

COUNSEL AND CARE FOR THE ELDERLY

**Registered charity
Company limited by guarantee**

**REPORT AND FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31ST MARCH 2006**

Company Registration Number 645708
Charity Registration Number 203429



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COUNSEL AND CARE FOR THE ELDERLY
REPORT AND FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31ST MARCH 2006

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COUNSEL AND CARE FOR THE ELDERLY
REPORT OF THE COUNCIL
FOR THE YEAR ENDED 31ST MARCH 2006

The Council presents its report and financial statements for the year ended 31st March 2006.

REFERENCE AND ADMINISTRATIVE DETAILS

Council Members	Miss Davina Hodson (President) Miss Pamela Hibbs CBE (Chairman) Mr Oliver Rowell (Deputy Chairman) Mr Marc Dight (Treasurer) Kina, Lady Avebury Mrs Valerie Barrow Dr Clive Bowman Mr Antony Cox Dr Tom Denning Mr Brian Dowling Mrs Francoise Findlay Mrs Joceline Graham Ms Alison Knapp Mr Sushil Radia Mr Rupert Symons Dr Stephen Webster
Charity Registration Number	203429
Company Registration Number	645708
Chief Executive	Mr Stephen Burke
Registered Office	Twyman House 16 Bonny Street London NW1 9PG
Auditors	haysmacintyre Fairfax House 15 Fulwood Place London WC1V 6AY
Bankers	Barclays Bank Plc Islington & Camden Business Centre PO Box 3474 London NW1 7NQ
Solicitors	Farrer & Co 66 Lincoln's Inn Fields London WC2A 3LH
Website	www.counselandcare.org.uk

COUNSEL AND CARE FOR THE ELDERLY

REPORT OF THE COUNCIL (continued)

FOR THE YEAR ENDED 31ST MARCH 2006

STRUCTURE, GOVERNANCE AND MANAGEMENT

The Members of the Council during the year, who are directors as defined by the Companies Act 1985, were as follows:

Miss Davina Hodson	President
Miss Pamela Hibbs CBE	Chairman
Mr Oliver Rowell	Deputy Chairman
Mr Marc Dight	Treasurer

Kina, Lady Avebury
Mrs Valerie Barrow
Dr Clive Bowman
Mr Antony Cox
Dr Tom Denning
Mr Brian Dowling

Mrs Francoise Findlay
Mrs Joceline Graham
Ms Alison Knapp
Mr Sushil Radia
Mr Rupert Symons
Dr Stephen Webster

Council Members are elected annually at the charity's Annual General Meeting. The full Council meets 3 times a year, and half of the members serve on the Finance and General Purposes Committee which also meets 3 times a year. All the members serve in a voluntary capacity and bring a range of relevant expertise and experience. New council members undergo a one to one induction with the chairman and chief executive covering their role and responsibilities, operational issues and formal information such as the Memorandum and Articles of the charity. As part of their ongoing training members are kept up to date with governance issues and attend seminars and events where possible.

Risk Assessment

The Council has put in place a process for identifying the major risks to which the charity is exposed. The level of each risk has been evaluated and the controls that are in existence to manage those risks have been established. The risk assessment process is subject to ongoing review and each year is comprehensively reassessed and rectified, strengthening the effectiveness of the controls where practicable. The system of control is designed to manage rather than eliminate risks and cannot provide absolute assurance against any loss.

OBJECTIVES AND PRINCIPAL ACTIVITIES

Counsel and Care aims to get the best care and support for older people, their families and carers across the UK. We do that through providing advice, information and financial support, and through influencing future policies, services and funding.

A review of the work of Counsel and Care is contained in this report, together with an outline of our future plans.

Advice, Information and Support

Our unique advice service has helped more older people, their families and carers in the last year. We extended our opening hours and promoted our service more widely.

We provide expert telephone advice to help vulnerable older people to get the care and support they need. The calls are often lengthy given the complexity of the community care system. We provide enquirers with a tailored letter setting out the advice and information provided on the telephone. We continue to assist some of the enquirers on a casework basis until their issues are resolved. Feedback from service users demonstrates a high level of satisfaction with the service.

