

CARGO MARKETING SERVICES LIMITED

ABBREVIATED ACCOUNTS

**FOR THE YEAR ENDED
31 MARCH 2005**

COMPANY NUMBER: 01416708



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COMPANIES HOUSE 26/01/2006

CARGO MARKETING SERVICES LIMITED

COMPANY INFORMATION

DIRECTORS	Mr M R Frearson Mrs T L Bennett Mr D G Horwell
SECRETARY	Mrs T L Bennett
COMPANY NUMBER	01416708
REGISTERED OFFICE	Ocean House Marston Park Tamworth Staffordshire B78 3HU
AUDITORS	Bentley Jennison Chartered Accountants & Registered Auditors 3 Hollinswood Court Stafford Park 1 Telford TF3 3BD

CARGO MARKETING SERVICES LIMITED

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CARGO MARKETING SERVICES LIMITED

DIRECTORS' REPORT For the year ended 31 March 2005

The directors present their report and the financial statements for the year ended 31 March 2005.

STATEMENT OF DIRECTORS' RESPONSIBILITIES

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing those financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

PRINCIPAL ACTIVITIES AND REVIEW OF BUSINESS

The principal activity of the company in the year under review continued to be that of the provision of freight forwarding services.

The results for the year are shown in the profit and loss account on page 4.

RESULTS AND DIVIDENDS

The loss for the year, after taxation, amounted to £226,580 (2004 - Profit £293,096) .

The directors recommend that no dividend should be paid.

DIRECTORS

The directors who served during the year and their beneficial interests in the company's issued share capital were:

	Ordinary shares of £1 each	
	<u>31/3/05</u>	<u>1/4/04</u>
Mr M R Frearson	25,050	25,050
Mrs T L Bennett	-	-
Mr D G Horwell	91,500	425,750

POLITICAL AND CHARITABLE CONTRIBUTIONS

The company made charitable contributions in the year of £1,424 in total.

LAND AND BUILDINGS

In the opinion of the directors the present market value of the company's properties is in excess of the net book amount but, in the absence of a recent valuation, the excess is not quantified.

CARGO MARKETING SERVICES LIMITED

DIRECTORS' REPORT
For the year ended 31 March 2005

AUDITORS

The auditors, Bentley Jennison, will be proposed for reappointment in accordance with section 385 of the Companies Act 1985.

This report was approved by the board on *Tuesday 12 December 2005* and signed on its behalf.



Mrs T L Bennett
Director

CARGO MARKETING SERVICES LIMITED

INDEPENDENT AUDITORS' REPORT TO CARGO MARKETING SERVICES LIMITED
Under section 247B of the Companies Act 1985

We have examined the abbreviated accounts of Cargo Marketing Services Limited for the year ended 31 March 2005 set out on pages 4 to 18, together with the financial statements of the company for the year ended 31 March 2005 prepared under section 226 of the Companies Act 1985.

This report is made solely to the company, in accordance with s.247B of the Companies Act 1985. Our work has been undertaken so that we might state to the company those matters we are required to state to it in a special auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company, for our work, for this report, or for the opinions we have formed.

RESPECTIVE RESPONSIBILITIES OF DIRECTORS AND AUDITORS

The directors are responsible for preparing the abbreviated accounts in accordance with section 246A of the Companies Act 1985. It is our responsibility to form an independent opinion as to whether the company is entitled to deliver abbreviated accounts prepared in accordance with section 246A(3) of the Act to the registrar and whether the accounts to be delivered are properly prepared in accordance with those provisions and to report our opinion to you.

BASIS OF AUDIT OPINION

We have carried out the procedures we consider necessary to confirm, by reference to the financial statements, that the company is entitled to deliver abbreviated accounts and that the abbreviated accounts to be delivered are properly prepared. The scope of our work for the purpose of this report did not include examining or dealing with events after the date of our report on the financial statements.

