

**The D'Oyly Carte Opera Trust Limited -  
a company limited by guarantee**

**Trustees' report and financial  
statements**

Registered company number 682766

Registered charity number 200024

Year ended 31 December 2004



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## Legal and administrative details

|                          |                                                                                |
|--------------------------|--------------------------------------------------------------------------------|
| <b>Registered Office</b> | The Power House<br>6 Sancroft Street<br>London<br>SE11 5UD                     |
| <b>Auditors</b>          | KPMG LLP<br>PO Box 695<br>8 Salisbury Square<br>London<br>EC4Y 8BB             |
| <b>Bankers</b>           | Coutts and Co<br>440 The Strand<br>London<br>WC2R 0QS                          |
| <b>Solicitors</b>        | Harbottle and Lewis<br>Hanover House<br>14 Hanover Square<br>London<br>W1S 1HP |

## Trustees' report

The trustees present their annual report and the audited financial statements for the year ended 31 December 2004.

The financial statements comply with current statutory requirements, the memorandum and articles of association and the *Statement of Recommended Practice – Accounting and Reporting by Charities (2000)*.

### Status of the company

The organisation is a charitable company limited by guarantee. The company is registered as a charity under the Charities Act 1993 (charity registration number 200024, company registration number 682766).

The charity was established under a Memorandum of Association which established the objects and powers of the charitable company and is governed by Articles of Association. Under those Articles, the trustees are appointed by the board of trustees. The trustees retire by rotation and being eligible offer themselves for re-election.

The members of the company are:

Sir Michael Bishop CBE (Chairman)  
Major General Peter Baldwin CBE  
Mr David Walton

Each member of the company has undertaken to contribute up to £1 to the company's assets if the company should be wound up.

### Trustees

The trustees who served during the year, and subsequently were as follows:

Sir Michael Bishop CBE  
Major General Peter Baldwin CBE  
Mr David Walton

The trustees constitute directors of the company for Companies Act purposes.

### Principal activities and Objects of the Charity

The principal activities and Objects of the charitable company is the production of Gilbert and Sullivan and other Operas for nationwide tours and the raising of funds to support these.

Additionally, the company hires and sells merchandise relating to its productions. Merchandise is also gifted by way of publicity and marketing.

The Trust has also developed and maintains an extensive archive of company documentation and memorabilia.

### Review of the activities

The movement in funds for the year is set out on page 6.

The company's production receipts for the year amounted to £nil (2003: £447,405)

In 2003, the trustees decided to postpone planned productions due to the current poor economic climate of the West End theatres and the likely unavailability in the future of their preferred theatre venue.

In 2004, the D'Oyly Carte Opera Trust, which is a registered charity, continued to trade as usual with the D'Oyly Carte Music Hire Library but there were no opera productions. The status of opera productions will be reconsidered when the economic climate in the theatre industry improves.

### Risk review and reserves policy

The Trustees have examined the major strategic, business and operational risks which the Charity faces and confirm that systems have been established to enable regular reports to be produced so that the necessary steps are taken to lessen these risks.

## Trustees' report (continued)

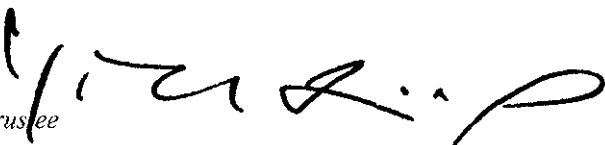
### *Risk review and reserves policy (continued)*

All reserves are unrestricted funds and can be used at the discretion of the trustees for the charitable objectives of the Trust. At 31 December 2004, the balance of the reserves amounted to £(1,789,283). Although the reserves are currently in deficit, loans amounting to £1,997,524 have been provided by Sir Michael Bishop and the Michael Bishop Foundation, and it has been agreed that these will not be repaid until the Trust has sufficient funds. In addition, the Trust has the continuing support provided by the Michael Bishop Foundation, who have committed to ensure the future continuity of the Company, and are prepared to fund any liabilities of the company, which the company may be unable to meet itself, for a further period of one year.