We have developed more factsheets to help older people, their families and carers. New subjects which have proved popular include NHS Continuing Care funding, surviving winter and help to maintain and adapt your home. Our Brief and Complete guides to choosing and paying for a care home also remain much in demand.

In 2005, we raised the limit on the Single Needs Grants we provide to £250, taking the average grant to £223 from £167 in the previous year. These one-off payments to older people on low incomes help pay for essential items.

COUNSEL AND CARE FOR THE ELDERLY

REPORT OF THE COUNCIL (continued)

FOR THE YEAR ENDED 31ST MARCH 2006

Advice, Information and Support (continued)

Table A below shows the growth in enquiries to our advice service in 2005-6 compared to 2004-5. The number of telephone enquiries has increased by 33% and the number of factsheets requested is up by 27%. The biggest growth is in email enquiries, up by 72%. This reflects the increasing number of people visiting our website (see Table C). The most frequently raised issues are reflected in Tables B and C.

Table A: Advice Service enquiries and information requests

Total Number of	2004-5	2005-6
Telephone enquiries	1,173	1,555
Email enquiries	202	348
Factsheets requested	4,862	6,186

Table B: Top ten issues raised with Counsel and Care's Advice Service in 2005-6

1	Assessment – financial assessment
2	Care home funding – third party top ups
3	Information – request for factsheets
4	Charitable assistance – housing repairs
5	Self funding – care homes
6	Mental health – dementia
7	Home community support – not self funding
8	Lack of information – council
9	NHS health care – information
10	Carers issues – information

Table C: Growing use of Counsel and Care's website

Month	Hits	Factsheets downloaded or viewed	Top factsheet used
June 05	157,182	2,372	Paying care home fees in England
July 05	159,964	2,260	Paying care home fees in England
August 05	153,802	2,511	Paying care home fees in England
September 05	161,631	2,909	Paying care home fees in England
October 05	186,572	3,055	Paying care home fees in England
November 05	226,796	3,291	Understanding the system
December 05	145,342	2,136	Understanding the system
January 06	318,227	5,322	Understanding the system
February 06	310,151	5,126	Should the NHS be paying for your care?
March 06	371,762	7,677	Should the NHS be paying for your care?

Projects and research

The last year saw the development of several new projects and research activities which take forward issues raised by older people through our advice service. Our Care Link project is mapping local advice and advocacy services for older people in order to develop a network which we will promote and support and to champion new services where there are gaps locally. We have undertaken work on the Single Assessment Process and Direct Payments to make them work better for older people. We will be publishing a guide on Direct Payments and a guide on involving older people in the coming year. We also started a research project on end of life care planning in care homes to better meet the needs of older people and their families.

COUNSEL AND CARE FOR THE ELDERLY

REPORT OF THE COUNCIL (continued)

FOR THE YEAR ENDED 31ST MARCH 2006

Policy and Communications

We have strengthened our influencing work with a new Policy and Communications Team. This team is responsible for shaping national policy, responding to national initiatives, raising our profile in the media, networking and developing our communications.

The last year has been particularly busy with Government consultations on the social care Green Paper, 'Independence, Wellbeing and Choice', and the subsequent White Paper on care outside hospitals. We helped influence 'A Sure Start to Later Life' from the Social Exclusion Unit, not least through the 'That Bit of Help' inquiry carried out by Joseph Rowntree Foundation and housed at Counsel and Care. An Office of Fair Trading report on care homes highlighted the need for much better information and advice. Counsel and Care is also represented on a number of Government taskforces.

Counsel and Care provides the secretariat to the Coalition for Quality in Care, sits on several other umbrella bodies and works closely with other national organisations to achieve our aims.

Counsel and Care's media profile is growing with an increasing number of positive mentions in the national press in particular. Our website is attracting substantially more visitors (see Table C on previous page) and more content has been added. Our quarterly newsletter has been revamped and circulation extended to some 10,000 members, supporters, policymakers and media.

We have been represented at more events run by other national organisations and organised our own series of national conferences. These covered the social care Green Paper, That Bit of Help inquiry, and our first annual conference on advice, information and advocacy. We also became one of eight national organisations involved in Carers Week (12-18 June 2006).

Our most high profile event was the annual Graham Lecture given in September 2005 by Germaine Greer which attracted national media coverage. In autumn 2006, Counsel and Care will be launching a new corporate identity along with developments of its services.