OPINION

In our opinion the company is entitled to deliver abbreviated accounts prepared in accordance with sections 246 A(3) of the Companies Act 1985, and the abbreviated accounts on pages 4 to 18 are properly prepared in accordance with those provisions.



Bentley Jennison

Chartered Accountants
Registered Auditors

3 Hollinswood Court
Stafford Park 1
Telford
TF3 3BD

Date: 10 January 2006

CARGO MARKETING SERVICES LIMITED
ABBREVIATED PROFIT AND LOSS ACCOUNT
For the year ended 31 March 2005

	Note	2005 £	2004 £
GROSS PROFIT		2,843,256	2,793,443
Administrative expenses		<u>(3,055,013)</u>	<u>(2,482,313)</u>
OPERATING (LOSS)/PROFIT	2	(211,757)	311,130
Interest receivable		30,495	18,778
Interest payable	5	<u>(49,425)</u>	<u>(33,209)</u>
(LOSS)/PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION		(230,687)	296,699
TAX ON (LOSS)/PROFIT ON ORDINARY ACTIVITIES	6	<u>4,107</u>	<u>(3,603)</u>
(LOSS)/PROFIT ON ORDINARY ACTIVITIES AFTER TAXATION		<u><u>(226,580)</u></u>	<u><u>293,096</u></u>

All amounts relate to continuing operations.

There were no recognised gains and losses for 2005 or 2004 other than those included in the profit and loss account.

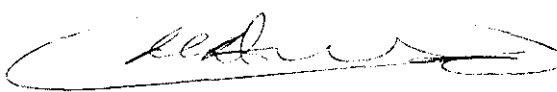
The notes on pages 7 to 18 form part of these financial statements.

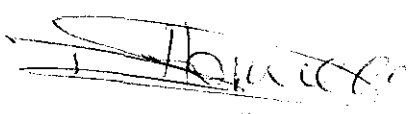
CARGO MARKETING SERVICES LIMITED

ABBREVIATED BALANCE SHEET As at 31 March 2005

	Note	£	2005 £	£	2004 £
FIXED ASSETS					
Tangible fixed assets	7		1,101,091		1,511,397
Investments	8		304,021		304,021
			<u>1,405,112</u>		<u>1,815,418</u>
CURRENT ASSETS					
Debtors	9	3,447,257		3,522,849	
Cash at bank		1,238,253		888,407	
		<u>4,685,510</u>		<u>4,411,256</u>	
CREDITORS: amounts falling due within one year	10	(3,546,432)		(3,371,671)	
NET CURRENT ASSETS			<u>1,139,078</u>		<u>1,039,585</u>
TOTAL ASSETS LESS CURRENT LIABILITIES			<u>2,544,190</u>		<u>2,855,003</u>
CREDITORS: amounts falling due after more than one year	11		(733,036)		(812,815)
PROVISIONS FOR LIABILITIES AND CHARGES					
Deferred taxation	12		-		(4,454)
NET ASSETS			<u>1,811,154</u>		<u>2,037,734</u>
CAPITAL AND RESERVES					
Called up share capital	13		450,926		450,958
Share premium account	14		85,991		85,991
Capital redemption reserve	14		73		42
Profit and loss account	14		1,274,164		1,500,743
SHAREHOLDERS' FUNDS - All Equity	15		<u>1,811,154</u>		<u>2,037,734</u>

The abbreviated accounts, which have been prepared in accordance with the special provisions of Part VII of the Companies Act 1985 applicable to medium-sized companies, were approved by the board on 7th Dec 2005 and signed on its behalf.


Mr M R Frearson
Director


Mr D G Horwell
Director

The notes on pages 7 to 18 form part of these financial statements.

