

1004708

TALENTMARK LIMITED

**ACCOUNTS FOR THE YEAR ENDED
30TH JUNE 1998**

**Harish Thakrar
Chartered Accountants
Registered Auditors
Ashleigh
29-31 Finedon Road
Wellingborough
Northants NN8 4AS**



TALENTMARK LIMITED

<u>DIRECTORS:</u>	Dr A E F Chandler Ms J B Bracey Mr R A Forbes-Leith
<u>SECRETARY:</u>	Ms J B Bracey
<u>REGISTERED OFFICE:</u>	16-20 Black Friars Lane London EC4V 6HD
<u>REGISTERED NUMBER:</u>	1004708 England and Wales
<u>AUDITORS:</u>	Harish Thakrar Chartered Accountants Registered Auditors Ashleigh 29-31 Finedon Road Wellingborough Northants NN8 4AS

ANNUAL REPORT AND ACCOUNTS - 30TH JUNE, 1998

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The detailed Profit and Loss Account on page 10 does not form part of the statutory accounts.

TALENTMARK LIMITED

REPORT OF THE DIRECTORS FOR THE YEAR ENDED 30TH JUNE 1998

1. The Directors present their Annual Report together with the accounts of the Company for the year ended 30th June 1998.

2. Review of the Activities

The main activities of the Company are unchanged since last year, and are that of consultants in recruitment for the pharmaceutical and health care industries.

Both the level of business and the year end financial position were satisfactory and the Directors expect that the present level of activity will be sustained for the foreseeable future.

3. Directors and Directors' Interests

The Directors in office in the year and their beneficial interests in the Company's issued ordinary share capital, were as follows:

	Ordinary Shares of £1 each	
	<u>1998</u>	<u>1997</u>
A E F Chandler	4240	4240
J B Bracey	235	235
R A Forbes-Leith	60	50

4. Directors' Responsibilities

Company Law requires the Directors to prepare accounts for each financial year which give a true and fair view of the state of affairs of the Company and of the profit and loss of the Company for that period. In preparing those accounts, the Directors are required to:

- (a) select suitable accounting policies and then apply them consistently;
- (b) make judgements and estimates that are reasonable and prudent;
- (c) follow applicable accounting standards, subject to any material departures disclosed and explained in the accounts;
- (d) prepare the accounts on the going concern basis unless it is inappropriate to presume that the company will continue in business.

TALENTMARK LIMITED

REPORT OF THE DIRECTORS FOR THE YEAR ENDED 30TH JUNE 1998 (CONT)

The Directors are also responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the Company and to enable them to ensure that the accounts comply with the Companies Act 1985. The Directors are also responsible for safeguarding the assets of the Company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

5. Political and Charitable Contributions

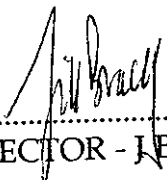
No political or charitable contributions were made during the year.

6. Registered Auditors

The Registered Auditors, Harish Thakrar, were appointed by the Directors during the year. They will be proposed for re-appointment in accordance with Section 385 of the Companies Act 1985.

The above report has been prepared in accordance with the special provisions of Part VII of the Companies Act 1985 relating to small companies.

SIGNED ON BEHALF OF THE BOARD OF DIRECTORS


.....
DIRECTOR - J.B. BRACEY

16/9/98
.....
DATE APPROVED BY THE BOARD

TALENTMARK LIMITED

AUDITORS' REPORT TO THE SHAREHOLDERS OF TALENTMARK LTD

We have audited the accounts on pages 4 to 9 which have been prepared under the historical cost convention in accordance with the accounting policies set out on page 6.

RESPECTIVE RESPONSIBILITIES OF THE DIRECTORS AND AUDITORS

As described on page 1, the Company's Directors are responsible for the preparation of accounts. It is our responsibility to form an independent opinion, based on our audit, on those accounts and report our opinion to you.

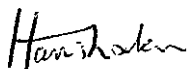
BASIS OF OPINION

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosure in the accounts. It also includes an assessment of the significant estimates and judgements by the Directors in the preparation of the accounts, and of whether the accounting policies are appropriate to the Company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the accounts are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion, we also evaluated the overall adequacy of the presentation of information the accounts.

OPINION

In our opinion the accounts give a true and fair view of the state of the Company's affairs at 30th June, 1998 and of its profit for the year then ended, and have been properly prepared in accordance with the provisions of the Companies Act 1985 applicable to small companies.



