

**Report of the Directors and
Financial Statements
for the Year Ended 31 December 2002
for
Motivation '81 Limited**



Motivation '81 Limited

**Contents of the Financial Statements
for the Year Ended 31 December 2002**

	Page
Company Information	1
Report of the Directors	2
Profit and Loss Account	3
Balance Sheet	4
Notes to the Financial Statements	5
Trading and Profit and Loss Account	7

Motivation '81 Limited
Company Information
for the Year Ended 31 December 2002

DIRECTORS: A C Bowles
Mrs K G Bowles

SECRETARY: Mrs K G Bowles

REGISTERED OFFICE: 5, The Crossways
Raeburn Avenue
Tolworth, Surbiton
Surrey
KT5 9DN

REGISTERED NUMBER: 1248521 (England and Wales)

ACCOUNTANT: Karen Bowles
Chartered Certified Accountant
Esher Place Lodge
59 More Lane
Esher, Surrey
KT10 8AR

Motivation '81 Limited

**Report of the Directors
for the Year Ended 31 December 2002**

The directors present their report with the financial statements of the company for the year ended 31 December 2002.

PRINCIPAL ACTIVITY

The principal activity of the company in the year under review was that of design and production of audio visual marketing techniques.

DIRECTORS

The directors during the year under review were:

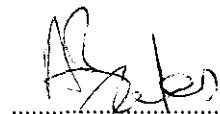
A C Bowles
Mrs K G Bowles

The beneficial interests of the directors holding office on 31 December 2002 in the issued share capital of the company were as follows:

	31.12.02	1.1.02
Ordinary £1 shares		
A C Bowles	51	51
Mrs K G Bowles	49	49

This report has been prepared in accordance with the special provisions of Part VII of the Companies Act 1985 relating to small companies.

ON BEHALF OF THE BOARD:



.....
A C Bowles - DIRECTOR

Dated: 21/2/03

Motivation '81 Limited
Profit and Loss Account
for the Year Ended 31 December 2002

		31.12.02	31.12.01
	Notes	£	£
TURNOVER		90,261	115,438
Cost of sales		68,007	74,760
GROSS PROFIT		22,254	40,678
Administrative expenses		46,378	54,059
		(24,124)	(13,381)
Other operating income		20,400	20,400
OPERATING (LOSS)/PROFIT	2	(3,724)	7,019
Interest receivable and similar income		20	36
		(3,704)	7,055
Interest payable and similar charges		5	104
(LOSS)/PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION		(3,709)	6,951
Tax on (loss)/profit on ordinary activities		(95)	521
(LOSS)/PROFIT FOR THE FINANCIAL YEAR AFTER TAXATION		(3,614)	6,430
Retained profit brought forward		10,359	3,929
RETAINED PROFIT CARRIED FORWARD		£6,745	£10,359

The notes form part of these financial statements

Motivation '81 Limited

**Balance Sheet
31 December 2002**

		31.12.02		31.12.01	
	Notes	£	£	£	£
FIXED ASSETS:					
Tangible assets	3		5,187		7,937
CURRENT ASSETS:					
Debtors	4	7,608		12,179	
Cash at bank and in hand		17,883		16,860	
		<u>25,491</u>		<u>29,039</u>	
CREDITORS: Amounts falling due within one year	5	23,833		26,517	
NET CURRENT ASSETS:			<u>1,658</u>		<u>2,522</u>
TOTAL ASSETS LESS CURRENT LIABILITIES:			<u>£6,845</u>		<u>£10,459</u>
CAPITAL AND RESERVES:					
Called up share capital	6		100		100
Profit and loss account			6,745		10,359
SHAREHOLDERS' FUNDS:			<u>£6,845</u>		<u>£10,459</u>

The company is entitled to exemption from audit under Section 249A(1) of the Companies Act 1985 for the year ended 31 December 2002.

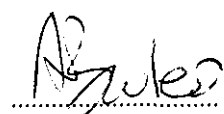
The members have not required the company to obtain an audit of its financial statements for the year ended 31 December 2002 in accordance with Section 249B(2) of the Companies Act 1985.

The directors acknowledge their responsibilities for:

- (a) ensuring that the company keeps accounting records which comply with Section 221 of the Companies Act 1985 and
- (b) preparing financial statements which give a true and fair view of the state of affairs of the company as at the end of each financial year and of its profit or loss for each financial year in accordance with the requirements of Section 226 and which otherwise comply with the requirements of the Companies Act 1985 relating to financial statements, so far as applicable to the company.

These financial statements have been prepared in accordance with the special provisions of Part VII of the Companies Act 1985 relating to small companies and with the Financial Reporting Standard for Smaller Entities (effective June 2002).

ON BEHALF OF THE BOARD:



A C Bowles - DIRECTOR

Approved by the Board on 4/4/03

The notes form part of these financial statements

Motivation '81 Limited

Notes to the Financial Statements for the Year Ended 31 December 2002

1. ACCOUNTING POLICIES

Accounting convention

The financial statements have been prepared under the historical cost convention and in accordance with the Financial Reporting Standard for Smaller Entities (effective June 2002).

Turnover

Turnover represents net invoiced sales of goods, excluding value added tax.

Tangible fixed assets

Depreciation is provided at the following annual rates in order to write off each asset over its estimated useful life.

Land and buildings	- 10% on cost
Plant and machinery etc	- 20% on cost

Deferred taxation

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date.

Pensions

The company operates a defined contribution pension scheme. Contributions payable for the year are charged in the profit and loss account.

2. OPERATING (LOSS)/PROFIT

The operating loss (2001 - operating profit) is stated after charging:

	31.12.02	31.12.01
	£	£
Depreciation - owned assets	3,084	3,022
Pension costs	3,600	3,600
	<u> </u>	<u> </u>
Directors' emoluments and other benefits etc	20,000	20,000
	<u> </u>	<u> </u>

Motivation '81 Limited

**Notes to the Financial Statements
for the Year Ended 31 December 2002**

3. TANGIBLE FIXED ASSETS

	Land and buildings	Plant and machinery etc	Totals
	£	£	£
COST:			
At 1 January 2002	59,860	156,298	216,158
Additions	-	334	334
At 31 December 2002	59,860	156,632	216,492
DEPRECIATION:			
At 1 January 2002	58,919	149,302	208,221
Charge for year	470	2,614	3,084
At 31 December 2002	59,389	151,916	211,305
NET BOOK VALUE:			
At 31 December 2002	471	4,716	5,187
At 31 December 2001	941	6,996	7,937

**4. DEBTORS: AMOUNTS FALLING
DUE WITHIN ONE YEAR**

	31.12.02 £	31.12.01 £
Trade debtors	5,993	11,163
Prepayments	1,431	1,016
Tax Repayable	184	-
	7,608	12,179

**5. CREDITORS: AMOUNTS FALLING
DUE WITHIN ONE YEAR**

	31.12.02 £	31.12.01 £
Trade creditors	429	1,948
Directors Current Accounts	14,858	10,922
Other creditors	209	3,896
V.A.T.	801	1,726
Taxation	-	521
Accrued expenses	7,536	7,504
	23,833	26,517

6. CALLED UP SHARE CAPITAL

Authorised, allotted, issued and fully paid:			
Number:	Class:	Nominal value:	
			31.12.02 £
			31.12.01 £
100	Ordinary	£1	100