CARGO MARKETING SERVICES LIMITED**ABBREVIATED CASH FLOW STATEMENT****For the year ended 31 March 2005**

	Note	2005 £	2004 £
Net cash flow from operating activities	16	(83,333)	351,549
Returns on investments and servicing of finance	17	(18,930)	(14,431)
Taxation		(86,522)	(82,602)
Capital expenditure and financial investment	17	316,514	(819,222)
CASH INFLOW/(OUTFLOW) BEFORE FINANCING		127,729	(564,706)
Financing	17	(128,997)	535,957
DECREASE IN CASH IN THE YEAR		(1,268)	(28,749)

RECONCILIATION OF NET CASH FLOW TO MOVEMENT IN NET DEBT (NOTE 18)**For the year ended 31 March 2005**

	2005 £	2004 £
Decrease in cash in the year	(1,268)	(28,749)
Cash outflow/(inflow) from decrease in debt and lease financing	128,997	(553,179)
CHANGE IN NET DEBT RESULTING FROM CASH FLOWS	127,729	(581,928)
New finance lease	-	(29,235)
MOVEMENT IN NET DEBT IN THE YEAR	127,729	(611,163)
Net funds at 1 April 2004	130,618	741,781
NET FUNDS AT 31 MARCH 2005	258,347	130,618

The notes on pages 7 to 18 form part of these financial statements.

CARGO MARKETING SERVICES LIMITED

NOTES TO THE ABBREVIATED ACCOUNTS

For the year ended 31 March 2005

1. ACCOUNTING POLICIES

1.1 Basis of preparation of financial statements

The full financial statements, from which these abbreviated accounts have been extracted, have been prepared under the historical cost convention and are prepared in accordance with applicable accounting standards.

The company is exempt from the requirement to prepare group accounts by virtue of section 248 of the Companies Act 1985. These financial statements therefore present information about the company as an individual undertaking and not about its group.

1.2 Turnover

Turnover comprises the invoiced value of goods and services supplied by the company, exclusive of Value Added Tax and trade discounts.

1.3 Tangible fixed assets and depreciation

Tangible fixed assets are stated at cost less depreciation. Depreciation is provided at rates calculated to write off the cost of fixed assets, less their estimated residual value, over their expected useful lives on the following bases:

Freehold land and buildings	-	2.5%	straight line
Motor vehicles	-	25%	straight line
Fixtures and equipment	-	15 - 25%	straight line

1.4 Leasing and hire purchase

Assets obtained under hire purchase contracts and finance leases are capitalised as tangible fixed assets. Assets acquired by finance lease are depreciated over the shorter of the lease term and their useful lives. Assets acquired by hire purchase are depreciated over their useful lives. Finance leases are those where substantially all of the benefits and risks of ownership are assumed by the company. Obligations under such agreements are included in creditors net of the finance charge allocated to future periods. The finance element of the rental payment is charged to the profit and loss account so as to produce a constant periodic rate of charge on the net obligation outstanding in each period.

1.5 Operating leases

Rentals applicable to operating leases where substantially all of the benefits and risks of ownership remain with the lessor are charged to the profit and loss account on the straight line basis over the lease term.

1.6 Deferred taxation

Provision is made in full for all taxation deferred in respect of timing differences that have originated but not reversed by the balance sheet date, except for gains on disposal of fixed assets which will be rolled over into replacement assets. No provision is made for taxation on permanent differences.

Deferred tax assets are recognised to the extent that it is more likely than not that they will be recovered.

1.7 Foreign currencies

Assets and liabilities in foreign currencies are translated into sterling at the rates of exchange ruling at the balance sheet date. Transactions in foreign currencies are translated into sterling at the rate ruling on the date of the transaction. Exchange differences are taken into account in arriving at the operating loss.

CARGO MARKETING SERVICES LIMITED**NOTES TO THE ABBREVIATED ACCOUNTS**
For the year ended 31 March 2005

1.8 Pensions

The company operates a defined contribution pension scheme and the pension charge represents the amounts payable by the company to the fund in respect of the year.