Grant Policy

The charity administers grants on behalf of various charitable trusts and other organisations to enable payments to be made to or on behalf of individuals. Such grants are awarded by the charity within parameters set out by those trusts and organisations.

FUNDRAISING

We have developed a new fundraising strategy, which builds on our supporter base and recognises the need to diversify our funders, seek longer term funding and generate our own income in the future. The strategy focuses on donor development, encouraging supporters to give money in new ways and to plan legacies. The last financial year saw relatively low income from legacies compared to the last five years, but we did get new funding, particularly through our Big Ask to trusts and foundations and our Corporate Ask to companies. We have attracted new grant funders and built relationships with existing funders. Our Winter Appeal, supported by broadcaster Sue MacGregor, raised more than the previous year.

COUNSEL AND CARE FOR THE ELDERLY

REPORT OF THE COUNCIL (continued)

FOR THE YEAR ENDED 31ST MARCH 2006

FUTURE PLANS

Counsel and Care's strategic plan sets out how we intend to achieve our aim of getting the best care and support for older people in the next three years.

We are ambitious and want to make a big difference:

- we want to better serve **older people, their families and carers** who contact us and reach more older people
- we want to influence the provision of care and support for all older people, particularly those who are most vulnerable
- we can do this by being an independent catalyst as well as a direct service provider
- we need to develop the services we offer, extend our influence and reach, boost income generation and build the organisation.

Counsel and Care has more than fifty two years of achievements to build on. We provide a unique advice and information service, produce quality research and publications, and have a committed staff team. The last year has seen a higher profile for the organisation, a big increase in the number of people using our services, and new projects. But we are still not well known, we have relied on legacy income and we have low reserves.

Our ageing population, the changing expectations of older people, their families and carers, and renewed interest from policymakers in care and support for older people provide new opportunities, particularly in the lead-up to the 2007 spending review and the next general election. Recent reports have also emphasised the need for better advice, information and advocacy. New models of care are likely to increase demands for our services. But we are not alone – we face competition for ideas and funding from a range of players in the older people's field and beyond.

It is critical that we maintain our unique focus on the care and support of older people, particularly those who are more vulnerable, promoting choice in later life. We need to be clear about what we can do as a small organisation with limited resources by working with our strategic plan and action plan with specific goals and targets.

In the next three years we have identified particular areas for development.

We plan to:

- extend and promote our advice service to reach and serve more older people, particularly those who are excluded and from minority ethnic communities
- work with other advice and information agencies to create a 'one-stop shop' on care and support
- develop Care Link, a national hub which links with local advice and advocacy agencies so they can better serve older people
- use the experiences of older people who contact us to inform and shape policy and practice in the future
- make the case for better care and support and extra funding with key partners
- raise awareness of our organisation, our services and our ideas
- review our branding and launch a new corporate identity, which positions ourselves 'for older people, their families and carers'
- identify new ways to generate income through the services that we currently offer and by developing new services for older people, their families and carers
- build a strong organisation, investing in staff and trustees.

Rebranding Counsel and Care in Autumn 2006 presents particular opportunities to:

- modernise the organisation while remaining true to our values
- raise our profile and influence with key stakeholders
- reposition our organisation
- reach more older people, their families and carers
- get better care and support for older people.

COUNSEL AND CARE FOR THE ELDERLY

REPORT OF THE COUNCIL (continued)

FOR THE YEAR ENDED 31ST MARCH 2006

FINANCIAL REVIEW

The financial statements have been prepared in accordance with the Statement of Recommended Practice: Accounting by Charities. During the year the resources held on unrestricted funds decreased by £182,353 (2005: decreased by £62,817).

Legacies receivable during the year amounted to £178,494 compared with £277,096 in 2004/05.

At 31st March 2006, unrestricted reserves amounted to £467 (2005: £182,820) and, in addition, the charity held funds of £204,081 (2005: £135,408) provided by other organisations and agencies which are restricted to particular purposes. We have invested in fundraising and income generation which we anticipate will bring in extra resources in 2006-7 and future years.