### **Auditors**

A resolution is to be proposed at the annual general meeting for the re-appointment of KPMG LLP as auditors of the company.

Approved by the board of trustees and signed on its behalf by:

  
Trustee

The Powerhouse  
6 Sancroft Street  
London  
SE11 5UD

29 July 2005

## Statement of trustees' responsibilities

Company law requires the trustees, who act as directors for the purposes of company law, to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the charity and of the excess of income over expenditure for that period. In preparing those financial statements the trustees are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the charitable company will continue in operation.

The trustees are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the charitable company and which enable them to ensure that the financial statements comply with the Companies Act 1985. They have general responsibility for taking such steps as are reasonably open to them to safeguard the assets of the charitable company and to prevent and detect fraud and other irregularities.



KPMG LLP

PO Box 695  
8 Salisbury Square  
London EC4Y 8BB  
United Kingdom

## **Independent auditors' report to the members of The D'Oyly Carte Opera Trust Limited**

We have audited the financial statements on pages 5 to 13.

This report is made solely to the charity's members, as a body, in accordance with section 235 of the Companies Act 1985. Our audit work has been undertaken so that we might state to the charity's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the charity and the charity's members as a body, for our audit work, for this report, or for the opinions we have formed.

### **Respective responsibilities of trustees and auditors**

The trustees, who are also the directors of The D'Oyly Carte Opera Trust Limited for the purposes of company law, are responsible for preparing the trustees' report and, as described on page 3, the financial statements in accordance with applicable United Kingdom law and accounting standards. Our responsibilities, as independent auditors, are established in the United Kingdom by statute, the Auditing Practices Board and by our profession's ethical guidance.

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with the Companies Act 1985. We also report to you if, in our opinion, the trustees' report is not consistent with the financial statements, if the charity has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding trustees' remuneration and transactions with the charity is not disclosed.

### **Basis of audit opinion**

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the trustees in the preparation of the financial statements, and of whether the accounting policies are appropriate to the charitable company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

### **Opinion**

In our opinion the financial statements give a true and fair view of the state of affairs of the charitable company as at 31 December 2004 and of its incoming resources and application of resources, including its income and expenditure, in the year then ended and have been properly prepared in accordance with the Companies Act 1985.

KPMG LLP  
Chartered Accountants  
Registered Auditor

24 July

2005

## Statement of Financial Activities (including income and expenditure account)

for the year ended 31 December 2004

|                                                                                  | Note | Unrestricted<br>funds<br>2004<br>£ | Unrestricted<br>funds<br>2003<br>£ |
|----------------------------------------------------------------------------------|------|------------------------------------|------------------------------------|
| <b>Incoming resources</b>                                                        |      |                                    |                                    |
| Donations, legacies and similar incoming resources                               | 2    | 98,159                             | 95,818                             |
| Incoming resources from activities in furtherance<br>of the charity's objectives | 2    | -                                  | 447,405                            |
| Incoming resources from activities for generating funds                          | 2    | 52,342                             | 60,379                             |
| Investment income                                                                | 2    | 789                                | 1,217                              |
|                                                                                  |      | <hr/>                              | <hr/>                              |
|                                                                                  |      | 151,290                            | 604,819                            |
| <b>Cost of generating funds</b>                                                  |      |                                    |                                    |
| Other costs of generating funds                                                  | 3    | (2,945)                            | (13,958)                           |
|                                                                                  |      | <hr/>                              | <hr/>                              |
| <b>Net incoming resources available for<br/>charitable applications</b>          |      | <b>148,345</b>                     | <b>590,861</b>                     |
|                                                                                  |      | <hr/>                              | <hr/>                              |
| <b>Resources expended</b>                                                        |      |                                    |                                    |
| <b>Charitable expenditure</b>                                                    |      |                                    |                                    |
| Cost of activities in furtherance of the charity's objects                       | 4    | (18,067)                           | (476,379)                          |
| Management and administration of the charity                                     | 4    | (192,272)                          | (314,856)                          |
|                                                                                  |      | <hr/>                              | <hr/>                              |
|                                                                                  |      | (210,339)                          | (791,235)                          |
|                                                                                  |      | <hr/>                              | <hr/>                              |
| <b>Net expenditure for the year and net movement in funds</b>                    |      | <b>(61,994)</b>                    | <b>(200,374)</b>                   |
| Fund balances brought forward at beginning of the year                           |      | (1,727,289)                        | (1,526,915)                        |
|                                                                                  |      | <hr/>                              | <hr/>                              |
| <b>Total funds carried forward</b>                                               |      | <b>(1,789,283)</b>                 | <b>(1,727,289)</b>                 |
|                                                                                  |      | <hr/>                              | <hr/>                              |