1.9 Investments

Fixed asset investments are stated at cost less provision for permanent diminution in value.

2. OPERATING (LOSS)/PROFIT

The operating (loss)/profit is stated after charging/(crediting):

	2005	2004
	£	£
Depreciation of tangible fixed assets:		
- owned by the company	79,588	70,976
- held under finance leases	38,465	58,427
Auditors' remuneration	10,317	14,600
Operating lease rentals:		
- Land and buildings	-	63,004
- other operating leases equipment	17,850	11,915
Difference on foreign exchange	44,345	(6,536)
	<u> </u>	<u> </u>

3. STAFF COSTS

Staff costs, including directors' remuneration, were as follows:

	2005	2004
	£	£
Wages and salaries	1,530,297	1,495,735
Social security costs	170,561	167,737
Other pension costs	68,676	63,962
	<u> </u>	<u> </u>
	<u>1,769,534</u>	<u>1,727,434</u>

The average monthly number of employees, including directors, during the year was as follows:

	2005	2004
	No.	No.
Sales	6	7
Administration	7	6
Operations	41	40
	<u> </u>	<u> </u>
	<u>54</u>	<u>53</u>

CARGO MARKETING SERVICES LIMITED

NOTES TO THE ABBREVIATED ACCOUNTS

For the year ended 31 March 2005

4. DIRECTORS' REMUNERATION

	2005 £	2004 £
<i>Emoluments</i>	<u>329,665</u>	<u>322,212</u>
Company pension contributions to money purchase pension schemes	<u>27,996</u>	<u>24,770</u>

During the year retirement benefits were accruing to 3 directors (2004 - 3) in respect of money purchase pension schemes.

The highest paid director received remuneration of £91,500 (2004 - £138,945).

The value of the company's contributions paid to a money purchase pension scheme in respect of the highest paid director amounted to £18,152 (2004 - £8,270).

5. INTEREST PAYABLE

	2005 £	2004 £
On bank loans and overdrafts	43,638	24,405
On finance leases and hire purchase contracts	5,787	8,804
	<u>49,425</u>	<u>33,209</u>

6. TAXATION

	2005 £	2004 £
Analysis of tax charge in year		
Current tax (see note below)		
UK corporation tax charge on profits of the year	-	86,175
Adjustments in respect of prior periods	347	1,302
Total current tax	<u>347</u>	<u>87,477</u>
Deferred tax		
Origination and reversal of timing differences	-	(83,874)
Total deferred tax (see note 12)	<u>(4,454)</u>	<u>(83,874)</u>
Tax on (loss)/profit on ordinary activities	<u>(4,107)</u>	<u>3,603</u>

CARGO MARKETING SERVICES LIMITED

NOTES TO THE ABBREVIATED ACCOUNTS
For the year ended 31 March 2005

Factors affecting tax charge for year

The tax assessed for the year is lower than the standard rate of corporation tax in the UK applicable to the company (30%). The differences are explained below:

	2005 £	2004 £
(Loss)/profit on ordinary activities before tax	<u>(230,687)</u>	<u>296,699</u>
(Loss)/profit on ordinary activities multiplied by the relevant standard rate of corporation tax in the UK of 30% (2004 - 30)	<u>(69,206)</u>	<u>89,010</u>
Effects of:		
Expenses not deductible for tax purposes	58,554	13,443
Capital allowances for period in excess of depreciation	(2,521)	(4,621)
Marginal relief	-	(11,657)
Losses available	13,173	-
Adjustments to tax charge in respect of prior periods	347	1,302
Current tax charge for year (see note above)	<u><u>347</u></u>	<u><u>87,477</u></u>

There were no factors that may affect future tax charges.