Reserves policy

It is the view of the Council that the charity should endeavour to maintain a balance on unrestricted funds equivalent to six months expenditure on staff costs, overheads (including publicity) and central expenses which equates to approximately £450,000. Council is aware that the measures taken to improve funding have not yet achieved the stated policy. In the coming year we hope that our fundraising investment and income generation strategy will move us closer to our reserves target.

RESPONSIBILITIES OF COUNCIL MEMBERS

Company and charity law requires the Council Members, as directors and trustees, to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the charitable company and of the results for that year. In preparing those financial statements, the Council Members are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- follow applicable accounting standards, subject to any material departures disclosed and explained in the financial statements;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the charitable company will continue in operation.

The Council Members are responsible for maintaining proper accounting records which disclose with reasonable accuracy at any time the financial position of the charitable company and enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the charitable company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

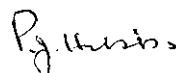
As Directors we also confirm that we have made all necessary enquiries and taken such steps that we ought to, to ensure that we become aware of any relevant audit information and that we confirm that the company's auditors have been made aware of such information.

AUDITORS

The auditors, haysmacintyre, have expressed their willingness to continue in office and a resolution proposing their re-appointment will be put to the forthcoming Annual General Meeting.

Approved by the Council on 20th July 2006 and signed on its behalf by:

P.Hibbs, CBE
Chairman



Twyman House
16 Bonny Street
London NW1 9PG

INDEPENDENT AUDITORS' REPORT TO THE MEMBERS

OF COUNSEL AND CARE FOR THE ELDERLY

We have audited the financial statements of Counsel and Care for the Elderly for the year ended 31 March 2006 which comprise the Statement of Financial Activities, the Balance Sheet and the related notes. These financial statements have been prepared under the accounting policies set out therein.

This report is made solely to the charitable company's members, as a body, in accordance with Section 235 of the Companies Act 1985. Our audit work has been undertaken so that we might state to the charitable company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the charitable company and the charitable company's members as a body, for our audit work, for this report, or for the opinions we have formed.

Respective responsibilities of trustees and auditors

As described in the Statement of Trustees' Responsibilities, the charity's trustees are responsible for the preparation of the financial statements in accordance with applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice). The Trustees are also directors of Counsel and Care for the Elderly for the purposes of company law.

Our responsibility is to audit the financial statements in accordance with relevant legal and regulatory requirements and International Standards on Auditing (UK and Ireland).

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with the Companies Act 1985 and whether the Trustees' Report is consistent with the financial statements. We also report to you if, in our opinion, the charitable company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding trustees' remuneration and other transactions is not disclosed.

We read the Trustees' Report and consider the implications for our report if we become aware of any apparent misstatements within it.

Basis of audit opinion

We conducted our audit in accordance with International Standards on Auditing (UK and Ireland) issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the trustees in the preparation of the financial statements, and of whether the accounting policies are appropriate to the charitable company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion, we also evaluated the overall adequacy of the presentation of information in the financial statements.

Opinion

In our opinion the financial statements:

- give a true and fair view, in accordance with United Kingdom Generally Accepted Accounting Practice, of the state of the charitable company's affairs as at 31 March 2006 and of its incoming resources and application of resources in the year then ended;
- have been properly prepared in accordance with the Companies Act 1985; and
- the information given in the Trustees' Report is consistent with the financial statements.