The statement of financial activities includes all gains and losses recognised in the year. All incoming resources and resources expended derived from continuing activities.

The notes on pages 7 to 13 form part of these financial statements.

**Balance sheet**  
*at 31 December 2005*

|                                                             | Note | 2004               | 2003               |
|-------------------------------------------------------------|------|--------------------|--------------------|
|                                                             |      | £                  | £                  |
| <b>Fixed assets</b>                                         |      |                    |                    |
| Tangible assets                                             | 6    | 181,763            | 185,345            |
| <b>Current assets</b>                                       |      |                    |                    |
| Stock                                                       | 7    | 5,370              | 5,882              |
| Debtors                                                     | 8    | 2,089              | 32,586             |
| Short term deposits                                         |      | -                  | 12,533             |
| Cash                                                        |      | 54,507             | 40,643             |
|                                                             |      | <u>61,966</u>      | <u>91,644</u>      |
| <b>Creditors: amounts falling due within one year</b>       | 9    | <u>(20,211)</u>    | <u>(16,754)</u>    |
| <b>Net current assets</b>                                   |      | <u>41,755</u>      | <u>74,890</u>      |
| <b>Total assets less current liabilities</b>                |      | <u>223,518</u>     | <u>260,235</u>     |
| <b>Creditors: amounts falling due in more than one year</b> | 10   | (1,997,524)        | (1,987,524)        |
| <b>Provisions for liabilities and charges</b>               | 11   | (15,277)           | -                  |
| <b>Net liabilities</b>                                      |      | <u>(1,789,283)</u> | <u>(1,727,289)</u> |
| <b>Unrestricted funds:</b>                                  |      |                    |                    |
| Revaluation reserve                                         | 12   | 175,000            | 175,000            |
| General                                                     | 12   | (1,964,283)        | (1,902,289)        |
|                                                             |      | <u>(1,789,283)</u> | <u>(1,727,289)</u> |

These financial statements were approved by the trustees on

29 July  
2005

and were signed on their behalf by:

  
Sir Michael Bishop CBE  
Trustee

## Notes

*(forming part of the financial statements)*

### 1 Accounting policies

The following accounting policies have been applied consistently in dealing with items which are considered material in relation to the company's financial statements. There have been no changes in accounting policies in the year.

#### *Basis of accounting*

The financial statements have been prepared in accordance with applicable accounting standards using the historical cost convention, as modified by the inclusion of certain tangible fixed assets at a valuation, and in accordance with the Statement of Recommended Practice, and Reporting 'Accounting by Charities' (SORP 2000) issued in October 2000 and the Companies Act 1985. The financial statements are drawn up using the going concern assumption on the basis of undertakings to support the company given by Sir Michael Bishop and The Michael Bishop Foundation.

The company has taken advantage of the exemption available to small companies contained within Financial Reporting Standard 1, (Revised 1996) Cash Flow Statements' and has not prepared a cash flow statement.

The principal accounting policies adopted in the preparation of the financial statements are as follows:

#### *Incoming resources*

Performance related income represents the charity's share of total production income as stipulated in the production agreement, excluding value added tax.

Trading receipts relate to recording royalties and income from the sale of merchandise and are recognised upon the right to receive the royalty or delivery of the merchandise.

Donations and gifts include funds received from various sources and are included in incoming resources when receivable.