7. TANGIBLE FIXED ASSETS

	Freehold land and buildings £	Motor vehicles £	Fixtures and equipment £	Total £
Cost				
At 1 April 2004	1,276,080	232,326	506,470	2,014,876
Additions	1,500	15,142	28,544	45,186
Disposals	(348,784)	(132,698)	-	(481,482)
At 31 March 2005	<u>928,796</u>	<u>114,770</u>	<u>535,014</u>	<u>1,578,580</u>
Depreciation				
At 1 April 2004	56,062	108,699	338,718	503,479
Charge for the year	21,646	41,465	54,942	118,053
On disposals	(54,387)	(89,656)	-	(144,043)
At 31 March 2005	<u>23,321</u>	<u>60,508</u>	<u>393,660</u>	<u>477,489</u>
Net book value				
At 31 March 2005	<u>905,475</u>	<u>54,262</u>	<u>141,354</u>	<u>1,101,091</u>
At 31 March 2004	<u>1,220,018</u>	<u>123,627</u>	<u>167,752</u>	<u>1,511,397</u>

CARGO MARKETING SERVICES LIMITED

NOTES TO THE ABBREVIATED ACCOUNTS
For the year ended 31 March 2005

The net book value of assets held under finance leases or hire purchase contracts, included above, are as follows:

	2005	2004
	£	£
Motor vehicles	<u>53,466</u>	<u>115,811</u>

8. FIXED ASSET INVESTMENTS

	Shares in group under- takings £
Cost	
At 1 April 2004 and 31 March 2005	<u>304,021</u>

CARGO MARKETING SERVICES LIMITED

NOTES TO THE ABBREVIATED ACCOUNTS
For the year ended 31 March 2005

8. FIXED ASSET INVESTMENTS (continued)

Subsidiary undertakings

The following were subsidiary undertakings of the company:

Cargo Marketing (London) Limited	Dormant company
Cargotrans Limited	Dormant company
Cargo Marketing Services LLC	Freight brokerers
North Star Cargo Services Limited	Dormant company

The aggregate of the share capital and reserves as at 31 March 2005 and of the profit or loss for the year ended on that date for the subsidiary undertakings was as follows:

	Aggregate of share capital and reserves	Profit/(loss)
	£	£
Cargo Marketing (London) Limited	900	-
Cargotrans Limited	100	-
Cargo Marketing Services LLC	1,006	9,632
North Star Cargo Services Limited	219,450	2,599

All of the above companies were incorporated in England and Wales, except for Cargo Marketing Services LLC, which was incorporated in USA. All of the above companies are 100% owned by Cargo Marketing Services Limited.

9. DEBTORS

	2005	2004
	£	£
Due within one year		
Trade debtors	3,111,065	3,217,502
Other debtors	278,333	217,798
Prepayments and accrued income	57,859	87,549
	3,447,257	3,522,849

Included within other debtors due within one year are loans to the following directors:

M R Frearson £11,680 (2004 -£7,903) D Horwell £175,949 (2004 due from director £119,130)

The maximum overdrawn balances during the year were £11,680 and £243,432.

CARGO MARKETING SERVICES LIMITED

NOTES TO THE ABBREVIATED ACCOUNTS

For the year ended 31 March 2005

10. CREDITORS:

Amounts falling due within one year

	2005	2004
	£	£
Bank loans and overdrafts	401,979	93,740
Net obligations under finance leases and hire purchase contracts	24,014	39,081
Trade creditors	2,353,785	2,859,892
Amounts owed to group undertakings	243,329	71,435
Corporation tax	-	86,175
Social security and other taxes	50,383	57,872
Other creditors	12,234	25,277
Accruals and deferred income	460,708	138,199
	<u>3,546,432</u>	<u>3,371,671</u>

The bank borrowing is secured by a fixed charge over the freehold property known as Marston Park, Tamworth.