haysmacintyre

haysmacintyre
Chartered Accountants
Registered Auditors

.....20 July 2006

Fairfax House
15 Fulwood Place
London
WC1V 6AY

COUNSEL AND CARE FOR THE ELDERLY
STATEMENT OF FINANCIAL ACTIVITIES
FOR THE YEAR ENDED 31ST MARCH 2006

			Restricted Funds			
	Notes	Unrestricted Funds £	Funded Projects £	Grants £	Total 2006 £	Total 2005 £
Incoming Resources						
<i>Incoming resources from generated funds:</i>						
Voluntary income	3	386,121	-		386,121	480,522
Activities for generating funds		13,300	-	-	13,300	8,710
Investment income		6,036	-	-	6,036	8,014
<i>Incoming resources from charitable activities:</i>						
Grants				243,701	243,701	95,600
Advice Services to older people		2,726	25,135	-	27,861	42,215
Policy and Communications		-	80,952	-	80,952	109,806
Total incoming resources		<u>408,183</u>	<u>106,087</u>	<u>243,701</u>	<u>757,971</u>	<u>744,867</u>
Resources expended						
<i>Costs of generating funds:</i>						
Fundraising costs	5	155,436	-	-	155,436	198,758
<i>Charitable expenditure:</i>						
Advice Services to older people	5	246,896	45,634	163,224	455,754	534,352
Policy and Communications	5	165,164	62,257		227,421	191,745
<i>Governance costs</i>	5	<u>23,040</u>	<u>-</u>	<u>10,000</u>	<u>33,040</u>	<u>35,084</u>
Total resources expended		<u>590,536</u>	<u>107,891</u>	<u>173,224</u>	<u>871,651</u>	<u>959,759</u>
Net (outgoing)/incoming resources for the year		(182,353)	(1,804)	70,477	(113,680)	(214,892)
Funds at 1st April 2005		<u>182,820</u>	<u>68,181</u>	<u>67,227</u>	<u>318,228</u>	<u>533,120</u>
Funds at 31st March 2006		<u>£467</u>	<u>£66,377</u>	<u>£137,704</u>	<u>£204,548</u>	<u>£318,228</u>

All operations of the charitable company continued throughout both years and no operations were acquired or discontinued. The charitable company has no other recognised gains and losses other than those stated above. The deficit for the year for Companies Act 1985 purposes is £113,680 (2005: deficit £214,892). The accompanying notes are an integral part of the accounts.

COUNSEL AND CARE FOR THE ELDERLY

BALANCE SHEET

AT 31ST MARCH 2006

			Restricted Funds			
	Notes	Unrestricted Funds £	Funded Projects £	Grants £	Total 2006 £	Total 2005 £
FIXED ASSETS						
Tangible assets	6	15,842	1,378	634	17,854	26,037
CURRENT ASSETS						
Stock		1,141	-	-	1,141	1,700
Debtors	7	46,411	746	425	47,582	108,893
Cash at bank and in hand		(678)	71,502	137,458	208,282	241,965
		46,874	72,248	137,883	257,005	352,558
CREDITORS: amounts falling due within one year	8	(62,249)	(7,249)	(813)	(70,311)	(57,567)
NET CURRENT ASSETS		(15,375)	64,999	137,070	186,694	294,991
TOTAL ASSETS LESS CURRENT LIABILITIES		467	66,377	137,704	204,548	321,028
CREDITORS: amounts falling due after one year	9	-	-	-	-	(2,800)
TOTAL NET ASSETS		£467	£66,377	£137,704	£204,548	£318,228
FUNDS AND RESERVES		£467	£66,377	£137,704	£204,548	£318,228

Approved by the Council on 20th July 2006 and signed on its behalf by:

P. Hibbs, CBE
Chairman

P. Hibbs

M D Dight
Treasurer

M D Dight

COUNSEL AND CARE FOR THE ELDERLY
NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31ST MARCH 2006

1. CONSTITUTION

Counsel and Care, whose full title is Counsel and Care for the Elderly, is a registered charity and a company limited by guarantee and does not have a share capital. It is licensed by the Secretary of State for the Department of Trade and Industry to omit the word "limited". In the event of the charity being wound up, members are required to contribute an amount not exceeding £1.

2. ACCOUNTING POLICIES

Basis of preparation

The financial statements are prepared under the historical cost convention and in accordance with applicable Accounting Standards, the Statement of Recommended Practice: Accounting by Charities (SORP 2005) issued March 2005 and the Companies Act 1985.

Fund accounting

General unrestricted funds comprise accumulated surpluses and deficits on general funds. They are available for use at the discretion of the Council in furtherance of the general charitable objectives of Counsel and Care.

Restricted funds are funds subject to specific conditions imposed by the donors (see note 10).

Funded Projects and Grants

The charity carries out projects specifically funded by other organisations and administers funds on behalf of other charities and trusts. It also receives funding towards the salaries and overhead costs of the services provided to older people. The sums received are treated as restricted funds and are credited to the Statement of Financial Activities upon receipt.

Incoming resources

Incoming resources from donations and grants are treated as income when the funds are received, unless the existence of a legal binding commitment warrants the receivable basis being applied. Gifts in kind have been included within donations at a best estimate of the cost that would have been incurred by the charity.