#### *Resources expended*

Costs of design and construction of sets, props and costumes are charged to expenditure over the period of the relevant tour. Other costs of preparation for productions are written off as they arise. These are all included within cost of generating funds in furtherance of the Charity's objects. Other costs of generating funds' include the cost of merchandise sold. All costs are inclusive of any VAT which cannot be recovered.

Certain expenditure is directly attributable to specific activities and has been included in those cost categories. Certain other costs, which are attributable to more than one activity, are apportioned across cost categories on the basis of an estimate of the proportion of time spent by staff on those activities.

#### *Fixed assets and depreciation*

Depreciation has been provided to write off the cost less residual value of fixed assets over their estimated useful lives as follows:

Furniture, fixtures and equipment: 20% per annum on a straight line basis

The archive material is not depreciated as in the opinion of the Trustees it has an indefinite life and its residual value is at least as high as its carrying value.

The carrying value of fixed assets is reviewed annually for any potential impairment.

## Notes (continued)

### 1 Accounting policies (continued)

#### Leased assets

The excess of amounts due to the lessor over the fair value of the asset at the date of the original purchase is reflected as a finance charge and is written off over the life of the lease.

Operating lease costs are charged to the statement of financial activities on a straight line basis over the lease term.

#### Stock

Stock has been valued at the lower of cost and net realisable value.

#### Taxation

The company's charitable activities are exempt from taxation under Section 505 of the Income and Corporation Taxes Act 1988.

#### Fund accounting

Unrestricted funds can be used at the discretion of the trustees for the charitable objectives of the Trust.

### 2 Incoming resources

|                                                                            | 2004<br>£ | 2003<br>£ |
|----------------------------------------------------------------------------|-----------|-----------|
| <b>Donations, legacies and similar incoming resources</b>                  |           |           |
| Waiver of British Midland Airways Limited loan                             | -         | 95,000    |
| Donations and Deeds of Covenant                                            | 58,159    | 818       |
| Bequest of Mrs LF Hayes                                                    | 40,000    | -         |
|                                                                            | <hr/>     | <hr/>     |
|                                                                            | 98,159    | 95,818    |
|                                                                            | <hr/>     | <hr/>     |
| Incoming resources from activities in furtherance of the Charity's objects |           |           |
| Performance related income                                                 | -         | 447,405   |
|                                                                            | <hr/>     | <hr/>     |
| <b>Incoming resources from activities for generating funds</b>             |           |           |
| Royalty income                                                             | 14,709    | 23,330    |
| Music library income                                                       | 21,693    | 21,555    |
| Costume sales                                                              | 1,615     | 8,380     |
| Miscellaneous income                                                       | 14,173    | 5,850     |
| A la Carte income                                                          | 152       | 1,264     |
|                                                                            | <hr/>     | <hr/>     |
|                                                                            | 52,342    | 60,379    |
|                                                                            | <hr/>     | <hr/>     |
| <b>Investment income</b>                                                   |           |           |
| Bank interest                                                              | 789       | 1,217     |
|                                                                            | <hr/>     | <hr/>     |

## Notes (continued)

### 3 Resources expended

|                                 | 2004<br>£    | 2003<br>£     |
|---------------------------------|--------------|---------------|
| Other costs of generating funds |              |               |
| Other                           | 2,945        | 13,958        |
|                                 | <u>2,945</u> | <u>13,958</u> |