Harish Thakrar
Chartered Accountants
Registered Auditors
Ashleigh
29-31 Finedon Road
Wellingborough
Northants NN8 4AS

16th September 1998

TALENTMARK LIMITED

PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 30TH JUNE, 1998

	<u>NOTES</u>	<u>1998</u>	<u>1997</u>
<u>Turnover</u>	1 (c)	1,370,325	1,306,272
Administrative Costs		<u>1,322,147</u>	<u>1,178,933</u>
<u>Operating Profit</u>	2	<u>48,178</u>	<u>127,339</u>
Other Income	3	<u>98,937</u>	<u>98,691</u>
Profit on Ordinary Activities before taxation		147,115	226,030
Taxation	4	<u>30,372</u>	<u>62,193</u>
Profit on Ordinary Activities after taxation		116,743	163,837
Dividends - Proposed		<u>120,000</u>	<u>16,000</u>
(Loss)/ Profit for the Financial Year		(3,257)	147,837
Retained Profit brought forward		<u>607,608</u>	<u>459,771</u>
Retained Profit carried forward		<u>£ 604,351</u>	<u>£ 607,608</u>

CONTINUING OPERATIONS

None of the Company's activities were acquired or discontinued during the above two financial years.

TOTAL RECOGNISED GAINS AND LOSSES

The Company has no recognised gains or losses other than the profit or loss for the above two financial years.

TALENTMARK LIMITED

BALANCE SHEET AS AT 30TH JUNE, 1998

	<u>NOTES</u>	<u>1998</u>	<u>1997</u>
<u>FIXED ASSETS</u>			
Tangible Assets	5 (a)	187,781	197,006
Investments	5 (b)	21,165	21,165
		<u>208,946</u>	<u>218,171</u>
<u>CURRENT ASSETS</u>			
Debtors	6	362,933	338,849
Cash at Bank and in Hand		<u>331,574</u>	<u>340,634</u>
		<u>694,507</u>	<u>679,483</u>
<u>CREDITORS</u>			
Amounts falling due within one year	7	<u>294,072</u>	<u>285,016</u>
<u>NET CURRENT ASSETS</u>		<u>400,435</u>	<u>394,467</u>
<u>TOTAL ASSETS</u>		<u>£ 609,381</u>	<u>£ 612,638</u>
<u>CAPITAL AND RESERVES</u>			
Called up Share Capital	8	4,595	4,595
Share Premium Account		435	435
Profit and Loss Account		<u>604,351</u>	<u>607,608</u>
<u>SHAREHOLDERS' FUNDS</u>		<u>£ 609,381</u>	<u>£ 612,638</u>

The accounts have been prepared in accordance with the special provisions of Part VII of the Companies Act 1985 relating to small companies.

SIGNED ON BEHALF OF THE BOARD OF DIRECTORS


 DIRECTOR - A E F CHANDLER

16th September 1998
 DATE APPROVED BY THE BOARD

TALENTMARK LIMITED

NOTES TO THE ACCOUNTS FOR THE YEAR ENDED 30TH JUNE, 1998

1. ACCOUNTING POLICIES

- (a) The accounts have been prepared under the historical cost convention.
- (b) Cash Flow. The accounts do not include a cash flow statement because the Company, as a small reporting entity, is exempt from the requirement to prepare such a statement under the Financial Reporting Standard 1 'Cash Flow Statements'.
- (c) Turnover. Turnover represents the value of services provided and recouped expenses, excluding Value Added Tax.
- (d) Depreciation is provided on tangible fixed assets at the following annual rates, in order to write off each asset over its estimated useful life:
- | | |
|-----------------------|--------------------------------------|
| Office Equipment | 20% per annum reducing balance basis |
| Fixtures and Fittings | 15% per annum reducing balance basis |
| Motor Vehicles | 25% per annum reducing balance basis |
- (e) Deferred Taxation. The Directors are of the opinion that no liability to deferred taxation will arise in the foreseeable future.
- (f) Pension Costs. Contributions in respect of the Company's defined contribution pension scheme are charged to the profit and loss account for the year in which they are payable to the scheme.

2. OPERATING PROFIT

1998

1997

The Operating Profit is stated after charging:

Directors' Emoluments	264,257	272,104
Auditors' Remuneration	7,200	7,200
Depreciation on Tangible Assets	50,181	52,315
(Profit)/Loss on Sale of Fixed Assets	<u>-</u>	<u>(2,514)</u>

3. OTHER INCOME

Rents Receivable	42,000	42,000
Interest Receivable	25,437	14,691
Management Charge Receivable	<u>31,500</u>	<u>42,000</u>
	<u>£98,937</u>	<u>£98,691</u>

TALENTMARK LIMITED

NOTES TO THE ACCOUNTS FOR THE YEAR ENDED 30TH JUNE 1998 (CONT)

4. TAXATION 1998 1997

Corporation Tax (at 21%) based on profits for year	<u>£30,372</u>	<u>£62,193</u>
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The Directors do not consider that any provision is required for deferred taxation under the accounting policy set out in Note 1(e).