11. CREDITORS:

Amounts falling due after more than one year

	2005	2004
	£	£
Bank loans	546,217	594,229
Net obligations under finance leases and hire purchase contracts	7,697	30,739
Amounts owed to group undertakings	111,551	111,551
Accruals and deferred income	67,571	76,296
	<u>733,036</u>	<u>812,815</u>

Included within the above are amounts falling due as follows:

	2005	2004
	£	£
Between one and two years		
Bank loans	55,864	55,864
	<u>55,864</u>	<u>55,864</u>
Between two and five years		
Bank loans	197,592	197,592
	<u>197,592</u>	<u>197,592</u>
Over five years		
Bank loans	292,761	340,773
	<u>292,761</u>	<u>340,773</u>

CARGO MARKETING SERVICES LIMITED

NOTES TO THE ABBREVIATED ACCOUNTS
For the year ended 31 March 2005

11. CREDITORS:

Amounts falling due after more than one year (continued)

Creditors include amounts not wholly repayable within 5 years as follows:

	2005 £	2004 £
Repayable by instalments	292,761	340,773
Repayable other than by instalments	111,551	111,551
	<u>404,312</u>	<u>452,324</u>

The bank loan is repaid monthly by instalments and will be settled in full in June 2013. This loan has an interest rate of 2.4% over the Barclays base rate of 4.5%.

Obligations under finance leases and hire purchase contracts, included above, are payable as follows:

	2005 £	2004 £
Between two and five years	<u>7,697</u>	<u>30,739</u>

The bank borrowing is secured by a fixed charge over the freehold property known as Marston Park, Tamworth.

12. DEFERRED TAXATION

	2005 £	2004 £
At 1 April 2004	4,454	88,328
Released during the year	(4,454)	(83,874)
	<u>-</u>	<u>4,454</u>
At 31 March 2005	-	4,454

The deferred tax provision is made up as follows:

	2005 £	2004 £
Accelerated capital allowances	-	4,454
	<u>-</u>	<u>4,454</u>

CARGO MARKETING SERVICES LIMITED

NOTES TO THE ABBREVIATED ACCOUNTS
For the year ended 31 March 2005

13. SHARE CAPITAL

	2005 £	2004 £
Authorised		
450,900 Ordinary shares of £1 each	450,900	450,900
10,000 A Ordinary shares of 1p each	100	100
	<u>451,000</u>	<u>451,000</u>
Allotted, called up and fully paid		
450,900 Ordinary shares of £1 each	450,900	450,900
2,633 A Ordinary shares of 1p each	26	58
	<u>450,926</u>	<u>450,958</u>

During the year 3,200 A Ordinary Shares were purchased by the company.

14. RESERVES

Share premium account	£
At 1 April 2004 and 31 March 2005	<u>85,991</u>
Profit and loss account	£
At 1 April 2004	1,500,743
Loss retained for the year	(226,580)
At 31 March 2005	<u>1,274,163</u>
Capital redemption reserve	£
Transfer on purchase of share capital	33
As at 31 March 2005	<u>74</u>

CARGO MARKETING SERVICES LIMITED

NOTES TO THE ABBREVIATED ACCOUNTS

For the year ended 31 March 2005

15. RECONCILIATION OF MOVEMENT IN SHAREHOLDERS' FUNDS

	2005 £	2004 £
(Loss)/profit for the year	(226,580)	293,096
	<u>(226,580)</u>	<u>293,096</u>
Opening shareholders' funds	2,037,734	1,744,638
Closing shareholders' funds	<u>1,811,154</u>	<u>2,037,734</u>

16. NET CASH FLOW FROM OPERATING ACTIVITIES

	2005 £	2004 £
Operating (loss)/profit	(211,757)	311,130
Depreciation of tangible fixed assets	118,053	129,403
Profit on disposal of tangible fixed assets	(24,261)	(2,893)
(Increase)/decrease in debtors	(254,609)	3,558
Increase/(decrease) in creditors	117,347	(126,463)
Increase in amounts owed to group undertakings	171,894	36,814
NET CASH (OUTFLOW)/INFLOW FROM OPERATIONS	<u>(83,333)</u>	<u>351,549</u>