Legacies are treated as receivable when notification of the bequest has been received and there is certainty of the receipt and the amount is quantifiable. Income from legacies includes, where applicable, income earned during the period of administration of the testator's estate.

Other income is generally included on a receivable basis.

Resources expended

Direct expenditure is allocated to services to older people, policy and communications, fundraising and governance costs. Non direct expenditure is allocated on an estimated usage basis.

Expenditure is stated net of any VAT that is recoverable.

Pension and Life Assurance costs

The charge to the Statement of Financial Activities represents contributions payable to personal pension schemes, together with premiums on a death in service policy.

COUNSEL AND CARE FOR THE ELDERLY

NOTES TO THE FINANCIAL STATEMENTS (continued)

FOR THE YEAR ENDED 31ST MARCH 2006

2. ACCOUNTING POLICIES (continued)

Tangible fixed assets

Tangible fixed assets are stated at cost net of depreciation and any provision for impairment. Depreciation is provided on all tangible fixed assets, at rates calculated to write off the cost, less estimated residual value, of each asset on a basis over its useful life, as follows:

Leasehold improvements	- 10%
Furniture and fittings	- 20%
Computers and office equipment	- 25%

Stocks

Stocks of publications are stated at the lower of cost and net realisable value.

Cash flow statement

A cash flow statement has not been prepared as the charitable company has taken advantage of the small companies' exemption afforded by Financial Reporting Standard No. 1 (revised).

3. VOLUNTARY INCOME

	2006 £	2005 £
Donations	207,377	203,426
Legacies	178,494	277,096
Miscellaneous	250	-
	<u>£386,121</u>	<u>£480,522</u>

4. STAFF COSTS

	2006 £	2005 £
Staff costs during the year were as follows:		
Salaries	430,689	383,024
Social security costs	42,598	37,254
Pension and life assurance costs	24,293	17,608
	<u>£497,580</u>	<u>£437,886</u>

The average number of employees during the year was as follows:

	Number	Number
Advice services to older people	6	5
Fundraising for voluntary income	1	1
Policy and Communications	3	3
Administration and Finance	5	5
	<u>15</u>	<u>14</u>

Staff costs of the administration and finance department have been allocated to providing services to older people, policy and communications, and fundraising. Total staff costs have been allocated in the Statement of Financial Activities as follows:

COUNSEL AND CARE FOR THE ELDERLY

NOTES TO THE FINANCIAL STATEMENTS (continued)

FOR THE YEAR ENDED 31ST MARCH 2006

4. STAFF COSTS (continued)	2006 £	2005 £
Advice services to older people	290,908	251,783
Fundraising for voluntary income	78,178	76,143
Policy and Communications	108,407	92,432
Governance costs	20,087	17,528
	<u>£497,580</u>	<u>£437,886</u>

One employee had earnings exceeding £60,000 in the year (2005: Nil) and fell within the £60,000-£70,000 bracket. The Council Members neither received nor waived any emoluments during this year or the prior year. The Council Members did not receive any reimbursed expenses.

5. RESOURCES EXPENDED	Staff Costs £	Direct costs £	Support Costs £	Administered Grants £	Total 2006 £	Total 2005 £
<i>Costs of generating funds:</i>						
Fundraising for voluntary income	78,178	51,743	25,515	-	155,436	198,578
<i>Charitable expenditure:</i>						
Advice services to older people	290,908	37,497	95,881	31,468	455,754	534,352
Policy and Communications	108,407	84,754	34,260	-	227,421	191,745
Governance costs	20,087	-	12,953	-	33,040	35,084
	<u>£497,580</u>	<u>£173,994</u>	<u>£168,609</u>	<u>£31,468</u>	<u>£871,651</u>	<u>£959,759</u>

5a DIRECT COSTS	Consultancy £	Publicity & other costs £	Development costs £	Funded projects external charges £	Total 2006 £	Total 2005 £
<i>Costs of generating funds:</i>						
Fundraising for voluntary income	43,898	7,150	695	-	51,743	81,900
<i>Charitable expenditure:</i>						
Advice services to older people	-	-	17,866	19,631	37,497	119,934
Policy and Communications	-	51,346	7,720	25,688	84,754	60,034
	<u>£43,898</u>	<u>£58,496</u>	<u>£26,281</u>	<u>£45,319</u>	<u>£173,994</u>	<u>£261,868</u>