Unprovided deferred tax - accelerated capital allowances	<u>£5,963</u>	<u>£7,380</u>
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5 (a). TANGIBLE ASSETS

	<u>Office Equipment</u>	<u>Furniture & Fittings</u>	<u>Motor Vehicles</u>	<u>Total</u>
<u>Cost</u>				
As at 1st July 1997	406,489	148,410	126,012	680,911
Additions	<u>20,539</u>	<u>567</u>	<u>19,850</u>	<u>40,956</u>
As at 30th June 1998	<u>£427,028</u>	<u>£148,977</u>	<u>£145,862</u>	<u>£721,867</u>

Depreciation

As at 1st July 1997	314,174	112,318	57,413	483,905
Charge for year	<u>22,570</u>	<u>5,499</u>	<u>22,112</u>	<u>50,181</u>
As at 30th June 1998	<u>£336,744</u>	<u>£117,817</u>	<u>£79,525</u>	<u>£534,086</u>

NET BOOK VALUES

As at 30th June 1998	<u>£90,284</u>	<u>£31,160</u>	<u>£66,337</u>	<u>£187,781</u>
As at 30th June 1997	<u>£92,315</u>	<u>£36,092</u>	<u>£68,599</u>	<u>£197,006</u>

5 (b). INVESTMENTS AT COST 1998 1997

i. Stamp Collection	13,915	13,915
ii. Time Share Apartment, Portugal	6,700	6,700
iii. Technomark Consulting Services Limited 550 Ordinary Shares of £1 each	550	550
	<u>£21,165</u>	<u>£21,165</u>

TALENTMARK LIMITED

NOTES TO THE ACCOUNTS FOR THE YEAR ENDED 30TH JUNE 1998 (CONT)

6.	<u>DEBTORS</u>	<u>1998</u>	<u>1997</u>
	Trade Debtors	238,429	181,429
	Others	4,504	10,348
	Technomark Consulting Services Limited	-	97,072
	Loan: Technomark Consulting Services Limited:		
	Interest at 6% p.a. until 30th June, 1998.		
	Thereafter interest rate increases to 8% p.a.		
	The loan is repayable on 30th June, 2001.	90,000	50,000
	ACT Recoverable	30,000	-
		<u>£362,933</u>	<u>£338,849</u>

7.	<u>CREDITORS</u>		
	Amounts falling due within one year		
	Trade Creditors	-	91,391
	Other Creditors and Accruals	89,860	85,600
	Social Security and Other Taxes	24,499	50,432
	Corporation Tax	29,713	57,593
	Proposed Dividend	120,000	-
	ACT Payable	30,000	-
		<u>£294,072</u>	<u>£285,016</u>

8.	<u>CALLED UP SHARE CAPITAL</u>		
	<u>Authorised</u>		
	5000 Ordinary Shares of £1 each	<u>£5,000</u>	<u>£5,000</u>
	<u>Issued and Fully Paid</u>		
	4595 Ordinary Shares of £1 each	<u>£4,595</u>	<u>£4,595</u>

9.	<u>RECONCILIATION OF MOVEMENTS ON SHAREHOLDERS' FUNDS</u>		
	Profit for the financial year after taxation	116,743	163,837
	Dividends - Proposed	(120,000)	(16,000)
	Opening Shareholders Funds at 1st July, 1997	<u>612,638</u>	<u>464,801</u>
	Closing Shareholders Funds at 30th June, 1998	<u>£609,381</u>	<u>£612,638</u>

10.	<u>COMMITMENTS</u>	
(a)	<u>Rental Commitments</u>	

The Company has annual commitments of £55,336 (1997: £55,336).

TALENTMARK LIMITED

NOTES TO THE ACCOUNTS FOR THE YEAR ENDED 30TH JUNE 1998 (CONT)

(b) Pension Commitments

The Company operates a defined contribution pension scheme on behalf of its Directors and certain employees. The assets of the scheme are held separately from those of the Company in an independently administered fund. Contributions are paid based upon the recommendations of a qualified actuary. The annual commitment under this scheme is for contributions of £64,495 (1997: £64,495).