### 4 Resources expended

|                                                                 | 2004<br>£      | 2003<br>£      |
|-----------------------------------------------------------------|----------------|----------------|
| Costs of activities in furtherance of the charity's objectives: |                |                |
| Annual tour                                                     | -              | 437,446        |
| Stores and technical costs                                      | 18,067         | 38,933         |
|                                                                 | <u>18,067</u>  | <u>476,379</u> |
| Management and administration costs                             |                |                |
| Salaries, wages and national insurance                          | 84,673         | 148,995        |
| Redundancy costs                                                | 18,525         | 11,230         |
| Maintenance                                                     | 2,751          | 15,780         |
| Hire of equipment                                               | 2,143          | 2,143          |
| Postage, printing and stationery                                | 2,619          | 4,223          |
| Telephone                                                       | 2,908          | 5,217          |
| Travel and subsistence                                          | 325            | 2,145          |
| Depreciation                                                    | 2,689          | 16,879         |
| London office costs                                             | 34,372         | 74,317         |
| Subscriptions                                                   | 582            | 1,028          |
| Sundry                                                          | 3,388          | 930            |
| Computer related expenditure                                    | 2,389          | 4,807          |
| Storage costs                                                   | -              | 1,095          |
| Gas, electricity, water                                         | 1,238          | 2,250          |
| Bank charges                                                    | 1,584          | 2,515          |
| Insurance                                                       | 5,822          | 15,302         |
| External auditors:                                              |                |                |
| Audit fee                                                       | 5,000          | 6,000          |
| Loss on disposal of fixed assets                                | 893            | -              |
| Reverse rent premium cost                                       | 20,371         | -              |
|                                                                 | <u>192,272</u> | <u>314,856</u> |

## Notes (continued)

### 5 Staff costs

|                       | 2004<br>£     | 2003<br>£      |
|-----------------------|---------------|----------------|
| Wages and salaries    | 77,197        | 136,066        |
| Social security costs | 7,476         | 12,929         |
|                       | <u>84,673</u> | <u>148,995</u> |

There were no employees whose emoluments including benefits were in excess of £50,000 in either the current or prior year.

The average number of staff employed by the company (excluding trustees) during the year was 4 (2003: 6).

None of the trustees received any remuneration in respect of their services to the charity (2003: £nil), and were not reimbursed for any of their expenses in the year (2003: £nil).

### 6 Tangible fixed assets

Assets held for direct charitable use

|                          | Archive<br>material<br>£ | Furniture,<br>fixtures and<br>equipment<br>£ | Total<br>£     |
|--------------------------|--------------------------|----------------------------------------------|----------------|
| <b>Cost or valuation</b> |                          |                                              |                |
| At beginning of year     | 175,000                  | 103,727                                      | 278,727        |
| Disposals                | -                        | (2,042)                                      | (2,042)        |
| At end of year           | <u>175,000</u>           | <u>101,685</u>                               | <u>276,685</u> |
| At cost                  | -                        | 101,685                                      | 101,685        |
| At 1995 valuation        | <u>175,000</u>           | <u>-</u>                                     | <u>175,000</u> |
|                          | <u>175,000</u>           | <u>101,685</u>                               | <u>276,885</u> |
| <b>Depreciation</b>      |                          |                                              |                |
| At beginning of year     | -                        | 93,382                                       | 93,382         |
| Charge for the year      | -                        | 2,689                                        | 2,689          |
| Disposals                | -                        | (1,149)                                      | (1,149)        |
| At end of year           | <u>-</u>                 | <u>94,922</u>                                | <u>94,922</u>  |
| <b>Net book value</b>    |                          |                                              |                |
| At 31 December 2004      | <u>175,000</u>           | <u>6,763</u>                                 | <u>181,763</u> |
| At 31 December 2003      | <u>175,000</u>           | <u>10,345</u>                                | <u>185,345</u> |

The most recent valuation of the archive material was performed by the Trustees as at 18 April 2001 based on advice received from Christie's International plc. The basis of valuation was open market value. Such archive material includes a Sullivan score and related material. The trustees believe there have been no material changes in the valuation of the archive material since the last valuation.

Included within the depreciation charge for the previous year is £6,586 of accelerated depreciation on certain lighting equipment. Previously this was depreciated at £90 per week of use, but in the view of the Trustees, its

## Notes (continued)

### 6 Tangible fixed assets (continued)

useful economic life has been reduced due to the fact that the Charity has ceased productions for the foreseeable future. Accordingly it was fully depreciated to its residual value, estimated at £1,500.