COUNSEL AND CARE FOR THE ELDERLY

NOTES TO THE FINANCIAL STATEMENTS (continued)

FOR THE YEAR ENDED 31ST MARCH 2006

5. RESOURCES EXPENDED (continued)

5b	SUPPORT COSTS ALLOCATION	Office Costs £	Finance and IT £	Management and Admin £	Total 2006 £	Total 2005 £
	<i>Costs of generating funds:</i>					
	Fundraising for voluntary income	8,550	1,857	15,108	25,515	40,535
	<i>Charitable expenditure:</i>					
	Advice services to older people	51,298	11,145	33,438	95,881	133,387
	Policy and Communications	25,649	5,572	3,039	34,260	39,279
	<i>Governance costs</i>	-	-	12,953	12,953	17,556
		<u>£85,497</u>	<u>£18,574</u>	<u>£64,538</u>	<u>£168,609</u>	<u>£230,757</u>

The expenditure has been allocated on the following basis:

Support costs on staff numbers

Re-allocation of Administrative costs on salary allocation

5c	ADMINISTERED GRANTS	2006 £	2005 £
	Single need payments	18,088	15,855
	Recurrent payments	13,380	13,393
		<u>£31,468</u>	<u>£29,248</u>

All payments were made to or on behalf of individuals. 81 single needs payments in 2005-6 awarded compared to 97 in 2004-5.

6. TANGIBLE FIXED ASSETS

	Leasehold improvements £	Furniture and fittings £	Computer and office equipment £	Total £
COST				
At 1st April 2005	42,173	15,823	121,610	179,606
Additions	-	406	2,019	2,425
Assets no longer in use	-	(146)	(45,966)	(46,112)
At 31st March 2006	<u>42,173</u>	<u>16,083</u>	<u>77,663</u>	<u>135,919</u>
DEPRECIATION				
At 1st April 2005	41,168	14,862	97,539	153,569
Charge for the year	804	495	9,309	10,608
Assets no longer in use	-	(146)	(45,966)	(46,112)
At 31st March 2006	<u>41,972</u>	<u>15,211</u>	<u>60,882</u>	<u>118,065</u>
NET BOOK VALUE				
At 31st March 2006	<u>£201</u>	<u>£872</u>	<u>£16,781</u>	<u>£17,854</u>
At 31st March 2005	<u>£1,005</u>	<u>£961</u>	<u>£24,071</u>	<u>£26,037</u>

COUNSEL AND CARE FOR THE ELDERLY

NOTES TO THE FINANCIAL STATEMENTS (continued)

FOR THE YEAR ENDED 31ST MARCH 2006

6. TANGIBLE FIXED ASSETS (continued)

Certain leasehold improvements and some computer equipment have been financed by outside funders as individual projects. The net book value of these assets at 31st March 2006 amounted to £2,012 (2005: £10,487) and has been included within restricted funds in the balance sheet.

7. DEBTORS	2006 £	2005 £
Income tax recoverable	304	2,555
Other debtors	3,151	74,816
Prepayments and accrued income	43,127	29,521
Legacies receivable	1,000	2,001
	<u>£47,582</u>	<u>£108,893</u>

8. CREDITORS: amounts falling due within one year	2006 £	2005 £
Loan	2,800	2,800
Social security and other taxes	12,738	12,063
Accruals	54,773	42,704
	<u>£70,311</u>	<u>£57,567</u>

The interest free loan was from The Housing Associations Charitable Trust and was repayable in 5 equal instalments of £2,800 each. The final instalment was paid in May 2006.

