made a great impact within the Principality and built on and expanded the work started by his predecessor. He was a greatly valued member of our team.

As always I should like to thank all the staff and my colleagues on the Executive Committee for the work that they have undertaken during the year. Also my sincere thanks to all those whose financial contributions, large or small, have enabled us to continue our task. All would be meaningless without the work of the 183 management committees, the coordinators and the care attendants in the schemes who actually deliver Crossroads Care - my thanks to them also

Next year will see our 18th birthday, our coming of age. There will be more challenges, more growth and more change. This will also be an opportunity to celebrate the impact that our Association has made on the lives of disabled people and their carers. This impact will increase as we expand the size and scope of Crossroads Care.

Norman L. Banner
 Norman L. Banner
 Chairman