### 7 Stock

|                       | 2004<br>£ | 2003<br>£ |
|-----------------------|-----------|-----------|
| Goods held for resale | 5,370     | 5,882     |

### 8 Debtors

|                                              | 2004<br>£    | 2003<br>£     |
|----------------------------------------------|--------------|---------------|
| Trade debtors                                | -            | 4,757         |
| Amounts due from the Friends of D'Oyly Carte | -            | 3,291         |
| Prepayments and accrued income               | 2,089        | 24,538        |
|                                              | <u>2,089</u> | <u>32,586</u> |

### 9 Creditors: Amounts falling due within one year

|                                 | 2004<br>£     | 2003<br>£     |
|---------------------------------|---------------|---------------|
| Trade creditors                 | 16,383        | 16,055        |
| Other taxes and social security | 2,129         | 699           |
| Accruals                        | 1,699         | -             |
|                                 | <u>20,211</u> | <u>16,754</u> |

The British Midland Airways Limited loan was formally waived by the lender during 2003. Accordingly it was recognised by the Charity as income in its Statement of Financial Activities.

### 10 Creditors: Amounts falling due in more than one year

|                               | 2004<br>£        | 2003<br>£        |
|-------------------------------|------------------|------------------|
| The Michael Bishop Foundation | 1,532,524        | 1,522,524        |
| Sir Michael Bishop            | 465,000          | 465,000          |
|                               | <u>1,997,524</u> | <u>1,987,524</u> |

The above loans are repayable on demand but have been included in long term creditors on the basis that the lenders have agreed not to demand repayment of their loans until the Trust has sufficient funds and in any event not before 1 January 2006.

## Notes (continued)

### 11 Provisions for liabilities and charges

|                      | £       |
|----------------------|---------|
| At 1 January 2004    | -       |
| Provided in the year | 20,371  |
| Utilised in the year | (5,094) |
|                      | <hr/>   |
| At 31 December 2004  | 15,277  |
|                      | <hr/>   |

During 2004, the charity vacated certain premises. However, in order to exit the lease, it was necessary to pay a reverse premium to the new tenant which is due over the next three years. The charity has provided for this in full.

### 12 Reconciliation of movement in reserves – unrestricted

|                                     | Revaluation<br>Reserve<br>£ | General<br>£ | Total<br>£  |
|-------------------------------------|-----------------------------|--------------|-------------|
| At beginning of year                | 175,000                     | (1,902,289)  | (1,727,289) |
| Net outgoing resources for the year | -                           | (61,994)     | (61,994)    |
|                                     | <hr/>                       | <hr/>        | <hr/>       |
| At end of year                      | 175,000                     | (1,964,283)  | (1,789,283) |
|                                     | <hr/>                       | <hr/>        | <hr/>       |

The revaluation reserve resulted from an independent valuation in 2001 of archive material held in fixed assets.

### 13 Operating leases

The following amounts are payable within the next twelve months on operating leases expiring within:

|                      | 2004                       |            | 2003                       |            |
|----------------------|----------------------------|------------|----------------------------|------------|
|                      | Land and<br>buildings<br>£ | Other<br>£ | Land and<br>buildings<br>£ | Other<br>£ |
| Two to five years    | -                          | 2,350      | -                          | 2,350      |
| More than five years | 20,112                     | -          | 20,112                     | -          |
|                      | <hr/>                      | <hr/>      | <hr/>                      | <hr/>      |
|                      | 20,112                     | -          | 20,112                     | 2,350      |
|                      | <hr/>                      | <hr/>      | <hr/>                      | <hr/>      |

### 14 Share capital

The Trust is a company limited by guarantee and has no share capital. The liability of the members in the event of a winding up is limited to the sum of £1 per member. There are currently three members.

### 15 Related party transactions

The Friends of D'Oyly Carte is a connected charity and its principal contact address is The Powerhouse, 6 Sancroft Street, London, SE11 5UD. Donations received in the year from the Friends of D'Oyly Carte amounted to £58,055 (2003: £nil).

**Notes** *(continued)*

**15 Related party transactions (continued)**

Sir Michael Bishop is a trustee of the D'Oyly Carte Opera Trust Limited. He is also the founder and chairman of the Michael Bishop Foundation. During the year, additional funding was received from Sir Michael Bishop amounting to £10,000 (2003: £240,000). At 31 December 2004 the amounts payable and the repayment terms agreed are disclosed in note 11.