9. CREDITORS: amounts falling due after one year	2006 £	2005 £
Loan (see note 8)	-	£2,800
	<u>-</u>	<u>£2,800</u>

10. RESTRICTED FUNDS	Balance 1st April 2005 £	Income 2005-06 £	Total £	Expenditure 2005-06 £	Balance 31st March 2006 £
Funded Projects					
Capital Projects	411	-	411	332	79
Care in Homes	31,792	-	31,792	31,365	427
Graham Lecture	-	3,500	3,500	3,500	-
Older People in the Community	33,402	54,803	88,205	34,969	53,236
Factsheets/Newsletters	667	21,000	21,667	9,667	12,000
Minority Ethnic Communities Project	770	-	770	770	-
Independent Age	-	635	635	-	635
Joseph Rowntree Project	1,139	26,149	27,288	27,288	-
	<u>£68,181</u>	<u>£106,087</u>	<u>£174,268</u>	<u>£107,891</u>	<u>£66,377</u>

COUNSEL AND CARE FOR THE ELDERLY

NOTES TO THE FINANCIAL STATEMENTS (continued)

FOR THE YEAR ENDED 31ST MARCH 2006

10.	RESTRICTED FUNDS (continued)	Balance 1st April 2005 £	Income 2005-06 £	Total £	Expenditure 2005-06 £	Balance 31st March 2006 £
	Grants					
	Administered Grants	16,889	27,336	44,225	31,468	12,757
	Advice Services	50,338	216,365	266,703	141,756	124,947
		<u>£67,227</u>	<u>£243,701</u>	<u>£310,928</u>	<u>£173,224</u>	<u>£137,704</u>
	Total	<u>£135,408</u>	<u>£349,788</u>	<u>£485,196</u>	<u>£281,115</u>	<u>£204,081</u>

Capital Projects

Funds obtained to put in a disabled toilet and pay for the depreciation.

Care in Homes

Funding mainly from the Department of Health to meet the cost of writing and dissemination of good practice in choosing and paying for care homes.

Graham Lecture

Funding from The Michael Peacock Charitable Foundation to meet the cost of mounting an annual lecture on an issue of wide concern.

Older People in the Community

Funding to research and develop policy and services and disseminate good practice in involving older people in shaping services and improving care, support and housing services

Factsheets/Newsletters

Funding from a variety of sources to contribute to the cost of writing, researching, producing and distributing information.

Minority Ethnic Communities Project

Funding from the Lloyds TSB Foundation for England and Wales for joint development work associated with care and housing.

Independent Age

Funding to develop the Coalition for Quality of Care's website.

Joseph Rowntree Project

Joint project with The Joseph Rowntree Foundation – an enquiry into low level support for older people.

Administered Grants

Grants received from various charitable trusts and other organisations to enable payments to be made to or on behalf of individuals determined within parameters set out by those trusts and organisations.

Advice Services

Grants received from various organisations as a contribution towards salaries and overhead costs of the advice service.

COUNSEL AND CARE FOR THE ELDERLY

NOTES TO THE FINANCIAL STATEMENTS (continued)

FOR THE YEAR ENDED 31ST MARCH 2006

11. FINANCIAL COMMITMENTS

	2006 £	2005 £
Operating leases		
Annual commitments under non-cancellable operating leases are as follows:		
Land and buildings		
Expiry date after five years	<u>£57,575</u>	<u>£57,575</u>
Other		
Between 2 – 5 years	<u>£3,333</u>	<u>£2,905</u>

12. CCE (COMMERCIAL) LIMITED

CCE (Commercial) Limited has an issued share capital of two shares of £1 each, neither of which are owned by the charity, but all its Directors are Council Members. The Company was incorporated in order that it may carry out trading activities for the benefit of the charity but it is currently dormant. Its assets and liabilities are immaterial in amount and accordingly the accounts have not been consolidated with those of the charity.

13. ACKNOWLEDGEMENT OF GRANTS

The charity wishes to record individually the following grants received during 2005-06 :

Included in Older People in the Community (see note 10)

Esmee Fairbairn Foundation	£44,400
The Direct Payments Project – supporting older people	

The Nuffield Foundation	£8,333
Advanced Care Planning in Care Homes for Older People	

Included in Grants – Advice Services (see note 10)

Lloyds TSB Foundation for England and Wales	£14,665
Support towards Adviceline costs	

The Balance Charitable Foundation	£30,000
Championing Advocacy and Advice for Older People (Care Link Project)	

The Freemasons' Grand Charity	£15,000
Support towards our Care Link Project	

14. TAXATION

Counsel and Care is a registered charity and therefore is not liable to income tax or corporation tax on income derived from its charitable activities, as it falls within the various exemptions available to registered charities.