17. ANALYSIS OF CASH FLOWS FOR HEADINGS NETTED IN THE CASH FLOW STATEMENT

	2005 £	2004 £
RETURNS ON INVESTMENTS AND SERVICING OF FINANCE		
Interest received	30,495	18,778
Interest paid	(43,638)	(24,405)
Hire purchase interest	(5,787)	(8,804)
NET CASH OUTFLOW FROM RETURNS ON INVESTMENTS AND SERVICING OF FINANCE	<u>(18,930)</u>	<u>(14,431)</u>
CAPITAL EXPENDITURE AND FINANCIAL INVESTMENT		
Purchase of tangible fixed assets	(45,186)	(834,531)
Sale of tangible fixed assets	361,700	12,900
Purchase of unlisted and other investments	-	2,409
NET CASH INFLOW/(OUTFLOW) FROM CAPITAL EXPENDITURE	<u>316,514</u>	<u>(819,222)</u>

CARGO MARKETING SERVICES LIMITED

NOTES TO THE ABBREVIATED ACCOUNTS
For the year ended 31 March 2005

17. ANALYSIS OF CASH FLOWS FOR HEADINGS NETTED IN THE CASH FLOW STATEMENT
(continued)

	2005 £	2004 £
FINANCING		
Purchase of own shares	-	(17,222)
New secured loans	-	627,448
Repayment of loans	(90,888)	-
Principal payment under finance lease	(38,109)	(74,269)
NET CASH (OUTFLOW)/INFLOW FROM FINANCING	(128,997)	535,957

18. ANALYSIS OF CHANGES IN NET DEBT

	1 April 2004 £	Cash flow £	Other non-cash changes £	31 March 2005 £
Cash at bank and in hand:	888,407	349,847	-	1,238,254
Bank overdraft	-	(351,115)	-	(351,115)
	<u>888,407</u>	<u>(1,268)</u>	<u>-</u>	<u>887,139</u>
DEBT :				
Finance leases	(69,820)	38,109	-	(31,711)
Debts due within one year	(93,740)	90,888	(48,012)	(50,864)
Debts falling due after more than one year	(594,229)	-	48,012	(546,217)
NET FUNDS	<u>130,618</u>	<u>127,729</u>	<u>-</u>	<u>258,347</u>

19. CAPITAL COMMITMENTS

At 31 March 2005 the company had capital commitments as follows:

	2005 £	2004 £
Contracted for but not provided in these financial statements	-	15,000

20. PENSION COMMITMENTS

The company operates a defined contribution pension scheme. The assets of the scheme are held separately from those of the company in an independently administered fund. The pension cost charge in respect of the year was £68,676. Contributions of £13,070 were outstanding at the balance sheet date and are included in creditors. The charge shown in the profit and loss account represents the amount payable by the company to the fund in respect of the year.

CARGO MARKETING SERVICES LIMITED

NOTES TO THE ABBREVIATED ACCOUNTS
For the year ended 31 March 2005

21. OPERATING LEASE COMMITMENTS

At 31 March 2005 the company had annual commitments under non-cancellable operating leases as follows:

	Land and buildings	
	2005	2004
	£	£
Expiry date:		
Within 1 year	59,668	26,200
Between 2 and 5 years	50,960	2,375
After more than 5 years	10,565	-
	<u>121,193</u>	<u>28,575</u>

22. RELATED PARTY TRANSACTIONS

Transactions during the year ended 31 March 2005

With group undertakings

Sales of goods and services £103,895.

Purchases of goods and services £582,921.

All transactions were on normal commercial terms in the ordinary course of business. Details of the relationship between group undertakings are set out in note 10.

Amounts due to group undertakings £223,152.

Long term amount due to group undertaking £111,551.

23. CONTROLLING PARTY

The company is controlled by D G Horwell who owns 94.42% of the issued share capital.